

**Maine Spirits Business Activity for**  
**April 2025**  
**Prepared by Pine State Spirits**

Sales Data    4/1/2025 - 4/30/2025		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		22	22	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		106,174	98,541	(7,634)	-7.19%	4,826	4,479	-7.19%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 18,443,999	\$ 17,121,535	\$ (1,322,464)	-7.17%	\$ 838,364	\$ 778,252	-7.17%	
Cost of Goods Sold		\$ 12,485,919	\$ 11,503,027	\$ (982,892)	-7.87%				
Depletion Allowances		\$ (883,093)	\$ (856,544)						
Total Cost of Good Sold		\$ 11,602,826	\$ 10,646,483	\$ (956,343)	-8.24%				
Sales Data    7/1/2024 - 4/30/2025		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		214	216	2					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		1,173,865	1,158,943	(14,921)	-1.27%	5,485	5,365	-2.19%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 201,704,166	\$ 201,973,626	\$ 269,460	0.13%	\$ 942,543	\$ 935,063	-0.79%	
Cost of Goods Sold		\$ 139,636,717	\$ 139,733,524	\$ 96,807	0.07%				
Depletion Allowances		\$ (12,184,714)	\$ (11,993,476)						
Total Cost of Good Sold		\$ 127,452,003	\$ 127,740,049	\$ 288,046	0.23%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 231,626	\$ 215,581	\$ (16,045)	-6.93%	\$ 2,558,343	\$ 2,530,745	\$ (27,598)	-1.08%
Bailment		\$ 252,633	\$ 232,308	\$ (20,325)	-8.05%	\$ 2,569,776	\$ 2,648,385	\$ 78,609	3.06%
Depletion Allowances		\$ 883,093	\$ 856,544	\$ (26,549)	-3.01%	\$ 12,184,714	\$ 11,993,476	\$ (191,238)	-1.57%