

Shaw's 52 week sales comparison ending 2.27.21.xlsx

Customer Name	MUNICIPALITY	9L Cases Comparison			Dollars Comparison		
		9L Cases 2/28/20 - 2/27/21	9L Cases 2/28/19 - 2/27/20	9L Cases % Change	Dollars 2/28/20 - 2/27/21	Dollars 2/28/19 - 2/27/20	Dollars % Change
SHAW'S #3548 ROCKLAND	KNOX	3,415.96	2,527.71	35.14%	\$461,984.87	\$333,709.94	38.44%
SHAW'S #4560 SANFORD	YORK	3,636.59	2,725.50	33.43%	\$499,160.11	\$377,538.75	32.21%
SHAW'S #0628 BRUNSWICK	CUMBERLAND	4,554.00	3,568.01	27.63%	\$643,554.75	\$493,435.86	30.42%
SHAW'S #1609 WISCASSET	LINCOLN	4,216.91	3,313.79	27.25%	\$574,893.46	\$439,819.26	30.71%
SHAW'S #2547 SCARBOROUGH	CUMBERLAND	4,306.76	3,436.17	25.34%	\$606,655.83	\$478,791.38	26.71%
SHAW'S #0608 FREEPORT	CUMBERLAND	3,857.72	3,120.43	23.63%	\$554,097.54	\$441,948.18	25.38%
SHAW'S #2538 N WINDHAM	CUMBERLAND	3,982.65	3,246.18	22.69%	\$532,618.84	\$428,742.21	24.23%
SHAW'S #4651 FALMOUTH	CUMBERLAND	4,674.05	3,872.99	20.68%	\$731,092.60	\$594,748.15	22.92%
SHAW'S #4559 LEWISTON	ANDROSCOGGIN	4,142.47	3,466.65	19.49%	\$517,053.96	\$420,631.70	22.92%
SHAW'S #2626 SACO	YORK	4,234.65	3,644.50	16.19%	\$620,263.72	\$499,691.53	24.13%
SHAW'S #0553 BATH	SAGadahoc	5,855.87	5,087.54	15.10%	\$837,149.41	\$706,131.79	18.55%
SHAW'S #3544 PORT MILLCRK	CUMBERLAND	3,801.80	3,338.35	13.88%	\$567,419.12	\$475,490.70	19.33%
SHAW'S #3551 WATERVILLE	KENNEBEC	2,984.77	2,697.97	10.63%	\$384,635.08	\$350,482.39	9.74%
SHAW'S #2541 PORT NRTHGAT	CUMBERLAND	4,620.85	4,259.36	8.49%	\$657,561.24	\$598,393.29	9.89%
SHAW'S #4543 PORT WESTGAT	CUMBERLAND	3,836.42	3,560.37	7.75%	\$526,131.58	\$467,245.59	12.60%
SHAW'S #0623 WESTBROOK	CUMBERLAND	3,552.74	3,357.63	5.81%	\$491,970.99	\$466,639.03	5.43%
SHAW'S #0057 ELLSWORTH	HANCOCK	3,751.69	3,556.37	5.49%	\$480,209.87	\$446,233.69	7.61%
SHAW'S #4556 BANGOR	PENOBSCOT	4,799.60	4,588.18	4.61%	\$605,726.81	\$569,685.73	6.33%
SHAW'S #2550 AUBURN	ANDROSCOGGIN	4,136.70	3,963.68	4.37%	\$569,245.97	\$534,752.76	6.45%
SHAW'S #2552 AUGUSTA	KENNEBEC	4,207.19	4,213.68	-0.15%	\$511,518.13	\$507,976.33	0.70%
Totals		82,569.39	71,545.06	15.41%	\$11,372,943.88	\$9,632,088.26	18.07%

TOTAL SALES OF ALL AGENTS SAME TIME PERIOD
SHAW'S % OF TOTAL BUSINESS LAST 52 WEEKS

1,431,028.66	1,301,463.13	9.96%	\$217,223,704.90	\$194,280,098.41	11.81%
5.77%	5.50%		5.24%	4.96%	