

# CHILD DEVELOPMENT SERVICES ANNUAL REPORT

Cindy Husson Brown  
State Director of Early  
Childhood Special Education

This is the annual report required by Maine Statute found in Title 20-A to the Joint Standing Committees for Education and Cultural Affairs, Health and Human Services and Appropriations and Financial Affairs.

## Child Development Services

146 State House Station,  
Augusta Maine, 04333

Phone 207-624-6660

Fax 207-624-6784

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## **CHILD DEVELOPMENT SERVICES ANNUAL LEGISLATIVE REPORT**

**February 15, 2014**

I am pleased to present this annual report, on behalf of the State Intermediate Educational Unit, to the joint standing committee of the Legislature having jurisdiction over education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over appropriations and financial affairs on the performance of the Child Development Services System. This report is also posted on the publicly accessible website of the Department of Education at <http://www.maine.gov/doe/cds/reporting/index.html>.

The report is a combination of Appendices that provide extensive detailed data for the fiscal and programmatic elements and explanatory content that follows the format as presented in Title 20-A Part 4, Chapter 303, and S. 7209 as listed below:

**(1)** The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;

(a) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;

(b) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;

(c) Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source:

PLEASE SEE APPENDIX A FOR RESPONSE TO 1 a,b and c.

(d) The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children’s individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers: **THIS DATA IS IN PROCESS OF BEING ACQUIRED AND CALCULATED BY THE DHHS AND CDS STAFF.**

**(2)** The following child data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:

(a) The number of children referred to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824 and 8943, and the percentage of children referred found eligible for services;

(b) The number of children who entered the Child Development Services System in the prior year, categorized by primary disability;

(c) The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;

(d) The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;

(e) The unduplicated count of children who received direct services as of December 1<sup>st</sup> in the prior year;

(f) The number of children who received direct services in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability;

(g) For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service;

(h) The percentage of children who received direct services in the prior year who had MaineCare coverage for all or some of the services specified in their individualized education programs or individualized family service plans and the percentage of children who received direct services in the prior year who had private insurance coverage for all or some of the services specified in their individualized education programs or individualized family service plans;

Please Refer to Appendix B for Response to 2 a-h

**(3)** Data for the regional sites: including their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:

There are nine main sites and six satellite offices throughout the state. Main sites are located in Presque Isle, Brewer, Machias, Waterville, Rockland, Lewiston, Oxford, Falmouth and Arundel. Smaller satellites are located in Houlton, Dover-Foxcroft, Ellsworth, Damariscotta, Rumford and Farmington.

The most notable trend seen in the chart below is that several sites are under the leadership of the same director. Lori Whittemore is responsible for both the Reach site and the Aroostook County site. A local site supervisor completes this dyad and handles day to day operations at the Aroostook site. This system of management is proving to be successful for the oversight of a large and small site. Greg Armandi is leading the Opportunities site in Oxford and the First Steps site in Lewiston. Given the size of both sites, an Assistant Director, Roy Fowler is the second in command in this leadership dyad. This is a very promising practice and may prove to be a model that could be implemented statewide. It provides improved fidelity to systemwide implementation by reducing the number of executive positions throughout the state. Further, it provides on-going coverage by including a second leadership role along with cultivating future leaders by pairing an assistant with an experienced director.

## CDS Director's List - with Satellite Offices - Updated February, 2014

<u>CDS FIRST STEP</u>	<u>AROOSTOOK CO. CDS</u>	<u>CDS REACH</u>	<u>MIDCOAST REG. CDS</u>	
<p>Greg Armandi, Director Roy Fowler, Asst. Director 5 Gendron Drive, Suite 1 Lewiston, ME 04240 <a href="mailto:grega@cdsopps.org">grega@cdsopps.org</a> <a href="mailto:rfowler@cdsandro.org">rfowler@cdsandro.org</a></p> <p>Tel: 795-4022 - Fax: 795-4082</p>	<p>Lori Whittemore, Director 985 Skyway Street Presque Isle, ME 04769 <a href="mailto:loriw@cds-cumberland.org">loriw@cds-cumberland.org</a></p> <p>Tel: 764-4490 - Fax: 769-2275</p>	<p>Lori Whittemore, Director 50 Depot Rd. Falmouth, M E 04105 <a href="mailto:loriw@cds-cumberland.org">loriw@cds-cumberland.org</a></p> <p>Tel: 781-8881 - Fax: 781-8855</p>	<p>Tara Kennedy, Interim Director 91 Camden Street, Suite 108 Rockland, ME 04841 <a href="mailto:tkennedy@cds-midcoast.org">tkennedy@cds-midcoast.org</a></p> <p>Tel: 594-5933 - Fax: 594-1925 Toll Free: 1-877-443-1301</p>	<p>Ronnie Hanson, Interim Director 91 Camden Street, Suite 108 Rockland, M E 04841 <a href="mailto:rhanson@cds-midcoast.org">rhanson@cds-midcoast.org</a></p> <p>Damariscotta Satellite Office 446 Main St. Ctr. PO Box 1114 Damariscotta, ME 04543 Tel: 563-1411 - Fax: 563-6312</p>
<u>CDS OPPORTUNITIES</u>	<u>PROJECT PEDS</u>	<u>TWO RIVERS CDS</u>	<u>CDS DOWNEAST</u>	<u>YORK COUNTY CDS</u>
<p>Greg Armandi, Director Roy Fowler, Asst. Director 16 Madison Ave. Oxford, ME 04270 <a href="mailto:grega@cdsopps.org">grega@cdsopps.org</a> <a href="mailto:rfowler@cdsandro.org">rfowler@cdsandro.org</a></p> <p>Tel: 743-9701 - Fax: 743-7063</p> <p>Rumford Satellite Office: 60 Lowell St., Suite 6 Rumford, ME 04276 Tel: 369-9373 - Fax: 369-0873</p>	<p>Liz Keach, Director 163 Silver Street Waterville, ME 04901 <a href="mailto:lkeach@cdsofcentralme.org">lkeach@cdsofcentralme.org</a></p> <p>Tel: 877-2498 – Fax: 877-7459</p> <p>Farmington Satellite Office: 144 High Street, Suite #2 Farmington, ME 04938 Tel: 778-6262 – 778-5548</p>	<p>Heidi LeBlanc, Director 250 State Street Brewer, ME 04412 <a href="mailto:hleblanc@trcds.org">hleblanc@trcds.org</a></p> <p>Tel: 947-8493 – Fax: 990-4819 Toll Free: 1-800-210-1585</p> <p>Dover-Foxcroft Satellite Office 125 Summer St Dover-Foxcroft, ME 04426 Tel: 947-8493 – Fax: 564-0019</p>	<p>Roy Fowler, Interim Director PO Box 718 Machias, ME 04654 <a href="mailto:rfowler@cdsandro.org">rfowler@cdsandro.org</a></p> <p>Tel: 255-4892 – Fax: 255-6457</p> <p>Ellsworth Satellite Office: 14 Toothaker Lane, Suite 4 Ellsworth, ME 04605 Tel: 667-7108 - Fax: 664-0461</p>	<p>Lisa-Kay Folk, Director 39 Limerick Rd. Arundel, ME 04046 <a href="mailto:lfolk@cdsync.org">lfolk@cdsync.org</a></p> <p>Tel: 985-7861 – Fax: 985-6703 Toll Free - 1-800-993-7615</p>

(a) The total number of employees by function and the number of new employees hired in the prior fiscal year by function:

As of January 1, 2014 the total employee count statewide is 359. As you will note, newly hired staff are categorized by whether or not they were replacing a currently approved position opposed to being a newly created position. The majority of new positions were Educational Technicians needed to fulfill IEP requirements for children ages 3-5 under Part B.

Active Employees as of 01-01-2014		Active Employees as of 01-01-2014		New Hires in Prior FY 2013			
Site	Count	Job Title	Count	Job Title	Count	Replacement	New
State	17	Accounts Payable Coordinator	1	Case Manager 3-5 Level I	1	1	0
York	29	Accounts Payable Processor	2	Case Manager 3-5 Level II	7	6	1
Aroostook	16	Accounts Payable Specialist	1	Case Manager B-2	5	4	1
Opportunities	47	Accounts Receivables/Ins Billing Specialist	1	Ed Tech I	5	2	3
Project PEDS	41	Case Manager 3-5 Level I	12	Ed Tech II	2	2	0
Midcoast	58	Case Manager 3-5 Level II	52	Ed Tech III	42	22	20
Reach	44	Case Manager B-2	31	Human Resources Assistant	1	0	1
Two Rivers	42	Certified Occupational Therapy Assistant	3	Occupational Therapist	3	3	0
Downeast	20	Data Analyst	1	Office Operations Assist	2	0	2
First Step	45	Deputy Director	1	Psychol Service Provider	1	1	0
		Director	5	Speech-Language Pathologist	6	3	3
<b>Total Employees</b>	<b>359</b>	Director Assist	1	Teacher of Children w Disabili	7	4	3
		Ed Tech I	13				
		Ed Tech II	5	<b>Total New Hires</b>	<b>82</b>	<b>48</b>	<b>34</b>
		Ed Tech III	58				
		Educational Consultant	7				
		Finance Director	1				
		HR Generalist and Payroll Coordinator	1				
		Human Resources Assistant	1				
		Human Resources Director	1				
		Occupational Therapist	21				
		Office Operations Assist	15				
		Office Operations Manager	12				
		Physical Therapist	5				
		Psychol Service Provider	2				
		Quality Assurance and Referral Coordinator	1				
		Quality Assurance Director	1				
		Social Worker	3				
		Speech-Language Pathologist	31				
		Speech-Language Pathology Assistant	3				
		Sr Site Accountant	1				
		State Director	1				
		Teacher of Children w Disabili	65				
		<b>Total Employees</b>	<b>359</b>				

Only 9% of the new positions were professional therapists, specifically 3 Speech Language Pathologists were hired to meet the requirements for one of the Early Intervention teams and 2 were needed to support timely evaluations for Part B. The actual number of Full Time Equivalencies (FTEs) of employees system wide is 286.56 in comparison to the number of staff employed on either a part-time, full-time, school year or calendar basis of 359.

(b) The number of private providers that contracted with the Child Development Services System to provide direct services, including transportation services, and the number of contracted providers delivering each type of service in the prior fiscal year:

- All Provider Contracts: 366 (some contracts are for more than 1 service and contractors range from a sole proprietor to those with numerous employees)
- Specially Designed Instruction (provided by certified special education teachers of Educational Technicians III) 122
- Speech and Language Services (provided by a Licensed Speech Language Pathologist or Speech Language Pathology Assistant) 116
- Occupational Therapy (provided by a Licensed Occupational Therapist or Certified Occupational Therapy Assistant) 76
- Physical Therapy (provided by a Licensed Physical Therapist or Certified Physical Therapy Assistant) 52
- Transportation 18
- Other (this includes Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters and other specialty providers) 78

(c) The number of children who received direct services provided by Child Development Services System employees in the prior fiscal year and the number of children who received direct services provided by contracted private providers in the prior fiscal year;

	# Services Prescribed	Total Prescribed Hours	CDS Staff Prescribed Hours	Contracted Provider Prescribed Hours	Percent Hours Prescribed to Contracted Providers
<b>Occupational Therapy</b>	4,168	101,086	35,035	66,051	65.3%
<b>Physical Therapy</b>	1,811	64,389	11,976	52,413	81.4%
<b>Speech Therapy</b>	8,629	202,109	41,240	160,869	79.6%
<b>Total</b>	14,608	367,584	88,251	279,333	76.0%

(d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plane and expenses and revenues for the prior fiscal year associated with the programs in each site:

CDS operated pre-school programs for children ages three-five are found in Farmington, Oxford, Dover-Foxcroft, Rumford and Rockland. One pre-school

classroom can be found at the Dover-Foxcroft, Rumford and Farmington sites. At the Opportunities Pre-school program in Oxford 3 classrooms are in operation and 5 inclusive classrooms are housed at the Rockland program. Enrollment is approximately 150 children, including community children in several of the classrooms who do not have IEPs. In January of 2014 the CDS operated pre-school; the Learning Tree at the Brewer location was transferred to a contracted provider- United Cerebral Palsy. In the early fall of 2013 the CDS operated pre-school, the Reach School at CDS Reach was transferred to Easter Seals, now known as the North Star Learning Center. This transitioned approximately 70 pre-school slots to the provider community.

Collaborations between CDS, Headstart and public schools are growing across the state. This has been an excellent way to maximize reduced resources; it allows children with IEPs to be in early childhood classrooms with typical age peers while accessing their educations and services closer to their homes. For example, CDS partners with Penquis Headstart in Penobscot and Piscataquis Counties by providing special education staff at locations in Milo and Bangor. CDS also partners with the Educare Center in Waterville, the Aroostook CAP Headstart, MSAD #22 (Hampden, Newburgh, Winterport) and the Lewiston public schools just to name a few. CDS employs Educational Technicians and Special Education teachers (or funds the positions) while the partners may contribute facilities, food service, supplies and regular education staff. Joint professional development activities are another positive outcome of these collaboratives. We will continue to foster the expansion of these partnerships as we see it is not only a fiscally responsible method to offer early learning experiences for children who need special education and related services, but also supports serving children with disabilities in the least restrictive environment.

(e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;

**(4)** Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years:

(a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;

(b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules;

Please Refer to Appendix C for Response to 4 a & b

(c) Measures of productivity for Child Development Services System employees providing case management and direct services to children;

All direct service personnel, except those assigned to a single program, are providing productivity information on an Excel spreadsheet. The information collected is used to prepare billing sheets. Therapists no longer need to fill out monthly productivity summary form and some sites are replacing the staff calendar schedules with the spreadsheet.

	Number of Therapists	Overall % of Productive Time	Cancel/No Shows	Total productive hours monthly	Total available hours monthly	Miles
<b>Occupational Therapy</b>	10	44.52%	36	436	971	3,427
<b>Physical Therapy</b>	3	58.08%	15	189	322	1,146
<b>Speech / Language Pathologist</b>	8	53.23%	51	347	623	3,572
<b>Speech / Language Pathologist Assistant</b>	1	54.66%	11	58	107	845
<b>Social Work</b>	3	34.05%	-	100	173	466
<b>Totals</b>			112	1,129	2,196	9,456

\* Data from four out of nine Child Development Services sites.

\* Productive Time defined as time spent providing services for which a contracted provider would bill CDS.

(d) Measures of per unit costs, including the average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers.

	<b>CDS Employee</b>	<b>Contracted Provider</b>
<b>Social Work</b>	\$126.57	\$52.24
<b>Physical Therapy</b>	\$72.79	\$50.40
<b>Speech Therapy</b>	\$88.29	\$49.48
<b>Occupational Therapy</b>	\$83.33	\$50.40

Readers should take note when reviewing the above chart. This is the newest initiative undertaken by CDS on a statewide basis and the data is still under review. We continue to look at the employed staff use of time and whether it should be coded to productive or non-productive time. An important factor to keep in mind is that travel to deliver services to children in the Early Intervention program is not counted towards staff productivity, which is often a large chunk of time out of an employee’s day. Capturing all interactions that occur on behalf of children and families and attempting to code it in a completely consistent manner across all sites and for all positions in either Early Intervention or Special Education has been quite challenging. This coming year more focus will be placed on what we are collecting and analyzing for this data so that next year we might present a more complete and accurate comparison.

**APPENDIX A (1, a-d)**  
**Financial Information**

## Revenue Summary

YTD Consolidated Actual Revenues			
	YTD	YTD	YTD
	FY2013	FY2012	FY2011
State of Maine Gen'l Funds	27,031,131	31,713,391	26,238,033
Tuition	77,824	52,335	50,904
Grants		1,426	-
Chapter 676	944,151	-	-
Maine Indian Education	50,076	90,771	99,191
Misc Revenue	-		14,608
Interest Earned	1,224	2,238	2,882
Federal Part B - 619	1,684,692	1,415,915	1,832,721
Federal Part C	2,173,956	2,856,371	1,746,646
Private Insurance Billing	61,174	149,509	3,765
Mainecare Insurance Billing	1,704,351	1,184,927	1,321,755
SPDG Reimbursement	82,116	31,492	-
<b>TOTAL</b>	<b>\$33,810,695</b>	<b>\$37,498,376</b>	<b>\$31,310,505</b>

## Consolidated Expense Summary

YTD Consolidated Actual Expenses vs. Budget											
	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2013	FY2013	FY2013		2012	FY2012	FY2012		2011	FY2011	FY2011
CM/CF Total	\$4,038,174	\$4,221,513	(\$183,339)		\$3,913,745	\$4,240,317	(326,572)		\$4,251,304	4,285,231	(\$33,927)
Total Direct Service	\$25,729,211	\$24,777,733	951,478		\$26,572,830	\$22,421,764	4,151,066		\$26,048,433	20,709,756	\$5,338,677
Total Administration	\$4,142,362	\$4,889,339	(746,978)		\$4,984,154	\$4,839,555	144,599		\$5,077,730	5,497,002	(\$419,272)
<b>TOTAL</b>	<b>\$33,909,747</b>	<b>\$33,888,585</b>	<b>21,161</b>		<b>\$35,470,730</b>	<b>\$31,501,636</b>	<b>3,969,094</b>		<b>\$35,377,466</b>	<b>30,491,988</b>	<b>\$4,885,478</b>

## Expense Detail – Consolidated

YTD Consolidated Actual Expenses vs. Budget									
	June 2013	Budget FY2013	Variance FY2013	June 2012	Budget FY2012	Variance FY2012	June 2011	Budget FY2011	Variance FY2011
Case Management/ Child Find	\$3,903,211	\$4,070,940	(\$167,729)	\$3,756,762	\$4,000,737	(\$243,975)	\$4,096,986	4,135,231	(\$38,244)
CM/ CF Travel	134,963	150,573	(15,610)	156,983	239,580	(82,597)	154,318	150,000	4,318
<b>CM/ CF Total</b>	<b>\$4,038,174</b>	<b>\$4,221,513</b>	<b>(\$183,339)</b>	<b>\$3,913,745</b>	<b>\$4,240,317</b>	<b>(326,572)</b>	<b>\$4,251,304</b>	<b>4,285,231</b>	<b>(\$33,927)</b>
Special Instruction Evals	46,849	80,250	(33,401)	57,124	41,947	15,177	46,097	105,000	(58,903)
Special Instruction	6,975,029	6,213,399	761,631	7,717,899	4,842,095	2,875,804	8,975,427	3,652,389	5,323,038
LRE Space	358,057	0	358,057	212,878		212,878	0	0	0
MeCare Premiums	8,195	7,807	388	9,386	13,668	(4,282)	8,944	48,300	(39,356)
SI Salary & Benefits	7,422,868	8,472,275	(1,049,407)	7,987,347	8,238,462	(251,115)	6,990,432	7,333,434	(343,002)
Social Work Evals	1,343	1,650	(307)	0	4,400	(4,400)	(785)	7,500	(8,285)
Social Work Therapy	82,875	43,135	39,740	56,216	70,391	(14,175)	33,771	26,500	7,271
Social Work Sal & Benefits	481,485	584,765	(103,280)	362,214	449,299	(87,085)	348,062	438,450	(90,388)
Psychological Evals	188,937	193,312	(4,376)	212,418	151,500	60,918	195,941	150,500	45,441
Psych Therapy	79,218	28,085	51,133	39,061	26,500	13,061	(23,087)	75,500	(98,587)
PT Evals	4,517	27,975	(23,458)	8,447	16,300	(7,853)	4,536	16,500	(11,964)
Physical Therapy	142,641	119,923	22,718	130,821	117,500	13,321	150,601	221,500	(70,899)
PT Salary & Benefits	261,752	413,308	(151,556)	303,949	320,817	(16,868)	299,007	345,784	(46,777)
Speech Evals	167,189	121,120	46,069	143,592	104,250	39,342	120,205	124,200	(3,995)
Speech Therapy	1,772,412	1,352,373	420,039	1,711,000	1,259,440	451,560	1,659,237	1,465,803	193,434
ST Salary & Benefits	1,819,671	2,138,163	(318,492)	1,802,305	2,181,290	(378,985)	2,047,348	2,088,817	(41,469)
OT Evals	29,169	36,511	(7,342)	27,777	48,806	(21,029)	12,388	25,400	(13,012)
OT Therapy	443,542	352,986	90,556	447,234	255,100	192,134	444,583	430,500	14,083
OT Salary & Benefits	1,249,889	1,404,376	(154,487)	1,213,509	1,566,786	(353,277)	1,311,049	1,443,429	(132,380)
Audio Evals	44,263	43,638	625	42,786	32,273	10,513	38,175	28,200	9,975
Eye Evals	1,798	6,072	(4,274)	318	5,663	(5,346)	6,566	5,000	1,566
Medical/ Nutrition Evals	51,142	32,750	18,392	21,516	41,500	(19,984)	38,725	34,000	4,725
All Other Evals	0	8,093	(8,093)	334	15,600	(15,266)	3,140	12,800	(9,660)
All Other Therapies	263,806	48,315	215,491	47,312	116,000	(68,688)	49,337	80,800	(31,463)
Team Meeting	288,126	212,171	75,955	292,474	239,343	53,131	292,380	162,600	129,780
Direct Support-Building Costs	671,322	524,128	147,194	676,701	523,539	153,162	654,386	630,448	23,938
Direct Support-Facilities	425,924	260,240	165,684	225,959		225,959	9,478	0	9,478
Staff Travel Direct Support	488,628	367,589	121,039	477,766	356,992	120,774	409,902	320,000	89,902
Child Transportation	185,292	128,185	57,107	174,662	141,078	33,584	148,044	198,500	(50,456)
Provider Transportation	331,213	201,504	129,709	294,266	178,000	116,266	208,840	209,800	(960)
Commercial Transportation	1,374,617	850,332	524,285	1,351,065	887,775	463,290	1,168,706	833,000	335,706
Instructional Supplies	20,513	60,403	(39,890)	42,731	65,200	(22,469)	31,092	64,602	(33,510)
Screening Supplies	38,790	61,962	(23,172)	59,012	47,250	11,762	44,064	39,300	4,764
Assistive Technology	44,284	68,518	(24,234)	81,061	63,500	17,561	66,583	91,200	(24,617)
Contract Admin/ Monitoring DS	(36,146)	312,420	(348,566)	341,694		341,694	255,259	0	255,259
<b>Total Direct Service</b>	<b>\$25,729,211</b>	<b>\$24,777,733</b>	<b>951,478</b>	<b>\$26,572,830</b>	<b>\$22,421,764</b>	<b>4,151,066</b>	<b>\$26,048,433</b>	<b>20,709,756</b>	<b>\$5,338,677</b>
Contract Admin/ Monitoring	388,582	386,441	2,141	652,301	523,393	128,908	419,595	1,040,450	(620,855)
Staff Training	30,853	59,876	(29,023)	12,535	50,700	(38,165)	94,301	125,657	(31,356)
Site Director Salaries & Benefits	648,683	780,234	(131,550)	712,025	745,320	(33,295)	654,031	666,822	(12,791)
All Admin Salaries & Benefits	2,032,960	2,073,168	(40,208)	2,022,134	1,924,313	97,821	2,002,684	1,995,034	7,649
Legal/ Audit/ Fiscal	149,360	290,275	(140,915)	319,526	354,650	(35,124)	302,310	67,500	234,810
Office Cleaning	44,836	50,097	(5,261)	68,086	35,345	32,742	74,409	44,500	29,909
Repairs & Maintenance	25,316	82,523	(57,207)	105,152	33,932	71,221	80,349	69,000	11,349
Rent	318,694	428,124	(109,430)	362,866	368,809	(5,943)	480,255	429,352	50,903
Equipment Rental	20,559	36,715	(16,156)	37,262	40,594	(3,332)	51,322	75,200	(23,878)
All Insurance	19,122	33,582	(14,460)	28,937	49,218	(20,281)	26,278	46,400	(20,122)
Postage	35,995	71,420	(35,425)	54,772	59,630	(4,857)	70,514	75,700	(5,186)
Telephone	60,263	74,853	(14,590)	95,283	85,643	9,641	121,098	102,000	19,098
Advertising	5,942	3,819	2,123	3,504	12,732	(9,228)	6,893	8,300	(1,407)
Staff & Admin Travel	37,302	58,120	(20,818)	52,954	62,368	(9,414)	55,767	56,200	(433)
Office Supplies	53,081	130,016	(76,935)	101,670	129,696	(28,026)	149,076	240,940	(91,864)
Equipment Repair & Maintenance	73,628	48,223	25,404	59,275	67,194	(7,920)	87,319	66,900	20,419
Electric/ Heat/ Water	54,981	60,041	(5,061)	60,690	65,990	(5,300)	49,712	61,000	(11,288)
Dues & Subscriptions	8,181	15,791	(7,610)	14,136	28,752	(14,616)	14,292	13,200	1,092
Capital Equipment	50,831	145,442	(94,611)	152,922	131,773	21,149	257,872	255,500	2,372
Payroll Fees	74,553	59,156	15,397	64,613	54,900	9,713	66,072	43,300	22,772
Other	8,639	1,423	7,216	3,511	14,603	(11,092)	13,580	14,046	(466)
<b>Total Administration</b>	<b>\$4,142,362</b>	<b>\$4,889,339</b>	<b>(746,978)</b>	<b>\$4,984,154</b>	<b>\$4,839,555</b>	<b>144,599</b>	<b>\$5,077,730</b>	<b>5,497,002</b>	<b>(\$419,272)</b>
<b>TOTAL</b>	<b>\$33,909,747</b>	<b>\$33,888,585</b>	<b>21,161</b>	<b>\$35,470,730</b>	<b>\$31,501,836</b>	<b>3,969,094</b>	<b>\$35,377,466</b>	<b>30,491,988</b>	<b>\$4,885,478</b>

## Expense Detail – Aroostook

	June 2013	Budget FY2013	Variance FY2013	June 2012	Budget FY2012	Variance FY2012	June 2011	Budget FY2011	Variance FY2011
Case Management/ Child Find	\$ 211,850	\$ 184,974	\$ 26,876	\$ 139,919	\$ 163,060	\$ (23,141)	\$ 183,452	\$ 182,232	\$ 1,220
CM/ CF Travel	14,042	19,303	(5,261)	28,970	28,753	217	30,124	27,000	3,124
<b>CM/ CF Total</b>	<b>225,892</b>	<b>204,277</b>	<b>21,615</b>	<b>168,889</b>	<b>191,813</b>	<b>(22,924)</b>	<b>213,576</b>	<b>209,232</b>	<b>4,343</b>
Special Instruction Evals	436	30,000	(29,564)	5,568	2,000	3,568		2,000	(2,000)
Special Instruction	581,435	517,456	63,979	712,660	50,000	662,660	1,031,758	188,479	843,279
LRE Space	16,725		16,725	7,650		7,650			0
MeCare Premiums		-			-			-	
SI Salary & Benefits	405,036	433,766	(28,730)	371,638	375,983	(4,345)	285,606	314,310	(28,704)
Social Work Evals	713	1,000	(287)			0		500	(500)
Social Work Therapy	17,380	1,000	16,380	12,856		12,856	740		740
Social Work Sal & Benefits	130,786	159,915	(29,129)	74,999	103,752	(28,753)	16,438		16,438
Psychological Evals	2,030	40,000	(37,970)	8,626		8,626	8,161	1,500	6,661
Psych Therapy	9,108	1,000	8,108	3,080		3,080			0
PT Evals	288	3,000	(2,712)	181	300	(119)	206	300	(94)
Physical Therapy	9,186	15,000	(5,814)	10,583	15,000	(4,417)	11,310	15,000	(3,690)
PT Salary & Benefits		46,423	(46,423)						
Speech Evals	14,494	11,000	3,494	16,255	4,000	12,255	3,879	2,000	1,879
Speech Therapy	52,090	35,000	17,090	39,647	35,000	4,647	50,473	30,000	20,473
ST Salary & Benefits	69,531	70,004	(473)	67,623	72,177	(4,555)	49,832	69,513	(19,682)
OT Evals	167	1,000	(833)	38	606	(568)	231	400	(169)
OT Therapy	9,084	15,000	(5,916)	10,099		10,099	5,990	3,500	2,490
OT Salary & Benefits	7,118	46,424	(39,306)	50,031	122,688	(72,657)	64,646	66,609	(1,963)
Audio Evals	195	1,000	(805)	1,345	1,000	345	1,216	500	716
Eye Evals						0			0
Medical/ Nutrition Evals									
All Other Evals		1,500	(1,500)			0			0
All Other Therapies	921	1,500	(579)			0	2,350		2,350
Team Meeting	4,624	2,000	2,624	5,405	2,000	3,405	467	1,500	(1,033)
Direct Support-Building Costs	10,267		10,267	7,276		7,276	8,832	8,295	537
Direct Support-Facilities	14,833	18,944	(4,111)	10,037		10,037			0
Staff Travel Direct Support	35,680	12,000	23,680	13,970	8,000	5,970	13,413	6,000	7,413
Child Transportation	13,007	10,000	3,007	11,719	8,000	3,719	10,990	6,000	4,990
Provider Transportation	18,450	5,000	13,450	26,479	4,000	22,479	1,582	2,800	(1,218)
Commercial Transportation	184,293	100,000	84,293	153,285	20,002	133,283	141,940	100,000	41,940
Instructional Supplies	215	3,000	(2,785)	639	700	(61)	479	1,000	(521)
Screening Supplies	4,912	12,122	(7,210)	8,466	2,500	5,966	3,894	3,500	394
Assistive Technology	851	17,079	(16,228)	5,692	1,000	4,692	2,989	5,000	(2,011)
Contract Admin/ Monitoring DS			0			0			0
<b>Total Direct Service</b>	<b>1,613,853</b>	<b>1,611,133</b>	<b>2,720</b>	<b>1,635,849</b>	<b>828,708</b>	<b>807,141</b>	<b>1,717,422</b>	<b>828,706</b>	<b>888,716</b>
Contract Admin/ Monitoring						0			
Staff Training	1,280	1,200	80	171	1,200	(1,029)	4,117	1,657	2,460
Site Director Salaries & Benefits	61,182	73,125	(11,943)	74,741	73,431	1,310	74,236	71,384	2,852
All Admin Salries & Benefits	81,950	80,924	1,026	79,141	81,378	(2,237)	80,436	78,971	1,465
Legal/ Audit/ Fiscal	10,685		10,685			0		4,000	(4,000)
Office Cleaning	2,780	3,000	(220)	2,989	3,000	(11)	3,250	3,000	250
Repairs & Maintenance	6,150	3,000	3,150	3,387	1,809	1,578	3,783	2,500	1,283
Rent	21,433	28,000	(6,567)	21,324	27,600	(6,276)	19,168	27,600	(8,432)
Equipment Rental	2,455	3,000	(545)	2,491	2,200	291	3,092	2,200	892
All Insurance	1,434	1,805	(371)	1,314	1,100	214	1,101	1,100	1
Postage	3,051	5,000	(1,949)	3,147	2,000	1,147	4,347	2,000	2,347
Telephone	6,489	6,000	489	5,842	4,000	1,842	5,611	5,000	611
Advertising					200	(200)	228	300	(72)
Staff & Admin Travel	4,261	2,596	1,665	5,487	3,000	2,487	6,181	3,700	2,481
Office Supplies	5,364	7,000	(1,636)	5,733	4,000	1,733	7,179	4,000	3,179
Equipment Repair & Maintenance	2,987	3,000	(13)	1,394	3,000	(1,606)	4,198	3,000	1,198
Electric/ Heat/ Water	7,098	6,500	598	5,748	6,500	(752)	7,817	3,500	4,317
Dues & Subscriptions	380	850	(470)	464	850	(386)	815	1,000	(185)
Capital Equipment	3,664	2,500	1,164	9,808	500	9,308	5,607	1,000	4,607
Payroll Fees	3,845	2,500	1,345	2,868	2,500	368	2,817	2,500	317
Other			0			0			0
<b>Total Administration</b>	<b>226,487</b>	<b>230,000</b>	<b>(3,513)</b>	<b>226,047</b>	<b>218,268</b>	<b>7,779</b>	<b>233,983</b>	<b>218,412</b>	<b>15,571</b>
<b>TOTAL</b>	<b>2,066,232</b>	<b>2,045,410</b>	<b>20,822</b>	<b>2,030,784</b>	<b>1,238,789</b>	<b>791,995</b>	<b>2,164,981</b>	<b>1,256,351</b>	<b>908,630</b>

## Expense Detail – Downeast

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2013	FY2013	FY2013		2012	FY2012	FY2012		2011	FY2011	FY2011
Case Management/ Child Find	\$205,728	\$199,708	\$6,020		\$156,428	\$183,786	(\$27,358)		\$174,668	\$178,710	(\$4,042)
CM/ CF Travel	7,146	11,256	(4,110)		9,942	4,000	5,942		6,831	6,000	831
<b>CM/ CF Total</b>	<b>212,874</b>	<b>210,964</b>	<b>1,910</b>		<b>166,369</b>	<b>187,786</b>	<b>(21,417)</b>		<b>181,499</b>	<b>184,710</b>	<b>(3,211)</b>
Special Instruction Evals	16,058	7,000	9,058		11,843	500	11,343		9,622	23,000	(13,378)
Special Instruction	136,919	119,074	17,845		148,382	322,317	(173,935)		305,570	160,000	145,570
LRE Space	22,325	0	22,325		13,666	0	13,666				0
MeCare Premiums		0			210	500	(290)		150	37,000	(36,850)
SI Salary & Benefits	187,222	173,466	13,756		177,589	164,518	13,071		128,676	148,582	(19,906)
Social Work Evals		0				1,000	(1,000)			1,000	(1,000)
Social Work Therapy	4,207	4,000	207		2,396	2,000	396		2,396	1,000	1,396
Social Work Sal & Benefits		0				0				0	
Psychological Evals	2,270	5,000	(2,730)		6,942	2,000	4,942		3,591	3,000	591
Psych Therapy	65	0	65			1,000	(1,000)			3,000	(3,000)
PT Evals		2,000	(2,000)		463	2,000	(1,537)		404	2,500	(2,096)
Physical Therapy	2,954	5,500	(2,546)		3,911	3,500	411		3,716	15,000	(11,284)
PT Salary & Benefits		0				0				0	
Speech Evals	2,366	3,000	(634)		2,210	2,200	10		1,282	5,200	(3,918)
Speech Therapy	42,446	25,779	16,667		35,321	42,000	(6,679)		38,232	35,000	3,232
ST Salary & Benefits	118,186	320,243	(202,057)		199,009	269,895	(70,886)		194,599	204,239	(9,640)
OT Evals	440	2,000	(1,560)			1,000	(1,000)		(435)	2,000	(2,435)
OT Therapy	11,235	9,000	2,235		6,385	1,000	5,385		537	5,000	(4,463)
OT Salary & Benefits	117,567	87,277	30,290		80,195	144,094	(63,900)		90,537	127,920	(37,383)
Audio Evals	1,748	2,000	(252)		709	1,000	(292)			1,000	(1,000)
Eye Evals		0				500	(500)		145	1,000	(855)
Medical/ Nutrition Evals		0				0				1,000	(1,000)
All Other Evals		0				2,000	(2,000)			1,000	(1,000)
All Other Therapies	9,489	4,000	5,489		4,600	2,000	2,600		1,934	5,000	(3,066)
Team Meeting	11,284	4,000	7,284		5,416	500	4,916		4,895	3,600	1,295
Direct Support-Building Costs	22,824	8,000	14,824		15,120	0	15,120		22,040	20,000	2,040
Direct Support-Facilities	16,680	9,720	6,960		10,917	7,860	3,057				0
Staff Travel Direct Support	25,689	20,000	5,689		24,776	16,000	8,776		21,934	16,000	5,934
Child Transportation	2,877	6,000	(3,123)		7,259	7,000	259		6,530	10,000	(3,470)
Provider Transportation	40,155	12,000	28,155		19,245	17,000	2,245		14,439	30,000	(15,561)
Commercial Transportation	19,320	15,000	4,320		22,783	14,000	8,783		18,375	25,000	(6,625)
Instructional Supplies	581	1,000	(419)		530	1,000	(470)		520	2,500	(1,980)
Screening Supplies	1,916	5,000	(3,084)		4,270	3,000	1,270		3,732	2,700	1,032
Assistive Technology	3,202	5,000	(1,798)			2,000	(2,000)		2,015	2,000	15
Contract Admin/ Monitoring DS		0	0			0	0				0
<b>Total Direct Service</b>	<b>820,025</b>	<b>855,059</b>	<b>(35,035)</b>		<b>804,145</b>	<b>1,033,384</b>	<b>(229,239)</b>		<b>875,437</b>	<b>894,241</b>	<b>(18,804)</b>
Contract Admin/ Monitoring		0	0		24		24		121	1,500	(1,379)
Staff Training	1,327	2,000	(673)		800	3,000	(2,200)		23,245	6,000	17,245
Site Director Salaries & Benefits	69,788	79,964	(10,176)		80,754	79,272	1,482		87,260	79,211	8,049
All Admin Salries & Benefits	99,701	99,039	662		98,008	98,920	(912)		102,539	91,675	10,864
Legal/ Audit/ Fiscal		0				0				1,000	(1,000)
Office Cleaning	1,570	3,120	(1,550)		1,007	1,350	(343)		1,530	1,000	530
Repairs & Maintenance	844	1,000	(156)		1,123	1,000	123		36	1,000	(964)
Rent	19,976	26,080	(6,104)		25,180	35,640	(10,460)		25,290	32,000	(6,710)
Equipment Rental	41	2,000	(1,959)		432	1,500	(1,068)		1,050	2,500	(1,450)
All Insurance	804	1,618	(814)		971	15,000	(14,029)		1,184	1,800	(616)
Postage	1,970	2,500	(530)		2,903	2,500	403		3,149	3,000	149
Telephone	3,689	4,000	(311)		4,667	6,000	(1,333)		7,386	5,500	1,886
Advertising	63	200	(137)			500	(500)		232	500	(268)
Staff & Admin Travel	3,874	5,000	(1,126)		4,979	6,000	(1,021)		5,807	3,500	2,307
Office Supplies	5,168	4,400	768		4,352	9,000	(4,648)		6,321	10,000	(3,679)
Equipment Repair & Maintenance	813	2,000	(1,187)		1,406	2,000	(594)		1,374	500	874
Electric/ Heat/ Water	54	0	54		56	0	56			500	(500)
Dues & Subscriptions		600	(600)		505	1,000	(495)		605	500	105
Capital Equipment	6,224	4,622	1,602		2,481	1,000	1,481		3,633	5,000	(1,367)
Payroll Fees	2,291	2,100	191		2,105	2,500	(395)		2,153	1,800	353
Other		200	(200)		9	0	9		6,206	0	6,206
<b>Total Administration</b>	<b>218,197</b>	<b>240,442</b>	<b>(22,245)</b>		<b>231,762</b>	<b>266,182</b>	<b>(34,420)</b>		<b>279,123</b>	<b>248,486</b>	<b>30,637</b>
<b>TOTAL</b>	<b>1,251,096</b>	<b>1,306,466</b>	<b>(55,369)</b>		<b>1,202,277</b>	<b>1,487,352</b>	<b>(285,075)</b>		<b>1,336,059</b>	<b>1,327,437</b>	<b>8,622</b>

## Expense Detail – First Step

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2013	FY2013	FY2013	2012	FY2012	FY2012	2011	FY2011	FY2011
Case Management/ Child Find	\$642,921	\$658,066	(\$15,145)	\$596,033	\$606,843	(\$10,810)	\$646,759	\$628,375	\$18,384
CM/ CF Travel	19,300	17,224	\$2,076	18,908	15,000	\$3,908	15,150	15,000	\$150
<b>CM/ CF Total</b>	<b>662,221</b>	<b>675,290</b>	<b>(13,069)</b>	<b>614,941</b>	<b>621,843</b>	<b>(6,902)</b>	<b>661,909</b>	<b>643,375</b>	<b>18,534</b>
Special Instruction Evals	1,980	11,000	(9,020)	10,865	11,000	(135)	11,700	30,000	(18,300)
Special Instruction	1,343,080	1,421,383	(78,303)	1,628,866	1,629,453	(587)	1,663,771	362,147	1,301,624
LRE Space	3,265		3,265	950		950			0
MeCare Premiums		600	(600)	688	1,000	(312)	1,155	0	1,155
SI Salary & Benefits	762,176	742,591	19,585	730,743	756,988	(26,245)	700,300	692,372	7,928
Social Work Evals	630	400	230		400	(400)	(191)	0	(191)
Social Work Therapy	2,068	1,100	968	5,076	4,000	1,076	320	1,000	(680)
Social Work Sal & Benefits	26,587	25,958	629	37,082	37,248	(166)	55,379	124,034	(68,655)
Psychological Evals	5,011	6,000	(989)	5,326	4,000	1,326	5,704	7,500	(1,796)
Psych Therapy	1,261	11,000	(9,739)	13,129	11,000	2,129	1,165	5,000	(3,835)
PT Evals	1,243	1,100	143	1,089	1,000	89	357	300	57
Physical Therapy	11,052	10,000	1,052	8,689	10,000	(1,311)	8,444	40,000	(31,556)
PT Salary & Benefits	3,587	49,584	(45,997)	52,144	50,136	2,008	34,808	48,102	(13,294)
Speech Evals	19,931	7,500	12,431	14,102	9,000	5,102	8,985	7,500	1,485
Speech Therapy	194,297	250,000	(55,703)	215,380	250,000	(34,620)	217,893	140,803	77,090
ST Salary & Benefits	162,926	127,562	35,364	81,450	85,323	(3,873)	121,064	145,048	(23,984)
OT Evals	5,669	3,000	2,669	3,403	3,000	403	956	2,500	(1,544)
OT Therapy	49,650	40,000	9,650	41,569	45,000	(3,431)	38,707	60,000	(21,293)
OT Salary & Benefits	99,956	101,043	(1,087)	82,871	102,147	(19,276)	78,854	78,568	286
Audio Evals	2,375	2,500	(125)	1,524	4,500	(2,976)	4,814	1,000	3,814
Eye Evals		500	(500)		500	(500)		0	
Medical/ Nutrition Evals		500	(500)		500	(500)		0	
All Other Evals		500	(500)		800	(800)		800	(610)
All Other Therapies	30,218	4,000	26,218	3,066	4,000	(934)	9,543	4,000	5,543
Team Meeting	65,433	60,000	5,433	74,086	70,000	4,086	73,452	20,000	53,452
Direct Support-Building Costs	75,443	45,006	30,437	62,256	55,000	7,256	79,965	76,900	3,065
Direct Support-Facilities	26,162	28,334	(2,172)	25,428	40,000	(14,572)			0
Staff Travel Direct Support	59,947	50,000	9,947	61,551	50,000	11,551	47,963	20,000	27,963
Child Transportation	10,072	10,000	72	9,679	10,000	(321)	11,140	20,000	(8,860)
Provider Transportation	32,451	27,000	5,451	31,042	27,000	4,042	25,151	15,000	10,151
Commercial Transportation	162,245	100,000	62,245	88,052	152,000	(63,948)	165,406	55,000	110,406
Instructional Supplies	1,591	6,000	(4,409)	2,456	4,000	(1,544)	717	2,502	(1,785)
Screening Supplies	6,922	4,000	2,922	5,454	4,000	1,454	5,211	3,000	2,211
Assistive Technology	525	5,000	(4,475)	7,231	10,000	(2,769)	12,328	7,000	5,328
Contract Admin/ Monitoring DS	(59,036)	25,000	(84,036)			0	830		830
<b>Total Direct Service</b>	<b>3,108,718</b>	<b>3,178,161</b>	<b>(69,443)</b>	<b>3,305,247</b>	<b>3,442,995</b>	<b>(137,748)</b>	<b>3,386,082</b>	<b>1,970,076</b>	<b>1,416,006</b>
Contract Admin/ Monitoring	59,651	3,000	56,651	3,699	7,000	(3,301)	901		901
Staff Training	969	2,000	(1,031)	1,993	2,000	(7)	6,999	5,000	1,999
Site Director Salaries & Benefits	70,053	70,712	(659)	74,223	70,664	3,559	79,367	70,398	8,969
All Admin Salries & Benefits	158,838	177,321	(18,483)	182,049	197,087	(15,038)	222,007	217,765	4,242
Legal/ Audit/ Fiscal		0			3,650	(3,650)	1,020	10,000	(8,980)
Office Cleaning	3,588	1,666	1,922	1,703	2,000	(297)	5,626	6,000	(374)
Repairs & Maintenance	2,082	500	1,582	80	2,000	(1,920)	7,857	2,000	5,857
Rent	33,207	60,494	(27,287)	44,878	67,000	(22,122)	116,596	44,500	72,096
Equipment Rental	1,850	2,000	(150)	652	3,527	(2,875)	4,147	6,000	(1,853)
All Insurance	2,356	3,619	(1,263)	2,642	4,000	(1,358)	2,811	3,000	(189)
Postage	5,850	8,000	(2,150)	2,756	5,000	(2,244)	10,726	15,000	(4,274)
Telephone	4,467	2,000	2,467	1,729	4,000	(2,271)	9,397	10,000	(603)
Advertising		500	(500)	1,150	423	727	664	0	664
Staff & Admin Travel	1,589	2,000	(411)	2,612	2,000	612	2,634	2,000	634
Office Supplies	5,973	5,000	973	12,571	9,000	3,571	11,023	20,000	(8,977)
Equipment Repair & Maintenance	5,711	3,000	2,711	2,122	3,000	(878)	6,495	3,000	3,495
Electric/ Heat/ Water	9,327	8,000	1,327	4,412	5,000	(588)	6,390	9,000	(2,610)
Dues & Subscriptions	985	500	485	845	700	145	320	0	320
Capital Equipment	4,046	12,000	(7,954)	11,904	12,000	(96)	20,048	6,000	14,048
Payroll Fees	6,051	6,000	51	5,111	6,000	(889)	5,991	4,500	1,491
Other		622	(622)		450	(450)		600	(600)
<b>Total Administration</b>	<b>376,594</b>	<b>368,934</b>	<b>7,660</b>	<b>357,132</b>	<b>406,501</b>	<b>(49,369)</b>	<b>521,018</b>	<b>434,763</b>	<b>86,255</b>
<b>TOTAL</b>	<b>4,147,533</b>	<b>4,222,385</b>	<b>(74,852)</b>	<b>4,277,321</b>	<b>4,471,339</b>	<b>(194,018)</b>	<b>4,569,009</b>	<b>3,048,214</b>	<b>1,520,795</b>

## Expense Detail – MidCoast

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2013	FY2013	FY2013	2012	FY2012	FY2012	2011	FY2011	FY2011
Case Management/ Child Find	\$520,900	\$516,360	\$4,540	\$491,382	\$518,076	(\$26,694)	\$495,097	\$509,540	(\$14,443)
CM/ CF Travel	17,996	0	17,996	21,867	11,231	10,636	15,523	12,000	3,523
<b>CM/ CF Total</b>	<b>538,896</b>	<b>516,360</b>	<b>22,536</b>	<b>513,249</b>	<b>529,307</b>	<b>(16,058)</b>	<b>510,620</b>	<b>521,540</b>	<b>(10,920)</b>
Special Instruction Evals	13,306	6,010	7,296	9,298	7,500	1,798	7,660	10,000	(2,340)
Special Instruction	633,857	407,596	226,261	882,134	297,732	584,402	696,281	315,000	381,281
LRE Space	131,391		131,391	129,752		129,752			0
MeCare Premiums	25	0	25	522	200	322	456	1,200	(744)
SI Salary & Benefits	857,821	943,477	(85,656)	972,927	917,910	55,017	682,251	656,614	25,637
Social Work Evals		0			0			0	
Social Work Therapy	5,323	3,559	1,764	7,515	750	6,765	3,614	3,000	614
Social Work Sal & Benefits	105,558	123,385	(17,827)	112,256	129,908	(17,652)	101,873	126,327	(24,454)
Psychological Evals	17,768	7,931	9,837	11,860	10,000	1,860	13,843	20,000	(6,157)
Psych Therapy	410	0	410	195	0	195	203	0	203
PT Evals	259	341	(82)	544	0	544	63	1,000	(938)
Physical Therapy	12,037	5,474	6,563	8,149	2,500	5,649	4,097	7,000	(2,903)
PT Salary & Benefits	64,865	59,389	5,476	63,861	58,372	5,489	53,853	57,098	(3,245)
Speech Evals	6,619	7,907	(1,288)	9,645	7,500	2,145	6,843	12,000	(5,157)
Speech Therapy	79,070	43,404	35,666	77,571	86,000	(8,429)	104,224	110,000	(5,776)
ST Salary & Benefits	474,125	456,558	17,567	458,922	469,892	(10,970)	402,484	443,050	(40,566)
OT Evals	2,451	889	1,562	1,554	6,000	(4,446)	5,775	1,000	4,775
OT Therapy	15,925	16,734	(809)	28,091	25,000	3,091	37,617	15,000	22,617
OT Salary & Benefits	270,974	257,608	13,366	229,458	333,269	(103,811)	304,483	324,013	(19,530)
Audio Evals	1,273	766	507	1,477	1,000	477	1,582	3,500	(1,918)
Eye Evals		0		(15)	0	(15)	100	500	(401)
Medical/ Nutrition Evals		0			0			0	
All Other Evals		334	(334)	334	0	334	250	500	(250)
All Other Therapies	1,115	0	1,115	380	0	380	5,055	10,000	(4,945)
Team Meeting	19,833	21,492	(1,659)	36,872	22,000	14,872	25,946	16,000	9,946
Direct Support-Building Costs	123,866	64,704	59,162	96,714	96,940	(226)	86,936	96,867	(9,931)
Direct Support-Facilities	41,547	30,323	11,224	49,971	42,711	7,260			0
Staff Travel Direct Support	70,316	53,597	16,719	78,947	42,000	36,947	58,169	33,000	25,169
Child Transportation	10,112	7,845	2,267	11,090	1,600	9,490	2,923	50,000	(47,077)
Provider Transportation	16,776	31,557	(14,781)	49,413	24,000	25,413	33,372	20,000	13,372
Commercial Transportation	526,641	307,820	218,821	630,843	220,511	410,332	399,342	220,000	179,342
Instructional Supplies	3,018	4,403	(1,385)	5,888	4,000	1,888	5,404	8,000	(2,596)
Screening Supplies	4,585	10,329	(5,744)	10,936	2,250	8,686	3,344	5,100	(1,756)
Assistive Technology	3,010	4,239	(1,229)	4,602	7,000	(2,398)	3,684	11,000	(7,316)
Contract Admin/ Monitoring DS	3,675	0	3,675	17,762	0	17,762	11,647		11,647
<b>Total Direct Service</b>	<b>3,517,549</b>	<b>2,877,671</b>	<b>639,878</b>	<b>3,999,469</b>	<b>2,816,545</b>	<b>1,182,924</b>	<b>3,063,375</b>	<b>2,576,769</b>	<b>486,606</b>
Contract Admin/ Monitoring		0			4,500	(4,500)		5,000	(5,000)
Staff Training	5,798		5,798	1,413	5,000	(3,587)	3,725	5,000	(1,275)
Site Director Salaries & Benefits	72,634	72,185	449	73,189	71,587	1,602	77,060	71,332	5,729
All Admin Salries & Benefits	115,987	118,760	(2,773)	116,352	128,663	(12,311)	126,770	125,811	959
Legal/ Audit/ Fiscal	7,794	0	7,794	2,595	0	2,595		16,000	(16,000)
Office Cleaning	6,205	1,487	4,718	5,278	2,635	2,643	11,799	7,200	4,599
Repairs & Maintenance	642	700	(58)	1,087	620	467	22,672	22,000	672
Rent	22,603	34,840	(12,237)	52,196	43,556	8,640	47,297	42,200	5,097
Equipment Rental	3,932	2,590	1,342	3,486	2,294	1,192	7,586	9,000	(1,414)
All Insurance	3,325	4,375	(1,050)	1,531	620	911	1,672	3,500	(1,828)
Postage	3,678	2,100	1,578	2,870	1,860	1,010	7,053	6,700	353
Telephone	6,577	3,500	3,077	6,299	3,100	3,199	13,516	6,500	7,016
Advertising	282	0	282	673	1,000	(327)	1,064	1,000	64
Staff & Admin Travel	1,490	1,878	(388)	3,691	3,000	691	2,878	3,500	(622)
Office Supplies	4,935	3,150	1,785	4,583	5,580	(997)	17,078	15,000	2,078
Equipment Repair & Maintenance	1,757	700	1,057	1,505	620	885	9,162	10,000	(838)
Electric/ Heat/ Water	3,625	2,100	1,525	2,557	1,860	697	2,287	3,500	(1,213)
Dues & Subscriptions	480	0	480	1,065	500	565	180	500	(320)
Capital Equipment	348	0	348	6,321	5,000	1,321	17,038	15,000	2,038
Payroll Fees	8,323	5,801	2,522	7,382	6,500	882	6,741	5,400	1,341
Other		0	0		500	(500)	293	1,500	(1,207)
<b>Total Administration</b>	<b>270,414</b>	<b>254,166</b>	<b>16,248</b>	<b>294,075</b>	<b>288,995</b>	<b>5,080</b>	<b>375,871</b>	<b>375,643</b>	<b>228</b>
<b>TOTAL</b>	<b>4,326,859</b>	<b>3,648,197</b>	<b>678,662</b>	<b>4,806,793</b>	<b>3,634,847</b>	<b>1,171,946</b>	<b>3,949,866</b>	<b>3,473,952</b>	<b>475,913</b>

## Expense Detail – Opportunities

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2013	FY2013	FY2013	2012	FY2012	FY2012	2011	FY2011	FY2011
Case Management/ Child Find	\$ 395,735	\$ 432,103	(\$ 36,368)	\$ 417,756	\$ 400,057	\$ 17,699	\$ 533,834	\$ 557,388	(\$ 23,554)
CM/ CF Travel	21,071	21,790	(719)	21,862	95,416	(73,554)	25,283	20,000	5,283
<b>CM/ CF Total</b>	<b>416,806</b>	<b>453,893</b>	<b>(37,087)</b>	<b>439,618</b>	<b>495,473</b>	<b>(55,855)</b>	<b>559,117</b>	<b>577,388</b>	<b>(18,271)</b>
Special Instruction Evals	939	1,740	(801)	1,485	3,000	(1,515)	2,253	2,500	(247)
Special Instruction	677,234	708,053	(30,819)	809,553	192,000	617,553	1,532,989	227,000	1,305,989
LRE Space	6,595		6,595	3,982		3,982			0
MeCare Premiums		557	(557)	508	968	(460)	1,293	2,200	(907)
SI Salary & Benefits	1,040,982	1,040,108	874	1,145,184	676,158	469,026	514,130	468,088	46,042
Social Work Evals		0			1,000	(1,000)	(594)	6,000	(6,594)
Social Work Therapy	1,536	2,013	(477)	2,060	4,000	(1,940)	4,250	6,000	(1,750)
Social Work Sal & Benefits		0		10,467	45,913	(35,446)	21,059	29,983	(8,924)
Psychological Evals	8,500	10,000	(1,500)	9,279	4,000	5,279	6,557	4,000	2,557
Psych Therapy	2,121	0	2,121	6,972	1,000	5,972	704	5,000	(4,296)
PT Evals	602	1,000	(398)	608	2,000	(1,392)	248	2,000	(1,752)
Physical Therapy	21,499	20,217	1,282	18,777	7,000	11,777	15,260	45,000	(29,740)
PT Salary & Benefits	18,856	24,196	(5,340)	20,222	24,110	(3,888)	15,972	23,411	(7,439)
Speech Evals	12,517	9,516	3,001	8,173	9,000	(827)	15,397	5,000	10,397
Speech Therapy	209,417	191,000	18,417	214,576	31,000	183,576	193,711	100,000	93,711
ST Salary & Benefits	83,364	151,349	(67,985)	84,614	67,602	17,012	77,355	79,597	(2,242)
OT Evals	3,663	4,300	(637)	5,168	24,000	(18,832)	2,260	6,000	(3,740)
OT Therapy	68,466	46,000	22,466	70,265	18,000	52,265	68,618	50,000	18,618
OT Salary & Benefits	116,001	144,682	(28,681)	136,038	78,501	57,537	51,725	99,490	(47,765)
Audio Evals	3,283	3,000	283	2,997	1,000	1,997	824	700	124
Eye Evals	370	250	120		463	(463)		0	0
Medical/ Nutrition Evals		250	(250)	175	0	175		0	0
All Other Evals		259	(259)		0	0		0	0
All Other Therapies	101,995	1,132	100,863	2,334	2,000	334	560	300	260
Team Meeting	22,346	17,544	4,802	20,943	18,000	2,943	28,121	14,000	14,121
Direct Support-Building Costs	54,194	60,436	(6,242)	150,222	0	150,222	52,174	49,500	2,674
Direct Support-Facilities	45,416	51,256	(5,840)	2,740	15,041	(12,301)			0
Staff Travel Direct Support	47,850	46,792	1,058	51,690	17,000	34,690	38,450	25,000	13,450
Child Transportation	35,369	25,000	10,369	32,652	9,000	23,652	24,728	14,000	10,728
Provider Transportation	46,862	27,200	19,662	30,377	18,000	12,377	25,736	15,000	10,736
Commercial Transportation	49,849	87,500	(37,651)	109,948	57,000	52,948	82,942	44,000	38,942
Instructional Supplies	2,135	5,500	(3,365)	6,918	5,000	1,918	4,083	5,000	(917)
Screening Supplies	1,778	1,885	(107)	1,415	5,000	(3,585)	4,189	5,000	(811)
Assistive Technology	7,706	7,500	206	16,626	10,000	6,626	11,395	10,000	1,395
Contract Admin/ Monitoring DS	5,826	78,420	(72,595)	37,232	5,000	32,232	23,962		23,962
<b>Total Direct Service</b>	<b>2,697,270</b>	<b>2,768,655</b>	<b>(71,385)</b>	<b>3,014,202</b>	<b>1,351,756</b>	<b>1,662,446</b>	<b>2,820,351</b>	<b>1,343,769</b>	<b>1,476,582</b>
Contract Admin/ Monitoring				134,382	5,000	129,382		2,000	(2,000)
Staff Training	1,845	1,500	345	700	1,500	(800)	2,153	2,000	153
Site Director Salaries & Benefits	75,722	75,957	(235)	77,719	65,617	12,102	66,937	64,695	2,242
All Admin Salries & Benefits	101,665	97,969	3,696	148,441	108,645	39,796	106,472	107,055	(583)
Legal/ Audit/ Fiscal	1,000	0	1,000		1,000	(1,000)		7,000	(7,000)
Office Cleaning	13,493	13,680	(187)	17,642	3,000	14,642	2,128	2,500	(373)
Repairs & Maintenance	6,154	8,550	(2,396)	72,745	5,000	67,745	9,940	8,000	1,940
Rent	82,123	80,114	2,009	7,789	9,500	(1,711)	58,307	66,552	(8,245)
Equipment Rental	3,466	2,280	1,186	4,769	6,000	(1,231)	4,284	5,000	(716)
All Insurance	3,306	4,902	(1,596)	2,967	6,000	(3,033)	2,438	10,000	(7,562)
Postage	4,431	4,788	(357)	8,504	5,000	3,504	7,148	5,200	1,948
Telephone	7,644	10,203	(2,559)	19,810	14,415	5,395	15,189	14,000	1,189
Advertising	89	516	(427)	64	609	(545)	887	1,500	(613)
Staff & Admin Travel	375	3,000	(2,625)	1,365	3,668	(2,303)	1,207	3,500	(2,293)
Office Supplies	8,449	9,063	(614)	19,587	15,000	4,587	18,631	20,000	(1,369)
Equipment Repair & Maintenance	2,931	3,306	(375)	10,489	4,458	6,031	4,332	4,400	(68)
Electric/ Heat/ Water	8,500	11,172	(2,672)	22,817	13,842	8,975	8,781	10,000	(1,219)
Dues & Subscriptions	630	400	230	415	502	(87)	405	1,500	(1,095)
Capital Equipment	170	10,471	(10,301)	22,565	5,000	17,565	19,711	10,000	9,711
Payroll Fees	7,163	250	6,913	6,241	4,000	2,241	4,206	3,600	606
Other		0	0		2,653	(2,653)	162	1,000	(838)
<b>Total Administration</b>	<b>329,158</b>	<b>338,121</b>	<b>(8,963)</b>	<b>579,010</b>	<b>280,409</b>	<b>298,601</b>	<b>333,318</b>	<b>349,502</b>	<b>(16,184)</b>
<b>TOTAL</b>	<b>3,443,233</b>	<b>3,560,669</b>	<b>(117,436)</b>	<b>4,032,830</b>	<b>2,127,638</b>	<b>1,905,192</b>	<b>3,712,786</b>	<b>2,270,659</b>	<b>1,442,127</b>

## Expense Detail – Project PEDS

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2013	FY2013	FY2013		2012	FY2012	FY2012		2011	FY2011	FY2011
Case Management/ Child Find	\$337,797	\$407,840	(\$70,043)		\$368,176	\$339,486	\$28,690		\$404,914	\$407,394	(\$2,480)
CM/ CF Travel	6,798	0	\$6,798		6,708	35,454	(\$28,746)		6,131	10,000	(\$3,869)
<b>CM/ CF Total</b>	<b>344,596</b>	<b>407,840</b>	<b>(\$63,244)</b>		<b>374,884</b>	<b>374,940</b>	<b>(\$56)</b>		<b>411,045</b>	<b>417,394</b>	<b>(\$6,349)</b>
Special Instruction Evals		0				110	(110)		(702)	0	(702)
Special Instruction	38,614	13,200	25,414		81,940	175,100	(93,160)		154,383	189,763	(35,380)
LRE Space	9,649		9,649		17,201		17,201				0
MeCare Premiums	2,350	400	1,950		1,000	1,000	0		785	1,500	(715)
SI Salary & Benefits	965,864	1,196,106	(230,242)		1,007,619	920,238	87,381		886,178	937,458	(51,280)
Social Work Evals		0				0				0	0
Social Work Therapy	32,041	0	32,041			40,000	(40,000)			0	0
Social Work Sal & Benefits		0				0				0	0
Psychological Evals	8,534	8,710	(176)		13,983	60,500	(46,517)		813	3,500	(2,687)
Psych Therapy		2,000	(2,000)		1,500	0	1,500			500	(500)
PT Evals		1,712	(1,712)		1,413	500	913		243	500	(257)
Physical Therapy	18,624	4,500	14,124		5,247	7,700	(2,453)		7,897	9,500	(1,603)
PT Salary & Benefits		0				0				0	0
Speech Evals	158	250	(92)		266	2,550	(2,284)		1,135	500	635
Speech Therapy	90,087	102,100	(12,013)		178,041	92,000	86,041		131,822	100,000	31,822
ST Salary & Benefits	247,818	217,076	30,742		173,721	312,559	(138,838)		363,180	350,448	12,732
OT Evals		0				1,200	(1,200)		36	500	(464)
OT Therapy	(623)	850	(1,473)		545	5,600	(5,055)		3,650	6,000	(2,350)
OT Salary & Benefits	113,922	142,247	(28,325)		122,463	134,608	(12,145)		114,831	132,877	(18,046)
Audio Evals	920	0	920		524	2,273	(1,749)		755	2,000	(1,245)
Eye Evals	225	0	225			0				0	0
Medical/ Nutrition Evals		0				0				0	0
All Other Evals		0				3,000	(3,000)		1,432	1,000	432
All Other Therapies	681	3,600	(2,919)		865	78,000	(77,135)		140	40,000	(39,860)
Team Meeting	23,174	12,450	10,724		28,344	20,705	7,639		20,476	3,500	16,976
Direct Support-Building Costs	56,549	55,769	780		56,404	56,036	368		79,164	78,457	707
Direct Support-Facilities	44,320	0	44,320			0					
Staff Travel Direct Support	88,095	40,000	48,095		84,636	54,992	29,644		66,497	60,000	6,497
Child Transportation	13,087	9,000	4,087		13,614	7,200	6,414		10,149	3,500	6,649
Provider Transportation	28,086	18,322	9,764		30,842	10,000	20,842		18,422	35,000	(16,578)
Commercial Transportation	9,841	6,012	3,829		6,466	1,300	5,166		433	12,000	(11,567)
Instructional Supplies	3,346	3,500	(154)		2,385	7,000	(4,615)		2,004	9,600	(7,596)
Screening Supplies	5,462	2,500	2,962		2,892	7,500	(4,608)		7,594	5,000	2,594
Assistive Technology	1,436	1,200	236		4,383	5,000	(617)		1,425	8,200	(6,775)
Contract Admin/ Monitoring DS	1,155	42,000	(40,845)		83,764	80,500	3,264		73,716		73,716
<b>Total Direct Service</b>	<b>1,803,415</b>	<b>1,883,504</b>	<b>(80,089)</b>		<b>1,920,058</b>	<b>2,087,171</b>	<b>(167,113)</b>		<b>1,946,458</b>	<b>1,991,303</b>	<b>(44,845)</b>
Contract Admin/ Monitoring		0			2,454	2,000	454		43	6,000	(5,957)
Staff Training	1,605	1,200	405		908		908		7,683	2,500	5,183
Site Director Salaries & Benefits	83,937	84,541	(604)		87,701	85,506	2,195		88,965	83,638	5,327
All Admin Salaries & Benefits	148,248	145,268	2,980		144,265	148,590	(4,325)		142,206	152,691	(10,485)
Legal/ Audit/ Fiscal		0			450		450			0	0
Office Cleaning	855	3,000	(2,145)		3,552	3,000	552		5,106	5,600	(494)
Repairs & Maintenance	455	6,100	(5,645)		7,735	5,197	2,538		2,761	4,000	(1,239)
Rent	30,451	30,031	420		30,371	29,764	607		37,254	38,000	(746)
Equipment Rental	435	3,500	(3,065)		2,063	3,500	(1,437)		3,570	3,500	70
All Insurance	1,505	3,517	(2,012)		3,517	0	3,517		3,166	3,000	166
Postage	3,014	9,000	(5,986)		9,714	9,000	714		6,880	10,000	(3,120)
Telephone	4,921	8,000	(3,079)		8,291	9,000	(709)		9,467	10,000	(534)
Advertising	106	0	106			0	0			1,000	(1,000)
Staff & Admin Travel	1,163	5,200	(4,037)		6,400	8,000	(1,600)		8,830	5,000	3,830
Office Supplies	5,252	21,000	(15,748)		19,844	15,000	4,844		16,167	25,000	(8,833)
Equipment Repair & Maintenance	5,174	12,000	(6,826)		16,811	21,000	(4,189)		14,712	12,000	2,712
Electric/ Heat/ Water	275	1,500	(1,225)		1,247	1,950	(703)			1,000	(1,000)
Dues & Subscriptions	632	750	(118)		742	1,200	(458)		222	2,700	(2,478)
Capital Equipment	13,109	23,000	(9,891)		17,273	23,273	(6,000)		7,260	3,500	3,760
Payroll Fees	6,242	6,000	242		5,446	6,400	(954)		5,971	3,500	2,471
Other		0	0			0	0		85	0	85
<b>Total Administration</b>	<b>307,379</b>	<b>363,607</b>	<b>(56,227)</b>		<b>368,785</b>	<b>372,380</b>	<b>(3,595)</b>		<b>360,346</b>	<b>372,629</b>	<b>(12,283)</b>
<b>TOTAL</b>	<b>2,455,391</b>	<b>2,654,951</b>	<b>(199,560)</b>		<b>2,663,727</b>	<b>2,834,491</b>	<b>(170,764)</b>		<b>2,717,849</b>	<b>2,781,326</b>	<b>(63,477)</b>

## Expense Detail – Reach

	June 2013	Budget FY2013	Variance FY2013	June 2012	Budget FY2012	Variance FY2012	June 2011	Budget FY2011	Variance FY2011
Case Management/ Child Find	\$650,469.11	\$710,412.00	(\$59,942.89)	\$615,212.62	\$764,649.00	(\$149,436.38)	\$688,797.25	\$695,749.74	(\$6,952.49)
CM/ CF Travel	17,916.38	16,000.00	1,916.38	17,871.19	16,000.00	\$1,871.19	18,729.21	15,000.00	\$3,729.21
<b>CM/ CF Total</b>	<b>668,385.49</b>	<b>726,412.00</b>	<b>(58,026.51)</b>	<b>633,083.81</b>	<b>780,649.00</b>	<b>#####</b>	<b>707,526.46</b>	<b>710,749.74</b>	<b>(3,223.28)</b>
Special Instruction Evals	8,634.76	13,000.00	(4,365.24)	10,610.14	15,000.00	(4,389.86)	13,096.25	36,000.00	(22,903.75)
Special Instruction	1,409,096.77	838,351.00	570,745.77	1,087,224.68	967,479.00	119,745.68	1,035,181.76	1,000,000.00	35,181.76
LRE Space	54,662.38		54,662.38	3,263.08		3,263.08			0.00
MeCare Premiums	5,510.00	6,000.00	(490.00)	6,158.00	10,000.00	(3,842.00)	4,463.00	6,000.00	(1,537.00)
SI Salary & Benefits	1,768,281.77	1,898,238.00	(129,956.23)	1,841,406.65	2,338,606.00	(497,199.35)	1,869,404.63	1,982,190.00	(112,785.37)
Social Work Evals		0			0	0.00		0	0.00
Social Work Therapy	365.00	1,000.00	(635.00)	200.00	1,000.00	(800.00)	(1,680.90)	500.00	(2,180.90)
Social Work Sal & Benefits	80,324.79	69,461.00	10,863.79		0	0.00		0	0.00
Psychological Evals	28,504.00	20,000.00	8,504.00	52,140.40	15,000.00	37,140.40	21,050.11	40,000.00	(18,949.89)
Psych Therapy		500	500.00	300.00	2,000.00	(1,700.00)	176.00	2,000.00	(1,824.00)
PT Evals	606.19	2,000.00	(1,393.81)	994.90	5,000.00	(4,005.10)	755.16	1,700.00	(944.84)
Physical Therapy	14,742.00	10,000.00	4,742.00	8,451.65	37,000.00	(28,548.35)	35,845.61	40,000.00	(4,154.39)
PT Salary & Benefits	174,444.56	175,722.00	(1,277.44)	167,721.48	188,199.00	(20,477.52)	194,373.86	217,173.00	(22,799.14)
Speech Evals	76,655.29	40,000.00	36,655.29	54,868.91	40,000.00	14,868.91	49,205.31	60,000.00	(10,794.69)
Speech Therapy	543,015.94	285,000.00	258,015.94	382,950.31	320,000.00	62,950.31	387,598.99	500,000.00	(112,401.01)
ST Salary & Benefits	232,613.61	311,949.00	(79,335.39)	298,068.63	304,702.00	(6,633.37)	244,705.52	280,590.00	(35,884.48)
OT Evals	11,955.62	7,000.00	4,955.62	9,667.00	5,000.00	4,667.00	690.88	5,000.00	(4,309.12)
OT Therapy	113,990.35	85,000.00	28,990.35	104,495.63	130,000.00	(25,504.37)	95,602.32	115,000.00	(19,397.68)
OT Salary & Benefits	183,594.80	186,724.00	(3,129.20)	163,212.47	232,287.00	(69,074.53)	194,341.07	255,188.00	(60,846.93)
Audio Evals	24,110.54	15,000.00	9,110.54	22,541.51	12,000.00	10,541.51	18,520.40	11,000.00	7,520.40
Eye Evals	814.00	1,000.00	(186.00)	0.00	2000	(2,000.00)	264.00	1,000.00	(736.00)
Medical/ Nutrition Evals	49,817.93	30,000.00	19,817.93	21,340.80	36,000.00	(14,659.20)	34,104.60	28,000.00	6,104.60
All Other Evals		1000	1,000.00	0.00	3000	(3,000.00)	813.75	9,000.00	(8,186.25)
All Other Therapies	59,568.91	12,000.00	47,568.91	17,026.49	15,000.00	2,026.49	10,824.73	6,000.00	4,824.73
Team Meeting	73,737.08	42,000.00	31,737.08	67,132.25	40,000.00	27,132.25	60,272.96	60,000.00	272.96
Direct Support-Building Costs	184,905.81	146,000.00	38,905.81	133,400.76	160,200.00	(26,799.24)	158,842.43	137,500.00	21,342.43
Direct Support-Facilities	114,723.86	56,000.00	58,723.86	68,541.43	54,300.00	14,241.43	723.80	0.00	723.80
Staff Travel Direct Support	63,608.64	62,000.00	1,608.64	59,777.36	60,000.00	(222.64)	53,667.60	60,000.00	(6,332.40)
Child Transportation	22,679.19	15,000.00	7,679.19	20,948.64	25,000.00	(4,051.36)	18,348.84	20,000.00	(1,651.16)
Provider Transportation	55,415.91	25,000.00	30,415.91	37,181.76	25,000.00	12,181.76	31,304.44	45,000.00	(13,695.56)
Commercial Transportation	229,209.80	100,000.00	129,209.80	122,354.55	150,000.00	(27,645.45)	135,074.85	125,000.00	10,074.85
Instructional Supplies	4,945.08	25,000.00	(20,054.92)	12,060.94	30,000.00	(17,939.06)	8,910.44	16,000.00	(7,089.56)
Screening Supplies	3,804.60	12,000.00	(8,195.40)	9,868.08	15,000.00	(5,131.92)	7,836.09	9,000.00	(1,163.91)
Assistive Technology	5,712.48	13,000.00	(7,287.52)	19,841.36	12,000.00	7,841.36	7,297.73	11,000.00	(3,702.27)
Contract Admin/ Monitoring DS		15000	(15,000.00)	23,983.78	15,000.00	8,983.78	18,639.45		18,639.45
<b>Total Direct Service</b>	<b>5,600,051.66</b>	<b>4,519,945.00</b>	<b>1,080,106.66</b>	<b>4,827,733.64</b>	<b>5,265,773.00</b>	<b>(438,039.36)</b>	<b>4,710,255.68</b>	<b>5,079,841.00</b>	<b>(369,585.32)</b>
Contract Admin/ Monitoring	0	7,000.00	(7,000.00)	0.00	15,000.00	(15,000.00)	0.00	5000	(5,000.00)
Staff Training	1,235.48		1,235.48	1,938.00	0.00	1,938.00	12,037.38	30,000.00	(17,962.62)
Site Director Salaries & Benefits	79,662.94	78,042.00	1,620.94	85,960.68	78,075.00	7,885.68	85,654.33	77,665.28	7,989.05
All Admin Salaries & Benefits	175,639.76	203,521.00	(27,881.24)	184,242.14	167,458.00	16,784.14	163,881.75	170,799.76	(6,918.01)
Legal/ Audit/ Fiscal	0.00	0	0.00	225.00	0.00	225.00		14,500	(14,500.00)
Office Cleaning	4,198.76	12,000.00	(7,801.24)	28,979.58	12,000.00	16,979.58	36,026.46	7,200	28,826.46
Repairs & Maintenance	2,060.42	5,800.00	(3,739.58)	9,279.50	10,000.00	(720.50)	11,091.39	10,000	1,091.39
Rent	55,998.27	124,800.00	(68,801.73)	138,845.68	113,200.00	25,645.68	137,731.48	137,500	231.48
Equipment Rental	4,297.87	4,800.00	(502.13)	8,284.42	8,000.00	284.42	13,782.78	14,000	(217.22)
All Insurance	1,834.72	6,196.73	(4,362.01)	6,789.89	14,000.00	(7,210.11)	7,436.36	14,000	(6,563.64)
Postage	3,189.66	14,000.00	(10,810.34)	1,128.61	16,000.00	(14,871.39)	14,526.87	15,000	(473.13)
Telephone	2,906.23	4,700.00	(1,793.77)	3,581.19	7,000.00	(3,418.81)	12,620.41	15,000	(2,379.59)
Advertising	0.00	0	0.00	295.46	0.00	295.46	112.40	1,000	(887.60)
Staff & Admin Travel	768.44	1,700.00	(931.56)	2,194.06	2,200.00	(5.94)	2,899.42	2,000	899.42
Office Supplies	5,435.92	18,000.00	(12,564.08)	11,118.68	15,000.00	(3,881.32)	24,177.11	43,940	(19,762.89)
Equipment Repair & Maintenance	2,448.28	1,000.00	1,448.28	10,284.83	10,000.00	284.83	9,614.09	8,000	1,614.09
Electric/ Heat/ Water	11,665.12	19,190.00	(7,524.88)	2,950.71	20,000.00	(17,049.29)	14,021.43	19,000	(4,978.57)
Dues & Subscriptions	579.00	2,000.00	(1,421.00)	2,884.95	3,000.00	(115.05)	2,285.34	3,000	(714.66)
Capital Equipment	2,635.73	0.00	2,635.73	8,998.43	0.00	8,998.43	9,785.60	0	9,785.60
Payroll Fees	11,284.14	9,500.00	1,784.14	9,710.22	9,500.00	210.22	10,709.25	9,500	1,209.25
Other		0	0.00		2000	(2,000.00)		2,500	(2,500.00)
<b>Total Administration</b>	<b>365,840.74</b>	<b>512,249.73</b>	<b>(146,408.99)</b>	<b>517,692.03</b>	<b>502,433.00</b>	<b>15,259.03</b>	<b>568,393.85</b>	<b>599,605.04</b>	<b>(31,211.19)</b>
<b>TOTAL</b>	<b>6,634,277.89</b>	<b>5,758,608.73</b>	<b>875,671.16</b>	<b>5,978,509.48</b>	<b>6,548,855.00</b>	<b>(570,345.52)</b>	<b>5,986,175.99</b>	<b>6,390,195.78</b>	<b>(404,019.79)</b>

## Expense Detail – Two Rivers

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2013	FY2013	FY2013	2012	FY2012	FY2012	2011	FY2011	FY2011
Case Management/ Child Find	\$ 423,286	\$ 417,206	\$ 6,080	\$ 408,865	\$ 430,146	\$ (21,281)	\$ 383,868	\$ 411,240	\$ (27,372)
CM/ CF Travel	15,560	16,000	(441)	13,494	13,726	(232)	17,561	25,000	(7,439)
<b>CM/ CF Total</b>	<b>438,846</b>	<b>433,206</b>	<b>\$ 5,640</b>	<b>422,359</b>	<b>443,872</b>	<b>(21,513)</b>	<b>401,429</b>	<b>436,240</b>	<b>(34,811)</b>
Special Instruction Evals		0			0		1,110	500	610
Special Instruction	266,633	159,970	106,662	210,534	34,209	176,325	384,197	260,000	124,197
LRE Space	39,280		39,280	29,097		29,097			-
MeCare Premiums	0	0	0	0	0	0			-
SI Salary & Benefits	1,010,450	1,210,390	(199,940)	1,039,757	1,259,508	(219,751)	1,205,283	1,292,953	(87,670)
Social Work Evals	0	250	(250)	0	2,000	(2,000)	0	-	-
Social Work Therapy	0	250	(250)	103	1,500	(1,397)	899	-	899
Social Work Sal & Benefits	83,142	105,359	(22,217)	77,634	80,116	(2,482)	89,853	107,166	(17,313)
Psychological Evals	63,398	37,474	25,924	48,059	38,000	10,059	46,732	45,000	1,732
Psych Therapy	66,225	13,585	52,640	13,885	11,000	2,885	15,143	60,000	(44,857)
PT Evals	0	250	(250)	120	2,000	(1,880)	40	5,000	(4,960)
Physical Therapy	567	1,160	(593)	1,134	2,800	(1,666)	1,531	5,000	(3,469)
PT Salary & Benefits	0	0	0	0	0	0	0	-	-
Speech Evals	1,681	875	806	903	2,000	(1,097)	1,194	2,000	(806)
Speech Therapy	64,372	41,221	23,151	57,067	103,440	(46,373)	120,904	120,000	904
ST Salary & Benefits	299,714	287,497	12,217	279,327	330,193	(50,866)	243,346	239,361	3,985
OT Evals	38	250	(212)	38	1,000	(962)	149	1,000	(851)
OT Therapy	38,865	2,330	36,535	2,547	23,000	(20,453)	25,810	26,000	(190)
OT Salary & Benefits	157,426	145,231	12,195	123,161	147,863	(24,702)	66,992	72,824	(5,832)
Audio Evals	2,269	300	1,969	637	1,500	(863)	421	500	(79)
Eye Evals	209	250	(41)	196	200	(4)	281	500	(219)
Medical/ Nutrition Evals	0	0	0	0	0	0	0	-	-
All Other Evals	0	4,500	(4,500)	0	6,800	(6,800)	454	500	(46)
All Other Therapies	19,926	7,900	12,026	15,204	0	15,204	6,436	500	5,936
Team Meeting	12,857	9,350	3,507	12,460	40,875	(28,415)	47,040	20,000	27,040
Direct Support-Building Costs	50,881	48,841	2,040	59,415	59,363	52	67,313	67,067	246
Direct Support-Facilities	45,002	65,663	(20,661)	768	80,495	(79,727)	642		642
Staff Travel Direct Support	52,937	46,500	6,437	55,965	59,000	(3,035)	62,295	50,000	12,295
Child Transportation	35,080	18,940	16,140	23,803	24,500	(697)	32,689	25,000	7,689
Provider Transportation	20,322	10,425	9,897	13,643	23,000	(9,357)	24,459	15,000	9,459
Commercial Transportation	25,941	4,000	21,941	6,080	2,100	3,980	3,512	12,000	(8,488)
Instructional Supplies	2,956	2,500	456	2,799	1,500	1,299	2,483	6,000	(3,517)
Screening Supplies	5,155	7,000	(1,845)	9,623	7,000	2,623	5,969	3,000	2,969
Assistive Technology	6,110	2,500	3,610	4,174	3,000	1,174	1,172	12,000	(10,828)
Contract Admin/ Monitoring DS		90,000	(90,000)	104,021	185,542	(81,521)	123,700		123,700
<b>Total Direct Service</b>	<b>2,371,438</b>	<b>2,324,761</b>	<b>46,676</b>	<b>2,192,152</b>	<b>2,533,504</b>	<b>(341,352)</b>	<b>2,582,049</b>	<b>2,448,871</b>	<b>133,178</b>
Contract Admin/ Monitoring		0		5,776	0	5,776	0	2,000	(2,000)
Staff Training	2,328	5,850	(3,522)	(1,486)	0	(1,486)	14,070	2,500	11,570
Site Director Salaries & Benefits	62,572	59,719	2,853	68,067	58,680	9,387	55,593	62,662	(7,069)
All Admin Salries & Benefits	121,927	117,772	4,155	107,186	126,853	(19,667)	122,520	135,680	(13,160)
Legal/ Audit/ Fiscal	0	0	0		2,000	(2,000)			-
Office Cleaning	4,797	2,744	2,053	6,508	2,360	4,148	4,425	6,000	(1,575)
Repairs & Maintenance	4,886	7,713	(2,828)	8,434	5,806	2,628	18,440	18,000	440
Rent	39,251	37,678	1,574	34,894	35,549	(655)	31,414	35,000	(3,586)
Equipment Rental	2,469	1,789	680	6,670	1,573	5,097	2,477	21,000	(18,523)
All Insurance	2,298	1,924	374	4,418	1,498	2,920	3,068	5,000	(1,932)
Postage	3,518	6,532	(3,014)	8,033	4,270	3,764	5,684	6,800	(1,116)
Telephone	8,087	9,450	(1,363)	20,721	8,128	12,594	23,255	17,000	6,255
Advertising	0	2,000	(2,000)	149	4,000	(3,852)	1,631	2,000	(369)
Staff & Admin Travel	2,240	7,500	(5,260)	6,956	7,000	(44)	6,340	7,000	(660)
Office Supplies	2,405	7,403	(4,998)	7,308	7,116	191	7,662	10,000	(2,338)
Equipment Repair & Maintenance	3,755	6,175	(2,420)	3,151	7,116	(3,965)	10,431	10,000	431
Electric/ Heat/ Water	13,766	6,924	6,842	20,563	10,338	10,226	10,055	8,000	2,055
Dues & Subscriptions	1,711	2,500	(789)	1,330	2,000	(670)	2,555	2,000	555
Capital Equipment	13,276	34,821	(21,545)	13,377	30,000	(16,623)	50,237	50,000	237
Payroll Fees	7,472	6,255	1,217	6,660	7,000	(340)	6,993	6,000	993
Other	0	250	(250)		0	0		1,000	(1,000)
<b>Total Administration</b>	<b>296,760</b>	<b>325,000</b>	<b>(28,240)</b>	<b>328,717</b>	<b>321,287</b>	<b>7,430</b>	<b>376,851</b>	<b>407,642</b>	<b>(30,791)</b>
<b>TOTAL</b>	<b>3,107,043</b>	<b>3,082,967</b>	<b>24,076</b>	<b>2,943,228</b>	<b>3,298,663</b>	<b>(355,435)</b>	<b>3,360,329</b>	<b>3,292,753</b>	<b>67,576</b>

## Expense Detail – York

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2013	FY2013	FY2013	2012	FY2012	FY2012	2011	FY2011	FY2011
Case Management/ Child Find	\$ 514,524	\$ 544,271	\$ (29,747)	\$ 562,990	\$ 594,634	\$ (31,644)	\$ 585,597	\$ 564,601	\$ 20,996
CM/ CF Travel	15,135	49,000	(33,865)	17,361	20,000	(2,639)	18,987	20,000	(1,013)
<b>CM/ CF Total</b>	<b>529,659</b>	<b>593,271</b>	<b>(63,612)</b>	<b>580,351</b>	<b>614,634</b>	<b>(34,283)</b>	<b>604,584</b>	<b>584,601</b>	<b>19,982</b>
Special Instruction Evals	5,496	11,500	(6,004)	7,455	2,837	4,618	1,359	1,000	359
Special Instruction	1,888,161	1,823,315	64,846	2,156,606	1,173,805	982,801	2,171,296	950,000	1,221,296
LRE Space	74,165		74,165	7,316		7,316			-
MeCare Premiums	310	250	60	300	-	300	642	400	242
SI Salary & Benefits	425,036	834,133	(409,097)	700,483	828,553	(128,070)	718,603	840,867	(122,264)
Social Work Evals	-	-	-	-	-	-	-	-	-
Social Work Therapy	19,956	30,213	(10,258)	26,010	17,141	8,869	23,234	15,000	8,234
Social Work Sal & Benefits	55,087	100,687	(45,600)	49,776	52,362	(2,586)	63,460	50,940	12,520
Psychological Evals	52,921	58,197	(5,276)	56,202	18,000	38,202	89,491	26,000	63,491
Psych Therapy	28	-	28	-	-	-	(40,478)	-	(40,478)
PT Evals	1,519	16,572	(15,053)	3,034	3,500	(466)	2,220	3,200	(980)
Physical Therapy	51,979	48,072	3,907	65,880	32,000	33,880	62,499	45,000	17,499
PT Salary & Benefits	-	57,994	(57,994)	-	-	-	-	-	-
Speech Evals	32,767	41,072	(8,305)	37,168	28,000	9,168	32,284	30,000	2,284
Speech Therapy	497,618	378,869	118,749	510,447	300,000	210,447	414,378	330,000	84,378
ST Salary & Benefits	131,394	195,925	(64,531)	159,572	268,947	(109,375)	350,783	276,971	73,812
OT Evals	4,785	18,072	(13,287)	7,908	7,000	908	2,726	7,000	(4,274)
OT Therapy	136,948	138,072	(1,124)	183,237	7,500	175,737	168,051	150,000	18,051
OT Salary & Benefits	183,331	293,140	(109,809)	226,080	271,329	(45,249)	344,640	285,940	58,700
Audio Evals	8,090	19,072	(10,982)	11,031	8,000	3,031	10,044	8,000	2,044
Eye Evals	180	4,072	(3,892)	136	2,000	(1,864)	5,776	2,000	3,776
Medical/ Nutrition Evals	1,325	2,000	(676)	-	5,000	(5,000)	4,620	5,000	(380)
All Other Evals	-	-	-	-	-	-	-	-	-
All Other Therapies	39,893	14,183	25,710	3,836	15,000	(11,164)	12,494	15,000	(2,506)
Team Meeting	54,839	43,335	11,504	41,816	25,263	16,553	31,710	24,000	7,710
Direct Support-Building Costs	92,393	95,372	(2,979)	95,893	96,000	(107)	99,119	95,862	3,257
Direct Support-Facilities	77,240	-	77,240	57,556	-	57,556	8,112	-	8,112
Staff Travel Direct Support	44,506	36,700	7,806	46,454	50,000	(3,546)	47,514	50,000	(2,486)
Child Transportation	43,008	26,400	16,608	43,897	48,778	(4,881)	30,545	50,000	(19,455)
Provider Transportation	72,695	45,000	27,695	56,043	30,000	26,043	34,375	32,000	2,375
Commercial Transportation	167,277	130,000	37,277	211,255	270,862	(59,607)	221,682	240,000	(18,318)
Instructional Supplies	1,726	9,500	(7,774)	9,054	12,000	(2,946)	6,491	14,000	(7,509)
Screening Supplies	4,254	7,126	(2,872)	6,088	1,000	5,088	2,294	3,000	(706)
Assistive Technology	3,394	13,000	(9,606)	18,511	13,500	5,011	24,276	25,000	(724)
Contract Admin/ Monitoring DS	8,250	62,000	(53,750)	74,931	10,000	64,931	2,763	-	2,763
<b>Total Direct Service</b>	<b>4,180,571</b>	<b>4,553,843</b>	<b>(373,272)</b>	<b>4,873,975</b>	<b>3,598,377</b>	<b>1,275,598</b>	<b>4,947,003</b>	<b>3,576,180</b>	<b>1,370,823</b>
Contract Admin/ Monitoring	-	10,000	(10,000)	57,500	10,000	47,500	-	5,000	(5,000)
Staff Training	500	8,126	(7,626)	2,183	2,183	-	9,924	1,000	8,924
Site Director Salaries & Benefits	73,132	88,296	(15,164)	89,670	83,809	5,861	38,958	85,837	(46,879)
All Admin Salries & Benefits	118,024	108,497	9,527	93,985	75,065	18,920	73,757	72,830	927
Legal/ Audit/ Fiscal	-	275	(275)	906	-	906	-	15,000	(15,000)
Office Cleaning	7,350	9,400	(2,050)	428	6,000	(5,573)	4,518	6,000	(1,482)
Repairs & Maintenance	1,607	500	1,107	1,221	1,500	(279)	135	1,500	(1,365)
Rent	12,653	6,088	6,565	6,121	6,000	121	5,966	6,000	(34)
Equipment Rental	1,614	12,756	(11,142)	6,800	12,000	(5,200)	11,334	12,000	(666)
All Insurance	505	3,625	(3,120)	3,625	5,000	(1,375)	2,553	5,000	(2,447)
Postage	1,840	12,000	(10,160)	10,217	12,000	(1,783)	10,333	12,000	(1,667)
Telephone	1,730	12,000	(10,270)	9,695	12,000	(2,305)	10,956	12,000	(1,044)
Advertising	-	603	(603)	147	1,000	(853)	147	1,000	(853)
Staff & Admin Travel	240	2,746	(2,506)	2,240	1,000	1,240	3,302	1,000	2,302
Office Supplies	1,327	25,000	(23,673)	6,651	20,000	(13,349)	19,267	20,000	(733)
Equipment Repair & Maintenance	2,435	16,042	(13,607)	8,683	16,000	(7,317)	26,381	16,000	10,381
Electric/ Heat/ Water	669	4,655	(3,986)	338	6,500	(6,162)	361	6,500	(6,139)
Dues & Subscriptions	715	3,191	(2,476)	2,313	2,000	313	895	2,000	(1,105)
Capital Equipment	2,298	8,028	(5,730)	20,131	5,000	15,131	1,830	5,000	(3,170)
Payroll Fees	5,145	5,250	(105)	5,810	6,500	(690)	6,712	6,500	212
Other	-	351	(351)	-	1,000	(1,000)	740	1,000	(260)
<b>Total Administration</b>	<b>231,782</b>	<b>337,429</b>	<b>(105,647)</b>	<b>328,664</b>	<b>282,374</b>	<b>46,290</b>	<b>228,070</b>	<b>293,167</b>	<b>(65,097)</b>
<b>TOTAL</b>	<b>4,942,012</b>	<b>5,484,543</b>	<b>(542,531)</b>	<b>5,782,991</b>	<b>4,495,385</b>	<b>1,287,606</b>	<b>5,779,656</b>	<b>4,453,948</b>	<b>1,325,707</b>

## Expense Detail – State IEU

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2013	FY2013	FY2013		2012	FY2012	FY2012		2011	FY2011	FY2011
Case Management/ Child Find											
CM/ CF Travel											
CM/ CF Total											
Special Instruction Evals											
Special Instruction											
LRE Space											
MeCare Premiums											
SI Salary & Benefits											
Social Work Evals											
Social Work Therapy											
Social Work Sal & Benefits											
Psychological Evals											
Psych Therapy											
PT Evals											
Physical Therapy											
PT Salary & Benefits											
Speech Evals											
Speech Therapy											
ST Salary & Benefits											
OT Evals											
OT Therapy											
OT Salary & Benefits											
Audio Evals											
Eye Evals											
Medical/ Nutrition Evals											
All Other Evals											
All Other Therapies											
Team Meeting											
Direct Support-Building Costs											
Direct Support-Facilities											
Staff Travel Direct Support											
Child Transportation											
Provider Transportation											
Commercial Transportation											
Instructional Supplies											
Screening Supplies											
Assistive Technology	12,337	0	12,337								
Contract Admin/ Monitoring DS	3,984	0	3,984								
<b>Total Direct Service</b>	<b>16,320</b>	<b>0</b>	<b>16,320</b>								
Contract Admin/ Monitoring	0		0								
Contract Admin/ Monitoring	328,932	366,441	(37,509)	448,465	479,893	(31,428)		418,531	1,014,950	(596,419)	
Staff Training	13,966	38,000	(24,034)	3,915	38,000	(34,085)		10,348	70,000	(59,652)	
Site Director Salaries & Benefits	0	97,693	(97,693)		78,679	(78,679)				0	
All Admin Salaries & Benefits	910,981	924,097	(13,116)	868,464	791,654	76,810		862,095	841,756	20,339	
Legal/ Audit/ Fiscal	129,882	290,000	(160,118)	315,350	348,000	(32,650)		301,290	0	301,290	
Office Cleaning	0	0	0	0	0	0		0	0	0	
Repairs & Maintenance	436	0	436	62	1,000	(938)		3,635	0	3,635	
Rent	1,000	0	1,000	1,267	1,000	267		1,233	0	1,233	
Equipment Rental	0	2,000	(2,000)	1,614	0	1,614			0	0	
All Insurance	1,755	2,000	(245)	1,163	2,000	(837)		849	0	849	
Postage	5,452	7,500	(2,048)	5,500	2,000	3,500		665	0	665	
Telephone	13,752	15,000	(1,248)	14,648	18,000	(3,352)		13,700	7,000	6,700	
Advertising	5,401	0	5,401	1,025	5,000	(3,975)		1,928	0	1,928	
Staff & Admin Travel	21,302	26,500	(5,198)	17,031	26,500	(9,469)		15,687	25,000	(9,313)	
Office Supplies	8,770	30,000	(21,230)	9,923	30,000	(20,077)		21,570	73,000	(51,430)	
Equipment Repair & Maintenance	45,617	49,660	(4,043)	3,427		3,427		620	0	620	
Electric/ Heat/ Water	0	0	0	0	0	0		0	0	0	
Dues & Subscriptions	2,068	5,000	(2,932)	3,571	17,000	(13,429)		6,010	0	6,010	
Capital Equipment	5,060	50,000	(44,940)	40,064	50,000	(9,936)		122,723	160,000	(37,277)	
Payroll Fees	16,737	15,500	1,237	13,278	4,000	9,278		13,779	0	13,779	
Other	8,639	0	8,639	3,502	8,000	(4,498)		6,094	5,446	648	
<b>Total Administration</b>	<b>1,519,750</b>	<b>1,919,391</b>	<b>(399,641)</b>	<b>1,752,270</b>	<b>1,900,726</b>	<b>(148,456)</b>		<b>1,800,756</b>	<b>2,197,152</b>	<b>(396,396)</b>	
<b>TOTAL</b>	<b>1,536,070</b>	<b>1,919,391</b>	<b>(383,321)</b>	<b>1,752,270</b>	<b>1,900,726</b>	<b>(148,456)</b>		<b>1,800,756</b>	<b>2,197,152</b>	<b>(396,396)</b>	

**APPENDIX B (2, a-h)**  
**Child Data**

(a) The number of children referred to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824 and 8943, and the percentage of children referred found eligible for services

**Referrals by Age Group – Calendar Year 2013**

	Ages Birth - 5	Ages Birth - 2	Ages 3- 5
All Referrals	7,589	3,194	4,395
Found Eligible	2,568	1,229	1,339
Percent Found Eligible	33.8%	38.5%	30.5%

• Children referred to CDS in the prior year from the Title 22 programs are as follows: section 1532- Bloodspot Screening: 4, section 8824- Newborn Hearing Program: 59, and section 8943- Birth Defects Program: 75.

(b) The number of children who entered the Child Development Services System in the prior year, categorized by primary disability

**Children who Entered CDS by CDS Site and Age Group with Disability Category - Calendar Year 2013**

Disability	All	Age B-2	Age 3-5	Aroostook		CDS Reach		CDS First Step		Two Rivers		MidCoast		Opportunities		Project PEDS		Downeast		York County	
				B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5
Data Not Available	7		7						3		1								2		1
Autism	35		34		2		3		3		9				1		1			5	10
Deaf-Blindness	2		1												1						
Deafness																					
Developmental Delay	1,703	1,540	170	69	9	294	92	173	31	126	5	157	16	204	2	161	1	109	3	242	11
Emotional Disturbance	18		18		2		5				2		3		2		2				2
Hearing Impairment	1		1		1																
Intellectual Disability	2		2														1				1
Multiple disabilities	4		4				1		1		1					1					
Orthopedic Impairment	2		2				1						1								
Other Health	73		73		8		13		1		17		10		6		2		3		13
Specific Learning Disability																					
Speech / Language Impairment	821		816		56		158	1	134		88		91	1	68		72	3	36		113
Traumatic Brain Injury																					
Visual Impairment	1		1																		1

(c) The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit

**Children Exited: Reason for Exit – Calendar Year 2013**

Exit Reasons	Totals	Aroostock	Reach	First Step	Two Rivers	MidCoast	Opportunities	Project PEDS	Downeast	York
SchoolAge Special Ed.	1,511	85	317	206	182	189	140	138	65	189
SchoolAge Regular Ed.	56	1	6	15	3	16	13	0	0	2
Parent Declined	241	6	20	34	17	33	38	49	25	19
Plan Completed	238	0	51	60	5	47	24	14	28	9
All Other	553	30	136	66	41	53	45	74	36	72
All Exited	2,599	122	530	381	248	338	260	275	154	291

**Children Exited: By Primary Disability – Calendar Year 2013**

Disability	All	Age B-2	Age 3-5
Data not available	14	0	14
Autism	191	2	189
Deafness	0	0	0
Deaf - Blind	0	0	0
Developmental Delay	907	446	461
Emotional Disturbance	23	0	23
Hearing Impairment	8	0	8
Intellectual Disability	14	0	14
Multiple disabilities	46	1	45
Orthopedic Impairment	7	0	7
Other Health Impairment	156	0	156
Specific Learning Disability	0	0	0
Speech or Language Impairment	1228	6	1222
Traumatic Brain Injury	2	0	2
Visual Impairment	3	0	3
Totals	2,599	455	2,144

(d) The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age

**Children who Transitioned from Part C to Part B by Site – Calendar Year 2013**

Site	Children Transitioned
Aroostook County	29
CDS Reach	131
CDS First Step	89
Two Rivers	53
MidCoast Regional CDS	50
Opportunities	50
Project PEDS	49
CDS DownEast	29
York County	70
<b>Total</b>	<b>550</b>

(e) The unduplicated count of children who received direct services as of December 1<sup>st</sup> in the prior year

**Children who Received Direct Services – Calendar Year 2013**

	12/1/12				12/1/2013 Preliminary			
	Ages 3-5	School Age	Ages B-2	Total	Ages 3-5	School Age	Ages B-2	Total
Aroostook	116	83	46	245	128	83	45	256
Reach	555	219	219	993	550	219	199	968
First Step	420	150	161	731	405	150	117	672
Two Rivers	237	154	67	458	231	154	54	439
Mid Coast	328	141	100	569	251	141	88	480
Opportunities	221	112	82	415	214	112	74	400
Project PEDS	225	126	96	447	190	126	81	397
Downeast	134	86	62	282	129	86	52	267
York	313	173	120	606	323	173	123	619
<b>Total</b>	<b>2,549</b>	<b>1,244</b>	<b>953</b>	<b>4,746</b>	<b>2,421</b>	<b>1,244</b>	<b>833</b>	<b>4,498</b>

(f) The number of children who received direct services in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability

**Children who Received Direct Services by Region and Disability – Calendar Year 2013**

Disability	AgeGroup	Aroostook	DownEast	First Step	Mid-Coast	Opportunities	Project PEDS	Reach	Two Rivers	York
Autism	3-5	24	18	41	20	25	21	93	50	43
Deaf-Blindness	3-5					1		1		
Deafness	3-5				1				1	2
Developmental Delay	0-2	45	52	117	88	74	81	199	54	122
Developmental Delay	3-5	13	17	103	27	19	9	153	17	30
Emotional Disturbance	3-5	1	1	2	5	1		5	1	3
Hearing Impairment	3-5	3	1	3	1			3	2	4
Intellectual Disability	3-5		1	1	2		5	1		3
Multiple disabilities	3-5	2	5	4	9	5	4	8	4	8
Orthopedic Impairment	3-5	2		1	3			3	2	1
Other Health Impairment	3-5	10	4	19	18	14	1	41	22	28
Speech or Language Impairment	3-5	72	78	230	164	149	150	238	129	199
Traumatic Brain Injury	3-5	1								
Visual Cond. Incl. Blindness	3-5									2
<b>Total</b>		<b>3254</b>								

(g) For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service

**Children who Received a Primary Type of Therapy or Service: By Disability – Calendar Year 2013**

Service	Totals	Autism	Deaf-Blindness	Deafness	Developmental Delay	Emotional Disturbance	Hearing Impairment	Intellectual Disability	Multiple disabilities	Orthopedic Impairment	Other Health Impairment	Speech or Language Impairment	Traumatic Brain Injury	Visual Impairment
Assistive Technology	74	2			72									
Consultation Service - Special Education	218	47		1	19	5	3	5	13	6	26	93		
Occupational Therapy (Part C Consult)	795				795									
Occupational Therapy - Related Service	811	228	1	1	207	10	3	11	43	6	102	196	1	2
Physical Therapy (Part C Consult)	689				689									
Physical Therapy Services - Related Service	209	42	1		48			5	34	11	43	23	1	1
Service Co-ordination	828				828									
Special Instruction	803				803									
Special Transportation - Related Service	1,888	304	2	3	344	11	13	10	41	8	125	1024	1	2
Specially Designed Instruction - Special Education	1,221	322	2	4	368	14	8	12	43	7	134	304	1	2
Speech Therapy (Part C Consult)	803				803									
Speech/Language Service - Special Education	1,430	80		1	66	1	10	6	20	2	28	1216		
Speech/Language Services - Related Service	888	248	2	2	228	5	7	5	27	4	75	283	1	1
Supplemental Service - Supplementary Aids and Service	1324	321	4	6	267	13	18	14	51	16	143	467	1	3

(h) The percentage of children who received direct services in the prior year who had MaineCare coverage for all or some of the services specified in their individualized education programs or individualized family service plans and the percentage of children who received direct services in the prior year who had private insurance coverage for all or some of the services specified in their individualized education programs or individualized family service plans

**Children with Mainecare or Insurance Coverage for Some or All of the Services Specified in their IEP or IFSP – Calendar Year 2013**

Total Children	Authorized Payment Source			Payment Source by Authorized Percentage		
	CDS	MaineCare	Private Insurance	CDS	MaineCare	Private Insurance
5,203	4,588	2,684	679	88 %	51 %	13 %

**APPENDIX C (4 a, b)**  
**Measures of Compliance –**  
**Federal and State Requirements**

Summary of site specific indicator data for FFY 2010 and FFY 2012. Detailed information can be found in Annual Performance Reports located at <http://www.maine.gov/doe/specialed/support/spp/index.html>.

Part C- Early Intervention

Site	Target	FFY 2010									FFY 2012								
		Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York	Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York
<b>C1 Timely Intervention</b>	100	97	95	99	100	98	99	100	97	100	94	95	100	99	100	100	100	100	100
<b>C2 Natural Environment</b>	95	90	98.9	94.4	89.3	94.3	78.2	90.4	54.2	98.6	98	98	98	97	98	100	100	89	99
<b>C3 Child Outcomes</b>																			
<b>Summary Statement A1</b>	53	39	46	41	44	46	41	0	18	0	25	0	25	100	0	50	50	0	0
<b>Summary Statement A2</b>	41	39	66	53	60	38	53	58	0	0	33	20	43	100	0	67	0	0	33
<b>Summary Statement B1</b>	60	40	40	61	49	62	48	66	46	67	17	25	67	100	33	40	0	100	0
<b>Summary Statement B2</b>	27	22	33	37	41	34	23	46	0	0	17	20	14	100	0	33	0	0	33
<b>Summary Statement C1</b>	53	67	65	56	62	58	45	54	27	100	33	50	67	100	33	40	0	0	67
<b>Summary Statement C2</b>	38	39	59	57	52	34	36	61	0	33	17	40	43	100	0	33	0	100	33
<b>C4 Family Involvement</b>																			
<b>a) Know their rights</b>	91	NA	NA	94	NA	94	NA	91	90	86	100	96	97	100	95	92	96	100	100
<b>b) Effectively communicate child's needs</b>	91	NA	NA	78	NA	94	NA	87	91	100	92	100	95	100	100	92	92	100	100
<b>c) Help their child develop and learn</b>	91	NA	NA	78	NA	94	NA	87	91	100	100	98	100	100	95	96	92	100	100
<b>C5 Child Find 0-1</b>		0.85	0.52	0.51	0.3	0.25	0.89	0.60	0.62	0.44	0.60	0.76	1.3	0.38	0.88	0.87	0.71	0.99	0.21
<b>C6 Child Find 0-3</b>		1.99	2.3	2.93	1.5	2.44	3.11	2.32	2.64	2.43	2.28	2.87	3.67	1.20	2.82	2.14	2.18	3.40	1.98
<b>C7 Timely Evaluation</b>		25	87.5	87.3	92.1	94.3	80.2	93.9	95.2	69	48	83	90	97	88	97	98	93	82
<b>C8 Transition</b>																			
<b>a) Planning Steps and Services</b>		100	94	84	84	72	92	83	84	92	100	99	100	98	99	100	98	100	99
<b>b) Notification</b>		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
<b>c) Transition Conference</b>		100	95	93	94	94	94	88	84	93	58	88	81	86	91	84	89	77	79

Part B 619- Early Childhood Special Education

Site		Target (%)	FFY 2010 (%)								FFY 2012 (%)									
			Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York	Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York
<b>B6 Least Restrictive Environment</b>	<b>A</b>	53	Not Required to Report								69	44	54	45	89	35	61	66	50	
	<b>B</b>	12.5	Not Required to Report								16	3	23	13	2	27	2	5	15	
<b>B7 Outcomes</b>																				
<b>Summary Statement A1</b>		64	26	59	52	67	60	39	44	51	67	64	28	58	50	50	30	15	66	60
<b>Summary Statement A2</b>		38	26	37	44	54	29	26	27	37	11	41	20	49	56	29	14	24	33	21
<b>Summary Statement B1</b>		67	45	70	59	72	53	58	62	63	61	67	52	80	70	65	52	50	50	78
<b>Summary Statement B2</b>		36	24	37	30	53	22	27	12	45	6	53	31	47	50	32	5	18	27	29
<b>Summary Statement C1</b>		59	40	69	60	54	45	52	48	51	43	69	53	56	67	52	50	47	44	47
<b>Summary Statement C2</b>		52	28	59	61	61	34	40	31	51	22	65	53	61	60	46	19	29	31	56
<b>B8 Parent Involvement</b>		91	NA	NA	96	NA	89	NA	89	97	89	95	97	98	94	98	95	100	96	93
<b>B11 Timely Evaluation</b>		100	63	73	61	76	79	47	78	77	60	76	88	74	97	89	67	98	86	76
<b>B12 Transition IEP by 3</b>		100	100	94	84	100	100	103	90	93	84	100	100	98	100	100	100	100	100	100

NA= Data not available

CDS Part C State Data Summary

SPP Indicator	FFY2008 (%)			FFY 2009 (%)			FFY 2010 (%)			FFY 2011 (%)			FFY2012 (%)		
<b>C1 Timely Intervention</b>	91			92.9			99			97			99		
<b>C2 Natural Environments</b>	90			85			90.6			93			98		
<b>C3 Child Outcomes (0-2)</b>	Not required to report			<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>
Summary Statement 1				43.5	53.5	54.7	42	52	56	40	39	51	24	37	48
Summary Statement 2				42.1	26.8	38.6	52	33	48	50	26	43	37	23	34
<b>C4 Family Involvement</b>	88			92	92	76	82	82	90	92	92	88	88	94	97
<b>C5 Child Find 0-1</b>	.52			0.64			0.52			.63			.70		
<b>C6 Child Find 0-3</b>	2.29			2.29			2.37			2.49			2.42		
<b>C7 Timely Evaluation</b>	70			64.9			84.5			88			89		
<b>C8 Transition</b>	79	100	56	86.6	100	94.8	87	100	93	94	100	77	99	100	83

CDS Part B 619 Data Summary

SPP Indicator	FFY2008 (%)			FFY 2009 (%)			FFY 2010 (%)			FFY 2011 (%)			FFY2012 (%)		
<b>B6 Least Restrictive Environment</b>	Not required to report									54		11			
<b>B7 Child Outcomes (3-5)</b>	Not reported			<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>
Summary Statement 1				60.9	59.9	63	54	61	54	51	61	60	46	65	57
Summary Statement 2				37	31.3	53	36	33	48	40	36	57	33	35	51
<b>B8 Parent Involvement</b>	91			91			90			91			96		
<b>B11 Timely Evaluation</b>	Not available			Not available			68			79			85		
<b>B12 Transition IEP by 3</b>	86.6			91.7			93			95			100		