Phillip Lindley, Executive Director
ConnectME Authority

February 15, 2013

78 State House Station
Augusta, ME 04333

Re: Funding unserved areas of Swans Island, Ellsworth and Surry

Connect ME Funding Requested $25,200

Total Project Cost $56,000

Dear Members of Connect Maine Authority,

AiroComm is pleased to submit this pre-application letter to ConnectME for funding for 345 homes and businesses in the completely or partially unserved communities of Swans Island, Ellsworth and Surry. These homes or businesses are located in geographic regions in which broadband is unavailable.

We have confirmed the need for broadband in the above unserved areas by accessing the Connect ME Authority static and interactive map galleries and by using the U.S. National Broadband Map.

AiroComm is focused on providing higher speed affordable broadband. Unlike most providers, AiroComm's residential customers will have access to FCC Speed Tier 6, and business customers will have access to FCC Speed Tier 7. AiroComm provides Internet access via fiber optics and wireless technology. We currently serve both business and residences in the Greater Bangor area.

AiroComm believes investment in new wireless technology will provide most consumers with much-needed high-speed broadband access. Our standard residential package offers speeds of up to 15Mbps download, with plans offering up to 30+Mbps. We offer even higher speeds upon request.

In keeping with the focus of this grant assisting unserved areas of Maine, we have spoken with the formal or informal Economic Development representatives from several towns. These representatives have expressed gratitude for our willingness to focus on the unserved areas of their towns as well as our intent to exceed Tier 3 speeds. We will submit letters with the formal application.

AiroComm is a new Internet Service Provider located in Bangor founded in 2012 that provides broadband Internet access to currently unserved and underserved areas of the greater Bangor Region. We also provide free education to groups and organizations as requested to expand the general public's knowledge of connectivity options and the Internet in general.

AiroComm has proven that higher speed broadband access to rural communities is both technically viable and attainable.

Our company believes it is well aligned with ConnectME's mission and looks forward to the opportunity to help provide high speed Internet access to all Maine residences and businesses. The approximate total budget for the project is $56,000, with AiroComm providing $30,800, which is 55% of the total project. The grant request represents a cost of $75 per household. A detailed budget and grant request will be submitted with the final ConnectME grant application.

Sincerely,

Michael Griggs

207.433.5630

Bangor, ME 04401

AiroComm
Maine's Internet Gateway