

Maine Spirits Business Activity for
March 2022
Prepared by Pine State Spirits

Sales Data 3/1/2022 - 3/31/2022		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		23	23	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		115,308	113,071	(2,237)	-1.94%	5,013	4,916	-1.94%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 17,987,032	\$ 18,070,235	\$ 83,203	0.46%	\$ 782,045	\$ 785,662	0.46%	
Cost of Goods Sold		\$ 12,307,717	\$ 12,248,358	\$ (59,360)	-0.48%				
Depletion Allowances		\$ (817,885)	\$ (828,856)						
Total Cost of Good Sold		\$ 11,489,833	\$ 11,419,502	\$ (70,331)	-0.61%				
Sales Data 7/1/2021 - 3/31/2022		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		194	194	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		1,081,227	1,102,284	21,057	1.95%	5,573	5,682	1.95%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 165,984,675	\$ 173,172,184	\$ 7,187,509	4.33%	\$ 855,591	\$ 892,640	4.33%	
Cost of Goods Sold		\$ 115,257,689	\$ 121,215,405	\$ 5,957,716	5.17%				
Depletion Allowances		\$ (10,746,844)	\$ (11,186,698)						
Total Cost of Good Sold		\$ 104,510,845	\$ 110,028,707	\$ 5,517,862	5.28%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 246,839	\$ 240,693	\$ (6,146)	-2.49%	\$ 2,336,183	\$ 2,369,136	\$ 32,953	1.41%
Bailment		\$ 203,656	\$ 225,099	\$ 21,443	10.53%	\$ 2,035,953	\$ 2,099,744	\$ 63,791	3.13%
Depletion Allowances		\$ 817,885	\$ 828,856	\$ 10,972	1.34%	\$ 10,746,844	\$ 11,186,698	\$ 439,854	4.09%