

Maine State Liquor and Lottery Commission
19 Union St. 3rd floor
Augusta, ME

Zoom Meeting using the following link:

<https://mainestate.zoom.us/j/86375746193>

Meeting ID: 863 7574 6193

Tuesday, June 10, 2025, 10:00 a.m.

Agenda

Please note: Meeting materials will be available on Monday, June 9th on the Commission's webpage on the Bureau's website. The link to the materials is under [Additional Resources - Meeting Materials for June 10, 2025](#) (use this link to open the page).

- 1. Call the meeting to order**
- 2. Approve the minutes of the May 13, 2025, meeting**
- 3. Liquor Operations**
 - a. Director's Report
 - b. New Business
 - c. Old Business
 - d. New Product Listings
 - e. Label Changes
 - f. Value Added Packs
 - g. Quarterly Price Adjustments
 - h. Delisted Items
 - i. Coupons/Rebates
 - j. Report from Pine State Spirits
 - k. Other business that may properly come before the Commission
 - l. Public Comments
- 4. Confirm and set next meeting dates**
 - a. Confirm July meeting – July 8, 2025
 - b. Set August 2025 tentative meeting date (August 12, 2025)
- 5. Lottery Operations**
 - a. Director's Report
 - b. New Business
 - i. Lottery Gaming System Contract Extension
 - c. Old Business
 - d. Approval of New Games
 - e. Report on Tri-State Activities
 - f. Report from Scientific Games International, Inc.
 - g. Report from Fuseideas
 - h. Other business that may properly come before the Commission
 - i. Public Comments
- 6. Confirm next meeting dates**
 - a. Confirm July meeting – July 8, 2025
 - b. Set August 2025 tentative meeting date (August 12, 2025)
- 7. Adjournment**

Maine Spirits Business Activity for
May 2025
Prepared by Pine State Spirits

Sales Data 5/1/2025 - 5/31/2025		Monthly							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	23	22	-1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	125,704	116,401	(9,303)	-7.40%	5,465	5,291	-3.19%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 21,781,643	\$ 20,267,879	\$ (1,513,764)	-6.95%	\$ 947,028	\$ 921,267	-2.72%		
Cost of Goods Sold	\$ 14,991,130	\$ 13,959,252	\$ (1,031,878)	-6.88%					
Depletion Allowances	\$ (869,845)	\$ (773,117)							
Total Cost of Good Sold	\$ 14,121,285	\$ 13,186,135	\$ (935,150)	-6.62%					
Sales Data 7/1/2024 - 5/31/2025		Year to Date							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	237	238	1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	1,299,568	1,275,344	(24,224)	-1.86%	5,483	5,359	-2.28%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 223,485,809	\$ 222,241,505	\$ (1,244,305)	-0.56%	\$ 942,978	\$ 933,788	-0.97%		
Cost of Goods Sold	\$ 154,627,847	\$ 153,692,777	\$ (935,070)	-0.60%					
Depletion Allowances	\$ (13,054,559)	\$ (12,766,593)							
Total Cost of Good Sold	\$ 141,573,288	\$ 140,926,184	\$ (647,104)	-0.46%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 272,816	\$ 253,950	\$ (18,866)	-6.92%	\$ 2,831,159	\$ 2,784,695	\$ (46,465)	-1.64%	
Bailment	\$ 252,752	\$ 237,042	\$ (15,711)	-6.22%	\$ 2,822,528	\$ 2,885,426	\$ 62,898	2.23%	
Depletion Allowances	\$ 869,845	\$ 773,117	\$ (96,728)	-11.12%	\$13,054,559	\$12,766,593	\$ (287,966)	-2.21%	

SPIRITS FINANCIAL ACTIVITY - FY 2025 VS FY 2024

	Spirits Sales Budgets		Spirits Sales			Expenses			Operating Profits			Outstanding Receivables/ Adjustments		Transfers to Undedicated Revenue		
	FY25	FY24	FY25	FY24	% Variance vs Prior FY	FY25	FY24	% Variance vs Prior FY	FY25	FY24	% Variance vs Prior FY	FY25	FY24	FY25*	FY24*	% Variance vs Prior FY
July	\$ 25,124,692	\$ 23,839,331	\$ 27,724,122	\$ 25,124,692	10.35%	\$ 20,997,542	\$ 18,933,365	10.90%	\$ 6,726,580	\$ 6,191,327	8.65%	\$ 1,347,160	\$ 2,519,283	\$ 8,073,739	\$ 8,710,610	-7.31%
August	\$ 27,407,361	\$ 22,779,895	\$ 26,217,478	\$ 27,407,361	-4.34%	\$ 19,593,940	\$ 20,581,546	-4.80%	\$ 6,623,538	\$ 6,825,814	-2.96%	\$ (2,252,500)	\$ (2,680,780)	\$ 4,371,038	\$ 4,145,035	5.45%
September	\$ 21,788,181	\$ 19,549,404	\$ 21,572,706	\$ 21,788,181	-0.99%	\$ 15,280,441	\$ 15,363,844	-0.54%	\$ 6,292,265	\$ 6,424,337	-2.06%	\$ 3,032,287	\$ 518,802	\$ 9,324,552	\$ 6,943,139	34.30%
October	\$ 20,445,885	\$ 19,364,299	\$ 21,274,890	\$ 20,445,885	4.05%	\$ 15,727,005	\$ 14,973,382	5.03%	\$ 5,547,885	\$ 5,472,503	1.38%	\$ (300,398)	\$ 2,892,251	\$ 5,247,488	\$ 8,364,754	-37.27%
November	\$ 20,797,829	\$ 18,125,677	\$ 20,721,505	\$ 20,797,829	-0.37%	\$ 15,672,601	\$ 15,433,608	1.55%	\$ 5,048,905	\$ 5,364,221	-5.88%	\$ (266,642)	\$ (1,491,929)	\$ 4,782,262	\$ 3,872,292	23.50%
December	\$ 23,019,035	\$ 23,592,555	\$ 24,909,460	\$ 23,019,035	8.21%	\$ 18,816,999	\$ 17,355,154	8.42%	\$ 6,092,461	\$ 5,663,881	7.57%	\$ (36,568)	\$ (2,079,138)	\$ 6,055,893	\$ 3,584,743	68.94%
January	\$ 18,268,178	\$ 16,751,480	\$ 18,123,914	\$ 18,268,178	-0.79%	\$ 12,775,472	\$ 12,770,251	0.04%	\$ 5,348,443	\$ 5,497,927	-2.72%	\$ (218,738)	\$ 2,539,744	\$ 5,129,704	\$ 8,037,671	-36.18%
February	\$ 18,860,218	\$ 17,165,600	\$ 17,337,061	\$ 18,860,218	-8.08%	\$ 13,098,911	\$ 14,247,927	-8.06%	\$ 4,238,150	\$ 4,612,291	-8.11%	\$ 341,057	\$ (253,109)	\$ 4,579,206	\$ 4,359,183	5.05%
March	\$ 17,737,547	\$ 19,136,483	\$ 16,967,268	\$ 17,737,547	-4.34%	\$ 12,664,377	\$ 13,078,605	-3.17%	\$ 4,302,891	\$ 4,658,942	-7.64%	\$ 1,830,653	\$ 130,398	\$ 6,133,543	\$ 4,789,340	28.07%
April	\$ 19,192,171	\$ 17,303,554	\$ 17,836,783	\$ 19,192,171	-7.06%	\$ 13,135,711	\$ 14,147,815	-7.15%	\$ 4,701,071	\$ 5,044,356	-6.81%	\$ (1,002,299)	\$ 872,690	\$ 3,698,773	\$ 5,917,046	-37.49%
May	\$ 22,454,510	\$ 19,070,481	\$ 20,849,878	\$ 22,454,510	-7.15%	\$ 15,819,106	\$ 16,905,357	-6.43%	\$ 5,030,772	\$ 5,549,153	-9.34%	\$ (1,078,966)	\$ (1,792,430)	\$ 3,951,806	\$ 3,756,723	5.19%
June	\$ 23,940,103	\$ 21,183,833	\$ -	\$ 21,452,269		\$ -	\$ 15,741,447		\$ -	\$ 5,710,822		\$ -	\$ (1,044,600)	\$ -	\$ 4,666,222	
Current FYTD	\$235,095,607	\$216,678,757	\$233,535,066	\$235,095,607	-0.66%	\$173,582,105	\$173,790,854	-0.12%	\$59,952,960	\$61,304,752	-2.21%	\$ 1,395,045	\$ 1,175,783	\$61,348,005	\$62,480,536	-1.81%

* The first \$7 million of profit each year is transferred to the General Fund with the remainder going to the Highway Fund

SPIRITS OPERATING PROFITS - BUDGET TO ACTUAL - FY 2025

	Current Fiscal Year Performance					Past Fiscal Years' Performance			
	Budget	Actual	Variance	Variance		Actual	Actual	Actual	Actual
	<u>FY25</u>	<u>FY25</u>	<u>Dollars</u>	<u>%</u>		<u>FY24</u>	<u>FY23</u>	<u>FY22</u>	<u>FY21</u>
July	\$ 6,802,618	\$ 6,726,580	\$ (76,038)	-1.12%		\$ 6,191,327	\$ 6,067,999	\$ 5,721,184	\$ 6,048,387
August	\$ 7,428,286	\$ 6,623,538	\$ (804,749)	-10.83%		\$ 6,825,814	\$ 6,693,952	\$ 6,389,136	\$ 6,060,451
September	\$ 5,886,107	\$ 6,292,265	\$ 406,158	6.90%		\$ 6,424,337	\$ 6,567,615	\$ 5,406,476	\$ 4,690,123
October	\$ 5,518,811	\$ 5,547,885	\$ 29,074	0.53%		\$ 5,472,503	\$ 5,354,796	\$ 4,880,468	\$ 4,960,470
November	\$ 5,614,755	\$ 5,048,905	\$ (565,850)	-10.08%		\$ 5,364,221	\$ 5,339,086	\$ 4,736,689	\$ 4,571,261
December	\$ 6,224,961	\$ 6,092,461	\$ (132,500)	-2.13%		\$ 5,663,881	\$ 5,907,314	\$ 5,685,526	\$ 5,478,292
January	\$ 4,921,104	\$ 5,348,443	\$ 427,338	8.68%		\$ 5,497,927	\$ 5,568,271	\$ 5,022,547	\$ 5,310,870
February	\$ 5,083,144	\$ 4,238,150	\$ (844,995)	-16.62%		\$ 4,612,291	\$ 4,510,531	\$ 4,330,259	\$ 3,975,319
March	\$ 4,774,473	\$ 4,302,891	\$ (471,582)	-9.88%		\$ 4,658,942	\$ 4,894,100	\$ 4,927,032	\$ 4,769,398
April	\$ 5,174,097	\$ 4,701,071	\$ (473,026)	-9.14%		\$ 5,044,356	\$ 4,558,763	\$ 4,794,707	\$ 5,101,498
May	\$ 6,070,436	\$ 5,030,772	\$ (1,039,663)	-17.13%		\$ 5,549,153	\$ 5,529,234	\$ 5,176,444	\$ 4,866,595
June	\$ 6,477,029	\$ -				\$ 5,710,822	\$ 6,185,931	\$ 5,990,848	\$ 5,950,215
Current FY YTD	\$ 63,498,792	\$ 59,952,960	\$ (3,545,831)	-5.58%		\$ 67,015,575	\$ 67,177,591	\$ 63,061,316	\$ 61,782,878
Budget	\$ 69,975,821								
		FY24	Variance	%					
		YTD Profit	Dollars	Variance					
YOY Comparison		\$ 61,304,752	\$ (1,351,792)	-2.21%					
Projected	\$ 65,537,857								

SPIRITS PROFIT TRANSFERS - BUDGET TO ACTUAL - FY 2025

	Current Fiscal Year Performance					Past Fiscal Years' Performance			
	Budget	Actual	Variance	Variance		Actual	Actual	Actual	Actual
	<u>FY25</u>	<u>FY25</u>	<u>Dollars</u>	<u>%</u>		<u>FY24</u>	<u>FY23</u>	<u>FY22</u>	<u>FY21</u>
July	\$ 5,000,000	\$ 8,073,739	\$ 3,073,739	61.47%		\$ 8,710,610	\$ 5,606,743	\$ 4,704,158	\$ 4,183,060
August	\$ 6,000,000	\$ 4,371,038	\$ (1,628,962)	-27.15%		\$ 4,145,035	\$ 7,385,895	\$ 7,356,027	\$ 7,102,434
September	\$ 5,500,000	\$ 9,324,552	\$ 3,824,552	69.54%		\$ 6,943,139	\$ 6,230,689	\$ 4,961,833	\$ 4,795,086
October	\$ 5,500,000	\$ 5,247,488	\$ (252,512)	-4.59%		\$ 8,364,754	\$ 8,482,477	\$ 5,452,318	\$ 4,833,933
November	\$ 5,500,000	\$ 4,782,262	\$ (717,738)	-13.05%		\$ 3,872,292	\$ 3,969,443	\$ 6,417,132	\$ 7,077,873
December	\$ 5,500,000	\$ 6,055,893	\$ 555,893	10.11%		\$ 3,584,743	\$ 3,837,013	\$ 3,086,738	\$ 1,893,254
January	\$ 5,500,000	\$ 5,129,704	\$ (370,296)	-6.73%		\$ 8,037,671	\$ 8,039,596	\$ 7,169,313	\$ 6,995,925
February	\$ 5,500,000	\$ 4,579,206	\$ (920,794)	-16.74%		\$ 4,359,183	\$ 5,146,656	\$ 5,115,925	\$ 3,374,817
March	\$ 5,500,000	\$ 6,133,543	\$ 633,543	11.52%		\$ 4,789,340	\$ 3,707,910	\$ 3,635,081	\$ 5,874,603
April	\$ 5,500,000	\$ 3,698,773	\$ (1,801,227)	-32.75%		\$ 5,917,046	\$ 4,087,320	\$ 4,110,132	\$ 3,679,997
May	\$ 5,500,000	\$ 3,951,806	\$ (1,548,194)	-28.15%		\$ 3,756,723	\$ 5,964,292	\$ 5,873,898	\$ 3,391,606
June	\$ 5,500,000	\$ -				\$ 4,666,222	\$ 4,222,768	\$ 4,205,352	\$ 7,516,843
Current FY YTD	\$ 60,500,000	\$ 61,348,005	\$ 848,005	1.40%		\$ 67,146,758	\$ 66,680,803	\$ 62,087,907	\$ 60,719,430
Budget	\$ 66,000,000								
		FY24	Variance	%					
		YTD Profit	Dollars	Variance					
YOY Comparison		\$ 62,480,536	\$ (1,132,530)	-1.81%					
Projected	\$ 65,929,647								

State of Maine Department of Administrative and Financial Services (DAFS)
Bureau of Alcoholic Beverages and Lottery Operations (BABLO)

June 5, 2025

Liquor Operations Monthly and Annual Net Receipts Budget and Actual Performance Comparison
State Fiscal Year 2025, as of May 2025

	July 2024	August 2024	September 2024	October 2024	November 2024	December 2024	January 2025	February 2025	March 2025	April 2025	May 2025	June 2025	Total
Budget Projection													
Gross Sales	25,124,692	27,407,361	21,788,181	20,445,885	20,797,829	23,019,035	18,268,178	18,860,218	17,737,547	19,192,171	22,454,510	23,940,103	259,035,710
Cost of Goods Sold	(16,017,000)	(17,472,000)	(13,890,000)	(13,034,000)	(13,259,000)	(14,675,000)	(11,646,000)	(12,023,000)	(11,308,000)	(12,235,000)	(14,315,000)	(15,262,000)	(165,136,000)
Warehousing & Distribution	(1,338,074)	(1,451,074)	(1,173,074)	(1,106,074)	(1,123,074)	(1,233,074)	(998,074)	(1,028,074)	(972,074)	(1,044,074)	(1,205,074)	(1,279,074)	(13,950,889)
Trade Marketing	(565,000)	(617,000)	(490,000)	(460,000)	(468,000)	(518,000)	(411,000)	(424,000)	(399,000)	(432,000)	(505,000)	(539,000)	(5,828,000)
Gross Profit	7,204,618	7,867,286	6,235,107	5,845,811	5,947,755	6,592,961	5,213,104	5,385,144	5,058,473	5,481,097	6,429,436	6,860,029	74,120,821
BABLO Operating Costs	(402,000)	(439,000)	(349,000)	(327,000)	(333,000)	(368,000)	(292,000)	(302,000)	(284,000)	(307,000)	(359,000)	(383,000)	(4,145,000)
DAFS Operating Costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating Profit	6,802,618	7,428,286	5,886,107	5,518,811	5,614,755	6,224,961	4,921,104	5,083,144	4,774,473	5,174,097	6,070,436	6,477,029	69,975,821
Actual Performance													
Gross Sales	27,724,122	26,217,478	21,572,706	21,274,890	20,721,505	24,909,460	18,123,914	17,337,061	16,967,268	17,836,783	20,849,878	-	233,535,066
Cost of Goods Sold	(18,939,800)	(17,460,314)	(13,630,482)	(13,822,537)	(13,857,381)	(16,837,546)	(11,101,021)	(11,534,257)	(11,047,166)	(11,503,027)	(13,959,252)	-	(153,692,783)
Warehousing & Distribution	(1,339,657)	(1,229,570)	(999,408)	(1,029,586)	(1,007,915)	(1,830,540)	(1,267,909)	(1,291,000)	(1,246,145)	(1,313,044)	(1,551,740)	-	(14,106,514)
Trade Marketing	(596,515)	(546,601)	(442,938)	(457,687)	(447,389)	-	-	-	-	-	-	-	(2,491,130)
Gross Profit	6,848,149	6,980,993	6,499,879	5,965,080	5,408,820	6,241,374	5,754,984	4,511,804	4,673,957	5,020,712	5,338,886	-	63,244,639
BABLO Operating Costs	(121,570)	(357,455)	(207,614)	(417,195)	(359,916)	(148,914)	(406,542)	(273,654)	(371,066)	(319,640)	(308,113)	-	(3,291,679)
DAFS Operating Costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating Profit	6,726,580	6,623,538	6,292,265	5,547,885	5,048,905	6,092,461	5,348,443	4,238,150	4,302,891	4,701,071	5,030,772	-	59,952,960
Variance													
Gross Sales	2,599,430	(1,189,882)	(215,475)	829,005	(76,324)	1,890,425	(144,264)	(1,523,158)	(770,278)	(1,355,388)	(1,604,632)	-	(1,560,541)
Cost of Goods Sold	(2,922,800)	11,686	259,518	(788,537)	(598,381)	(2,162,546)	544,979	488,743	260,834	731,973	355,748	-	(3,818,783)
Warehousing & Distribution	(1,583)	221,504	173,666	76,488	115,159	(597,466)	(269,835)	(262,926)	(274,071)	(268,970)	(346,666)	-	(1,434,699)
Trade Marketing	(31,515)	70,399	47,063	2,313	20,611	-	-	-	-	-	-	-	108,870
Gross Profit	(356,468)	(886,293)	264,772	119,269	(538,935)	(869,586)	130,880	(1,297,341)	(783,516)	(892,385)	(1,595,550)	-	(6,705,152)
BABLO Operating Costs	280,430	81,545	141,386	(90,195)	(26,916)	219,086	(114,542)	28,346	(87,066)	(12,640)	50,887	-	470,321
DAFS Operating Costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating Profit	(76,038)	(804,749)	406,158	29,074	(565,850)	(650,500)	16,338	(1,268,995)	(870,582)	(905,026)	(1,544,663)	-	(6,234,831)
Transfer to Undedicated revenue													
Operating Profit	6,726,580	6,623,538	6,292,265	5,547,885	5,048,905	6,092,461	5,348,443	4,238,150	4,302,891	4,701,071	5,030,772	-	59,952,960
Outstanding Receivables	1,347,160	(2,252,500)	3,032,287	(300,398)	(266,642)	(36,568)	(218,738)	341,057	1,830,653	(1,002,299)	(1,078,966)	-	1,395,045
Other Adjustments	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer to Undedicated revenue	8,073,739	4,371,038	9,324,552	5,247,488	4,782,262	6,055,893	5,129,704	4,579,206	6,133,543	3,698,773	3,951,806	-	61,348,005
Performance Indicators													
<u>Actual/Budget Indicators</u>													
Sales	110.3%	95.7%	99.0%	104.1%	99.6%	108.2%	99.2%	91.9%	95.7%	92.9%	92.9%		90.2%
COGS	118.2%	99.9%	98.1%	106.0%	104.5%	114.7%	95.3%	95.9%	97.7%	94.0%	97.5%		93.1%
Operating Profit	98.9%	89.2%	106.9%	100.5%	89.9%	97.9%	108.7%	83.4%	90.1%	90.9%	82.9%		85.7%
<u>Actual Performance Indicators</u>													
COGS/Sales	68.3%	66.6%	63.2%	65.0%	66.9%	67.6%	61.3%	66.5%	65.1%	64.5%	67.0%		65.8%
Operating Profit/Sales	24.3%	25.3%	29.2%	26.1%	24.4%	24.5%	29.5%	24.4%	25.4%	26.4%	24.1%		25.7%

Maine County Case Analysis through May 2025

Sales Region	Cases Last 3 Months	Cases Last 3 Months Prior Year	% Change	Case Diff vs. Prior Year	Cases Last 6 Months	Cases Last 6 Months Prior Year	% Change	Case Diff vs. Prior Year	Cases Last 9 Months	Cases Last 9 Month Prior Year	% Change	Case Diff vs. Prior Year
State of Maine	307,898	329,420	-6.53%	-21,523	633,877	659,442	-3.88%	-25,566	972,868	1,000,232	-2.74%	-27,364
ANDROSCOGGIN	26,590	28,541	-6.84%	-1,951	55,767	59,592	-6.42%	-3,825	82,741	87,022	-4.92%	-4,281
AROOSTOOK	11,788	13,287	-11.29%	-1,500	25,185	26,845	-6.18%	-1,660	38,272	40,424	-5.32%	-2,152
CUMBERLAND	85,826	88,839	-3.39%	-3,012	173,333	176,009	-1.52%	-2,677	267,714	265,365	0.89%	2,349
FRANKLIN	7,871	8,545	-7.89%	-675	17,875	18,575	-3.77%	-700	26,016	26,766	-2.80%	-750
HANCOCK	14,094	14,899	-5.40%	-805	26,674	27,956	-4.59%	-1,283	43,910	45,756	-4.03%	-1,846
KENNEBEC	28,029	30,808	-9.02%	-2,778	59,221	62,013	-4.50%	-2,792	89,634	93,779	-4.42%	-4,144
KNOX	7,962	8,485	-6.16%	-523	16,544	17,398	-4.91%	-853	25,688	26,592	-3.40%	-905
LINCOLN	7,765	8,487	-8.51%	-722	15,443	16,511	-6.47%	-1,068	24,313	25,585	-4.97%	-1,272
OXFORD	9,479	10,311	-8.07%	-832	20,158	21,046	-4.22%	-888	30,927	32,086	-3.61%	-1,159
PENOBSCOT	36,506	38,843	-6.02%	-2,338	76,023	78,255	-2.85%	-2,232	116,557	119,741	-2.66%	-3,184
PISCATAQUIS	3,175	3,575	-11.18%	-399	6,656	7,262	-8.35%	-607	10,378	11,368	-8.71%	-990
SAGadahoc	7,428	8,033	-7.53%	-605	15,873	16,499	-3.79%	-626	24,027	24,903	-3.52%	-876
SOMERSET	10,499	11,109	-5.49%	-610	21,356	22,115	-3.43%	-759	32,440	33,098	-1.99%	-657
WALDO	6,250	6,491	-3.70%	-240	12,734	13,032	-2.29%	-298	19,689	19,935	-1.23%	-246
WASHINGTON	6,667	7,283	-8.46%	-616	13,540	14,497	-6.60%	-956	21,260	22,543	-5.69%	-1,283
YORK	37,968	41,885	-9.35%	-3,917	77,497	81,838	-5.30%	-4,341	119,301	125,269	-4.76%	-5,968
Months Included:	May 25, Apr 25, Mar 25	May 24, Apr 24, Mar 24			May 25, Apr 25, Mar 25, Feb 25, Jan 25, Dec 24	May 24, Apr 24, Mar 24, Feb 24, Jan 24, Dec 23			May 25, Apr 25, Mar 25, Feb 25, Jan 25, Dec 24, Nov 24, Oct 24, Sep 24	May 24, Apr 24, Mar 24, Feb 24, Jan 24, Dec 23, Nov 23, Oct 23, Sep 23		

Jan. 2023 + 1 day vs Jan. 2022, August 2022 +1 day vs August 2021, July 2022 -1 day vs July 2021, May 2022 +1 day vs May 2021

*Cases are 9Lt Equivalent

*Excludes Bailments, Depletions, and In-State Distillers

Maine County Case Analysis with 9LT Equiv - Top 25

Rank #	Acct #	Customer	License #	Location	County	May-25	Apr-25	Mar-25	Cases Last 3 Months	Cases Last 3 Months Prior Year	% Change	Case Diff
1	932210	OQUOSSOC GROCERY	AGN-09-101358	OQUOSSOC ,ME	FRANKLIN	139.41	93.27	290.56	523.23	291.17	79.70%	232.06
2	928127	SAM'S CLUB #6333 BANGOR	AGN-01-100721	BANGOR ,ME	PENOBSCOT	433.18	546.48	433.81	1,413.47	1,196.91	18.09%	216.56
3	939694	HILLTOP SUPERETTE	AGN-21-105721	PORTLAND ,ME	CUMBERLAND	387.40	374.47	318.47	1,080.33	899.76	20.07%	180.58
4	941476	C FARMS #5584 BERWICK	AGN-23-106793	BERWICK ,ME	YORK	124.82	164.43	126.88	416.12	293.61	41.72%	122.51
5	932780	SAM'S CLUB #6462 AUGUSTA	AGN-09-104536	AUGUSTA ,ME	KENNEBEC	572.22	478.36	435.17	1,485.75	1,363.37	8.98%	122.38
6	941161	C FARMS #5604 PORTLAND	AGN-23-107316	PORTLAND ,ME	CUMBERLAND	159.67	135.41	155.79	450.86	342.65	31.58%	108.21
7	940551	RUSTY LANTERN MARKET#1051	AGN-22-106335	TURNER ,ME	ANDROSCOGGIN	85.70	106.88	95.05	287.63	201.26	42.91%	86.36
8	932772	WALMART #2013 WATERVILLE	AGN-09-101494	WATERVILLE ,ME	KENNEBEC	310.81	394.70	260.10	965.61	893.53	8.07%	72.08
9	926139	FRESHIES - SOMESVILLE	AGN-97-100506	MOUNT DESERT ,ME	HANCOCK	136.23	65.68	66.99	268.89	198.20	35.67%	70.70
10	940437	ACTON TRADING POST	AGN-22-105451	ACTON ,ME	YORK	134.56	90.16	58.75	283.47	213.25	32.93%	70.22
11	929950	JOHN'S SHURFINE FOOD	AGN-04-100936	FORT KENT ,ME	AROOSTOOK	124.37	111.71	115.78	351.86	284.72	23.58%	67.14
12	930438	WENTWORTH FAMILY GROC BRO	AGN-07-101132	BROOKS ,ME	WALDO	102.12	97.85	109.83	309.80	243.20	27.39%	66.60
13	926220	DIPIETRO'S MARKET-S PORTL	AGN-94-100402	S PORTLAND ,ME	CUMBERLAND	674.15	649.11	485.40	1,808.66	1,742.09	3.82%	66.57
14	936393	LIL' GENERAL	AGN-16-103718	SANFORD ,ME	YORK	136.30	135.90	99.09	371.29	304.95	21.76%	66.34
15	935999	C FARMS #5606 WINSLOW	AGN-15-102394	WINSLOW ,ME	KENNEBEC	152.22	175.97	157.33	485.52	420.31	15.52%	65.22
16	940338	FOUR CORNER VARIETY	AGN-22-107934	UNION ,ME	KNOX	167.62	96.01	128.50	392.14	333.88	17.45%	58.26
17	927798	HANNAFORD #8220 GARDINER	AGN-92-100355	GARDINER ,ME	KENNEBEC	357.28	324.32	289.39	970.99	918.70	5.69%	52.29
18	941906	HANNAFORD #8453 FORT KENT	AGN-24-107173	FORT KENT ,ME	AROOSTOOK	210.08	153.10	200.91	564.08	512.04	10.16%	52.05
19	932061	FOOD CITY TURNER	AGN-08-101295	TURNER ,ME	ANDROSCOGGIN	132.42	121.87	118.68	372.98	322.75	15.56%	50.23
20	937821	LEADBETTER QUICK STOP	AGN-18-103188	ORONO ,ME	PENOBSCOT	69.85	60.93	52.63	183.40	138.98	31.97%	44.43
21	928242	SHAW'S #4543 PORT WESTGAT	AGN-01-100726	PORTLAND ,ME	CUMBERLAND	243.25	201.61	206.74	651.60	607.51	7.26%	44.10
22	937557	WALGREENS #17708 BLUE HIL	AGN-18-104896	BLUE HILL ,ME	HANCOCK	80.88	90.01	108.30	279.20	236.94	17.83%	42.25
23	940288	TOOT'S DELI	AGN-22-105236	DEXTER ,ME	PENOBSCOT	126.95	132.07	110.15	369.17	332.84	10.92%	36.33
24	939710	BELFAST VARIETY	AGN-21-104846	BELFAST ,ME	WALDO	158.51	201.01	146.61	506.12	471.52	7.34%	34.60
25	937250	WALGREENS #18416 FAIRFIEL	AGN-18-103724	FAIRFIELD ,ME	SOMERSET	64.85	66.93	93.00	224.78	191.57	17.34%	33.21
					TOTAL	5,284.83	5,068.24	4,663.90	15,016.97	12,955.69	15.91%	2,061.28

Sales Region				Cases Last 3 Months	Cases Last 3 Months Prior Year	% Change	Case Diff vs. Prior Year
State of Maine				307,898	329,420	-6.53%	-21,522

Top 25 Agents % of 3 month Business

4.88%

3.93%

New Items for Commission Approval
June 10, 2025

Broker	Supplier	NABCA #	Description	Size	Pack	FOB	Retail Price	Class	Approved
MARTIGNETTI	E.J. GALLO WINERY	64753	CHUM CHURUM SOJU	375	20	\$47.57	\$5.99	CORDIALS	
MARTIGNETTI	E.J. GALLO WINERY	76729	SAERO ZERO SUGAR KOREAN SOJU	375	20	\$47.60	\$5.99	CORDIALS	
MARTIGNETTI	E.J. GALLO WINERY	66463	SOON HARI CITRON SOJU	375	20	\$56.05	\$5.99	CORDIALS	
MARTIGNETTI	E.J. GALLO WINERY	69728	SOON HARI LYCHEE SOJU	375	20	\$56.05	\$5.99	CORDIALS	
MARTIGNETTI	E.J. GALLO WINERY	69741	SOON HARI PLUM SOJU	375	20	\$56.05	\$5.99	CORDIALS	
MARTIGNETTI	PROXIMO SPIRITS, INC.	75275	KRAKEN GOLD SPICED RUM 4-15B CLUSTER PET	50	60	\$66.86	\$2.29	RUM	
MS WALKER	M.S. WALKER	78389	KOTA PANDAN LIQUEUR 700ML	700	6	\$135.31	\$39.99	CORDIALS	
MS WALKER	M.S. WALKER	45503	PLANTERAY SEALANDER RUM 700ML	700	6	\$155.18	\$46.99	RUM	
MS WALKER	ROYAL WINE CORP	16914	BOONDOCKS 6 YR SBW	750	6	\$141.60	\$41.99	BOURBON	
MS WALKER	ROYAL WINE CORP	84763	MEXXO ARTESANAL ESPADIN MEZCAL JOVEN	750	6	\$82.45	\$24.99	TEQUILA	
MS WALKER	ROYAL WINE CORP	84762	MEXXO X 100% AGAVE BLANCO TEQUILA	1000	12	\$131.57	\$19.99	TEQUILA	
RNDC NEW HAMPSHIRE LLC	BROWN FORMAN BEVERAGE	6562	GLENDRONACH 12 YR SGL MLT SCOTCH	700	6	\$237.87	\$69.99	SCOTCH	
RNDC NEW HAMPSHIRE LLC	BROWN FORMAN BEVERAGE	76010	JACK DANIEL'S TENN BLACKBERRY LIQ	750	12	\$188.65	\$27.99	WHISKEY	
RNDC NEW HAMPSHIRE LLC	LUXCO, INC.	21054	PENELOPE MARSHMELLOW TOAST PRIVATE BATC	750	6	\$236.36	\$69.99	BOURBON	
RNDC NEW HAMPSHIRE LLC	TEMPERANCE DISTILLING CO	72303	WHIP SHOTS CHOCOLATE (CAN)	200	12	\$95.04	\$14.99	VODKA	
SOUTHERN GLAZERS LLC	BACARDI USA, INC	88685	PATRON BARREL SELECT ANEJO TEQUILA	750	12	\$445.34	\$66.99	TEQUILA	
SOUTHERN GLAZERS LLC	BACARDI USA, INC	85335	PATRON SILVER TEQUILA	1000	6	\$232.45	\$69.99	TEQUILA	
SOUTHERN GLAZERS LLC	BEAM SUNTORY	24579	LITTLE BOOK CHAPTER 9 BLENDED WHISKEY	750	6	\$541.34	\$159.99	WHISKEY	

New Items for Commission Approval
June 10, 2025

Broker	Supplier	NABCA #	Description	Size	Pack	FOB	Retail Price	Class	Approved
SOUTHERN GLAZERS LLC	DISTILLER SALES CO.	75988	MEMBER'S MARK TRIPLE SEC ORANGE LIQ	1000	12	\$48.00	\$9.49	CORDIALS	
SOUTHERN GLAZERS LLC	HEAVEN HILL BRANDS	17231	ELIJAH CRAIG SB MAPLE&APPLWD RYDER CUP	750	3	\$118.24	\$69.99	BOURBON	
SOUTHERN GLAZERS LLC	HEAVEN HILL BRANDS	18120	EVAN WILLIAMS SINGLE BARREL VINTAGE BBN	750	6	\$117.91	\$34.99	BOURBON	
SOUTHERN GLAZERS LLC	MHW, LTD	84671	CONTRALUZ CRISTALINO REPOSADO TEQ 700ML	700	6	\$132.00	\$39.99	TEQUILA	
SOUTHERN GLAZERS LLC	MHW, LTD	22069	WHISTLEPIG PIGGYBACK 6 YR SGL BRL BBN	750	6	\$202.00	\$59.99	BOURBON	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	21275	1792 KSBW COGNAC CASK FINISH	750	6	\$168.69	\$49.99	BOURBON	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	21276	1792 SMALL BATCH KSBW	200	24	\$112.31	\$8.99	BOURBON	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	21277	1792 SMALL BATCH KSBW	50	120	\$84.26	\$1.79	BOURBON	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	75983	BLACK MAGIC BLACK SPICED RUM DSS (US)	1750	6	\$88.66	\$25.99	RUM	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	79999	BUFFALO TRACE BOURBON CREAM LIQUEUR	375	12	\$81.44	\$12.99	CORDIALS	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	76000	RECIPE 21 COCONUT RUM W/NATURAL FLV	1000	12	\$52.57	\$10.99	RUM	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	76004	RECIPE 21 PREM CHERRY VDK W/NAT FLV	1000	12	\$51.85	\$10.99	VODKA	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	76003	RECIPE 21 PREM GRAPE VDK W/NAT FLV	1000	12	\$51.85	\$10.99	VODKA	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	76002	RECIPE 21 PREM ORANGE VDK W/NAT FLV	1000	12	\$51.85	\$10.99	VODKA	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	76001	RECIPE 21 PREM RASPBERRY VDK W/NAT FLV	1000	12	\$51.85	\$10.99	VODKA	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	47039	RON CORINA BLACK RUM	1000	12	\$41.22	\$9.99	RUM	
SOUTHERN GLAZERS LLC	SAZERAC CO., INC.	22400	SAZERAC RYE WHISKEY	200	12	\$68.73	\$10.99	WHISKEY	
SOUTHERN GLAZERS LLC	DIAGEO NORTH AMERICA INC	42779	RON ZACAPA XO SOLERA GRAN RESERVA ESPSCL	750	6	\$413.70	\$124.99	RUM	

New Items for Commission Approval
June 10, 2025

Broker	Supplier	NABCA #	Description	Size	Pack	FOB	Retail Price	Class	Approved
SOUTHERN GLAZERS LLC	DIAGEO NORTH AMERICA INC	78556	SMIRNOFF ELECTRIC GUAVA INFUSED VODKA	750	12	\$98.10	\$14.99	VODKA	
SOUTHERN GLAZERS LLC	PERNOD RICARD USA	67533	KAHLUA DUNKIN CARAMEL SWIRL CREAM LIQ	750	12	\$196.00	\$28.99	CORDIALS	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	76085	1911 CIDER DONUT BOURBON DSS	750	6	\$101.10	\$29.99	BOURBON	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	38260	1911 ESTABLISHED HONEYCRISP FLV VODKA	750	6	\$101.68	\$29.99	VODKA	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	76268	1911 ESTABLISHED SMB BOURBON CREAM WHK	750	6	\$101.44	\$29.99	CORDIALS	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	84798	ARETTE BLANCO TEQUILA CLASICA	700	12	\$225.43	\$33.99	TEQUILA	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	85504	ARETTE REPOSADO TEQ CLASICA 700ML	700	12	\$238.76	\$35.99	TEQUILA	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	68087	BILLY'S IRISH CREAM LIQUEUR	750	12	\$196.10	\$28.99	CORDIALS	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	10857	CASK & CREW DOUBLE OAKED STRAIGHT RYE	750	6	\$100.88	\$29.99	WHISKEY	
STONE FENCE BEVERAGE	STONE FENCE BEVERAGE	66575	LIMONCELLO DEL MEDITERRANEO SERVIRE FRDO	1000	12	\$91.61	\$14.99	CORDIALS	
UNBROKERED	N.E. DISTILLING, LLC	75989	RACK IV WHITE SPIRIT DISTILLED LIMIT RLS	750	6	\$214.82	\$59.99	CORDIALS	
Total New Items - 47									

Label Changes for Commission Approval
June 10, 2025

Broker	Supplier	Code	Description	Size	Retail	Change	Approved
SOUTHERN GLAZERS	BEAM SUNTORY	19061	JIM BEAM KSBW	50ML	\$1.99	PACKAGE CHANGE (Temp - square to round)	
SOUTHERN GLAZERS	DIAGEO NORTH AMERICA INC	87103	ASTRAL BLANCO TEQUILA 80P	750ML	\$31.99	PACKAGE AND LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	78163	ST ELDER ELDERFLOWER 40P	375ML	\$13.99	LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	77474	ST ELDER ELDERFLOWER 40P	750ML	\$21.99	LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	78097	ST ELDER BLOOD ORANGE 70P	750ML	\$21.99	LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	72143	ST ELDER ESPRESSO 53P	375ML	\$13.99	LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	72123	ST ELDER ESPRESSO 53P	750ML	\$21.99	LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	64219	ST ELDER HAZELNUT 40P	750ML	\$21.99	LABEL CHANGE	
MS WALKER	M.S. WALKER, INC.	78099	ST ELDER PINK GRAPEFR 40P	750ML	\$21.99	LABEL CHANGE	
MARTIGNETTI	PROXIMO SPIRITS, INC.	27605	TINCUP AMERICAN WHISKEY 84P	750ML	\$29.99	LABEL CHANGE	
Total Label Changes - 10							

Coupons/Rebates for Commission Approval
June 10, 2025

Product	Size	Offer	Effective	Expiration	Approved
JACK DANIELS TENNESSEE - APPLE, HONEY, BLACKBERRY OR FIRE	750ML OR LARGER	\$3 IRC	10/1/2025	10/31/2025	
JACK DANIELS TENNESSEE - APPLE, HONEY, BLACKBERRY OR FIRE	750ML OR LARGER	\$5 DIGITAL OR MIR	10/1/2025	10/31/2025	
BACARDI RUM - ANEJO CUATRO , RESERVA OCHO OR GRAN RESERVA DIEZ	750ML OR LARGER	\$8 DIGITAL OR MIR	7/1/2025	9/2/2025	
HERRADURA - SILVER, REPOSADO, ANEJO, ULTRA OR LEGEND	750ML OR LARGER	\$5 IRC	9/1/2025	10/31/2025	
HERRADURA - SILVER, REPOSADO, ANEJO, ULTRA OR LEGEND	750ML OR LARGER	\$5 DIGITAL OR MIR	9/1/2025	10/31/2025	
JACK DANIELS TENNESSEE - WHISKEY, APPLE, HONEY, BLACKBERRY OR FIRE	(2) 750ML OR LARGER	\$12 DITAL OR MIR	11/1/2025	12/31/2025	
JACK DANIELS TENNESSEE - WHISKEY, APPLE, HONEY, BLACKBERRY OR FIRE	(2) 750ML OR LARGER	\$8 IRC	11/1/2025	12/31/2025	
TEREMANA - ANY VARIANT	750ML OR LARGER	\$3-\$5 DIGITAL	3/15/2025	9/2/2025	
JAGERMEISTER	750ML OR LARGER	\$3-\$5 DIGITAL	1/1/2025	12/31/2025	
Total Coupons/Rebates - 9					

Fiscal Year Comparison Through May 31, 2025

Draw

Game		FY 24		FY 25	Variance	% Variance
Gimme5	\$	1,080,224	\$	1,040,546	\$ (39,678)	-3.67%
World Poker Tour	\$	998,219	\$	-		
Lotto America	\$	1,749,469	\$	2,674,278	\$ 924,809	52.86%
Lucky for Life	\$	5,971,004	\$	5,957,150	\$ (13,854)	-0.23%
Pick 4	\$	4,288,387	\$	4,140,366	\$ (148,021)	-3.45%
Pick 3	\$	5,501,889	\$	5,222,325	\$ (279,564)	-5.08%
Megabucks	\$	12,052,476	\$	8,736,794	\$ (3,315,682)	-27.51%
Mega Millions	\$	17,544,734	\$	12,998,759	\$ (4,545,975)	-25.91%
Powerball	\$	32,272,171	\$	16,618,676	\$ (15,653,495)	-48.50%
Cash POP			\$	5,109,163		
Total Draw Sales	\$	81,458,573	\$	62,498,057	\$ (18,960,516)	-23.28%

Fast Play	\$	14,567,319	\$	19,498,397	\$4,931,078	33.85%
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Instant

		FY 24		FY 25	Variance	% Variance
Price Point						
\$1	\$	4,915,147	\$	4,422,896	\$ (492,251)	-10.01%
\$2	\$	14,756,078	\$	12,410,734	\$ (2,345,344)	-15.89%
\$3	\$	18,728,331	\$	17,100,684	\$ (1,627,647)	-8.69%
\$5	\$	69,441,165	\$	75,104,380	\$ 5,663,215	8.16%
\$10	\$	73,611,480	\$	70,048,740	\$ (3,562,740)	-4.84%
\$20	\$	27,253,400	\$	28,795,840	\$ 1,542,440	5.66%
\$25	\$	37,891,550	\$	38,042,175	\$ 150,625	0.40%
\$30	\$	50,832,180	\$	46,750,830	\$ (4,081,350)	-8.03%
Total Instants	\$	297,429,331	\$	292,676,279	\$ (4,753,052)	-1.60%

Total Combined	\$	393,455,223	\$	374,672,733	\$ (18,782,490)	-4.77%
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LOTTERY PROFIT TRANSFER TO GENERAL FUND - FY 2025

	Current Fiscal Year Performance					Past Fiscal Years' Performance			
	Budget FY25	Actual FY25	Variance Dollars	Variance %		Actual FY24	Actual FY23	Actual FY22	Actual FY21
July	\$ 5,384,615	\$ 5,692,839	\$ 308,224	5.72%		\$ 9,806,382	\$ 9,717,486	\$ 6,947,748	\$ 5,271,349
August	\$ 6,730,769	\$ 7,102,466	\$ 371,697	5.52%		\$ 5,183,984	\$ 4,164,540	\$ 5,512,697	\$ 6,929,644
September	\$ 5,384,615	\$ 5,728,269	\$ 343,654	6.38%		\$ 6,731,498	\$ 3,493,085	\$ 4,726,583	\$ 4,822,725
October	\$ 5,384,615	\$ 5,799,518	\$ 414,903	7.71%		\$ 1,967,191	\$ 6,675,164	\$ 7,001,996	\$ 5,891,358
November	\$ 6,730,769	\$ 6,447,169	\$ (283,600)	-4.21%		\$ 5,635,499	\$ 7,184,011	\$ 4,207,005	\$ 4,884,356
December	\$ 5,384,615	\$ 7,648,330	\$ 2,263,715	42.04%		\$ 10,519,423	\$ 7,138,319	\$ 7,560,351	\$ 6,588,148
January	\$ 5,384,615	\$ 5,315,713	\$ (68,902)	-1.28%		\$ 13,908,262	\$ 6,858,726	\$ 5,233,306	\$ 10,216,388
February	\$ 5,384,615	\$ 6,508,073	\$ 1,123,458	20.86%		\$ 5,390,259	\$ 4,162,612	\$ 4,065,525	\$ 4,697,925
March	\$ 6,730,769	\$ 8,207,370	\$ 1,476,601	21.94%		\$ 10,132,468	\$ 5,356,396	\$ 8,336,659	\$ 7,465,530
April	\$ 5,384,615	\$ 5,749,618	\$ 365,003	6.78%		\$ 7,503,463	\$ 5,635,410	\$ 7,114,263	\$ 4,318,331
May	\$ 6,730,769	\$ 7,614,224	\$ 883,455	13.13%		\$ 5,177,697	\$ 6,231,137	\$ 5,612,671	\$ 6,444,655
June	\$ 5,384,619					\$ 6,717,158	\$ 5,467,786	\$ 5,005,102	\$ 3,117,308
Current FY YTD	\$ 64,615,381	\$ 71,813,588	\$ 7,198,207	11.14%		\$88,673,283	\$ 72,084,673	\$ 71,323,906	\$ 70,647,717
Budget	\$ 70,000,000								
		FY24 YTD Profit	Variance Dollars	% Variance					
YOY Comparison		\$ 81,956,125	\$ (10,142,537)	-12.38%					
Projected	\$ 77,699,460								

PROFIT TRANSFER TO OUTDOOR HERITAGE FUND - FY 2025

	Current Fiscal Year Performance					Past Fiscal Years' Performance			
	Budget	Actual	Variance	Variance		Actual	Actual	Actual	Actual
	<u>FY25</u>	<u>FY25</u>	<u>Dollars</u>	<u>%</u>		<u>FY24</u>	<u>FY23</u>	<u>FY22</u>	<u>FY21</u>
July	\$ 61,538	\$ 42,125	\$ (19,413)	-31.55%		\$ 153,382	\$ 89,099	\$ 31,025	\$ 44,271
August	\$ 76,923	\$ 33,059	\$ (43,864)	-57.02%		\$ 125,007	\$ 106,400	\$ 15,870	\$ 61,305
September	\$ 61,538	\$ 28,075	\$ (33,463)	-54.38%		\$ 193,218	\$ 96,902	\$ 204,657	\$ 22,000
October	\$ 61,538	\$ (7,691)	\$ (69,229)	-112.50%		\$ 80,969	\$ 159,481	\$ 39,081	\$ 30,111
November	\$ 76,923	\$ 42,048	\$ (34,875)	-45.34%		\$ 80,510	\$ 54,908	\$ 61,385	\$ 25,152
December	\$ 61,538	\$ 36,107	\$ (25,431)	-41.33%		\$ 170,836	\$ 73,814	\$ 82,083	\$ 39,372
January	\$ 61,538	\$ 70,689	\$ 9,151	14.87%		\$ 6,751	\$ 60,536	\$ 57,444	\$ 117,214
February	\$ 61,538	\$ 90,699	\$ 29,161	47.39%		\$ 100,517	\$ 61,158	\$ 24,591	\$ 13,392
March	\$ 76,923	\$ 94,036	\$ 17,113	22.25%		\$ 188,446	\$ 69,357	\$ 49,369	\$ 11,061
April	\$ 61,538	\$ 82,258	\$ 20,720	33.67%		\$ 73,441	\$ 85,448	\$ 35,089	\$ 22,323
May	\$ 76,923	\$ 111,311	\$ 34,388	44.71%		\$ 66,264	\$ 79,279	\$ 36,210	\$ 60,231
June	<u>\$ 61,542</u>					<u>\$ 169,856</u>	<u>\$ 171,189</u>	<u>\$ 105,123</u>	<u>\$ 25,904</u>
Current FY YTD	\$ 738,458	\$ 622,717	\$ (115,741)	-15.67%		\$1,409,196	\$ 1,107,570	\$ 741,928	\$ 472,336
Budget	\$ 800,000								
		FY24	Variance	%					
		YTD Profit	Dollars	Variance					
YOY Comparison		\$ 1,239,340	\$ (616,623)	-49.75%					
Projected	\$ 708,063								

New Games for Approval

June 10, 2025



- Top Prize \$30,000
- Bingo style play with DOUBLER
- Overall odds 1:3.40
- Quantity: 960,000
- Game number 695

How To Play CASH LINE BINGO TO PLAY

- 1) Scratch the CALLER'S CARD area to reveal 24 spots.
- 2) Rub corresponding numbers on CARDS 1-4. The area will turn white when rubbed. Each card has a corresponding PRIZE legend printed beside it.

TO WIN

- 1) If on any one of "CARDS 1 through 4" you match:
 - all numbers in a complete horizontal, vertical or diagonal line;
 - or four corners;
 - or an "X" (consisting of eight numbers + "FREE"); you win corresponding PRIZE in the legend printed beside the card.
- 2) Match in TOTAL all 5 numbers and/or FREE spots in the RED LINE on any one CARD, win DOUBLE the corresponding PRIZE for that same CARD.



**RED
LINES PAY
DOUBLE!**
**4 BONUS
FREE SPOTS!**

SEE TICKET BACK FOR PLAY INSTRUCTIONS.

CALLER'S CARD



CARD	B	I	N	G	O	B	I	N	G	O	CARD
CARD 1 LINE = \$3, 4 CORNERS = \$30 X = \$150	7	24	45	FREE	75	16	44	49	FREE		CARD 2 LINE = \$6, 4 CORNERS = \$60 X = \$300
	11	29	42	51	73	FREE	19	39	47	63	
	13	17	FREE	46	FREE	3	27	FREE	56	69	
	FREE	21	39	47	62	13	22	35	54	62	
	6	25	36	56	66	12	FREE	31	48	70	
CARD 3 LINE = \$10, 4 CORNERS = \$150 X = \$1,500	10	19	31	46	61	6	FREE	35	60	75	CARD 4 LINE = \$20, 4 CORNERS = \$300 X = \$30,000
	FREE	20	33	59	66	10	23	FREE	55	73	
	5	25	FREE	FREE	75	14	16	FREE	47	63	
	11	24	FREE	55	72	FREE	27	37	53	66	
	13	22	42	49	70	2	19	41	52	74	

WIN UP TO \$30,000!

Earn Points. Learn more at club.maineLOTTERY.com.

**SCRATCH
TO
CASH**