

**Maine Spirits Business Activity for
December 2022
Prepared by Pine State Spirits**

Sales Data 12/1/2022 - 12/31/2022		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		22	21	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		143,553	132,068	(11,485)	-8.00%	6,525	6,289	-3.62%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 22,917,535	\$ 22,579,706	\$ (337,829)	-1.47%	\$ 1,041,706	\$ 1,075,224	3.22%	
Cost of Goods Sold		\$ 16,313,192	\$ 15,918,750	\$ (394,441)	-2.42%				
Depletion Allowances		\$ (1,114,469)	\$ (1,140,702)						
Total Cost of Good Sold		\$ 15,198,723	\$ 14,778,049	\$ (420,674)	-2.77%				
Sales Data 7/1/2022 - 12/31/2022		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		130	129	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		789,046	783,504	(5,542)	-0.70%	6,070	6,074	0.07%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 123,469,081	\$ 130,245,019	\$ 6,775,938	5.49%	\$ 949,762	\$ 1,009,651	6.31%	
Cost of Goods Sold		\$ 87,401,104	\$ 90,974,260	\$ 3,573,157	4.09%				
Depletion Allowances		\$ (8,000,283)	\$ (7,867,126)						
Total Cost of Good Sold		\$ 79,400,820	\$ 83,107,134	\$ 3,706,314	4.67%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 306,312	\$ 282,624	\$ (23,687)	-7.73%	\$ 1,698,080	\$ 1,683,088	\$ (14,993)	-0.88%
Bailment		\$ 200,554	\$ 247,026	\$ 46,473	23.17%	\$ 1,398,791	\$ 1,575,205	\$ 176,414	12.61%
Depletion Allowances		\$ 1,114,469	\$ 1,140,702	\$ 26,233	2.35%	\$ 8,000,283	\$ 7,867,126	\$ (133,157)	-1.66%