

**Maine Spirits Business Activity for
July 2024
Prepared by Pine State Spirits**

Sales Data 7/1/2024 - 7/31/2024		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	23	2					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		141,531	155,036	13,506	9.54%	6,740	6,741	0.02%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 23,799,200	\$ 26,684,788	\$ 2,885,588	12.12%	\$ 1,133,295	\$ 1,160,208	2.37%	
Cost of Goods Sold		\$ 16,921,515	\$ 18,939,800	\$ 2,018,285	11.93%				
Depletion Allowances		\$ (1,478,119)	\$ (1,274,478)						
Total Cost of Good Sold		\$ 15,443,397	\$ 17,665,323	\$ 2,221,926	14.39%				
Sales Data 7/1/2024 - 7/31/2024		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	23	2					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		141,531	155,036	13,506	9.54%	6,740	6,741	0.02%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 23,799,200	\$ 26,684,788	\$ 2,885,588	12.12%	\$ 1,133,295	\$ 1,160,208	2.37%	
Cost of Goods Sold		\$ 16,921,515	\$ 18,939,800	\$ 2,018,285	11.93%				
Depletion Allowances		\$ (1,478,119)	\$ (1,274,478)						
Total Cost of Good Sold		\$ 15,443,397	\$ 17,665,323	\$ 2,221,926	14.39%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 308,377	\$ 337,895	\$ 29,518	9.57%	\$ 308,377	\$ 337,895	\$ 29,518	9.57%
Bailment		\$ 297,498	\$ 275,743	\$ (21,755)	-7.31%	\$ 297,498	\$ 275,743	\$ (21,755)	-7.31%
Depletion Allowances		\$ 1,478,119	\$ 1,274,478	\$ (203,641)	-13.78%	\$ 1,478,119	\$ 1,274,478	\$ (203,641)	-13.78%