



**ISLAND NURSING HOME**

**AND CARE CENTER**

587 North Deer Isle Road • Deer Isle, Maine 04627

**RECEIVED**

**JUN 04 2012**

May 31, 2012

**Division of Licensing and  
Regulatory Services**

Ms. Phyllis Powell  
CON Unit, Licensing & Regulatory Services  
Department of Health & Human Services  
11 State House Station  
221 State Street  
Augusta, ME 04330-0011

Subject: Letter of Intent

Re: Renovation of existing facility  
New construction to accommodate 20 additional beds

Dear Ms. Powell,

I am sending this letter as required by Section 71.05 of the Bureau of Elder & Adult Services Policy Manual titled Certificate of Need for Nursing Facility Level of Care Projects. I am seeking a determination of whether or not this project is subject to CON review by your office.

Island Nursing Home and Care Center (INH) is a stand alone, 70 bed not-for-profit facility providing Long-term Care, Skilled Nursing Care and Residential Care in Deer Isle. We are dually certified to provide care to both MaineCare and Medicare beneficiaries. With the renovations to the existing facility and new construction, we will continue to provide both private and semi-private accommodations, assuring that both quality of care and quality of services be at the forefront while transforming INH in to the culture change mold. We are looking to add 20 beds. It is our intention to purchase the bed rights from Penobscot Nursing Home, which is in receivership and slated for closure.

At this time we project capital costs will be in the range of three to four million dollars. Detailed information will be available within the next three months. INH is able to secure financing from Bar Harbor Banking & Trust Company. The current rate offer from BHBT is 4.65% fixed for 30 years, which covers the duration of the loan.

The peninsula and surrounding area is currently served by INH and a facility that is slated for closure. This closure will create a hardship for area residents in accessing Long-term, Skilled Nursing and Residential Care services. Our project will help alleviate some, but not all of the difficulties residents of the peninsula and surrounding areas would encounter in obtaining the aforementioned services.

I welcome the opportunity to discuss this project with you and your staff prior to the submission of a CON Application. Thank you.

Sincerely,

Marc S. Plourde  
Administrator

A Community Supported Non-Profit Health Care Facility

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