

Health Care Innovation Challenge

Compilation

(Thu, Mar 15, 2012 10:06 AM)

Application Number: 1C12012000496

Application Name: Mobius, Inc.

State: ME City: Damariscotta

Criterion 1: Design of Project

Strength:

Page: 1-5

The application clearly outlines the goals of the project, the targeted population, a comprehensive plan for implementation of project activities with justification for each in addition to barriers to success.

☒

Page: 12, 1-27

The application includes a time framed implementation schedule that includes the sequencing of specific activities, the assignment of staff and collaborators, the outcomes expected, and the formative measurements to determine the success of each activity.

Page: 27

The application includes numerous letters of support thereby documenting both confidence and enthusiasm for the project.

Page: 39

The application includes a well developed project design based on research conclusions which serve as the basis for this proposal.

Page: 49

The application provides relevant evidence to support that the proposed interventions will reduce cost (page 49); and the improvement goals are aggressive and credible, based on a variety of research studies.

☒

Page: Pages 42 - 57

The project has potential for replication and diffusion outside of the initial geographic area, and the lead applicant has existing relationships and high interest/support from the relevant community partners and primary healthcare providers, as evidenced by letters of support.p 38).

Page: Pages 42 - 57

The application describes a well designed project to meet the goals of the three-part aim, which is supported by content detail and a visual illustrating the impact of the project components on each element (pages 42, 51 - 55).

☒

Weakness:

None

Criterion 2: Organizational Capacity and Management Plan

Strength:

Page: Pages 12, 15 - 16, 17 - 18, and 57 - 64

The application describes key leaders and staff that have relevant skills and experience to effectuate successful implementation (project director resume on page 19 - 20), in combination with the experience from the proof of a concept study to demonstrate strong organizational capacity for project implementation(pages 57 - 59).

☐

Page: 13-14

All partner organizations have extensive experience managing similar projects and more than 20 years experience working in the service area with the targeted population.

Page: 24

The application includes a comprehensive training plan for staff, which is purposeful, time framed and includes activities that directly relates to each staff member and organizational respective role and function within the proposed project.

Page: 50

The organization clearly demonstrates that appropriate infrastructure and facilities to are available to implement the project, with many tools, protocols, and other elements in place, to facilitate deployment sooner than six months after the grant award.

Page: Pages 12, 15 - 16, 17 - 18, and 57 - 64

The operational plan is specific, well designed, and clearly documents a realistic approach to demonstrate support for the successful execution of program activities.

☐

☐

Weakness:

None

Criterion 3: Workforce Goals

Strength:

Page: Pages 24 - 25 and 64 - 68

The application provides a clear description of the implementation plan to validate and support the potential for project replication.

Page: 23-27

The application describes an innovative approach to attain workforce goals wherein the current staff of the partner agencies are provided training that will enhance their ability to provide services to the target population thereby resulting in better health and better health care as a result of workforce development.

Page: Pages 24 - 25 and 64 - 68

Good models for rapid workforce development are presented in detail in the operational and training plans in the proposal (pages 12 and 24 - 25), and the applicant identifies key staff and new roles requiring unique skills, unique methods, and integration of technology to transform care delivery, as well as clearly describes how the workforce model supports health quality and efficiency (pages 66 - 67).

Weakness:

None

**Criterion 4: Budget, Budget Narrative, Financial Plan, and Model Sustainability
Strength:**

Page: 32-38

A comprehensive explanation of each budget category including the overall expected financial impact after the end of federal funding is included in the budget narrative. The plan for sustainability of each budget line item is clearly identified.

Page: 32-38

The application describes specific cost savings which are linked to each component of the project; and projections are based on dpast experiences and ata collected from partners.

Page: Pages 6 -7, 73 - 79, 81, and 83 - 84

The application includes a well developed budget which includes a narrative that is data driven, evidence-based, detailed and developed for efficient use of funds, with a focus on execution and operations. p 74 - 75.

☐

☐

Page: Pages 6 -7, 73 - 79, 81, and 83 - 84

The applicant describes financial sustainability for project continuance beyond the award period through an existing Medicaid waiver; a plan to receive a separate waiver for technology support is currently under review.

☐

☐

Page: Pages 6 -7, 73 - 79, 81, and 83 - 84

The application describes a well developed plan to enhance savings for the Medicaid program, which are estimated on a net basis at \$643,476 per year. The estimated return on investment is approximately 49%, driven by a 5% gross reduction in the total costs of care and a 2% net savings thereby supporting a realistische budget and financial plan.(pages 75 - 77, 81)

☐

☐

Weakness:

None

**Criterion 5: Evaluation and Reporting
Strength:**

Page: 27-32

The application includes a well developed plan for evaluation; reporting procedures are outlined in a chart that identifies the questions, measures, and data sources for both formative and summative evaluative activities.

Page: 32

A schedule of project reporting activities including the expected content of each report is included in the proposal narrative.

Page: Page 68 - 73

The application includes a well-designed and credible plan for regular assessment of performance and for continuous quality improvement, encompassing qualitative and quantifiable metrics for evaluating progress towards better health and better care, and lower costs via analysis of financial metrics. (pages 69 - 71)

Page: Proposal

The applicant organization describes a comprehensive evaluation strategy that clearly outlines project staff responsible for data gathering and the use of an outside independent evaluator who is responsible for overall data analysis.

Weakness:

None

Criterion 6: Additional Budget Feedback, Comments on the Total funding Request

Strength:

Page: Pages 6 - 7

The budget is clearly supported with line-item detail which supports project design. The funding request is reasonable and appropriate and is thus recommended for approval.

Weakness:

None