

ANALYSIS OF OPERATION BY LINES OF BUSINESS (Gain and Loss Exhibit)

	1	2	3	4	5	6	7	8	9	10	11	12	13
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefit Plans	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non-Health
1. Net premium income.....	402,418,046	402,418,046											
2. Change in unearned premium reserves and reserve for rate credit.....	0	0											
3. Fee-for-service (net of \$.....0 medical expenses).....	0	0											
4. Risk revenue.....	0	0											
5. Aggregate write-ins for other health care related revenues.....	0	0											
6. Aggregate write-ins for other non-health care related revenues.....	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
7. Total revenues (Lines 1 to 6).....	402,418,046	402,418,046	0	0	0	0	0	0	0	0	0	0	0
8. Hospital/medical benefits.....	276,946,972	276,946,972											XXX
9. Other professional services.....	15,372	15,372											XXX
10. Outside referrals.....	0	0											XXX
11. Emergency room and out-of-area.....	15,141,506	15,141,506											XXX
12. Prescription drugs.....	48,449,356	48,449,356											XXX
13. Aggregate write-ins for other hospital and medical.....	29,079	29,079	0	0	0	0	0	0	0	0	0	0	XXX
14. Incentive pool, withhold adjustments and bonus amounts.....	0	0											XXX
15. Subtotal (Lines 8 to 14).....	340,582,285	340,582,285	0	0	0	0	0	0	0	0	0	0	XXX
16. Net reinsurance recoveries.....	(904,940)	(904,940)											XXX
17. Total hospital and medical (Lines 15 minus 16).....	341,487,225	341,487,225	0	0	0	0	0	0	0	0	0	0	XXX
18. Non-health claims (net).....	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
19. Claims adjustment expenses including \$.....6,224,684 cost containment expenses.....	17,547,292	17,547,292											
20. General administrative expenses.....	22,795,060	22,795,060											
21. Increase in reserves for accident and health contracts.....	0	0											
22. Increase in reserve for life contracts.....	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
23. Total underwriting deductions (Lines 17 to 22).....	381,829,577	381,829,577	0	0	0	0	0	0	0	0	0	0	0
24. Net underwriting gain or (loss) (Line 7 minus Line 23).....	20,588,469	20,588,469	0	0	0	0	0	0	0	0	0	0	0

DETAILS OF WRITE-INS

0501.	0												XXX
0502.	0												XXX
0503.	0												XXX
0598. Summary of remaining write-ins for Line 5 from overflow page.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0599. Total (Lines 0501 thru 0503 plus 0598) (Line 5 above).....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0601.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
0602.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
0603.	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
0696. Summary of remaining write-ins for Line 6 from overflow page.....	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
0699. Total (Lines 0601 thru 0603 plus 0696) (Line 6 above).....	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	0
1301. Other hospital / medical.....	29,079	29,079											XXX
1302.	0												XXX
1303.	0												XXX
1398. Summary of remaining write-ins for Line 13 from overflow page.....	0	0	0	0	0	0	0	0	0	0	0	0	XXX
1399. Total (Lines 1301 thru 1303 plus 1398) (Line 13 above).....	29,079	29,079	0	0	0	0	0	0	0	0	0	0	XXX