

Maine Spirits Business Activity for
March 2025
Prepared by Pine State Spirits

Sales Data 3/1/2025 - 3/31/2025		Monthly							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	21	21	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	98,397	93,662	(4,734)	-4.81%	4,686	4,460	-4.81%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 16,926,006	\$ 16,260,240	\$ (665,767)	-3.93%	\$ 806,000	\$ 774,297	-3.93%		
Cost of Goods Sold	\$ 11,529,496	\$ 11,047,166	\$ (482,331)	-4.18%					
Depletion Allowances	\$ (946,277)	\$ (846,335)							
Total Cost of Good Sold	\$ 10,583,219	\$ 10,200,831	\$ (382,388)	-3.61%					
Sales Data 7/1/2024 - 3/31/2025		Year to Date							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	192	194	2						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	1,067,690	1,060,402	(7,288)	-0.68%	5,561	5,466	-1.71%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 183,260,167	\$ 184,852,090	\$ 1,591,924	0.87%	\$ 954,480	\$ 952,846	-0.17%		
Cost of Goods Sold	\$ 127,150,798	\$ 128,230,498	\$ 1,079,700	0.85%					
Depletion Allowances	\$ (11,301,621)	\$ (11,136,932)							
Total Cost of Good Sold	\$ 115,849,177	\$ 117,093,566	\$ 1,244,389	1.07%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 213,934	\$ 204,327	\$ (9,607)	-4.49%	\$ 2,326,718	\$ 2,315,164	\$ (11,554)	-0.50%	
Bailment	\$ 215,374	\$ 215,074	\$ (300)	-0.14%	\$ 2,317,142	\$ 2,416,077	\$ 98,934	4.27%	
Depletion Allowances	\$ 946,277	\$ 846,335	\$ (99,942)	-10.56%	\$ 11,301,621	\$ 11,136,932	\$ (164,689)	-1.46%	