

**Maine Spirits Business Activity for
November 2024
Prepared by Pine State Spirits**

Sales Data 11/1/2024 - 11/30/2024			Monthly						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	21	20	-1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	116,150	114,104	(2,046)	-1.76%	5,531	5,705	3.15%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 20,100,104	\$ 20,030,355	\$ (69,750)	-0.35%	\$ 957,148	\$ 1,001,518	4.64%		
Cost of Goods Sold	\$ 13,877,242	\$ 13,857,381	\$ (19,861)	-0.14%					
Depletion Allowances	\$ (843,373)	\$ (829,522)							
Total Cost of Good Sold	\$ 13,033,870	\$ 13,027,859	\$ (6,011)	-0.05%					
Sales Data 7/1/2024 - 11/30/2024			Year to Date						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	108	109	1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	638,164	639,886	1,722	0.27%	5,909	5,871	-0.65%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 109,273,583	\$ 111,354,237	\$ 2,080,654	1.90%	\$ 1,011,792	\$ 1,021,599	0.97%		
Cost of Goods Sold	\$ 76,220,741	\$ 77,710,508	\$ 1,489,767	1.95%					
Depletion Allowances	\$ (6,891,471)	\$ (6,734,148)							
Total Cost of Good Sold	\$ 69,329,270	\$ 70,976,360	\$ 1,647,090	2.38%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 254,040	\$ 251,214	\$ (2,826)	-1.11%	\$ 1,393,003	\$ 1,399,235	\$ 6,231	0.45%	
Bailment	\$ 237,085	\$ 259,243	\$ 22,158	9.35%	\$ 1,357,537	\$ 1,458,893	\$ 101,357	7.47%	
Depletion Allowances	\$ 843,373	\$ 829,522	\$ (13,851)	-1.64%	\$ 6,891,471	\$ 6,734,148	\$ (157,324)	-2.28%	