

Maine Spirits Business Activity for
August 2021
Prepared by Pine State Spirits

Sales Data 8/1/2021 - 8/31/2021		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	22	1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		133,795	149,763	15,969	11.94%	6,371	6,807	6.85%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 20,617,930	\$ 22,980,465	\$ 2,362,536	11.46%	\$ 981,806	\$ 1,044,567	6.39%	
Cost of Goods Sold		\$ 14,338,664	\$ 16,418,827	\$ 2,080,163	14.51%				
Depletion Allowances		\$ (1,692,366)	\$ (1,858,157)						
Total Cost of Good Sold		\$ 12,646,298	\$ 14,560,670	\$ 1,914,371	15.14%				
Sales Data 7/1/2021 - 8/31/2021		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		44	44	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		278,211	298,499	20,287	7.29%	6,323	6,784	7.29%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 42,697,076	\$ 46,007,201	\$ 3,310,125	7.75%	\$ 970,388	\$ 1,045,618	7.75%	
Cost of Goods Sold		\$ 29,557,390	\$ 32,836,166	\$ 3,278,776	11.09%				
Depletion Allowances		\$ (3,033,043)	\$ (3,306,255)						
Total Cost of Good Sold		\$ 26,524,346	\$ 29,529,910	\$ 3,005,564	11.33%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 292,500	\$ 323,115	\$ 30,615	10.47%	\$ 603,101	\$ 643,543	\$ 40,442	6.71%
Bailment		\$ 230,136	\$ 276,272	\$ 46,135	20.05%	\$ 471,316	\$ 494,924	\$ 23,607	5.01%
Depletion Allowances		\$ 1,692,366	\$ 1,858,157	\$ 165,791	9.80%	\$ 3,033,043	\$ 3,306,255	\$ 273,212	9.01%