STATE OF MAINE PUBLIC UTILITIES COMMISSION

November 14, 2003

ORDER REGARDING STANDARD OFFER PROCESS FOR THE LARGE AND MEDIUM CLASSES OF CMP AND BHE

MAINE PUBLIC UTILITIES COMMISSION Standard Offer Bidding Procedure

Docket No. 2003-823

WELCH, Chairman; DIAMOND and REISHUS, Commissioners

I. SUMMARY

Through this Order, we resolve issues regarding the upcoming standard offer solicitation for the large and medium classes in the Central Maine Power Company (CMP) and Bangor Hydro-Electric Company (BHE) service territories. We also delegate to the Director of Technical Analysis the authority to resolve further issues necessary to issue the Request for Proposals (RFPs) pursuant to Chapter 301, section 8 of our Rules, and to decide eligibility and conformance of non-price portions of bid proposals submitted in response to the RFPs.

II. BACKGROUND

Pursuant to Maine's Restructuring Act, the Commission administers periodic bid processes to select providers of standard offer service. 35-A M.R.S.A. § 3212(2). The current arrangements with Select Energy, Inc. to provide standard offer service for the large non-residential classes and with FPL Energy Power Marketing, Inc. to provide standard offer service for the medium non-residential classes, in the CMP and BHE service territories terminate on February 29, 2004. Accordingly, the Commission soon must solicit bids to provide standard offer service to BHE's and CMP's medium and large classes beginning on March 1, 2004.

By Chapter 301, we must develop and issue a request for standard offer bids for each transmission and distribution (T&D) utility service territory. Chapter 301 contemplates that the Commission will determine many details of the bid procedure in the RFP documents. We open this docket for the purposes of developing and issuing the RFPs and of carrying out the bid processes to select providers of standard offer service beginning March 1, 2004 for the medium and large classes in the CMP and BHE service territories.

III. DECISION

Α. RFPs

We have reviewed the RFPs prepared by staff for CMP's and BHE's medium and large non-residential classes and direct that they be issued as soon as possible. These RFPs establish a process and schedule that follow the general format used in the RFP processes conducted since 2001. This format is that indicative bids are due about two weeks from the issuance of the RFP. At the same time, bidders are permitted to propose contingencies and alternatives with respect to non-price aspects, such as provisions within the standard contract, statement of commitment, and security requirements. The Staff will then negotiate the non-price aspects of bidders' proposals with bidders whose indicative bids appear most favorable. After all non-price contingencies and alternatives are either agreed to or withdrawn, the Commission will set a date on which firm prices will be provided by bidders, and the Commission will chose the winning bidder on that date.

Β. Term Lengths

We will seek bids for two alternative terms, one for six months and one for one year. In our two most recent standard offer arrangements for the CMP and BHE medium and large non-residential classes, the Commission has chosen six-month terms. Six-month terms have been short enough to enable the Commission to achieve its goal of ensuring that standard offer prices do not deviate from market prices for any substantial period of time and long enough that a sufficient number of suppliers are willing to bid in our auction.

We will not, at this time, seek shorter-term bids (for example, three-month terms) because some suppliers have stated a reluctance to bid for such shorter-term periods. Moreover, some competitive electricity providers have informed us that they believe the six-months standard offer terms are short enough to cause customers looking for longer-term price certainty to seek supply arrangements from the competitive retail market.

We will again also seek bids for one-year terms. Given that wholesale electricity markets have been volatile and are still developing and changing, we believe it to be prudent to protect against the possibility that six-month bids may be inadequate. Accordingly, we will ask also for bids for the more standard one-year term.

C. Concurrent Wholesale Solicitation

Because the first two retail solicitations for the medium and large classes of CMP and BHE were not successful, we took a cautious approach and directed CMP and BHE to proceed with a concurrent solicitation of wholesale standard offer supplies in each of the three subsequent retail solicitations. However, these last three retail solicitations for medium and large classes have been successful in terms of competitiveness and outcome.

Our recent experience convinces us that at this time we can rely on a successful retail solicitation and forego a concurrent wholesale solicitation. It is no longer justified to direct the utilities and to ask wholesale bid suppliers to devote resources to a bid process that likely will not be completed.

E. <u>Delegation</u>

To facilitate the process of soliciting and evaluating standard offer bids, we delegate our authority to decide the following matters to the Director of Technical Analysis, pursuant to 35-A M.R.S.A. § 107(4):

- Content and format of the RFPs
- > Utility data to be provided to bidders
- Billing units to be used to compare bids
- Billing units upon which to base the financial capability requirements
- Schedule for the RFP, evaluation and selection processes
- > Acceptance of alternative provisions to the standard contract
- Eligibility and conformance of non-price portions of proposal
- > Acceptance of deviations from the requirements of the RFPs

Dated at Augusta, Maine, this 14th day of November, 2003.

BY ORDER OF THE COMMISSION

Dennis L. Keschl Administrative Director

COMMISSIONERS VOTING FOR:

Welch Diamond Reishus

NOTICE OF RIGHTS TO REVIEW OR APPEAL

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5 M.R.S.A. § 9061 requires the Public Utilities Commission to give each party to an adjudicatory proceeding written notice of the party's rights to review or appeal of its decision made at the conclusion of the adjudicatory proceeding. The methods of review or appeal of PUC decisions at the conclusion of an adjudicatory proceeding are as follows:

1. <u>Reconsideration</u> of the Commission's Order may be requested under Section 1004 of the Commission's Rules of Practice and Procedure (65-407 C.M.R.110) within 20 days of the date of the Order by filing a petition with the Commission stating the grounds upon which reconsideration is sought.

2. <u>Appeal of a final decision</u> of the Commission may be taken to the Law Court by filing, within **21 days** of the date of the Order, a Notice of Appeal with the Administrative Director of the Commission, pursuant to 35-A M.R.S.A. § 1320(1)-(4) and the Maine Rules of Appellate Procedure.

3. <u>Additional court review</u> of constitutional issues or issues involving the justness or reasonableness of rates may be had by the filing of an appeal with the Law Court, pursuant to 35-A M.R.S.A. § 1320(5).

<u>Note</u>: The attachment of this Notice to a document does not indicate the Commission's view that the particular document may be subject to review or appeal. Similarly, the failure of the Commission to attach a copy of this Notice to a document does not indicate the Commission's view that the document is not subject to review or appeal.