

Maine Spirits Business Activity for
April 2023
Prepared by Pine State Spirits

Sales Data 4/1/2023 - 4/30/2023		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	20	-1					
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold		100,980	98,850	(2,130)	-2.11%	4,809	4,943	2.79%	
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales		\$ 16,702,444	\$ 16,786,439	\$ 83,995	0.50%	\$ 795,354	\$ 839,322	5.53%	
Cost of Goods Sold		\$ 11,253,265	\$ 11,343,380	\$ 90,114	0.80%				
Depletion Allowances		\$ (917,152)	\$ (959,862)						
Total Cost of Good Sold		\$ 10,336,113	\$ 10,383,517	\$ 47,404	0.46%				
Sales Data 7/1/2022 - 4/30/2023		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		215	214	-1					
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold		1,196,625	1,192,001	(4,624)	-0.39%	5,566	5,570	0.08%	
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales		\$ 189,874,629	\$ 199,507,349	\$ 9,632,720	5.07%	\$ 883,138	\$ 932,277	5.56%	
Cost of Goods Sold		\$ 132,469,623	\$ 138,090,783	\$ 5,621,160	4.24%				
Depletion Allowances		\$ (12,103,850)	\$ (12,090,823)						
Total Cost of Good Sold		\$ 120,365,773	\$ 125,999,960	\$ 5,634,187	4.68%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 219,169	\$ 214,879	\$ (4,290)	-1.96%	\$ 2,588,305	\$ 2,575,133	\$ (13,172)	-0.51%
Bailment		\$ 235,262	\$ 259,458	\$ 24,197	10.28%	\$ 2,335,005	\$ 2,559,822	\$ 224,817	9.63%
Depletion Allowances		\$ 917,152	\$ 959,862	\$ 42,710	4.66%	\$ 12,103,850	\$ 12,090,823	\$ (13,027)	-0.11%