

**Maine Spirits Business Activity for  
June 2021  
Prepared by Pine State Spirits**

Sales Data 6/1/2021 - 6/30/2021		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		22	22	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		127,955	138,427	10,472	8.18%	5,816	6,292	8.18%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 21,018,388	\$ 23,256,490	\$ 2,238,101	10.65%	\$ 955,381	\$ 1,057,113	10.65%	
Cost of Goods Sold		\$ 13,272,177	\$ 15,178,461	\$ 1,906,284	14.36%				
Depletion Allowances		\$ (1,181,980)	\$ (1,162,958)						
Total Cost of Good Sold		\$ 12,090,197	\$ 14,015,503	\$ 1,925,306	15.92%				
Sales Data 7/1/2020 - 6/30/2021		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		260	259	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		1,362,934	1,451,232	88,297	6.48%	5,242	5,603	6.89%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 221,397,050	\$ 240,549,956	\$19,152,907	8.65%	\$ 851,527	\$ 928,764	9.07%	
Cost of Goods Sold		\$ 139,091,408	\$ 155,126,275	\$16,034,867	11.53%				
Depletion Allowances		\$ (12,620,681)	\$ (13,851,127)						
Total Cost of Good Sold		\$ 126,470,727	\$ 141,275,148	\$14,804,421	11.71%				
Other Revenue		Monthly Data:				Year to Date Data:			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 276,521	\$ 298,138	\$ 21,618	7.82%	\$ 2,962,090	\$ 3,129,585	\$ 167,495	5.65%
Bailment		\$ 224,127	\$ 262,491	\$ 38,364	17.12%	\$ 2,437,816	\$ 2,762,575	\$ 324,759	13.32%
Depletion Allowances		\$ 1,181,980	\$ 1,162,958	\$ (19,022)	-1.61%	\$ 12,620,681	\$ 13,851,127	\$ 1,230,446	9.75%