

**Maine Spirits Business Activity for
May 2024
Prepared by Pine State Spirits**

Sales Data 5/1/2024 - 5/31/2024		Monthly							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	23	23	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	129,005	125,704	(3,302)	-2.56%	5,609	5,465	-2.56%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 21,894,962	\$ 21,781,643	\$ (113,319)	-0.52%	\$ 951,955	\$ 947,028	-0.52%		
Cost of Goods Sold	\$ 15,064,655	\$ 14,990,430	\$ (74,225)	-0.49%					
Depletion Allowances	\$ (761,583)	\$ (869,845)							
Total Cost of Good Sold	\$ 14,303,073	\$ 14,120,585	\$ (182,488)	-1.28%					
Sales Data 7/1/2023 - 5/31/2024		Year to Date							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	237	237	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	1,321,006	1,299,582	(21,424)	-1.62%	5,574	5,483	-1.62%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 221,402,312	\$ 223,485,809	\$ 2,083,498	0.94%	\$ 934,187	\$ 942,978	0.94%		
Cost of Goods Sold	\$ 153,154,625	\$ 154,630,644	\$ 1,476,018	0.96%					
Depletion Allowances	\$ (12,852,406)	\$ (13,054,559)							
Total Cost of Good Sold	\$ 140,302,220	\$ 141,576,085	\$ 1,273,865	0.91%					
Other Revenue		Monthly Data			Year to Date Data				
		Variance					Variance		
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 279,503	\$ 272,823	\$ (6,680)	-2.39%	\$ 2,854,636	\$ 2,831,166	\$ (23,469)	-0.82%	
Bailment	\$ 249,494	\$ 252,752	\$ 3,259	1.31%	\$ 2,809,316	\$ 2,822,528	\$ 13,212	0.47%	
Depletion Allowances	\$ 761,583	\$ 869,845	\$ 108,263	14.22%	\$ 12,852,406	\$ 13,054,559	\$ 202,153	1.57%	