



TORQ Analysis of Order Fillers, Wholesale and Retail Sales to Stock Clerks- Stockroom, Warehouse, or Storage Yard

INPUT SECTION:

Transfer	Title	O*NET	Filters		
From Title:	Order Fillers, Wholesale and Retail Sales	43-5081.04	Abilities:	Importance Level: 50	Weight: 1
To Title:	Stock Clerks- Stockroom, Warehouse, or Storage Yard	43-5081.03	Skills:	Importance Level: 69	Weight: 1
Labor Market Area:	Maine Statewide		Knowledge:	Importance Level: 69	Weight: 1

OUTPUT SECTION:

Grand TORQ:		80
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Ability TORQ		Skills TORQ		Knowledge TORQ	
Level	78	Level	80	Level	81

Gaps To Narrow if Possible				Upgrade These Skills				Knowledge to Add			
Ability	Level	Gap	Impt	Skill	Level	Gap	Impt	Knowledge	Level	Gap	Impt
Multilimb Coordination	44	28	56	No Skills Upgrade Required!				No Knowledge Upgrades Required!			
Static Strength	42	17	53								
Oral Expression	48	13	53								
Extent Flexibility	53	12	53								
Information Ordering	42	7	56								
Speech Clarity	37	7	53								
Problem Sensitivity	41	6	59								
Oral Comprehension	51	5	59								
Deductive Reasoning	39	4	59								
Inductive Reasoning	39	4	53								

LEVEL and IMPT (IMPORTANCE) refer to the Target Stock Clerks- Stockroom, Warehouse, or Storage Yard. GAP refers to level difference between Order Fillers, Wholesale and Retail Sales and Stock Clerks- Stockroom, Warehouse, or Storage Yard.

ASK ANALYSIS

Ability Level Comparison - Abilities with importance scores over 50			
Description	Order Fillers, Wholesale and Retail Sales	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Importance
Oral Comprehension	46 46	51 51	59 59



Problem Sensitivity	35	41	59
Deductive Reasoning	35	39	59
Information Ordering	35	42	56
Manual Dexterity	37	37	56
Multilimb Coordination	16	44	56
Near Vision	46	42	56
Oral Expression	35	48	53
Inductive Reasoning	35	39	53
Static Strength	25	42	53
Extent Flexibility	41	53	53
Speech Clarity	30	37	53
Skill Level Comparison - Abilities with importance scores over 69			
Description	Order Fillers, Wholesale and Retail Sales	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Importance
Knowledge Level Comparison - Knowledge with importance scores over 69			
Description	Order Fillers, Wholesale and Retail Sales	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Importance

Experience & Education Comparison					
Related Work Experience Comparison			Required Education Level Comparison		
Description	Order Fillers, Wholesale and Retail Sales	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Description	Order Fillers, Wholesale and Retail Sales	Stock Clerks- Stockroom, Warehouse, or Storage Yard
10+ years	0%	0%	Doctoral	0%	0%
8-10 years	0%	0%	Professional Degree	0%	0%
6-8 years	0%	0%	Post-Masters Cert	0%	0%
4-6 years	1%	1%	Master's Degree	0%	0%
2-4 years	0%	0%	Post-Bachelor Cert	0%	0%
1-2 years	7%	3%	Bachelors	0%	1%
6-12 months	12%	19%	AA or Equiv	9%	0%
3-6 months	6%	11%	Some College	8%	0%
1-3 months	2%	0%	Post-Secondary Certificate	0%	0%
0-1 month	2%	2%	High Scol Diploma or GED	24%	51%
None	66%	60%	No HSD or GED	56%	46%
Order Fillers, Wholesale and Retail Sales			Stock Clerks- Stockroom, Warehouse, or Storage Yard		
Most Common Educational/Training Requirement:					
Short-term on-the-job training			Short-term on-the-job training		
Job Zone Comparison					
2 - Job Zone Two: Some Preparation Needed			1 - Job Zone One: Little or No Preparation Needed		



Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is not needed. For example, a teller might benefit from experience working directly with the public, but an inexperienced person could still learn to be a teller with little difficulty.

These occupations usually require a high school diploma and may require some vocational training or job-related course work. In some cases, an associate's or bachelor's degree could be needed.

Employees in these occupations need anywhere from a few months to one year of working with experienced employees.

No previous work-related skill, knowledge, or experience is needed for these occupations. For example, a person can become a cashier even if he/she has never worked before.

These occupations may require a high school diploma or GED certificate. Some may require a formal training course to obtain a license.

Employees in these occupations need anywhere from a few days to a few months of training. Usually, an experienced worker could show you how to do the job.

Tasks

Order Fillers, Wholesale and Retail Sales

Core Tasks

Generalized Work Activities:

- Communicating with Supervisors, Peers, or Subordinates - Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
- Coordinating the Work and Activities of Others- Getting members of a group to work together to accomplish tasks.
- Establishing and Maintaining Interpersonal Relationships - Developing constructive and cooperative working relationships with others, and maintaining them over time.
- Organizing, Planning, and Prioritizing Work - Developing specific goals and plans to prioritize, organize, and accomplish your work.
- Handling and Moving Objects - Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.

Specific Tasks

Occupation Specific Tasks:

- Change the price of books in a warehouse.
- Compare printed price tickets with entries on purchase orders to verify accuracy and notify supervisor of discrepancies.
- Indicate item size, style, color, and inspection results on tags, tickets, and labels, using rubber stamp or writing instrument.
- Keep records of production, returned goods, and related transactions.
- Mark selling price by hand on boxes containing merchandise.
- Pin, paste, sew, tie, or staple tickets, tags, or labels to article.
- Put price information on tickets, marking by hand or using ticket-printing machine.
- Record number and types of articles

Stock Clerks- Stockroom, Warehouse, or Storage Yard

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marked and pack articles in boxes.

- Record price, buyer, and grade of product on tickets attached to products auctioned.

Detailed Tasks

Detailed Work Activities:

- attach or mark identification onto products or containers
- complete record of production
- fill out business or government forms
- maintain records, reports, or files
- manage inventories or supplies
- measure, weigh, or count products or materials
- package goods for shipment or storage
- perform clerical duties including typing, accepting orders, or sorting mail
- price merchandise
- process returned merchandise
- retrieve or place goods from/into storage
- stock or organize goods
- use computers to enter, access or retrieve data
- use inventory control procedures
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Labor Market Comparison

Description	Order Fillers, Wholesale and Retail Sales	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Difference
Median Wage	\$ 19,860	\$ 19,860	\$ 0
10th Percentile Wage	\$ 15,330	\$ 15,330	\$ 0
25th Percentile Wage	N/A	N/A	N/A
75th Percentile Wage	\$ 24,350	\$ 24,350	\$ 0
90th Percentile Wage	\$ 30,370	\$ 30,370	\$ 0
Mean Wage	\$ 21,410	\$ 21,410	\$ 0
Total Employment - 2007	7,670	7,670	0
Employment Base - 2006	7,601	7,601	0
Projected Employment - 2016	6,921	6,921	0
Projected Job Growth - 2006-2016	-8.9%	-8.9%	0.0%
Projected Annual Openings - 2006-2016	180	180	0



National Job Posting Trends

Trend for Order Fillers, Wholesale and Retail Sales

Trend for Stock Clerks- Stockroom, Warehouse, or Storage Yard



Data from [Indeed](http://Indeed.com)

Recommended Programs			
General Office/Clerical and Typing Services			
General Office Occupations and Clerical Services. A program that prepares individuals to provide basic administrative support under the supervision of office managers, administrative assistants, secretaries, and other office personnel. Includes instruction in typing, keyboarding, filing, general business correspondence, office equipment operation, and communications skills.			
Institution	Address	City	URL
Northern Maine Community College	33 Edgemont Dr	Presque Isle	www.nmcc.edu
Retailing and Retail Operations			
Retailing and Retail Operations. A program that prepares individuals to perform operations associated with retail sales in a variety of settings. Includes instruction in over-the-counter and other direct sales operations in business settings, basic bookkeeping principles, customer service, team/staff leadership and supervision, floor management, and applicable technical skills.			
No schools available for the program			

Maine Statewide Promotion Opportunities for Order Fillers, Wholesale and Retail Sales								
O*NET Code	Title	Grand TORQ	Job Zone	Employment	Median Wage	Difference	Growth	Annual Job Openings



43-5081.04	Order Fillers, Wholesale and Retail Sales	100	2	7,670	\$19,860.00	\$0.00	-9%	180
43-5081.03	Stock Clerks- Stockroom, Warehouse, or Storage Yard	80	1	7,670	\$19,860.00	\$0.00	-9%	180
43-9051.00	Mail Clerks and Mail Machine Operators, Except Postal Service	79	1	490	\$23,250.00	\$3,390.00	-19%	13
43-5081.02	Marking Clerks	78	2	7,670	\$19,860.00	\$0.00	-9%	180
43-5053.00	Postal Service Mail Sorters, Processors, and Processing Machine Operators	78	2	970	\$41,950.00	\$22,090.00	-12%	10
43-5051.00	Postal Service Clerks	76	2	580	\$44,780.00	\$24,920.00	-3%	13
41-2031.00	Retail Salespersons	75	2	18,460	\$22,050.00	\$2,190.00	4%	677
43-5081.01	Stock Clerks, Sales Floor	75	1	7,670	\$19,860.00	\$0.00	-9%	180
41-9041.00	Telemarketers	75	2	1,670	\$23,680.00	\$3,820.00	-18%	59
29-2051.00	Dietetic Technicians	74	3	170	\$27,270.00	\$7,410.00	13%	7
43-3021.01	Statement Clerks	74	2	1,990	\$27,580.00	\$7,720.00	1%	28
43-3071.00	Tellers	74	2	2,970	\$21,770.00	\$1,910.00	18%	184
51-9061.00	Inspectors, Testers, Sorters, Samplers, and Weighers	74	2	1,700	\$29,700.00	\$9,840.00	-14%	26
43-5111.00	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	73	1	310	\$28,060.00	\$8,200.00	-3%	8
43-9041.02	Insurance Policy Processing Clerks	73	2	1,810	\$31,380.00	\$11,520.00	-8%	22

Top Industries for Stock Clerks- Stockroom, Warehouse, or Storage Yard

Industry	NAICS	% in Industry	Employment	Projected Employment	% Change
Grocery stores	445100	23.82%	406,079	370,728	-8.71%
Department stores	452100	16.56%	282,337	232,482	-17.66%
Other general merchandise stores	452900	9.11%	155,334	175,987	13.30%
Warehousing and storage	493100	3.42%	58,300	65,157	11.76%
Employment services	561300	2.57%	43,742	46,324	5.90%



Clothing stores	448100	2.50%	42,692	37,499	-12.16%
Grocery and related product wholesalers	424400	2.26%	38,557	35,278	-8.50%
Pharmacies and drug stores	446110	1.85%	31,599	29,366	-7.07%
General medical and surgical hospitals, public and private	622100	1.51%	25,696	23,804	-7.36%
Miscellaneous nondurable goods merchant wholesalers	424900	1.11%	18,994	17,279	-9.03%
Electronics and appliance stores	443100	0.97%	16,458	13,754	-16.43%
Wholesale electronic markets and agents and brokers	425100	0.95%	16,236	15,416	-5.05%
Office supplies, stationery, and gift stores	453200	0.91%	15,522	10,716	-30.97%
Motor vehicle and motor vehicle parts and supplies merchant wholesalers	423100	0.82%	14,032	13,402	-4.49%
Local government, excluding education and hospitals	939300	0.80%	13,602	12,785	-6.00%

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