

Maine Spirits Business Activity for
April 2022
Prepared by Pine State Spirits

Sales Data 4/1/2022 - 4/30/2022		Monthly						
			Variance					
	Prior Year	Current Year	Actual	%				
Shipping Days	22	21	-1					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	111,650	101,720	(9,930)	-8.89%	5,075	4,844	-4.56%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 17,479,693	\$ 16,702,444	\$ (777,248)	-4.45%	\$ 794,531	\$ 795,354	0.10%	
Cost of Goods Sold	\$ 11,800,422	\$ 11,253,179	\$ (547,243)	-4.64%				
Depletion Allowances	\$ (1,049,500)	\$ (917,152)						
Total Cost of Good Sold	\$ 10,750,922	\$ 10,336,027	\$ (414,895)	-3.86%				
Sales Data 7/1/2021 - 4/30/2022		Year to Date						
			Variance					
	Prior Year	Current Year	Actual	%				
Shipping Days	216	215	-1					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	1,192,877	1,204,004	11,127	0.93%	5,523	5,600	1.40%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 183,464,368	\$ 189,874,629	\$ 6,410,261	3.49%	\$ 849,372	\$ 883,138	3.98%	
Cost of Goods Sold	\$ 127,058,111	\$ 132,468,584	\$ 5,410,474	4.26%				
Depletion Allowances	\$ (11,796,343)	\$ (12,103,850)						
Total Cost of Good Sold	\$ 115,261,767	\$ 120,364,734	\$ 5,102,967	4.43%				
Other Revenue		Monthly Data			Year to Date Data			
			Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax	\$ 238,404	\$ 219,169	\$ (19,235)	-8.07%	\$ 2,549,206	\$ 2,573,454	\$ 24,248	0.95%
Bailment	\$ 230,322	\$ 235,262	\$ 4,940	2.14%	\$ 2,266,275	\$ 2,335,005	\$ 68,731	3.03%
Depletion Allowances	\$ 1,049,500	\$ 917,152	\$ (132,348)	-12.61%	\$ 11,796,343	\$ 12,103,850	\$ 307,507	2.61%