

Maine Spirits Business Activity for
October 2024
Prepared by Pine State Spirits

Sales Data 10/1/2024 - 10/31/2024				Monthly				
			Variance					
	Prior Year	Current Year	Actual	%				
Shipping Days	22	23	1					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	111,688	114,291	2,603	2.33%	5,077	4,969	-2.12%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 19,651,874	\$ 20,474,518	\$ 822,644	4.19%	\$ 893,267	\$ 890,196	-0.34%	
Cost of Goods Sold	\$ 13,289,343	\$ 13,822,537	\$ 533,194	4.01%				
Depletion Allowances	\$ (894,200)	\$ (847,586)						
Total Cost of Good Sold	\$ 12,395,143	\$ 12,974,951	\$ 579,808	4.68%				
Sales Data 7/1/2024 - 10/31/2024				Year to Date				
			Variance					
	Prior Year	Current Year	Actual	%				
Shipping Days	87	89	2					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	522,028	525,782	3,754	0.72%	6,000	5,908	-1.54%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 89,173,479	\$ 91,323,882	\$ 2,150,403	2.41%	\$ 1,024,983	\$ 1,026,111	0.11%	
Cost of Goods Sold	\$ 62,344,944	\$ 63,853,127	\$ 1,508,183	2.42%				
Depletion Allowances	\$ (6,048,099)	\$ (5,904,626)						
Total Cost of Good Sold	\$ 56,296,845	\$ 57,948,501	\$ 1,651,656	2.93%				
Other Revenue		Monthly Data		Year to Date Data				
			Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax	\$ 242,955	\$ 247,663	\$ 4,708	1.94%	\$ 1,138,963	\$ 1,148,021	\$ 9,057	0.80%
Bailment	\$ 260,330	\$ 333,329	\$ 72,999	28.04%	\$ 1,120,452	\$ 1,199,651	\$ 79,199	7.07%
Depletion Allowances	\$ 894,200	\$ 847,586	\$ (46,614)	-5.21%	\$ 6,048,099	\$ 5,904,626	\$ (143,473)	-2.37%