

**Maine Spirits Business Activity for
February 2022
Prepared by Pine State Spirits**

Sales Data 2/1/2022 - 2/28/2022		Monthly							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	20	20	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	105,598	106,410	812	0.77%	5,280	5,321	0.77%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 16,227,921	\$ 17,068,541	\$ 840,620	5.18%	\$ 811,396	\$ 853,427	5.18%		
Cost of Goods Sold	\$ 11,082,109	\$ 11,667,118	\$ 585,009	5.28%					
Depletion Allowances	\$ (594,411)	\$ (583,181)							
Total Cost of Good Sold	\$ 10,487,698	\$ 11,083,938	\$ 596,240	5.69%					
Sales Data 7/1/2021 - 2/28/2022		Year to Date							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	171	171	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	965,970	989,210	23,241	2.41%	5,649	5,785	2.41%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 147,997,643	\$ 155,101,950	\$ 7,104,306	4.80%	\$ 865,483	\$ 907,029	4.80%		
Cost of Goods Sold	\$ 102,949,971	\$ 108,967,047	\$ 6,017,076	5.84%					
Depletion Allowances	\$ (9,928,959)	\$ (10,357,842)							
Total Cost of Good Sold	\$ 93,021,012	\$ 98,609,206	\$ 5,588,193	6.01%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 228,691	\$ 230,217	\$ 1,526	0.67%	\$ 2,089,344	\$ 2,128,443	\$ 39,099	1.87%	
Bailment	\$ 235,145	\$ 226,439	\$ (8,706)	-3.70%	\$ 1,832,297	\$ 1,874,645	\$ 42,348	2.31%	
Depletion Allowances	\$ 594,411	\$ 583,181	\$ (11,231)	-1.89%	\$ 9,928,959	\$10,357,842	\$ 428,883	4.32%	