

## Agricultural Resource Development



### **Event clients: Ask for Maine ingredients with your food and beverage request.**

- You will need to place a food and beverage request directly with the venue. As you discuss the request, review menus and your budget, you can ask for Maine-sourced ingredients and products. Know that the choices may already include distributors (including farm-direct sellers) who currently have a relationship with the venue.
- If you don't see a product or distributor, just ask! It is possible for farms (or other Maine businesses) to establish a relationship with the Augusta Civic Center (ACC) in a few simple steps.



### **Maine Farmers and Food and/or Beverage Businesses: Let the venue know you offer wholesale.**

The Augusta Civic Center (ACC) is an event venue managed by the City of Augusta. It hosts numerous events such as the [Maine Agricultural Trades Show](#).

#### **Who should consider this opportunity?**

- Maine farmers and food and beverage businesses who would like to provide more Maine foods and ingredients at ACC events.
- Those able to coordinate direct business wholesale accounts - such as deliveries, communications with ACC coordinator, head chef or catering team, and can provide a reasonable estimate of available products for catering needs.

#### **Get in touch with the ACC to begin a business relationship**

- [Email the ACC's reservation coordinator](#)
- Be prepared to provide necessary product information - such as an easy-to-read list of available products, prices and seasonality.
- Be prepared to provide necessary business information - such as your payment details, and completed W-9 for the City of Augusta.

Learn more about Real Maine wholesale connections at [Real Maine's wholesale website](#)