

LUXURY SPIRITS

MAINE LUXURY SPIRITS 3 MONTH TREND

| 3 Month Trend | January Cases | February Cases | March Cases | Total 3 Months | % Change Prior Year | January \$ | February \$ | March \$  | Total 3 Months | % Change Prior Year | January Profit \$ | February Profit \$ | March Profit \$ | Total 3 Months | % Change Prior Year |
|---------------|---------------|----------------|-------------|----------------|---------------------|------------|-------------|-----------|----------------|---------------------|-------------------|--------------------|-----------------|----------------|---------------------|
|               |               |                |             |                |                     |            |             |           |                |                     |                   |                    |                 |                |                     |
| FY21          | 2,341         | 1,992          | 2,698       | 7,031          | 64.28%              | \$883,690  | \$746,162   | \$984,724 | \$2,614,576    | 66.38%              | \$247,780         | \$212,010          | \$278,203       | \$737,993      | 70.85%              |
| FY20          | 1,330         | 1,472          | 1,478       | 4,280          |                     | \$498,448  | \$523,369   | \$549,610 | \$1,571,427    |                     | \$111,638         | \$158,655          | \$161,668       | \$431,961      |                     |
|               |               |                |             |                |                     |            |             |           |                |                     |                   |                    |                 |                |                     |
| Variance      | 1011          | 520            | 1220        | 2,751          |                     | \$385,242  | \$222,793   | \$435,114 | \$1,043,149    |                     | \$136,142         | \$53,355           | \$116,535       | \$306,032      |                     |

Notes:  
March 2021 +1 day vs March 2020,January 2021 -2 days vs January 2020