

**Maine Spirits Business Activity for
June 2024
Prepared by Pine State Spirits**

Sales Data 6/1/2024 - 6/30/2024		Monthly							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	22	20	-2						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	133,217	117,167	(16,050)	-12.05%	6,055	5,858	-3.25%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 22,851,175	\$ 20,279,185	\$ (2,571,990)	-11.26%	\$ 1,038,690	\$ 1,013,959	-2.38%		
Cost of Goods Sold	\$ 15,894,344	\$ 14,031,236	\$ (1,863,108)	-11.72%					
Depletion Allowances	\$ (1,287,470)	\$ (1,334,674)							
Total Cost of Good Sold	\$ 14,606,874	\$ 12,696,562	\$ (1,910,312)	-13.08%					
Sales Data 7/1/2023 - 6/30/2024		Year to Date							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	259	257	-2						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	1,454,223	1,416,749	(37,474)	-2.58%	5,615	5,513	-1.82%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 244,253,487	\$ 243,764,994	\$ (488,493)	-0.20%	\$ 943,064	\$ 948,502	0.58%		
Cost of Goods Sold	\$ 169,048,970	\$ 168,661,880	\$ (387,090)	-0.23%					
Depletion Allowances	\$ (14,139,876)	\$ (14,389,233)							
Total Cost of Good Sold	\$ 154,909,094	\$ 154,272,647	\$ (636,447)	-0.41%					
Other Revenue	Monthly Data				Year to Date Data				
		Variance						Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 290,820	\$ 256,085	\$ (34,735)	-11.94%	\$ 3,145,456	\$ 3,087,245	\$ (58,211)	-1.85%	
Bailment	\$ 256,741	\$ 248,396	\$ (8,345)	-3.25%	\$ 3,066,057	\$ 3,070,924	\$ 4,867	0.16%	
Depletion Allowances	\$ 1,287,470	\$ 1,334,674	\$ 47,204	3.67%	\$ 14,139,876	\$ 14,389,233	\$ 249,358	1.76%	