

DAMON'S SPOT LIGHT 52 WEEK COMPARISON ENDING 8.28.21.xlsx

Customer Name	Town City	9L Cases	9L Cases Comparison	9L Cases % Change	Dollars	Dollars Comparison	Dollars % Change
DAMON'S BEV SKOWHEGAN	SKOWHEGAN	6629.99	6,194.36	7.03 %	\$942,860.37	\$861,241.19	9.48 %
DAMON'S BEV AUGUSTA	AUGUSTA	13092.11	12,989.46	0.79 %	\$2,214,416.28	\$2,059,266.87	7.53 %
DAMON'S BEV WATERVILLE	WATERVILLE	14308.07	11,156.06	28.25 %	\$2,431,261.71	\$1,758,421.14	38.26 %
DAMON'S BEV BANGOR	BANGOR	16765.24	14,258.28	17.58 %	\$3,099,957.21	\$2,495,060.81	24.24 %
<b>DAMON'S TOTALS</b>		<b>50795.41</b>	<b>44,598.16</b>	<b>13.90%</b>	<b>\$8,688,495.57</b>	<b>\$7,173,990.01</b>	<b>21.11%</b>

<b>TOTAL SALES OF ALL AGENTS SAME TIME PERIOD</b>	<b>1456251.85</b>	<b>1374472.08</b>	<b>5.95%</b>	<b>\$224,358,109.91</b>	<b>\$206,713,173.44</b>	<b>8.54%</b>
<b>Damon's % OF TOTAL BUSINESS LAST 52 WEEKS</b>	<b>3.48%</b>	<b>3.24%</b>		<b>3.87%</b>	<b>3.47%</b>	