

**Maine Spirits Business Activity for
September 2024
Prepared by Pine State Spirits**

Sales Data 9/1/2024 - 9/30/2024		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	21	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		114,548	112,022	(2,527)	-2.21%	5,455	5,334	-2.21%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 19,881,252	\$ 19,753,535	\$ (127,716)	-0.64%	\$ 946,726	\$ 940,645	-0.64%	
Cost of Goods Sold		\$ 13,678,360	\$ 13,630,482	\$ (47,878)	-0.35%				
Depletion Allowances		\$ (1,922,229)	\$ (1,834,813)						
Total Cost of Good Sold		\$ 11,756,131	\$ 11,795,669	\$ 39,538	0.34%				
Sales Data 7/1/2024 - 9/30/2024		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		65	66	1					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		410,340	411,491	1,151	0.28%	6,313	6,235	-1.24%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 69,521,605	\$ 70,849,365	\$ 1,327,760	1.91%	\$ 1,069,563	\$ 1,073,475	0.37%	
Cost of Goods Sold		\$ 49,055,601	\$ 50,030,590	\$ 974,989	1.99%				
Depletion Allowances		\$ (5,153,899)	\$ (5,057,040)						
Total Cost of Good Sold		\$ 43,901,702	\$ 44,973,550	\$ 1,071,848	2.44%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 248,913	\$ 244,936	\$ (3,977)	-1.60%	\$ 896,008	\$ 900,358	\$ 4,350	0.49%
Bailment		\$ 288,875	\$ 296,719	\$ 7,843	2.72%	\$ 860,122	\$ 866,322	\$ 6,200	0.72%
Depletion Allowances		\$ 1,922,229	\$ 1,834,813	\$ (87,416)	-4.55%	\$ 5,153,899	\$ 5,057,040	\$ (96,859)	-1.88%