

**Maine Spirits Business Activity for
December 2024
Prepared by Pine State Spirits**

Sales Data 12/1/2024 - 12/31/2024				Monthly				
			Variance					
Prior Year	Current Year	Actual	%					
Shipping Days	20	22	2					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	125,884	133,302	7,418	5.89%	6,294	6,059	-3.73%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 22,019,327	\$ 23,940,444	\$ 1,921,117	8.72%	\$ 1,100,966	\$ 1,088,202	-1.16%	
Cost of Goods Sold	\$ 15,537,159	\$ 16,837,546	\$ 1,300,387	8.37%				
Depletion Allowances	\$ (1,181,254)	\$ (1,199,941)						
Total Cost of Good Sold	\$ 14,355,905	\$ 15,637,605	\$ 1,281,700	8.93%				
Sales Data 7/1/2024 - 12/31/2024				Year to Date				
			Variance					
Prior Year	Current Year	Actual	%					
Shipping Days	128	131	3					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	764,048	773,188	9,140	1.20%	5,969	5,902	-1.12%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 131,292,910	\$ 135,294,681	\$ 4,001,770	3.05%	\$ 1,025,726	\$ 1,032,784	0.69%	
Cost of Goods Sold	\$ 91,757,900	\$ 94,548,053	\$ 2,790,154	3.04%				
Depletion Allowances	\$ (8,072,725)	\$ (7,934,089)						
Total Cost of Good Sold	\$ 83,685,175	\$ 86,613,965	\$ 2,928,790	3.50%				
Other Revenue		Monthly Data		Year to Date Data				
			Variance				Variance	
Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 272,387	\$ 288,088	\$ 15,701	5.76%	\$ 1,665,390	\$ 1,687,323	\$ 21,933	1.32%
Bailment	\$ 249,154	\$ 245,198	\$ (3,956)	-1.59%	\$ 1,606,691	\$ 1,704,092	\$ 97,401	6.06%
Depletion Allowances	\$ 1,181,254	\$ 1,199,941	\$ 18,688	1.58%	\$ 8,072,725	\$ 7,934,089	\$ (138,636)	-1.72%