

Maritime Farms Spotlight.xlsx

| Customer Name | Town City | 9L Cases | 9L Cases Comparison | 9L Cases % Change | Dollars | Dollars Comparison | Dollars % Change |
|---------------------------|-------------|------------------|---------------------|-------------------|-----------------------|-----------------------|------------------|
| MARITIME FARMS ROCKL TOWN | ROCKLAND | 4,217.56 | 4,344.27 | -2.92% | \$627,018.38 | \$638,651.89 | -1.82% |
| MARITIME FARMS PEASLEE'S | JEFFERSON | 1,851.81 | 1,674.98 | 10.56% | \$261,916.74 | \$234,719.89 | 11.59% |
| MARITIME FARMS UNION | UNION | 1,457.03 | 1,345.83 | 8.26% | \$203,928.36 | \$184,003.65 | 10.83% |
| MARITIME FARMS WARREN | WARREN | 1,170.64 | 1,179.58 | -0.76% | \$162,843.34 | \$162,247.28 | 0.37% |
| MARITIME FARMS BELMONT | BELMONT | 1,074.88 | 1,108.03 | -2.99% | \$151,980.09 | \$157,761.95 | -3.66% |
| MARITIME FARMS ROCKPORT | ROCKPORT | 1,230.88 | 1,058.10 | 16.33% | \$190,170.33 | \$161,221.79 | 17.96% |
| MARITIME FARMS NEWCASTLE | NEWCASTLE | 676.47 | 783.35 | -13.64% | \$106,890.12 | \$119,213.48 | -10.34% |
| MARITIME FARMS STEAMBOAT | SEARSPORT | 721.24 | 593.10 | 21.60% | \$105,820.24 | \$90,008.15 | 17.57% |
| MARITIME FARMS S.CHINA | SOUTH CHINA | 531.43 | | | \$81,288.58 | | |
| Totals | | 12,931.93 | 12,087.24 | 6.99% | \$1,891,856.18 | \$1,747,828.08 | 8.24% |

| |
|---|
| TOTAL SALES OF ALL AGENTS SAME TIME PERIOD |
| Maritime Farms % OF TOTAL BUSINESS LAST 52 WEEKS |

| | | | | | |
|---------------------|---------------------|--------------|-------------------------|-------------------------|--------------|
| 1,441,668.76 | 1,365,292.56 | 5.59% | \$221,888,130.31 | \$204,410,495.01 | 8.55% |
| 0.90% | 0.89% | | 0.85% | 0.86% | |