

**Maine Spirits Business Activity for
June 2022
Prepared by Pine State Spirits**

Sales Data 6/1/2022 - 6/30/2022		Monthly							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	22	22	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	138,463	135,572	(2,891)	-2.09%	6,294	6,162	-2.09%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 21,831,041	\$ 22,129,250	\$ 298,210	1.37%	\$ 992,320	\$ 1,005,875	1.37%		
Cost of Goods Sold	\$ 15,178,461	\$ 15,324,297	\$ 145,836	0.96%					
Depletion Allowances	\$ (1,162,958)	\$ (1,189,664)							
Total Cost of Good Sold	\$ 14,015,503	\$ 14,134,633	\$ 119,130	0.85%					
Sales Data 7/1/2021 - 6/30/2022		Year to Date							
		Variance							
	Prior Year	Current Year	Actual	%					
Shipping Days	259	259	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	1,451,339	1,463,790	12,452	0.86%	5,604	5,652	0.86%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 223,936,254	\$ 232,149,133	\$ 8,212,879	3.67%	\$ 864,619	\$ 896,329	3.67%		
Cost of Goods Sold	\$ 155,126,275	\$ 161,655,145	\$ 6,528,870	4.21%					
Depletion Allowances	\$ (13,851,127)	\$ (14,018,485)							
Total Cost of Good Sold	\$ 141,275,148	\$ 147,636,660	\$ 6,361,512	4.50%					
Other Revenue		Monthly Data				Year to Date Data			
		Variance						Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 298,138	\$ 289,319	\$ (8,819)	-2.96%	\$ 3,129,585	\$ 3,142,467	\$ 12,883	0.41%	
Bailment	\$ 262,491	\$ 265,067	\$ 2,576	0.98%	\$ 2,762,575	\$ 2,856,596	\$ 94,021	3.40%	
Depletion Allowances	\$ 1,162,958	\$ 1,189,664	\$ 26,706	2.30%	\$ 13,851,127	\$ 14,018,485	\$ 167,358	1.21%	