

Spirits Sales and Profits

Fiscal Years 2015 - 2021

	2015	2016	2017	2018	2019	2020	2021	CAGR
Case Sales	1,106,616	1,152,947	1,213,791	1,241,749	1,275,287	1,362,934	1,451,232	4.62%
Case Sales Annual Growth	N/A	4.19%	5.28%	2.30%	2.70%	6.87%	6.48%	
Case Sales Cumulative CAGR	N/A	4.19%	4.73%	3.92%	3.61%	4.25%	4.62%	
Dollar Sales	\$ 150,067,707	\$ 158,325,630	\$ 168,626,789	\$ 192,032,240	\$ 203,377,666	\$ 221,397,050	\$ 240,549,956	8.18%
Dollar Sales Annual Growth	N/A	5.50%	6.51%	13.88%	5.91%	8.86%	8.65%	
Dollar Sales Cumulative CAGR	N/A	5.50%	6.00%	8.57%	7.90%	8.09%	8.18%	
Operating Profit	\$ 46,048,448	\$ 46,446,940	\$ 47,777,994	\$ 52,775,735	\$ 56,391,793	\$ 60,621,420	\$ 61,782,878	5.02%
Operating Profit Annual Growth	N/A	0.87%	2.87%	10.46%	6.85%	7.50%	1.92%	
Operating Profit Cumulative CAGR	N/A	0.87%	1.86%	4.65%	5.20%	5.65%	5.02%	
Transferred to MMBB	\$ 44,086,416	\$ 44,400,038	\$ 47,306,345	\$ 51,674,687	\$ 56,066,988	\$ 62,302,798	\$ 60,719,430	5.48%
MMBB Transfer Annual Growth	N/A	0.71%	6.55%	9.23%	8.50%	11.12%	-2.54%	
MMBB Transfer Cumulative CAGR	N/A	0.71%	3.59%	5.44%	6.19%	7.16%	5.48%	