

Maine Spirits Business Activity for
May 2021
Prepared by Pine State Spirits

Sales Data 5/1/2021 - 5/31/2021			Monthly					
			Variance					
	Prior Year	Current Year	Actual	%				
Shipping Days	21	21	0					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	119,831	120,009	178	0.15%	5,706	5,715	0.15%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 18,921,881	\$ 19,766,481	\$ 844,600	4.46%	\$ 901,042	\$ 941,261	4.46%	
Cost of Goods Sold	\$ 12,068,388	\$ 12,889,704	\$ 821,315	6.81%				
Depletion Allowances	\$ (809,229)	\$ (891,826)						
Total Cost of Good Sold	\$ 11,259,159	\$ 11,997,878	\$ 738,718	6.56%				
Sales Data 7/1/2020 - 5/31/2021			Year to Date					
			Variance					
	Prior Year	Current Year	Actual	%				
Shipping Days	238	237	-1					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	1,234,979	1,312,829	77,850	6.30%	5,189	5,539	6.75%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 200,378,661	\$ 217,293,466	\$ 16,914,805	8.44%	\$ 841,927	\$ 916,850	8.90%	
Cost of Goods Sold	\$ 125,819,231	\$ 139,947,814	\$ 14,128,583	11.23%				
Depletion Allowances	\$ (11,438,701)	\$ (12,688,169)						
Total Cost of Good Sold	\$ 114,380,530	\$ 127,259,645	\$ 12,879,115	11.26%				
Other Revenue			Monthly Data:		Year to Date Data:			
			Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax	\$ 257,010	\$ 256,859	\$ (151)	-0.06%	\$ 2,685,569	\$ 2,831,446	\$ 145,877	5.43%
Bailment	\$ 200,872	\$ 233,810	\$ 32,938	16.40%	\$ 2,213,689	\$ 2,500,084	\$ 286,395	12.94%
Depletion Allowances	\$ 809,229	\$ 891,826	\$ 82,597	10.21%	\$11,438,701	\$12,688,169	\$1,249,469	10.92%