

LUXURY SPIRITS

MAINE LUXURY SPIRITS 3 MONTH TREND

3 Month Trend	January Cases	February Cases	March Cases	Total 3 Months	% Change Prior Year	January \$	February \$	March \$	Total 3 Months	% Change Prior Year	January Profit \$	February Profit \$	March Profit \$	Total 3 Months	% Change Prior Year
FY20	1,330	1,472	1,478	4,280	36.87%	\$498,448	\$523,369	\$549,610	\$ 1,571,427	33.17%	\$111,638	\$158,665	\$161,668	\$ 431,971	31.60%
FY19	890	1,084	1,153	3,127		\$335,918	\$400,531	\$443,586	\$ 1,180,035		\$85,950	\$113,923	\$128,363	\$ 328,236	
Variance	440	388	325	1,153		\$ 162,530	\$ 122,838	\$ 106,024	\$ 391,392		\$ 25,688	\$ 44,742	\$ 33,305	\$ 103,735	

Notes:
Decemver 2019 +1 delivery day vs December 2018, March 2020 +1 delivery day vs March 2019