

NAME OF AGENCY LIQUOR STORE	MUNICIPALITY	9L Cases 1/31/20 TO 1/30/21	9L Cases Comparison 1/31/19 - 1/30/20	9L Cases % Change	Dollars 1/31/20 TO 1/30/21	Dollars Comparison 1/31/19 - 1/30/20	Dollars % Change
HANNAFORD #8351 PORT FOR	PORTLAND	10,294.88	11,180.51	-7.92%	\$1,584,782.31	\$1,625,379.26	-2.50%
HANNAFORD #8230 ROCKLAND	ROCKLAND	10,287.18	9,041.78	13.77%	\$1,535,048.67	\$1,300,728.19	18.01%
HANNAFORD #8188 YARMOUTH	YARMOUTH	9,220.88	8,894.40	3.67%	\$1,481,366.00	\$1,364,986.31	8.53%
HANNAFORD #8141 DAMARISCO	DAMARISCOTTA	9,412.25	8,262.40	13.92%	\$1,404,555.17	\$1,206,763.93	16.39%
HANNAFORD #8342 SCARBORO	SCARBOROUGH	8,660.55	7,735.06	11.96%	\$1,368,537.19	\$1,176,160.94	16.36%
HANNAFORD #8345 N WINDHAM	N WINDHAM	8,819.69	7,532.57	17.09%	\$1,269,382.33	\$1,057,378.87	20.05%
HANNAFORD #8241 BELFAST	BELFAST	8,778.61	8,151.63	7.69%	\$1,258,687.17	\$1,128,050.24	11.58%
HANNAFORD #8239 AUG WHITT	AUGUSTA	8,588.59	6,693.45	28.31%	\$1,248,420.66	\$943,183.53	32.36%
HANNAFORD #8222 FALMOUTH	FALMOUTH	7,723.60	5,956.80	29.66%	\$1,216,801.78	\$913,753.87	33.17%
HANNAFORD #8403 KENNEBUNK	KENNEBUNK	7,581.99	6,350.88	19.38%	\$1,214,174.28	\$960,176.93	26.45%
HANNAFORD #8384 YORK	YORK	6,815.41	5,558.78	22.61%	\$1,155,678.72	\$905,228.35	27.67%
HANNAFORD #8389 WELLS	WELLS	7,249.95	6,334.74	14.45%	\$1,148,716.36	\$993,605.91	15.61%
HANNAFORD #8231 BRUNSWICK	BRUNSWICK	7,593.23	6,671.98	13.81%	\$1,140,222.82	\$961,316.09	18.61%
HANNAFORD #8123 ELLSWORTH	ELLSWORTH	7,423.83	6,747.13	10.03%	\$1,096,558.70	\$973,128.95	12.68%
HANNAFORD #8138 SACO	SACO	7,186.87	6,744.86	6.55%	\$1,090,699.82	\$977,164.12	11.62%
HANNAFORD #8151 CAMDEN	CAMDEN	6,616.84	5,711.39	15.85%	\$1,048,764.65	\$870,069.49	20.54%
HANNAFORD #8279 S PORT CO	SOUTH PORTLAND	6,481.65	5,555.75	16.67%	\$1,045,650.37	\$854,208.90	22.41%
HANNAFORD #8225 BIDDEFORD	BIDDEFORD	7,077.28	6,078.80	16.43%	\$1,045,106.61	\$848,945.57	23.11%
HANNAFORD #8250 AUG CONY	AUGUSTA	7,515.08	6,657.45	12.88%	\$953,294.35	\$823,252.71	15.80%
HANNAFORD #8187 TOPSHAM	TOPSHAM	6,683.03	5,357.16	24.75%	\$947,272.63	\$726,226.14	30.44%
HANNAFORD #8109 BNGR UNIO	BANGOR	6,867.27	6,824.94	0.62%	\$899,936.17	\$873,569.37	3.02%
HANNAFORD #8223 WESTBROOK	WESTBROOK	6,066.29	5,823.45	4.17%	\$890,316.37	\$814,180.84	9.35%
HANNAFORD #8291 FARMNGTON	FARMINGTON	6,493.15	5,678.52	14.35%	\$859,608.40	\$726,635.44	18.30%
HANNAFORD #8350 GORHAM	GORHAM	5,769.07	4,990.31	15.61%	\$851,280.29	\$706,777.99	20.45%
HANNAFORD #8387 S PORT PH	SOUTH PORTLAND	5,557.82	5,449.01	2.00%	\$850,299.73	\$800,962.57	6.16%
HANNAFORD #8107 BNGR BRDW	BANGOR	6,147.97	5,689.84	8.05%	\$830,443.23	\$757,204.21	9.67%
HANNAFORD #8143 BB HARBOR	BOOTHBAY HARBOR	5,787.60	5,322.85	8.73%	\$819,366.39	\$732,797.16	11.81%
HANNAFORD #8238 WATER JFK	WATERVILLE	5,978.83	5,442.25	9.86%	\$816,436.74	\$725,113.75	12.59%
HANNAFORD #8173 BREWER	BREWER	6,261.24	5,880.41	6.48%	\$812,779.74	\$745,513.10	9.02%
HANNAFORD #8265 LEWISTON	LEWISTON	6,150.57	5,293.77	16.19%	\$800,204.74	\$658,926.99	21.44%
HANNAFORD #8167 BRIDGTON	BRIDGTON	5,339.70	4,459.91	19.73%	\$787,728.25	\$640,848.96	22.92%

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HANNAFORD #8347 AUBURN	AUBURN	5,943.72	5,520.84	7.66%	\$783,079.27	\$707,767.22	10.64%
HANNAFORD #8251 GRAY	GRAY	5,415.49	4,870.00	11.20%	\$771,876.85	\$669,135.33	15.35%
HANNAFORD #8133 OLD TOWN	OLD TOWN	5,851.21	5,633.10	3.87%	\$765,600.05	\$712,338.12	7.48%
HANNAFORD #8349 STANDISH	STANDISH	5,674.90	5,050.61	12.36%	\$763,215.50	\$665,978.24	14.60%
HANNAFORD #8289 WINTHROP	WINTHROP	5,590.15	5,035.74	11.01%	\$730,649.31	\$630,416.08	15.90%
HANNAFORD #8338 OXFORD	OXFORD	5,524.02	4,960.95	11.35%	\$714,427.19	\$621,364.86	14.98%
HANNAFORD #8220 GARDINER	GARDINER	5,431.49	5,066.24	7.21%	\$713,387.73	\$649,046.30	9.91%
HANNAFORD #8110 BNGR STIL	BANGOR	5,087.81	4,944.38	2.90%	\$703,888.00	\$672,595.16	4.65%
HANNAFORD #8224 BAR HARBR	BAR HARBOR	4,402.92	3,986.78	10.44%	\$699,575.71	\$603,003.18	16.02%
HANNAFORD #8390 SANFORD	SANFORD	5,142.48	4,513.86	13.93%	\$698,030.05	\$590,862.13	18.14%
HANNAFORD #8330 SKOWHEGAN	SKOWHEGAN	5,252.99	4,558.02	15.25%	\$695,453.73	\$588,518.82	18.17%
HANNAFORD #8354 PORT RIV	PORTLAND	4,910.56	4,281.31	14.70%	\$679,718.68	\$569,242.59	19.41%
HANNAFORD #8229 WATER ELM	WATERVILLE	5,087.52	4,290.75	18.57%	\$674,380.38	\$559,464.73	20.54%
HANNAFORD #8221 E WATRBOR	E WATERBORO	4,812.27	4,013.81	19.89%	\$642,362.94	\$518,624.31	23.86%
HANNAFORD #8443 NEWPORT	NEWPORT	4,863.04	4,525.76	7.45%	\$607,205.69	\$541,905.88	12.05%
HANNAFORD #8226 BUXTON	BUXTON	4,417.40	3,678.73	20.08%	\$601,240.04	\$483,941.37	24.24%
HANNAFORD #8140 LINCOLN	LINCOLN	4,736.36	4,231.89	11.92%	\$576,919.69	\$506,105.35	13.99%
HANNAFORD #8128 MACHIAS	MACHIAS	4,493.24	3,784.91	18.71%	\$564,260.55	\$468,889.60	20.34%
HANNAFORD #8438 CARIBOU	CARIBOU	4,069.39	3,643.27	11.70%	\$535,980.31	\$473,838.28	13.11%
HANNAFORD #8287 CHINA	CHINA	4,009.10	3,518.75	13.94%	\$514,984.79	\$435,654.16	18.21%
HANNAFORD #8417 HAMPDEN	HAMPDEN	3,702.60	3,371.35	9.83%	\$511,575.29	\$453,785.52	12.74%
HANNAFORD #8152 BUCKSPORT	BUCKSPORT	3,923.22	3,679.56	6.62%	\$495,041.82	\$450,908.10	9.79%
HANNAFORD #8428 TURNER	TURNER	3,600.87	2,865.66	25.66%	\$493,544.38	\$378,683.16	30.33%
HANNAFORD #8294 WALDOBORO	WALDOBORO	3,822.95	3,492.76	9.45%	\$488,760.42	\$431,394.21	13.30%
HANNAFORD #8437 N BERWICK	N. BERWICK	3,116.09	2,464.84	26.42%	\$460,300.39	\$360,038.33	27.85%
HANNAFORD #8445 MECHANIC	MECHANIC FALLS	2,751.11	1,846.43	49.00%	\$379,909.55	\$252,241.52	50.61%
HANNAFORD #8155 MILLINOCT	MILLINOCKET	3,011.63	2,580.02	16.73%	\$377,688.13	\$325,864.51	15.90%
HANNAFORD #8358 RUMFORD	RUMFORD	2,953.22	2,417.00	22.19%	\$368,140.53	\$288,480.88	27.61%
HANNAFORD #8442 DEXTER	DEXTER	3,015.40	2,756.08	9.41%	\$353,373.56	\$308,978.32	14.37%
HANNAFORD #8439 HOULTON	HOULTON	2,542.07	2,299.25	10.56%	\$334,299.93	\$291,401.67	14.72%
HANNAFORD #8165 JAY	JAY	2,563.10	2,129.59	20.36%	\$308,896.16	\$255,500.01	20.90%

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HANNAFORD #8254 MADISON	MADISON	1,923.95	1,625.33	18.37%	\$230,622.70	\$186,054.84	23.95%
HANNAFORD TOTALS		364,073.17	323,710.35	12.47%	\$51,710,509.96	\$44,444,261.46	16.35%
TOTAL SALES OF ALL AGENTS SAME TIME PERIOD		1,417,323.34	1,300,302.80	9.00%	\$214,939,916.45	\$193,744,715.11	10.94%
HANNAFORD % OF TOTAL BUSINESS LAST 52 WEEKS		25.69%			24.06%		