Section II

Conservation & Recreation Land
Overview

The Land for Maine's Future Board has established a process for the public to nominate lands for acquisition in a broad category called Conservation and Recreation Lands. Most proposals will fall under this category.

For this funding round, Farmland protection projects should apply using the Conservation & Recreation Criteria and select Farm & Open Space as their Major Land Asset. See Appendix B and I for more information about Farmland projects.

There is a separate expedited process for proposals for projects eligible for the Public Access to Maine Waters Fund. These proposals may be submitted at any time. See Section III for information on the process for this category.

If you are interested in proposing a working waterfront project contact Deirdre Gilbert, Department of Marine Resources, (207) 624-6576, deidre.gilbert@maine.gov.

Proposal Process

This section provides you with all the information you need to apply for funds in the Conservation and Recreation Lands category (including farmland and open space). If you have any questions about your proposal or the Land for Maine’s Future process, please call (207) 287-7576 and speak with a member of our staff.

Proposal Inquiry Forms

The forms (found in Appendixes A and B) may be submitted at any time. It provides the Land for Maine’s Future Program staff with information they need to determine if a project meets established threshold criteria.

Proposal Requirements for Conservation and Recreation Lands

Proposal Period - Proposals must be received by the closing date of a proposal period. For a proposal to be complete, it must have a State Agency sponsor (see page 14 for agency contact information). You must contact the appropriate sponsoring agency to discuss your proposal and obtain their sponsorship prior to submitting the proposal. A potential applicant must be in contact
with the appropriate sponsoring state agency no less than eight weeks in advance of the deadline. A copy of the proposal must be sent to the sponsoring agency.

Proposals must be complete with responses to all the numbered subject headings found in the Format and Instruction Section and any additional information listed in this section. Incomplete proposals will be returned for additional information and may not be considered further at the Board’s discretion.

Proposals must be received by LMF no later than 5 p.m. September 15, 2017 (Board has changed due date from 9/1 to 9/15).

All applicants will be contacted and notified of the status of their proposal after final Board decisions.
Scoring System for Evaluating Conservation and Recreation Land Proposals

The scoring system assigns points according to the relative value of eleven criteria associated with an acquisition proposal. These are:

- Naturalness of the Land
- Accessibility of the Land for its Intended Use
- Proximity to Other Conservation lands/Effort
- Major Land Asset
- Additional Land Assets
- Community/Economic Benefit
- Project Structure (ownership/easement)
- Significant Undeveloped Archaeological Sites
- Public Water Supply
- Deer Wintering Area(s)
- Single Exceptional Value

**Maximum Points**

- Naturalness of the Land: 10 points
- Accessibility of the Land for its Intended Use: 15 points
- Proximity to Other Conservation lands/Effort: 10 points
- Major Land Asset: 30 points
- Additional Land Assets: 25 points
- Community/Economic Benefit: 5 points
- Project Structure (ownership/easement): 5 points

**Total Possible Points:** 140 points
The Scoring System

1. Naturalness of the Land (Maximum Points = 10)

   The land has little or no discernible human impact 10

   The land has some site disturbance but the disturbance does not negatively impede/affect the intended uses of the property 7-9

   In the case of rail-to-trails projects, the site is significantly disturbed but the disturbance does not negatively impede/affect the intended uses of the property 7-9

   The land has been significantly disturbed by human activity and restoration (or time) will be required to return the site to a more natural condition 2-6

   The property has extensive site disturbance or improvements which will severely impede the use of the property for its intended purposes, or the site does not have a high probability of being successfully restored 0-1

   SCORE

2. Accessibility of the Land for its Intended Use (Maximum Points = 15)

   The property abuts and public access is provided by a public road (municipal, state or US), access to which is not restricted or limited. 13-15

   The property is located on all or part of an island, public access to which is by water and there is adequate water depth to land or moor recreational boats, and a public mainland boat launch is identified that provides appropriate boat access. 10-12

   The property abuts and will be accessed across adjacent existing conservation land held by the applicant and which is located adjacent to a public way. 8-10

   The property abuts and public access is provided by a private road, discontinued road or right-of-way with documented existing public access for all purposes of a public way. 4-7

   The property abuts a private road, discontinued road or right-of-way that does not provide access for all purposes of a public way but the Applicant has documented that it has a binding contract to acquire full public access rights to the property from the owners of the lands to be used for access. 1-3

   The property abuts a private road, discontinued road or right-of-way that does not provide access for all purposes of a public way. 0
3. **Proximity to Other Conservation Lands or Larger Conservation Efforts**  
(Maximum Points = 10)

The project will enhance the connectivity of existing conservation efforts, will address regional conservation needs and has one or more of the following attributes:

- Is identified as part of an adopted strategic conservation plan that addresses regional or statewide conservation needs;
- Is linked to a regional conservation effort to protect open space, recreational opportunities or other natural resource values such as a greenbelt, trail network or river corridor;
- Connects existing conservation lands (state, federal, town, land trust, etc.);
- Is immediately adjacent to existing conservation holdings;
- Is part of a locally adopted comprehensive plan and implementation strategies for the protection of open space, recreation, wildlife habitat and/or rural areas that are consistent with the State’s Growth Management Act;
- Serves as a stopping off point on a recognized route such as an “island trail” or “birding trail” that includes other publicly or privately conserved lands.

The lands include more than 4 of the assets noted above: 8 - 10

The lands include 2-4 of the items noted above: 4 - 7

The lands include at least 1 of the items noted above: 1 – 3

The lands include none of the assets noted above: 0

*NOTE: If your project serves as an anchor parcel in an area of the state without existing conservation lands, or increases LMF investments to a part of the state that has had no or minimal investment, please provide a detailed description of how your project will address regional conservation needs and whether the project will serve as a catalyst for additional conservation and recreation opportunities.
4. **Major Land Asset (Maximum Points = 30)**

The Major Land Asset combines Significance (15 points) with Need (15 points). First, identify the Major Land Asset represented on the property from the list below. Then, determine the relative significance of the resource or recreational activity, in terms of demand from a statewide, regional, or local perspective. Finally, consider the relative need of the resource or recreational activity based on a deficiency determination (i.e., the excess of demand over supply for the resource or recreational activity in that area).

<table>
<thead>
<tr>
<th>Major Land Asset &amp; Significance (Maximum Points = 15)</th>
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</thead>
<tbody>
<tr>
<td>Recreation lands</td>
</tr>
<tr>
<td>Water Access Lands</td>
</tr>
<tr>
<td>Lands Supporting Vital Ecological Functions and Values</td>
</tr>
<tr>
<td>Rare, Threatened, or Endangered Plants,</td>
</tr>
<tr>
<td>Natural Communities, Wildlife and their habitat</td>
</tr>
<tr>
<td>Areas of Scenic Interest and Prime Physical Feature</td>
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<tr>
<td>Farmland and Open Space</td>
</tr>
</tbody>
</table>

**Descriptions of Significance Categories:**

**State Significance of Major Land Asset**

The land contains a resource or provides a recreational opportunity that is substantiated as being significant from a state or greater than state perspective.

Significant from a statewide perspective means that the resource is rare and/or exceptional in Maine based on published report(s), database(s), or credible testimony or the recreational activity associated with the parcel will frequently and routinely attract users to travel to the land from across the state or even from out-of-state to the parcel.

**Regional Significance of Major Land Asset**

The land contains a resource or provides a recreational opportunity that is substantiated as being significant from a regional (sub-state) perspective.

Significant from a regional perspective means that the resource is rare and/or exceptional in a region based on published report(s), database(s), or credible testimony, or the recreational opportunity associated with the parcel will frequently and routinely attract users to travel to the land from a
regional area (that is, from an area that is greater than the area than the town where the property is located.

**Local Significance of Major Land Asset**
The land contains a resource or provides a recreational opportunity that is substantiated as being significant from a local perspective.

Significant from a local perspective means that the resource is rare and/or exceptional in a town or group of towns based on published report(s), database(s), or credible testimony, or the recreational opportunity associated with the parcel will attract users to travel to the land primarily from a local area (that is, from an area that is primarily encompassed by the towns abutting the town(s) where the land is.

*Note: while lands of state significance score higher than lands of regional and local significance and lands of regional significance score higher than those of local significance, proposals will be judged only against other proposals of like significance.

**Need Rating (Maximum Points = 15)**
The need to protect the major land asset addressed in the proposal and substantiated by published report(s), data base(s), or credible testimony as being of:

- **Great Need** due to the relative rarity, threat, or deficiency of the recreational opportunity offered by the land. 11 - 15
- **Moderate Need** due to the relative availability of the resource, the threat to the resource, or the availability of the recreational opportunity offered by the land. 6 - 10
- **Minor Need** due to the fact that the resource or recreational opportunity offered by the land cannot be considered rare, threatened, or deficient due to an abundance of similar resources. 0 - 5

**MAJOR LAND ASSET+ SIGNIFICANCE + NEED SCORE**

5. **Additional Land Assets (Maximum Points = 25)**
The proposal must identify the additional land assets represented on the property. You may not include your Major Land Asset in this section. See descriptions of these land assets in Appendix E. Maximum score may not exceed 25 points.
2 points awarded if the land contains an asset that is of minor significance; or the resource, or recreational opportunity of the type offered by the land, because the resource is not considered rare or the recreational opportunity is not considered deficient.

4 points awarded if the land contains an asset that is of moderate significance; or the relative rarity of the resource, or the deficiency of the recreational opportunity of the type offered by the land, is of moderate importance.

6 points awarded if the land contains an asset that is of major significance; or the relative rarity of the resource, or the deficiency of the recreational opportunity of the type offered by the land, is of great importance.

Recreation lands  
Water Access Lands  
Lands Supporting Vital Ecological Functions and Values  
Rare, Threatened, or Endangered Plants, Natural Communities, Wildlife and their habitat  
Areas of Scenic Interest and Prime Physical Feature  
Farmland and Open Space  
Ecological Preserve  
River or Trail System  
Island or Undeveloped Coastline  
Significant Mountain  

SCORE _______

6. Community and Economic Benefit (Maximum Points = 5)

The Board encourages applicants to explicitly describe potential community and economic benefits of the proposed projects. The board seeks to cultivate and support closer working relationships between land conservation efforts, businesses, and the community and will give added consideration to proposals that supply letters of support from a diverse representation of community members. No form letters please.

Substantial Benefit:
The project will have a substantial community and economic benefit that will affect a large number of individuals. The proposal has documented that the project has or should preserve or increase community and economic benefits and engages a wide range of community partners.

The project is part of a larger community planning effort such as a downtown redevelopment or mixed-use plan, open space, strategic conservation or
recreation plan, or comprehensive land use or economic development plan for the region. The proposal describes how the project supports those plans, provides contact information for several community representatives who can provide additional information, and letter(s) of endorsement are included from those responsible for implementation of the plan that discusses how the proposal contributes to the plan’s success.

The proposal includes letters of support from community health and recreation organizations, businesses or business and trade organizations, civic and community organizations or local and regional governments that describe how the proposal supports the economy and community.

**Moderate Benefit:**
The project will have a moderate community and economic benefit that will affect a moderate number of individuals. The proposal has documented that the project has or should preserve or increase community and economic benefits and engages a moderate number of community partners.

The project is part of a larger community planning effort such as a downtown redevelopment or mixed-use plan, open space, strategic conservation or recreation plan, or comprehensive land use or economic development plan for the region. The proposal describes how the project supports those plans, provides contact information for several community representatives who can provide additional information, and letter(s) of endorsement are included from those responsible for implementation of the plan that discusses how the proposal contributes to the plan’s success.

The proposal includes letters of support from community health and recreation organizations, businesses or business and trade organizations, civic and community organizations or local and regional governments that describe how the proposal supports the economy and community.

**Minimal Benefit:**
The project will have a very minor economic benefit that will affect a small number of individuals. The proposal has documented that the project provides limited benefit to community and economic activity, to local businesses, and engages a minimal number of community partners.

The proposal includes very few letters of support from community health and recreation organizations, businesses or business and trade organizations, civic and community organizations or local and regional governments that describe how the proposal supports the economy and community.

**SCORE**
7. Project Structure (Maximum Points = 5)

Conservation easement 5

Fee acquisition by qualified organization or State of Maine with municipal letter of support or with municipal matching funds 3

Fee acquisition with no municipal letter or no municipal matching funds 0

SCORE ________
BONUS:

8. **Significant Undeveloped Archeological Site (Maximum Points = 5)**

Proposals claiming points for “significant, undeveloped archeological sites” must have a written endorsement from the Maine Historic Preservation Commission that describes the significance of the archeological resources on the site. A proposal for which the “Major Land Asset Category” is based primarily on archeological values must be sponsored by the Commission.

9. **Public Water Supply (Maximum Points = 5)**

Proposed projects that provide a direct benefit to a public water supply may be awarded 5 points if the following criteria are met:

- The protected property is within the direct watershed of a surface water body that is a Community Water System AND a portion of the property is within 2000 feet of the water supply intake;
- Proposal includes a letter of support from the applicable water district; and
- The protection of the property is consistent with and does not conflict with the natural resource conservation and recreation purposes of LMF. In practice this means that the protected land must be available for public recreational use.

10. **Deer Wintering Area (Maximum Points = 10)**

Additional points may be awarded to projects that include conservation of deer wintering areas, with preference given to those areas identified as priority deer wintering areas.

A. **Landowner Commitment: These commitments are required prior to LMF scoring to be eligible for DWA points. If “no” then points cannot be awarded for the DWA category.**

1) For fee acquisition projects, is there a letter of commitment from the conservation buyer to enter into a Habitat Management Agreement with MDIFW which outlines management and recreation objectives within the biological extent of the DWA?

2) For easement projects, is there a letter of commitment from the landowner(s) stating they will use LMF Working Forest and DWA management easement language, and agree to enter into a Habitat Management Agreement with MDIFW which outlines management and recreation objectives within the biological extent of the DWA?
3) For all applicants, is there a letter of commitment from the landowner that management for Deer Wintering Habitat will be the primary objective within the Biological Deer Wintering Area?

4) For fee and easement projects where a portion of the DWA occurs on adjacent conservation lands (defined as held by a qualified holder under the conservation easement statute MRSA 33 Ch. 7, §476 et. Seq., or encumbered with an LMF Project Agreement or similar restriction), has the adjacent conservation owner provided a letter of commitment for MDIFW approval of forest management plans and/or Habitat Management Agreement covering the biological extent of the DWA?

   Yes/No

B. Priority Deer Wintering Area determination. (to be considered a priority either 1 or 2 must be selected in both sections)

1) ☐ The DWA is ≥ 500 acres;
2) ☐ The DWA and adjacent conservation land is ≥ 500 acres; OR
3) ☐ The DWA is < 500 acres. DWAs < 500 acres are eligible only if determined as regionally significant by MDIFW.

AND

1) ☐ The property has been historically used by deer (for wintering) since 1950 which has been documented by MDIFW or multiple sources which can be confirmed, AND is currently providing or capable of providing conforming winter shelter to deer.

2) ☐ The property is capable of providing (winter) shelter to deer in 20 years which has been documented by MDIFW or multiple sources which can be confirmed.

C. Geographic location: Maximum Points Available = 2

Occurs in a Wildlife Management District (WMD) where deer populations are below the population objective and the currently available DWA goal. WMDs: 1 – 14, 18, 19, 27, 28. See map of WMDs in Appendix K.

   ____ 2 points

D. Management Capacity: Maximum Points Available = 1

Management Capacity:
1) Fee or easement to an agency/organization with demonstrated capacity of managing DWAs

   ____ 1 point
2) Fee or easement to an agency/organization with no demonstrated capacity of managing DWAs  ____ 0 points

E. Landscape Context: Maximum Points Available = 3
1) Travel corridor(s) (streams, wetlands, valleys, ridges) are protected as part of the project or on adjacent conservation lands ___1 point
2) Surrounding land uses partially limit movement ___1 point
3) > 75% of the biological deer wintering area will be protected ___1 point
4) Surrounding land uses are incompatible ___0 points

F. MDIFW Input: Maximum Points Available = 4

Regional Biologist Description
Describe in detail whether the parcel currently functions as a Deer Wintering Area. If not currently functioning, based on historic use and surrounding conditions, describe whether it will be able to provide shelter and have the potential to function as a deer wintering area in the next 20 years. Include a description of the proposed management and uses of the property and whether they are consistent with management for Deer Wintering Areas. Please also describe if there are site limitations (regulated or physical) that would prevent the DWA from being managed for deer.

DWA SCORE ____

11. Single Exceptional Value (Points = 20)

If the land proposed for acquisition is documented to demonstrate a single exceptional value that is exceptionally rare and of outstanding significance in a statewide context then it shall be evaluated to determine if it will be awarded 20 points. An award of points in the category will be infrequent. This is an “all or nothing” point score.

The land is documented to demonstrate a single exceptional value recognized as being the best or among the best in the state of its type, and this value is supported by a comprehensive published report(s), data, and credible testimony.

SCORE ________
Proposal Format and Instructions for Conservation & Recreational Land Proposals

All applicants are required to provide maps, visual aids (e.g. photos) and as much supporting information as necessary for the Board to better understand the project and the values it addresses. Digital copies of any maps and photos are required. Carefully read this section to learn what the Board wishes to see in a well-developed proposal. Program staff can make available examples of successful proposals that may provide useful models.

All applicants are required to use the following proposal structure and numbering sequence and to provide complete information. If not applicable, indicate so by placing a N/A.

Submit an electronic PDF and eleven printed copies of your proposal to:

Land for Maine’s Future
22 SHS / 18 Elkins Ln. / Harlow Building
Augusta, ME 04333-0022

If your proposal includes a deer wintering area and you want to qualify for the extra deer wintering area points, please submit thirteen copies of the proposal.

1) Proposal Summary page
   a) Project Title: This is the title by which your proposal will be catalogued by Program staff.

   b) Significance: Indicate whether your project is of statewide, regional, or local significance (see description on pages 23 - 24 for guidance)

   c) Applicant Name & Contact Information: Provide the applicant’s name, address, email, and phone number of the primary contact person.

   d) Location of Project: Provide the name of the township and county. Include the district number of the senate and house districts where the property is located. Include a copy of the recorded deed, including book and page reference of subject property.

   e) Status of Title: Clear title is required prior to closing. Provide a brief status of title and documentation if available.
f) **Size:** Indicate how many acres your project encompasses and identify fee acres vs. easement acres.

g) **Funding request:** Indicate the amount of your request for LMF funding (full budget in “L” below)

h) **Agency Sponsor & Proposed Ownership:** Possible agency sponsors are the Department of Agriculture, Conservation and Forestry, the Department of Inland Fisheries & Wildlife, the Department of Marine Resources, or the Maine Historic Preservation Commission. Please be sure that you have contacted the agency and it supports your proposal (see page 14). A letter of agreement from the sponsoring agency must be included in the proposal. The letter must state that the sponsoring agency is prepared to hold the real estate interest proposed for protection either directly or via a project agreement.

i) **Current landowner(s):** Include address, phone number, and e-mail (if available) of the current landowner(s). A letter from the landowner(s) indicating their willingness to be considered in the project must be included in the proposal.

j) **Partners:** Other entities supporting this project. Include names of individuals, address, phone number, and e-mail address.

k) **Date of Proposal:** Indicate the date you submitted your proposal.

l) **Proposal Budget:** Use the form in Appendix D. Note: the Board will not consider a proposal with an incomplete budget.

2) **Summary Project Description**
Include a brief narrative description of the project and its context. Provide the Project’s objectives and the benefits. Please discuss the conservation and/or recreational assets that the project seeks to protect and other potential benefits. If there are municipal ordinances that limit or prohibit hunting, trapping or other traditional uses of the property, please note that in the summary description. The summary description should describe whether the proposed acquisition is fee, easement or a combined strategy. Subsequent sections of the proposal provide opportunity for more detailed discussion of specific aspects of the project that correspond to the scoring criteria.

Photographs of the property are required. If these are incorporated in the text electronically, they must also be provided on a CD in JPEG or TIFF format.

If the project is proposed as a working forest easement, the project description must include a draft of the working forest easement. Refer to the Guidelines for Working Forest Conservation Easements published in July 2002 by LMF and available on the LMF website.
and from LMF staff (see appendix H for a discussion of these easements). The easement will be subject to a separate LMF review.

*NOTE: Applicants should review the previous section on “Threshold Criteria” (pg. 10) and the list of “Other Board Considerations” (pg. 12). Use the summary project description to address any of these criteria that are not part of other sections of the proposal.

3) **Location Information**

Project boundaries of all parcels included in the proposal must be delineated on:

- **Maine Atlas Base Map** - showing project location and regional perspective
- **USGS Topographic Base Map** - showing entire boundary of proposed project, legal access and adjacency of other conservation lands.
- **Aerial Photo** - showing project location and boundaries
- **Other Maps as Appropriate** - showing endangered species, significant natural communities soils, outstanding physical features, proposed public access, trails, camping sites, etc., context of the project within a greenbelt plan, trail system, river corridor, comprehensive plan, etc.

Note: Please no maps larger than 11” by 17”.

If possible, include a base map in electronic format (e.g. a GIS-compatible “shape” file)

4) **Naturalness of the Land**

Please provide a complete description of the physical and natural features of the proposed property and comment on all evidence of all existing disturbance. Based upon your evidence provided please identify which of the scoring criteria on page 21 best represents your project and why.

5) **Accessibility of the Land for its Intended Use**

Describe the plans for public use of the property and the degree to which access to the proposed property is currently available, is suitable for the intended use, or needs to be developed to accommodate the intended use. Identify which of the scoring criteria on page 21 best represents access to your property and supplement with specific descriptions and evidence supporting this.

6) **Proximity to Other Public Lands or a Component of Larger Conservation/Recreation Effort**

The narrative for this section should demonstrate how the project will enhance the connectivity of existing conservation efforts and will address regional conservation needs. Describe which of the scoring criteria on page 22 are applicable for your project and provide evidence.

*NOTE: If your project serves as an anchor parcel in an area of the state without existing conservation lands, or increases LMF investments to a part of the state that has had no or minimal investment, please provide a detailed description of how your project will address regional conservation needs and whether the project will serve as a catalyst for additional conservation and recreation opportunities.
7) **Major Land Asset**
State which single asset the proposed area has as its primary value and describe why. See the list of eligible types on page 23 and Appendix E for descriptions.

8) **Significance**
Using the Major Land Asset you chose above, identify the level of significance of this Major Land Asset using the definitions provided on page 23. Be sure that you provide information (reports, database information, credible testimony, etc.) that supports your selection. Be consistent with your Project Category identified in #1(b).

9) **Need Rating**
Using the Major Land Asset you chose above, identify the associated level of need for this Major Land Asset using the definitions provided on page 24. This need must be substantiated by a published report(s) data base(s), or credible testimony.

10) **Additional Land Assets**
List every land asset category you feel is reflected in your proposal other than the one you selected as the “Major Land Asset” (as listed in Appendix E). Please be sure to state clearly the basis for your choice(s) and describe whether each additional land asset is of minor, moderate or major significance as described on page 24.

11) **Community and Economic Benefit (Maximum Points = 5)**
The Board encourages applicants to explicitly describe potential community and economic benefits of the proposed projects. The board seeks to cultivate and support closer working relationships between land conservation efforts, businesses, and the community. Your proposal should demonstrate whether your project offers substantial, moderate or minimal community and economic benefit. See page 25 for these descriptions.

12) **Project Structure**
The Board will be giving preference to easement acquisitions and projects that demonstrate municipal support. Please briefly describe the structure of your project (fee or easement for each parcel acquired with LMF funds), why this is the appropriate mechanism for this project. Please also describe what efforts have been made to partner with the municipality(ies) where your project is located and include a letter of support. For projects in the Unorganized areas of Maine, please describe what efforts have been made to partner with the County and include a letter of support from the County Commissioners.

**BONUS:**

13) **Significant Undeveloped Archeological Site**
Proposals claiming points for “significant, undeveloped archeological sites” must have a written endorsement from the Maine Historic Preservation Commission that describes the
significance of the archeological resources on the site. Please also include a description of the archaeological resources in your proposal.

14) **Public Water Supply**
Using the criteria on page 28, describe whether your proposal is a public water supply and how the intended use and management of the property is consistent with the protection of the public water supply. Please remember to include a letter of support from the water district.

15) **Deer Wintering Area**
Points may be awarded to projects that include conservation of deer wintering areas. **Proposals may only receive points if the applicant intends to develop and comply with a MDIFW approved Habitat Management Agreement.** Proposal must be approved by the agency that will hold title to the land being conserved.


See Appendix K for DWA management plan information. A copy of P.L. 2011, Chapter 696 can be found in Appendix J.

Please follow the scoring criteria beginning on page 28 to develop this section of your proposal and communicate with MDIFW if you feel your proposal meets these requirements.

MDIFW contact regarding DWA proposals:
Bethany Atkins
41 State House Station
Augusta, Maine 04333
(207) 287-5878
bethany.atkins@maine.gov

16) **Single Exceptional Value**
If the land proposed for acquisition is documented to demonstrate a single exceptional value and is recognized as being the best or among the best in the state of its type it may be awarded 20 points. Provide citations for the comprehensive published report(s), data base(s), or credible testimony that support this conclusion.

17) **Estimate of monitoring and management costs**
Every applicant submitting a proposal to acquire property or an interest in property shall provide:
Land for Maine’s Future Workbook

- A description of the management envisioned for the property for the first 10 years following acquisition. The proposal must provide a description of the anticipated management responsibilities retained by the landowner and those to be assumed by the State and/or the cooperating entity;

- Estimates of the costs to the State and/or the cooperating entity of managing the land for the uses proposed in the proposal; and

- Estimates of the costs associated with monitoring for compliance when an easement is acquired.

18) Project Readiness

To ensure that the project can be completed in a timely manner, the LMF Board considers how many due diligence items are completed at the time the proposal is submitted. Include a description of the plan for and status of fund-raising efforts for matching funds.

Readiness items include:
- Current appraisal (acceptable for Board review)
- Final easement or fee acquisition conditions completed
- Cost Share commitment established
- Signed option or purchase and sales agreement
- Pre-acquired & held by a third party in coordination with sponsoring state agency

Readiness scale:
- Level 1 – 4 items completed
- Level 2 – 3 items completed
- Level 3 – 2 items completed
- Level 4 – 1 item completed
- Level 5 – 0 items completed

19) Organizational capacity

Describe the applicant’s capacity to undertake the project with a reasonable prospect of bringing it to a successful conclusion. The Board will consider all relevant factors including without limitation: level of debt, fund raising ability, past land conservation activity and transactions, organizational history, scope of conservation vision, and evidence of success in building and sustaining land protection campaigns. Non-profit applicants should submit their most recent financial audit or most recent financial statement that accurately represents the organization’s current financial condition. Describe the proposed title or easement holder’s ability, experience, and resources to manage the property appropriately.

20) Names of Individuals Knowledgeable about the Site or your Proposal

List the names of individuals who can speak to the various values which your proposal will protect. Include a telephone number at which they can be reached.