

MAINE LUXURY SPIRITS 3 MONTH TREND

3 Month Trend	April Cases	May Cases	June Cases	Total 3 Months	% Change Prior Year	April \$	May \$	June \$	Total 3 Months	% Change Prior Year	April Profit \$	May Profit \$	June Profit \$	Total 3 Months	% Change Prior Year
FY22	2679	2,663	2,576	7,918	7.26%	\$967,361	\$960,630	\$933,033	\$2,861,024	6.99%	\$285,070	\$283,015	\$274,555	\$842,640	7.34%
FY21	2440	2,453	2,489	7,382		\$882,310	\$886,354	\$905,437	\$2,674,101		\$258,846	\$260,060	\$266,093	\$784,999	
Variance	239	210	87	536		\$85,051	\$74,276	\$27,596	\$186,923		\$26,224	\$22,955	\$8,462	\$57,641	

SPOTLIGHT ITEM FOR APRIL-JUNE 2022

4656 BUNNAHABHAIN 12 YR 92.6P 750ML (51.99 special retail) With a \$10 retail savings, the sales increase is a up 70.61% for this item in the last 3 month period. A very nice increase.

Code	Description	Size	Pack	Retail	Special Retail	APRIL-JUNE 9L Case Sales 2022	APRIL-JUNE 9L Case Sales 2021	Increase over last year	% increase
4656	BUNNAHABHAIN 12 YR 92.6P	750	6	\$61.99	\$51.99	34.82	20.41	14.41	70.61%