

JUN 17 2013

**DIALYSIS CLINIC, INC.**

A Non-Profit Corporation

Betty Jo Shaw, RN Administrator

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June 10, 2013

Larry D. Carbonneau, CPA.
Sr. Healthcare Financial Analyst
Health Care Oversight Manager
Division of Licensing and Regulatory Services
Department of Health and Human Services
State House Station #11, 41 Anthony Avenue
Augusta, Maine 04333

Re: Dialysis Clinic, Inc. Acquisition of Maine General Medical Center's Dialysis Services Program

Dear Mr. Carbonneau:

Please accept this correspondence as a Letter of Intent for Dialysis Clinic, Inc. (DCI) to request a ruling from the Department of Health and Human Services (DHHS) regarding the applicability of the Certificate of Need Program to the proposed acquisition of Maine General Medical Center's (MGMC) dialysis services program.

DCI is the largest non-profit dialysis provider in the U.S. The Company opened its first dialysis clinic in 1971. Today, DCI operates in 27 states and serves approximately 13,500 dialysis patients through more than 200 outpatient chronic facilities and 100 hospital based programs. DCI's vision is to be the quality leader in the kidney community, saving lives, reducing hospitalizations, and empowering each patient to live the best possible life.

DCI wishes to acquire substantially all of the assets of the Maine General Medical Center dialysis services program in Waterville, Maine at the Thayer Campus. The estimated capital expenditure associated with the asset purchase is approximately \$3,000,000 and is subject to fair market review by an independent third party valuation firm. DCI does not anticipate an

increase in third year operating costs, and the acquisition will not materially impact the day-to-day operations of the dialysis services program.

DCI plans to submit its application for consideration by the Certificate of Need Program no later than August 1, 2013. We understand that a meeting with the DHHS will be required to further evaluate the proposal, application, statistical and financial data.

We look forward to working with you on this project and thank you in advance for your consideration of the proposal. If you should require any additional information prior to the meeting with the DHHS please contact me at betty.shaw@dcinc.org or at 612-8711.

Respectfully submitted,



Betty Jo "BJ" Shaw, RN
DCI Local Administrator