

# 2014 Salting, Sanding and SAVING!!

a breakfast session on  
how to modernize and  
save dollars



Sponsored by:  
**MAINE LOCAL ROADS CENTER**

A Cooperative Program  
by the  
Maine Department of Transportation  
and  
Federal Highway Administration



U.S. Department of Transportation  
Federal Highway Administration



**MaineDOT**

MAINE LOCAL ROADS CENTER  
Maine Department of Transportation  
Community Services Division  
16 State House Station  
Augusta, Maine 04333-0016  
\*Return Service Requested\*

## WHO SHOULD ATTEND

Public Works Directors  
Road Commissioners  
Town Managers  
Foremen  
Snow Plow Operators  
Plow Contractors

If you are responsible for keeping roads clear in the winter and for the amount and type of material you put on the road, **you should attend this workshop.** If you want to learn how to **SAVE MONEY** in the winter, **you should attend this workshop.** If you want to modernize your winter operations, **you should attend this workshop.**

## WHAT WILL BE COVERED

This snow and ice BREAKFAST will be an open discussion among all participants. Topics will include:

1. local winter operations and their costs,
2. "levels of service": how this plays a role in your winter operations policy and how it can be utilized to improve efficiency in your winter operations.
3. "pavement temperature cycle": provides operators with the understanding they need to adjust application rates in an effort to reduce cost, reduce environmental impacts and save the town money.
4. the cost difference between putting material out dry vs. wet
5. the difference between salt and sand,
6. proven ways of reducing cost that balance safety, cost and the environment.

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AUGUSTA, MAINE

# BREAKFAST LOCATIONS

Dec. 2014 / Jan. 2015

- 12/16 (Tuesday) Brewer**  
 Jeff's Catering  
 East/West Industrial Park  
 15 Littlefield Way
- 12/17 (Wednesday) Presque Isle Inn and Convention Center**  
 116 Maine Street
- 12/22 (Monday) Augusta**  
 Legion Post #2  
 294 Capital Street
- 12/23 (Tuesday) Skowhegan**  
 T&B Celebration Center  
 414 Madison Avenue
- 01/06 (Tuesday) Portland**  
 Seasons Events & Conference Center  
 115 Riverside Street
- 01/08 (Thursday) Sanford**  
 Elks Lodge #1470  
 13 Elm Street
- 01/13 (Tuesday) Univ. Maine Machias**  
 Off Rte 1  
 Torrey Hall, 1st Floor
- 01/15 (Thursday) South Paris**  
 Paris Fire Dept  
 137 Western Ave (Off Rte 26)
- 01/22 (Thursday) Damariscotta**  
 American Legion Post #42  
 524 Waldoboro Road

# AGENDA

- 7:00 Registration/Breakfast  
 7:45 Introductions  
 Workshop Overview  
 Clicker Questions
- 8:15 Level of Service (LOS)  
 Explain it  
 What it means  
 Why it is important
- 9:15 **BREAK**  
 9:30 Tools  
 • Calibration  
 • Pavement Temperature Cycle  
 • Wet vs Dry (What's the Cost Difference)
- 10:30 **BREAK**  
 10:40 Discuss MaineDOT's Material Chart and Cost Cutting Decisions that were made
- 11:00 Shawn Bennett - The Local Story  
 (Hear how a small town Road Commissioner made incremental changes to his winter operations and ultimately reduced their annual operating cost which saved the town money!!)
- 11:30 Wrap up/Clicker Questions and Evaluations
- 12:00 **ADJOURN**

❄️ **(If it storms, we'll cancel, call you and reschedule.)** ❄️



**PRESENTATIONS BY:**  
 MLRC Road Ranger - Phil Curtis  
 MLRC - Jerry Douglass  
 Road Commissioner - Shawn Bennett

# Salting, Sanding, and SAVING

REGISTRATION FORM

Municipality: \_\_\_\_\_  
 Please either call 1-800-498-9133,  
 email [robert.stevens@maine.gov](mailto:robert.stevens@maine.gov),  
 Fax at 624-3301, or return this form by mail so  
 we receive it at least THREE working days  
 before the workshop date to:

	Name	Title	Phone #
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____

**MAINE LOCAL ROADS CENTER**  
 (Address on reverse side)

**REGISTRATION FEE: \$10** per person  
 (includes all handouts and breakfast)  
 Payment should accompany registration.

**Make checks payable to:**  
**Treasurer, State of Maine**

**SORRY NO REFUNDS**

**Please circle location:**  
 Brewer Presque Isle Augusta Skowhegan  
 Portland Sanford Machias South Paris Damariscotta