

**Maine Spirits Business Activity for
February 2025
Prepared by Pine State Spirits**

Sales Data 2/1/2025 - 2/28/2025			Monthly						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	21	20	-1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	108,714	98,913	(9,800)	-9.01%	5,177	4,946	-4.47%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 18,375,677	\$ 16,826,994	\$ (1,548,683)	-8.43%	\$ 875,032	\$ 841,350	-3.85%		
Cost of Goods Sold	\$ 12,631,235	\$ 11,534,257	\$ (1,096,978)	-8.68%					
Depletion Allowances	\$ (625,128)	\$ (635,668)							
Total Cost of Good Sold	\$ 12,006,107	\$ 10,898,589	\$ (1,107,518)	-9.22%					
Sales Data 7/1/2024 - 2/28/2025			Year to Date						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	171	173	2						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	969,294	966,740	(2,553)	-0.26%	5,668	5,588	-1.42%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 166,334,160	\$ 168,591,851	\$ 2,257,691	1.36%	\$ 972,714	\$ 974,519	0.19%		
Cost of Goods Sold	\$ 115,621,302	\$ 117,183,332	\$ 1,562,030	1.35%					
Depletion Allowances	\$ (10,355,344)	\$ (10,290,597)							
Total Cost of Good Sold	\$ 105,265,957	\$ 106,892,735	\$ 1,626,777	1.55%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 237,735	\$ 217,354	\$ (20,381)	-8.57%	\$ 2,112,784	\$ 2,110,837	\$ (1,947)	-0.09%	
Bailment	\$ 245,083	\$ 239,252	\$ (5,831)	-2.38%	\$ 2,101,768	\$ 2,201,002	\$ 99,234	4.72%	
Depletion Allowances	\$ 625,128	\$ 635,668	\$ 10,540	1.69%	\$ 10,355,344	\$ 10,290,597	\$ (64,747)	-0.63%	