

**Maine Spirits Business Activity for  
May 2022  
Prepared by Pine State Spirits**

Sales Data    5/1/2022 - 5/31/2022		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	22	1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		119,999	124,214	4,215	3.51%	5,714	5,646	-1.19%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 18,640,845	\$ 20,145,253	\$ 1,504,408	8.07%	\$ 887,659	\$ 915,693	3.16%	
Cost of Goods Sold		\$ 12,889,704	\$ 13,862,264	\$ 972,560	7.55%				
Depletion Allowances		\$ (891,826)	\$ (724,971)						
Total Cost of Good Sold		\$ 11,997,878	\$ 13,137,293	\$ 1,139,415	9.50%				
Sales Data    7/1/2021 - 5/31/2022		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		237	237	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		1,312,876	1,328,218	15,342	1.17%	5,540	5,604	1.17%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 202,105,213	\$ 210,019,882	\$ 7,914,669	3.92%	\$ 852,765	\$ 886,160	3.92%	
Cost of Goods Sold		\$ 139,947,814	\$ 146,330,848	\$ 6,383,034	4.56%				
Depletion Allowances		\$ (12,688,169)	\$ (12,828,821)						
Total Cost of Good Sold		\$ 127,259,645	\$ 133,502,028	\$ 6,242,382	4.91%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 256,859	\$ 264,843	\$ 7,984	3.11%	\$ 2,806,065	\$ 2,838,297	\$ 32,232	1.15%
Bailment		\$ 233,810	\$ 256,524	\$ 22,715	9.72%	\$ 2,500,084	\$ 2,591,530	\$ 91,445	3.66%
Depletion Allowances		\$ 891,826	\$ 724,971	\$ (166,855)	-18.71%	\$ 12,688,169	\$ 12,828,821	\$ 140,652	1.11%