

Maine Spirits Business Activity for
January 2025
Prepared by Pine State Spirits

Sales Data 1/1/2025 - 1/31/2025		Monthly							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	22	22	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	96,532	94,639	(1,893)	-1.96%	4,388	4,302	-1.96%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 16,665,572	\$ 16,470,176	\$ (195,396)	-1.17%	\$ 757,526	\$ 748,644	-1.17%		
Cost of Goods Sold	\$ 11,232,167	\$ 11,101,021	\$ (131,146)	-1.17%					
Depletion Allowances	\$ (1,657,492)	\$ (1,720,841)							
Total Cost of Good Sold	\$ 9,574,676	\$ 9,380,181	\$ (194,495)	-2.03%					
Sales Data 7/1/2024 - 1/31/2025		Year to Date							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	150	153	3						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	860,580	867,827	7,247	0.84%	5,737	5,672	-1.14%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 147,958,483	\$ 151,764,857	\$ 3,806,374	2.57%	\$ 986,390	\$ 991,927	0.56%		
Cost of Goods Sold	\$ 102,990,067	\$ 105,649,075	\$ 2,659,008	2.58%					
Depletion Allowances	\$ (9,730,216)	\$ (9,654,929)							
Total Cost of Good Sold	\$ 93,259,851	\$ 95,994,146	\$ 2,734,295	2.93%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 209,659	\$ 206,160	\$ (3,499)	-1.67%	\$ 1,875,049	\$ 1,893,482	\$ 18,433	0.98%	
Bailment	\$ 249,994	\$ 257,659	\$ 7,665	3.07%	\$ 1,856,685	\$ 1,961,750	\$ 105,066	5.66%	
Depletion Allowances	\$ 1,657,492	\$ 1,720,841	\$ 63,349	3.82%	\$ 9,730,216	\$ 9,654,929	\$ (75,287)	-0.77%	