

**Maine Spirits Business Activity for
July 2021
Prepared by Pine State Spirits**

Sales Data 7/1/2021 - 7/31/2021		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		23	22	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		144,417	148,662	4,245	2.94%	6,279	6,757	7.62%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 22,079,146	\$ 23,026,735	\$ 947,589	4.29%	\$ 959,963	\$ 1,046,670	9.03%	
Cost of Goods Sold		\$ 15,218,726	\$ 16,417,586	\$ 1,198,860	7.88%				
Depletion Allowances		\$ (1,340,678)	\$ (1,448,098)						
Total Cost of Good Sold		\$ 13,878,048	\$ 14,969,487	\$ 1,091,439	7.86%				
Sales Data 7/1/2021 - 7/31/2021		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
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						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		144,417	148,662	4,245	2.94%	6,279	6,757	7.62%	
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Total Cost of Good Sold		\$ 13,878,048	\$ 14,969,487	\$ 1,091,439	7.86%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 310,601	\$ 320,428	\$ 9,827	3.16%	\$ 310,601	\$ 320,428	\$ 9,827	3.16%
Bailment		\$ 241,180	\$ 218,652	\$ (22,528)	-9.34%	\$ 241,180	\$ 218,652	\$ (22,528)	-9.34%
Depletion Allowances		\$ 1,340,678	\$ 1,448,098	\$ 107,421	8.01%	\$ 1,340,678	\$ 1,448,098	\$ 107,421	8.01%