

Maine Spirits Business Activity for
August 2024
Prepared by Pine State Spirits

Sales Data 8/1/2024 - 8/31/2024		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		23	22	-1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		154,261	144,433	(9,828)	-6.37%	6,707	6,565	-2.12%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 25,841,153	\$ 24,411,041	\$ (1,430,112)	-5.53%	\$ 1,123,528	\$ 1,109,593	-1.24%	
Cost of Goods Sold		\$ 18,455,725	\$ 17,460,314	\$ (995,412)	-5.39%				
Depletion Allowances		\$ (1,753,551)	\$ (1,947,749)						
Total Cost of Good Sold		\$ 16,702,175	\$ 15,512,565	\$ (1,189,610)	-7.12%				
Sales Data 7/1/2024 - 8/31/2024		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		44	45	1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		295,792	299,469	3,678	1.24%	6,723	6,655	-1.01%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 49,640,353	\$ 51,095,829	\$ 1,455,476	2.93%	\$ 1,128,190	\$ 1,135,463	0.64%	
Cost of Goods Sold		\$ 35,377,241	\$ 36,400,114	\$ 1,022,873	2.89%				
Depletion Allowances		\$ (3,231,670)	\$ (3,222,227)						
Total Cost of Good Sold		\$ 32,145,571	\$ 33,177,887	\$ 1,032,316	3.21%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 338,718	\$ 317,527	\$ (21,191)	-6.26%	\$ 647,095	\$ 655,422	\$ 8,327	1.29%
Bailment		\$ 273,749	\$ 293,860	\$ 20,111	7.35%	\$ 571,247	\$ 569,603	\$ (1,644)	-0.29%
Depletion Allowances		\$ 1,753,551	\$ 1,947,749	\$ 194,199	11.07%	\$ 3,231,670	\$ 3,222,227	\$ (9,443)	-0.29%