

**Maine Spirits Business Activity for  
July 2023  
Prepared by Pine State Spirits**

Sales Data    7/1/2023 - 7/31/2023		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	21	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		144,345	141,531	(2,815)	-1.95%	6,874	6,740	-1.95%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 23,437,962	\$ 23,799,200	\$ 361,239	1.54%	\$ 1,116,093	\$ 1,133,295	1.54%	
Cost of Goods Sold		\$ 16,670,432	\$ 16,921,590	\$ 251,158	1.51%				
Depletion Allowances		\$ (1,369,938)	\$ (1,478,119)						
Total Cost of Good Sold		\$ 15,300,494	\$ 15,443,471	\$ 142,976	0.93%				
Sales Data    7/1/2023 - 7/31/2023		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		21	21	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		144,345	141,531	(2,815)	-1.95%	6,874	6,740	-1.95%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 23,437,962	\$ 23,799,200	\$ 361,239	1.54%	\$ 1,116,093	\$ 1,133,295	1.54%	
Cost of Goods Sold		\$ 16,670,432	\$ 16,921,590	\$ 251,158	1.51%				
Depletion Allowances		\$ (1,369,938)	\$ (1,478,119)						
Total Cost of Good Sold		\$ 15,300,494	\$ 15,443,471	\$ 142,976	0.93%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 309,999	\$ 308,377	\$ (1,622)	-0.52%	\$ 309,999	\$ 308,377	\$ (1,622)	-0.52%
Bailment		\$ 276,577	\$ 297,498	\$ 20,921	7.56%	\$ 276,577	\$ 297,498	\$ 20,921	7.56%
Depletion Allowances		\$ 1,369,938	\$ 1,478,119	\$ 108,181	7.90%	\$ 1,369,938	\$ 1,478,119	\$ 108,181	7.90%