



THE UNIVERSITY OF
MAINE
Cooperative Extension



State-Wide New Farmer Programming

PRODUCTION COURSES

Whole Farm

Boots-2-Bushels - UMaine Extension
Compost School - UMaine Extension and DACF
Maine Horticulture Apprenticeship Training
MOFGA Journeyperson Program
MOFGA Apprenticeship Program
MOFGA Farm Training Project Series
Farms For the Future - Maine DACF
New American Sustainable Agriculture Project
Liberation Farms Community Farming Program

Livestock

Meat Cutting School - UMaine Extension
Livestock Production Classes - UMaine Ext.
Humane Livestock Handling Series - MOFGA
Organic Dairy Grazing Apprenticeship
- Wolfe's Neck

Vegetable and Fruit

Wild Blueberry Production Course - UMaine Ext
Fruit and Vegetable Farmer Training Program
- Wolfe's Neck

Farm Safety

Produce Safety Alliance Grower Training - UMaine
Tractor Safety Training - UMaine Extension
Pesticide Applicator Licensing Training - BPC



Go to **Maine New Farmers Project** online to find more information about these programs.

BUSINESS COURSES

Managing Farms

Business Planning for Producers - UMaine Extension
Boots-2-Bushels - UMaine Extension
QuickBooks For Farmers - SCORE
GenerationNext - Farm Credit East
Farm Beginnings - MOFGA
Labor Management Series - MOFGA
Business of Farming - Maine Farmland Trust
Farming for Wholesale- Maine Farmland Trust
Aquaculture in Shared Waters - Maine Sea Grant

Land

Acquiring Your Farm - Land For Good

SERVICES

UMaine Extension - New Farmer 1-on-1 Consults
MOFGA - New Farmer Individual Technical Assistance
SCORE - New Farmer 1-on-1 Consults
Maine Farmland Trust - Business Planning Consults
Maine Farm Bureau - Mentor Program
Leases & Contracts - UMaine Ext. Mediation
Shared Use Farm Equipment Program - MOFGA
Maine Small Business Development Centers - CEI
1:1 Farmland Advising & Coaching - Land For Good

DEGREE PROGRAMS

Horticulture Associate Degree - SMCC
Bachelor's Degree - Sustainable Agriculture - UMaine
Sustainable Food and Farming Degree - Unity College
UMaine Presque Isle - Ag Science and Agribusiness



Maine Farm Business Planning

Plan your path into farming in Maine.

What course do you start with?
How much experience do you have?

No Farming Experience



Business Planning for Producers

- 10-session business planning course
- Open to anyone currently operating a land or sea-based business or planning to start one in the next year in Maine

1 or More Years of Farming Experience



Farm Beginnings

- Series of intensive workshops will help you to develop a whole farm plan
- Open to any farm looking to apply whole farm planning and financial management tools to their operation – you must have 1 year of sales records

2 or More Years of Farming Experience



Journey person Program

- Hands-on Farm Training Program
- Open to established farm businesses with secure land tenure and will use this program as a tangible step toward achieving their farm goals.

Maine Farms for the Future

- a competitive grant program that provides selected farms with business planning assistance and investment support.
- Open to farms that have been producing agricultural products commercially in the State of Maine for at least two years.



3 or More Years of Farming Experience



Business of Farming

- Year-long business planning course
- Open to experienced farmers who want to analyze their current business model and use the information for decision-making.
 - Consists of winter workshops, 20 hours of business planning assistance, and \$500 seed grant upon completion of program.



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