

## Annual Report to the Legislature

February 2017
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146 State House StateAugusta, Maine 04333207-624-6660

The following information is presented to the joint standing committee of the Legislature having jurisdiction over the education and cultural affairs, the join standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over the appropriations and financial affairs on the performance of the Child Development Services System. This report can also be found at http://www.maine.gov/doe/cds/reporting/index.html.

The contents of this report include the requirements detailed in Maine Education Statue Title 20-A Part 4, Chapter 303, Section 7209, E as follows:
(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;
(a) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;

| Actual Expenditures Compared to Budget Last Three Fiscal Years - By Function |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| CM/CF Total | \$ 5,513,935 | \$ 6,161,054 | \$ $(647,119)$ | \$ 4,850,468 | \$ 5,786,312 | \$ $(935,844)$ | \$ 4,297,740 | \$ 4,627,277 | \$ $(329,537)$ |
| Total Direct Service | 27,553,679 | 24,294,657 | 3,259,022 | 23,463,665 | 22,191,967 | 1,271,698 | 22,306,884 | 23,080,490 | $(773,606)$ |
| Total <br> Administration | 5,994,944 | 6,517,200 | $(522,256)$ | 4,772,873 | 6,468,402 | $(1,695,529)$ | 4,089,540 | 5,064,117 | $(974,577)$ |
| TOTAL | \$39,062,559 | \$36,972,911 | \$2,089,648 | \$33,087,007 | \$34,446,681 | \$(1,359,674) | \$30,694,164 | \$32,771,884 | \$(2,077,720) |

## For Regional site information see appendix A.

(b) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;

## See appendix A.

(c) Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source; and

|  | FY 2016 YTD | FY 2015 YTD | FY 2014 YTD |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| State of Maine Gen'l Funds | $\$$ | $28,535,282$ | $\$$ |
| Tuition | $27,985,282$ | $\$ 27,985,282$ |  |
| Grants | - | 10,632 | 36,148 |
| Chapter 676 | - | - | - |
| Maine Indian Education | 965,988 | 941,814 | 816,921 |
| Misc Revenue | - | 72,021 | 73,510 |
| Interest Earned | - | - | - |
| Federal Part B - $611 ~ \& ~ 619 ~$ | 8,873 | 4,260 | 1,428 |
| Federal Part C | $3,319,494$ | $3,350,530$ | $1,509,758$ |
| Private Insurance Billing | $2,406,394$ | $2,117,530$ | $1,831,575$ |
| Mainecare Insurance Billing | 58,217 | 52,863 | 74,499 |
| SPDG Reimbursement | 498,763 | 467,884 | 572,182 |
| TOTAL | 86,044 | 72,252 | 86,798 |

> | * Federal and state revenues allocations are provided prior to budget preparations. Budgets align with |
| :---: |
| revenues. |

(d) The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children's individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;

## Information is currently not available.

(2) The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:

CDS implemented its new data system, the Child Information Network Connection (CINC) on July 1, 2016. This has been a major focus and accomplishment for the CDS system. CINC has resulted in more accurate and usable data which allows real time response to observed data trends. The system allows all team members associated with a child to access up-to-date information easily. The improvement in data quality will provide the State, CINC users and stakeholders the opportunity to use data to inform program improvements and practice.

Data for this report may be a combination of data from Case-e and/ or CINC.
(a) The number of children referred to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824, and 8943, and the percentage of children referred found eligible for services:

$|$| Calendar Year 2016 | Ages Birth -5 | Ages Birth - 2 | Ages 3-5 |
| :---: | :---: | :---: | :---: |
| All Referrals | 8,835 | 3,763 | 5,072 |
| Found Eligible | 2,064 | 1,088 | 976 |
| Percent Found Eligible | $23.36 \%$ | $28.91 \%$ | $19.24 \%$ |
| CDC Program | Ages Birth - 5 | Ages Birth - 2 | Ages 3-5 |
| DHHS - CSHN - Birth Defects Program | 34 | 33 | 1 |
| DHHS - CSHN - Newborn Bloodspot Program | 1 | 1 | 0 |
| DHHS - CSHN - Newborn Hearing Program | 53 | 52 | 1 |

(b) The number of children who entered the Child Development Services System in the prior year, categorized by primary disability;

| Disability | Age 0-2 | Age 3-5 |
| :--- | ---: | ---: |
| Missing |  | $<10$ |
| Autism |  | 98 |
| Deafness |  | $<10$ |
| Developmental Delay | 1536 | 150 |
| Developmental Delay Kindergarten |  | 15 |
| Emotional Disability |  | 12 |
| Hearing Impairment |  | 11 |
| Intellectual Disability |  | $<10$ |
| Multiple Disability |  | 15 |
| Orthopedic Impairment | $<10$ |  |


| Other Health Impairment |  | 116 |
| :--- | :--- | :--- |
| Specific Learning Disability |  | $<10$ |
| Speech or Language Impairment |  | 964 |
| Traumatic Brain Injury |  | $<10$ |
| Visual Impairment incl. Blindness |  | $<10$ |

(c) The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;

| Disability | All | Age 0-2 | Age 3-5 |
| :--- | :--- | ---: | ---: |
| Data Unavailable |  |  | 11 |
| Autism |  |  | 47 |
| Deaf-Blindness |  |  |  |
| Deafness |  |  |  |
| Developmental Delay |  |  |  |
| Developmental Delay (Kindergarten) |  |  | $<66$ |
| Emotional Disability |  |  | $<10$ |
| Hearing Impairment |  |  | $<10$ |
| Intellectual Disability |  |  | $<10$ |
| Multiple Disabilities |  |  | $<10$ |
| Orthopedic Impairment |  |  | 110 |
| Other Health Impairment |  |  | $<10$ |
| Specific Learning Disability |  |  | 610 |
| Speech and Language Impairment |  |  |  |
| Traumatic Brain Injury |  |  |  |
| Visual Impairment including Blindness |  |  |  |
|  |  |  |  |


| Exit Reason Age 0-5 | Total |
| :---: | ---: |
| SchoolAge_Special | 414 |
| SchoolAge_Regular | 21 |
| ParentDeclined | 177 |
| IFSPCompletedBeforeMaxAge | 101 |
| AllOther | 333 |
| $1 / 2016-6 / 30 / 2016$ |  |


| Exit Reason Age 0-2 | Total |
| :--- | ---: |
| 619 Eligibility Not Determined | 66 |
| 619 Eligible, Exiting Part C | 209 |
| Attempts to Contact Unsuccessful | 48 |
| Deceased | $<10$ |
| Moved Out of State | 12 |
| No Longer Eligible for Part C, Under 3 | 18 |
| Not Found Eligible for 619, Exit with No Referral | 25 |
| Not Found Eligible for 619, Exit with Referrals to <br> Other Program | $<10$ |


|  | $<10$ |  |  |
| :--- | :--- | :---: | :---: |
| Not Found Eligible for Part C, Exit with No Referral <br> Other Program | $<10$ |  |  |
| Withdrawn by Parents |  |  |  |
| Total |  |  | 511 |
| $* 7 / 1 / 2016-12 / 31 / 2016$ |  |  |  |


| Exit Reason Age 3-5 | Totals |  |  |
| :--- | ---: | :---: | :---: |
| Deceased | $<10$ |  |  |
| Exited to School Age Special Education Services (CDS <br> only) | 105 |  |  |
| Exited to School-Age Regular Education Services | 13 |  |  |
| Moved Out-of-State, Known to Be Continuing | $<10$ |  |  |
| Moved Out-of-State, Not Known to Be Continuing | 12 |  |  |
| No Longer Eligible for 619, Exited to Regular ECE | 41 |  |  |
| Not Found Eligible for 619, Exit with No Referral | $<10$ |  |  |
| Parents Refuse Services (CDS only) | 23 |  |  |
| Status Unknown | $<10$ |  |  |
| Total |  |  | 216 |
| $* 7 / 1 / 2016-12 / 31 / 2016$ |  |  |  |

(d) The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;

| Site | Children Transitioned |
| :--- | :---: |
| Aroostook | 16 |
| Downeast | 20 |
| First Step | 44 |
| Midcoast | 45 |
| Opportunities | 14 |
| PEDS | 38 |
| Reach | 131 |
| Two Rivers | 23 |
| York | 95 |
|  | 426 |

(e) The unduplicated count of children who received direct services as of December 1st in the prior year;

Child count is now determined as of October 1.

|  | $10 / 1 / 2016$ (Preliminary) |  |  |
| :---: | :---: | :---: | :---: |
| Site Names | 619 | C | Total |


| CDS Aroostook | 69 | 45 | 114 |
| :--- | ---: | ---: | ---: |
| CDS Reach | 526 | 41 | 567 |
| CDS First Step | 269 | 126 | 395 |
| CDS Two Rivers | 148 | 111 | 259 |
| CDS Midcoast | 214 | 53 | 267 |
| CDS Opportunities | 97 | 81 | 178 |
| CDS Project PEDS | 148 | 211 | 359 |
| CDS Downeast | 124 | 66 | 190 |
| CDS York | 381 | 201 | 582 |
| Total | 1,976 | 935 | 2,911 |

(f) The number of children who received direct services in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability;

| Disability |  |  |  |  |  |  | $\begin{aligned} & \text { 苟 } \\ & \stackrel{0}{0} \\ & \dot{\Sigma} \end{aligned}$ |  | $\begin{aligned} & \text { 冗a } \\ & \text { un } \end{aligned}$ |  | خ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Autism | 434 | 3-5 | 25 | 103 | 57 | 60 | 31 | 14 | 28 | 29 | 87 |
| Deafness | <10 | 3-5 |  |  |  | <10 |  | <10 |  | <10 | <10 |
| Developmental Delay | 1493 | 0-2 | 66 | 340 | 198 | 122 | 181 | 75 | 144 | 73 | 294 |
| Developmental Delay | 236 | 3-5 | 11 | 104 | 16 | 21 | <10 | <10 | <10 | <10 | 57 |
| Developmental Delay (Kindergarten) | 40 | 3-5 | <10 | 16 | <10 |  | <10 |  |  | <10 | 10 |
| Emotional Disability | 14 | 3-5 |  |  | <10 | <10 |  |  | <10 | <10 | $<10$ |
| Hearing Impairment | 29 | 3-5 | <10 | <10 | 12 |  | <10 | <10 | <10 |  | $<10$ |
| Intellectual Disability | 28 | 3-5 | <10 |  | <10 | <10 |  | <10 | <10 | <10 | <10 |
| Multiple Disabilities | 72 | 3-5 | <10 | $<10$ | 12 | $<10$ | 12 | <10 | 14 | $<10$ | 12 |
| Orthopedic Impairment | 14 | 3-5 |  | <10 | $<10$ |  | <10 |  | <10 | <10 | $<10$ |
| Other Health Impairment | 251 | 3-5 | <10 | 80 | 25 | 21 | 27 | 18 | 13 | 17 | 44 |
| Specific Learning Disability | <10 | 3-5 |  |  |  |  |  |  |  |  | $<10$ |
| Speech or Language Impairment | 1421 | 3-5 | 40 | 310 | 222 | 115 | 175 | 76 | 128 | 87 | 268 |
| Traumatic Brain Injury | $<10$ | 3-5 | <10 | $<10$ | $<10$ |  |  |  |  |  |  |
| Visual Impairment incl. Blindness | <10 | 3-5 |  | $<10$ |  |  |  |  |  | $<10$ | $<10$ |
| Total | 4047 |  |  |  |  |  |  |  |  |  |  |

*data for 7/1/2016-12/31/2016 only
(g) For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service;

This reporting feature is not yet available in CINC.
(h) The percentage of children who received direct services in the prior year who had Maine Care coverage for all or some of the services specified in their individualized education programs or individualized family service plans and the percentage of children who received direct services in the prior year who had private insurance coverage for
all or some of the services specified in their individualized education programs or individualized family service plans;

|  | Authorized Payment Source |  | Payment Source by Authorized <br> Percentage |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Children | CDS | MaineCare | Private <br> Insurance | CDS | MaineCare | Private <br> Insurance |
| 4,128 | 3,727 | 1,919 | 713 | $90 \%$ | $46 \%$ | $17 \%$ |

*1/1/16-6/30/16 only
(i) Beginning January 1, 2015, the number of children who received direct services in the prior year who were born in the State and the number of children who received direct services in the prior year who were born in the State and who were delivered at home;

This reporting feature is not yet available in CINC.
(j) Beginning January 1, 2015, the total number of children who were referred in the prior year for support outside of the Child Development Services System under subsection 3-A, paragraph G and the number of children who received direct services in the prior year who were referred for support outside of the Child Development Services System under subsection 3-A, paragraph G; and

This reporting feature is not yet available in CINC.
(k) Beginning January 1, 2015, the number of children who received direct services in the prior year who received all of the services in their individualized family service plan or individualized education program and the number of children who received direct services in the prior year who received less than $90 \%$ of the services in their individualized family service plan or individualized education program;

This reporting feature is not yet available in CINC.
(3) A listing of the regional sites and their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:

| Regional Site | Director | Address |  |
| :--- | :--- | :--- | :--- |
| Aroostook | Lori Whittemore | 985 Skyway Street | Presque Isle, ME 04769 |
| Downeast | Denise Howell | PO Box 718; 247 Main St. | Machias, ME 04654 |
|  |  | 9 Resort Way | Ellsworth, ME 04605 |
| First Step | Greg Armandi | 5 Gendron Drive, Suite 1 | Lewiston, ME 04240 |
| Midcoast | Gail Page | 91 Camden Street, Suite 108 | Rockland, ME 04841 |
| Opportunities | Greg Armandi | PO Box 1114; 446 Main St. Ctr. | Damariscotta, ME 04543 |
| PEDS |  | 6a Lowell St., Suite 6 | Oxford, ME 04270 |


|  |  | 218 Fairbanks Rd | Farmington, ME 04938 |
| :--- | :--- | :--- | :--- |
| Reach | Lori Whittemore | 1011 Forest Ave. | Portland, ME 04103 |
| Two Rivers | Amy Bragg | 250 State Street | Brewer, ME 04412 |
|  |  | 125 Summer St. | Dover-Foxcroft, ME 04426 |
| York | Lisa- Kay Folk | 39 Limerick Rd. | Arundel, ME 04046 |

(a) The total number of employees by function and the number of new employees hired in the prior fiscal year by function:


| Psychological Service Provider | 1 | 0.73 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quality Assurance and Referral Coordinator | 1 | 1 |  |  |  |  |
| Quality Assurance Director | 1 | 1 |  |  |  |  |
| Reg Asst Site Dir/ECSPED Team Leader | 1 | 1 |  |  |  |  |
| Registered Nurse | 1 | 0.64 | 1 | 0.64 | 1 | 0 |
| Senior Accountant | 1 | 1 |  |  |  |  |
| Service Coordinator | 31 | 30 | 9 | 9 | 3 | 6 |
| Social Worker | 2 | 2 | 1 | 1 | 0 | 1 |
| Software and Training Support Specialist | 1 | 1 | 1 | 1 | 1 | 0 |
| Speech-Language Pathologist | 20 | 15.89 | 1 | 0.75 | 0 | 1 |
| Speech-Language Pathology Assistant | 1 | 1 | 1 | 1 | 1 | 0 |
| State Director | 1 | 1 |  |  |  |  |
| State Early Childhood Sp Ed Tech Advisor | 1 | 1 |  |  |  |  |
| State Early Intervention Tech Advisor | 1 | 1 |  |  |  |  |
| Teacher of Children with Disabilities | 72 | 63.16 | 12 | 10.72 | 3 | 9 |
| Total | 403 | 336.28 | 109 | 82.8 | 58 | 51 |

(b) The number of private providers that contracted with the Child Development Services System to provide direct services, including transportation services, and the number of contracted providers delivering each type of service in the prior fiscal year:

| Services | $\#$ | Notes |
| :--- | :--- | :--- |
| All provider contracts | 310 | Some contracts are for more than one service and contractors range <br> from sole proprietor to those with numerous employees |
| Specially Designed Instruction | 59 |  |
| Speech and Language Services | 104 |  |
| Occupational Therapy Services | 62 |  |
| Physical Therapy Services | 38 |  |
| Transportation | 21 |  |
| Other | 123 | Includes: Psychologists, Board Certified Behavior Analysts, <br> Educational Consultants, Interpreters and other specialty providers |

(c) The number of children who received direct services provided by Child Development Services System employees in the prior fiscal year and the number of children who received direct services provided by contracted private providers in the prior fiscal year;

| Services provided by | \# of segments | $\%$ |
| :--- | :---: | :---: |
| CDS Employees | $\mathbf{1 8 , 8 4 3}$ | $32 \%$ |
| Contracted Providers | $\mathbf{3 1 , 4 6 8}$ | $68 \%$ |
| Total Service Segments | 50,311 |  |
| Total Number of Children | 5858 |  |

(d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site;

Preschool classrooms operated solely by CDS for children ages three-five are found in Oxford, Dover-Foxcroft, Rumford and Rockland. One preschool classroom is operated at the Dover-Foxcroft satellite office for CDS Two Rivers with morning and afternoon sessions of 5 children each, totaling 10 children with IEP's being served. Another classroom is operated at the CDS Opportunities satellite in Rumford, where 9 children are served, 7 of them with IEPs. At the CDS Opportunities site in Oxford two classrooms are now in operation with an enrollment of 30 students, 22 with IEPs. CDS First Step funds one Educational Technician III for Androscoggin Head Start who works at the Longley School in Lewiston. This site also provides CDS staff to
deliver special education services at the following public preschools: Lewiston, Auburn, Augusta, Lisbon, RSU 2, RSU 4, RSU 11, and Winthrop as well as Head Starts: Androscoggin County Head Start and Child Care and Southern Kennebec County Development Corporation, and various community preschools. CDS Opportunities sends 2 CDS staff to provide special education services at two RSU 17 public preschools. In Rockland, 4 special education classrooms and 1 regular education classroom are housed at the CDS Mid-coast site. 2 special education classrooms and 1 regular education classroom run 5 mornings per week. A 3rd special education classroom runs 3 mornings per week and the 4 th special education classroom operates 2 mornings per week. A total of 50 children are served at the CDS Mid-coast operated program in Rockland. The CDS Mid-coast site also provides CDS staff to public preschool programs with RSU 1, RSU 13, RSU 20, RSU 12, RSU 69, RSU 3, AOS 98 and SAD 40. CDS Mid-coast is in partnership with the RSU 13 Pre-K initiative. Additionally, this site also provides CDS staff to Head Start programs in the catchment area. The first of these hosts 20 children, 14 with IEPs, and the second has an enrollment of 14 children, 6 with IEPs. Enrollment at the CDS operated pre-schools across the system stands at 99 children, including those children who do not have an IEP.

The CDS/Public Preschool Memorandum of Understanding (MOU) developed in 2014 between CDS and the Department of Education (Early Childhood Consultant) for use by public school units (after consultation with their regional CDS site) when applying to develop or expand a public preschool (4-year-old program) continues to be an effective tool to memorialize the partnerships developed between CDS and the public school systems across Maine. Again, this updated MOU reflects the collaborative efforts and acknowledgements that will occur between the school and the regional CDS site on behalf of children that may be or are in need of special education and related services. Beginning in 2015, CDS has collaborated with the Department of Education to jointly fund a new Pre-school Monitor Position. Kris Michaud of CDS and Sue Reed the Early Childhood Specialist at MDOE have concluded a memorandum of understanding that guides the expectations and duties of this jointly shared position. This person continues to monitor the public preschool programs in the expansion grant districts as well as supporting monitoring of CDS pre-school special education programs.
(e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;

All CDS regional sites across the state serve children that attend a local public preschool program in their catchment area. Many public schools partner with Head Start to jointly offer these pre-school programs. Our current data system does not have the functionality to run an automated report to obtain a count. Therefore, our figure is a manual count from the regional CDS sites of approximately 5004 -year-olds with IEPs that are attending their local public preschool classrooms.
(4) Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years;
(a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;

Summary of site specific indicator data for FFY 2013 and FFY 2014. Detailed information can be found in Annual Performance Reports located at http://www.maine.gov/doe/specialed/support/spp/index.html.
(b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules;

Summary of site specific indicator data for FFY 2013 and FFY 2014. Detailed information can be found in Annual Performance Reports located at http://www.maine.gov/doe/specialed/support/spp/index.html.

## Part C－Early Intervention FFY 2014－2015 Data Summary by Regional Site

（Detailed information can be found at http：／／www．maine．gov／doe／specialed／support／spp／index．html．）

|  |  | FFY 2014 （\％） |  |  |  |  |  |  |  |  | FFY 2015（\％） |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Site | $\begin{aligned} & \stackrel{\rightharpoonup}{\mathbf{D}} \\ & \text { 苛 } \\ & \stackrel{1}{2} \end{aligned}$ |  | $\begin{aligned} & \stackrel{-}{\mathscr{\otimes}} \\ & \boxed{\mathbb{K}} \end{aligned}$ |  |  | $\begin{aligned} & \text { Ш్0 } \\ & \text { O} \\ & \stackrel{0}{\Sigma} \end{aligned}$ |  | 啒 |  | $\stackrel{\text { ¢ }}{\text { ¢ }}$ |  | $\begin{aligned} & \stackrel{-}{\overleftarrow{\otimes}} \\ & \underset{\sim}{x} \end{aligned}$ |  |  |  |  | 㛯 |  | $\stackrel{\text { 닌 }}{ }$ |
| C1 Timely Intervention | 100 | 100 | 99.3 | 96.4 | 100 | 100 | 99.5 | 99.1 | 98.2 | 100 | 100 | 99.80 | 94.54 | 100 | 98.18 | 100 | 100 | 99.26 | 99.80 |
| C2 Natural Environment | 95 | 100 | 100 | 100 | 100 | 99 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 98.72 | 93.55 | 100 | 96.74 | 100 | 99.39 |
| C3 Child Outcomes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Summary Statement A1 | 53 | 50 | 40.8 | 41 | 63.2 | 62.2 | 75 | 65.8 | 76.2 | 48.8 | 63.6 | 60.50 | 60.40 | 67.60 | 57.60 | 72.0 | 75.90 | 33.30 | 43.60 |
| Summary Statement A2 | 41 | 65.4 | 69.7 | 45 | 67.7 | 52.3 | 85.4 | 58.3 | 67.7 | 30.6 | 41.9 | 44.70 | 33.30 | 46.20 | 53.10 | 66.70 | 51.40 | 37.90 | 25.60 |
| Summary Statement B1 | 60 | 83.3 | 62.1 | 61.4 | 51.7 | 61.4 | 89.2 | 69.8 | 75.9 | 70.8 | 79.3 | 74.80 | 67.20 | 74.30 | 60.0 | 90.90 | 71.40 | 52.00 | 69.80 |
| Summary Statement B2 | 27 | 34.6 | 44.5 | 23.3 | 38.7 | 22.2 | 56.1 | 33.3 | 48.4 | 16.3 | 29.0 | 25.70 | 20.60 | 33.30 | 34.0 | 30.60 | 33.30 | 41.40 | 11.60 |
| Summary Statement C1 | 53 | 53.3 | 66.1 | 46.8 | 66.7 | 56 | 86.7 | 72.7 | 90.5 | 75 | 75.0 | 70.20 | 56.40 | 78.80 | 65.90 | 86.70 | 73.10 | 53.80 | 56.40 |
| Summary Statement C2 | 38 | 57.7 | 75.6 | 40 | 61.3 | 65.1 | 68.3 | 60.4 | 74.2 | 54.2 | 41.9 | 48 | 33.30 | 52.60 | 52.00 | 50.0 | 60 | 34.50 | 39.50 |
| C4 Family Involvement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| a）Know their rights | 91 | 100 | 95.1 | 100 | 90.5 | 100 | 100 | 100 | 100 | 96.9 | 100 | 96.15 | 100 | 90.91 | 100 | 100 | 100 | 100 | 90.0 |
| b）Effectively communicate child＇s needs | 91 | 100 | 97.6 | 100 | 100 | 100 | 100 | 92.9 | 100 | 96.9 | 100 | 100 | 95 | 91.91 | 100 | 93.33 | 100 | 100 | 95.0 |
| c）Help their child develop and learn | 91 | 100 | 92.9 | 100 | 100 | 100 | 100 | 92.9 | 100 | 96.9 | 100 | 98.08 | 100 | 100 | 100 | 100 | 96.97 | 100 | 100 |
| C5 Child Find 0－1 | 0.8 | 0.6 | 0.72 | 0.76 | 0.27 | 1.06 | 0.87 | 0.72 | 0.5 | 0.47 | 1.1 | 0.40 | 0.55 | 0.27 | 0.79 | 1.11 | 0.43 | 1.15 | 0.73 |
| C6 Child Find 0－3 | 2.8 | 1.97 | 2.67 | 2.59 | 1.25 | 2.76 | 1.51 | 2.02 | 3.4 | 2.81 | 2.5 | 2.79 | 2.60 | 1.41 | 2.61 | 1.40 | 2.08 | 3.22 | 2.75 |
| C7 Timely Evaluation | 100 | 57.1 | 73.3 | 38.5 | 100 | 82.5 | 90.2 | 96.8 | 90.9 | 64 | 97.9 | 77.69 | 65.45 | 97.87 | 85.11 | 92.31 | 88.70 | 95.74 | 73.47 |
| C8 Transition |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| a）Planning Steps and Services | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| b）Notification | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| c）Transition Conference | 100 | 84.6 | 86.2 | 81.8 | 95 | 91.2 | 100 | 80.3 | 76.7 | 75.6 | 93.3 | 90.96 | 78.95 | 92.86 | 64.62 | 84.85 | 81.97 | 66.67 | 69.70 |

Part C－Early Intervention FFY 2014－2015 State Data Summary
（Detailed information can be found at http：／／www．maine．gov／doe／specialed／support／spp／index．html．）

|  | FFY 2011 （\％） |  |  | FFY 2012 （\％） |  |  | FFY2013（\％） |  |  | FFY2014（\％） |  |  | FFY2015（\％） |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C1 Timely Intervention | 97 |  |  | 99 |  |  | 100 |  |  | 99.17 |  |  | 99.03 |  |  |
| C2 Natural Environments | 93 |  |  | 98 |  |  | 99 |  |  | 99.89 |  |  | 98.79 |  |  |
| C3 Child Outcomes（0－2） | A | B | C | A | B | C | A | B | C | A | B | C | A | B | C |
| Summary Statement 1 | 40 | 39 | 51 | 24 | 37 | 48 | 45 | 54 | 61 | 55.4 | 67.73 | 67.24 | 59.52 | 71.69 | 67.97 |
| Summary Statement 2 | 50 | 26 | 43 | 37 | 23 | 34 | 55 | 33 | 58 | 60.13 | 35.56 | 63.09 | 44.03 | 27.35 | 45.91 |
| C4 Family Involvement | 92 | 92 | 88 | 88 | 94 | 97 | 98 | 96 | 96 | 97.74 | 98.19 | 97.29 | 96.74 | 97.65 | 99.06 |
| C5 Child Find 0－1 | 0.63 |  |  | 0.7 |  |  | 0.63 |  |  | 0.65 |  |  | 0.62 |  |  |
| C6 Child Find 0－3 | 2.49 |  |  | 2.42 |  |  | 2.17 |  |  | 2.3 |  |  | 2.34 |  |  |
| C7 Timely Evaluation | 88 |  |  | 89 |  |  | 83 |  |  | 74.48 |  |  | 81.36 |  |  |
| C8 Transition | 94 | 100 | 77 | 99 | 100 | 83 | 100 | 100 | 83 | 100 | 100 | 83.85 | 100 | 100 | 80.24 |

Part B／619－Early Childhood Special Education FFY2014－2015 Data Summary by Regional Site
（Detailed information can be found at http：／／www．maine．gov／doe／specialed／support／spp／index．html．）

|  |  | FFY 2014 （\％） |  |  |  |  |  |  |  |  | FFY 2015 （\％） |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Site | $\begin{aligned} & \stackrel{\rightharpoonup}{\circ} \\ & \stackrel{\rightharpoonup}{\mathrm{O}} \\ & \stackrel{\rightharpoonup}{\mathrm{~W}} \end{aligned}$ |  | $\begin{aligned} & \text { ᄃ } \\ & \stackrel{0}{\mathbb{x}} \end{aligned}$ |  |  | $\begin{aligned} & \text { サ్W } \\ & \stackrel{0}{0} \\ & \stackrel{0}{\Sigma} \end{aligned}$ |  | 唈 |  | $\stackrel{\stackrel{y}{\circ}}{\circ}$ | $\begin{aligned} & \text { 흥 } \\ & \text { 융 } \\ & \text { 운 } \end{aligned}$ |  |  |  | $\begin{aligned} & \ddot{\pi} \\ & \text { O} \\ & \text { O} \\ & \stackrel{y}{\Sigma} \end{aligned}$ |  |  | $\begin{aligned} & \text { 䔍 } \\ & \text { Ẅ } \\ & \sum_{0}^{0} \\ & \hline \end{aligned}$ | $\stackrel{\text { ¢ }}{\substack{\circ}}$ |
| B6 Least Restrictive Environment | A $\geq 53$ | 71.70 | 62.20 | 50.33 | 53.99 | 88.24 | 40.32 | 55.26 | 75.00 | 40.85 | 76.04 | 64.60 | 46.02 | 61.87 | 90.00 | 44.04 | 59.17 | 73.58 | 39.29 |
|  | B＜12．5 | 7.55 | 1.00 | 8.50 | 14.72 | 1.36 | 17.74 | 0.00 | 0.93 | 0.61 | 2.08 | 0.00 | 1.99 | 3.60 | 0.50 | 2.75 | 0.00 | 0.00 | 0.00 |
| B7 Outcomes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Summary Statement A1 | 64 | 80 | 56.8 | 75.2 | 60.5 | 77 | 73 | 63.2 | 78.2 | 82 | 93.5 | 5.5 | 74.2 | 68.4 | 77.9 | 77.8 | 60.5 | 69.4 | 77.2 |
| Summary Statement A2 | 38 | 73.2 | 37.1 | 58.9 | 62.5 | 49.3 | 62.8 | 71.3 | 20.7 | 50.5 | 73.3 | 30 | 59.7 | 64.3 | 59.3 | 56.5 | 69.5 | 40 | 27.9 |
| Summary Statement B1 | 67 | 80 | 60 | 69.9 | 60.8 | 75.8 | 83.5 | 67.1 | 77.8 | 81.3 | 87.9 | 62.3 | 84.8 | 70.6 | 80.5 | 73.8 | 65.2 | 77.1 | 80 |
| Summary Statement B2 | 36 | 66.1 | 48.4 | 54.2 | 59.4 | 39.4 | 61.4 | 51.1 | 22.4 | 42.5 | 58.3 | 58.9 | 58.3 | 53.9 | 40.7 | 47.8 | 48.4 | 45 | 39.5 |
| Summary Statement C1 | 59 | 72.4 | 56.7 | 61.5 | 57.1 | 76 | 82.3 | 57.1 | 60 | 70.5 | 90.9 | 52.1 | 77.6 | 58.7 | 71.6 | 78.6 | 54.8 | 66.7 | 69.6 |
| Summary Statement C2 | 52 | 76.8 | 70.2 | 67.7 | 79.7 | 64.2 | 74.6 | 71.3 | 58.6 | 62.2 | 78.3 | 65.5 | 74.8 | 76.5 | 68.1 | 72.5 | 67.4 | 60 | 49.4 |
| B8 Parent Involvement | 91 | 97.6 | 97.7 | 92.7 | 97.9 | 95.9 | 100 | 96.7 | 97.5 | 96.6 | 97.7 | 97.8 | 93.3 | 100 | 97.8 | 100 | 95.8 | 91.7 | 100 |
| B11 Timely Evaluation | 100 | 88.9 | 81.1 | 80.9 | 94.6 | 83.2 | 55 | 97 | 69 | 81.8 | 66.7 | 81.7 | 87.4 | 91.3 | 80.6 | 51.72 | 88 | 71.4 | 82.1 |
| B12 Transition IEP by 3 | 100 | 96 | 99 | 98.6 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 98.5 |

Part B／619－Early Childhood Special Education FFY 2014－2015 State Data Summary
（Detailed information can be found at http：／／www．maine．gov／doe／specialed／support／spplindex．html．）

|  |  | 2011 |  | FFY 2012 （\％） |  |  | FFY2013（\％） |  |  | FFY2014（\％） |  |  | FFY2015（\％） |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B6 Least Restrictive Environment | Not required to report |  |  | 54 |  |  | 65＊ |  |  | 58．42＊ |  | 4．53＊ | 58.36 |  | 0.87 |
| B7 Child Outcomes（3－5） | A | B | C | A | B | C | A | B | C | A | B | C | A | B | C |
| Summary Statement 1 | 51 | 61 | 60 | 46 | 65 | 57 | 60 | 69 | 55 | 71.79 | 72.87 | 66.38 | 69.42 | 75.37 | 66.88 |
| Summary Statement 2 | 40 | 36 | 57 | 33 | 35 | 51 | 61 | 51 | 69 | 54.5 | 50.4 | 69.2 | 49.21 | 51.04 | 67.48 |
| B8 Parent Involvement | 91 |  |  | 96 |  |  | 97＊ |  |  | 96．7＊ |  |  | 97.34 |  |  |
| B11 Timely Evaluation | 79 |  |  |  | 85 |  |  | 81＊ |  |  | 82．8＊ |  |  | 81.43 |  |
| B12 Transition IEP by 3 | 95 |  |  | 100 |  |  | 99 |  |  | 99.33 |  |  | 99.67 |  |  |

[^0](c) Measures of productivity for Child Development Services System employees providing case management and direct services to children;

This chart reflects data from all nine regional sites.

(d) Measures of per unit costs, including the average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers;

| Cost per hour | CDS Employee | Contracted <br> Provider | Average <br> NS Rates | \# Providers with <br> NS Rate |
| :--- | ---: | ---: | ---: | ---: |
| Social Work | 78.42 | 52.24 | 66.05 | 5 |
| PT | 49.27 | 50.40 | 76.98 | 11 |
| Speech | 34.89 | 49.48 | 79.65 | 21 |
| OT | 55.09 | 50.40 | 71.54 | 6 |

(e) Beginning January 1, 2015, the average age, both in aggregate and by primary disability type, at which children who were born in the State began receiving services from the Child Development Services System and the average age, both in aggregate and by primary disability type, at which children who were born in the State and who were delivered at home began receiving services from the Child Development Services System;

This information is not currently available.
(f) Any other performance goals and measures established by the Child Development Services System to monitor effectiveness, efficiency and the cost of the Child Development Services System, which may include results of surveys of parents and guardians on the quality and effectiveness of services;

No additional information to report.
(5) Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and
(6) A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]

Staffing remains the greatest challenge facing CDS. Across the state, school districts and early childhood providers are also having difficulty finding qualified Ed Techs. CDS sites face a growing need for Ed Techs with the increasing reliance on telepractice to fill unmet needs for speech therapy. While teletherapy provides a welcome additional option in remote regions of the state, or in other situations where face-to-face therapy is difficult to schedule, the need for associated adult support can prove to be a barrier.

Outreach to other early childhood stakeholders, such as pediatricians, and improved cooperation with DHHS has increased the number of children identified as potentially needing services. However this has put additional stress on the existing pool of contracted evaluators and service providers, leading unfortunately at times to missed timelines and unmet needs. CDS has seen good results from its use of the Early Start Denver Model (ESDM) for children birth to three, but ESDM is quite staff-intensive. As more providers are trained in ESDM however, this pressure should lessen.

Consistent with national trends, Maine is experiencing an increase in the number of identified infants and toddlers who have been diagnosed with autism spectrum disorder. Evidence-based practices with regard to this population dictate significantly more frequent and intensive services relative to those services that CDS part C typically provides. Although these services are proving themselves to be effective with this population, their frequency and intensity necessitate lower caseloads for providers and, therefore, increased cost per child. With recent advancements in the very early identification/diagnosis of infants with autism spectrum disorders, it is anticipated that more frequent and intensive services will be provided at an even younger age and therefore be provided over a longer period of time.

APPENDIX A (1 b)
Financial Information

Actual Expenditures Compared to Budget for Last Three Fiscal Years - Consolidated


Actual Expenditures Compared to Budget for Last Three Fiscal Years - Aroostook

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | 317,677 | 405,615 | $(87,938)$ | 269,366 | 294,775 | $(25,409)$ | 238,037 | 245,789 | $(7,752)$ |
| CM/CF Travel | 21,935 | 20,000 | 1,935 | 14,991 | 20,000 | $(5,009)$ | 14,243 | 22,000 | $(7,757)$ |
| CM/CF Total | 339,611 | 425,615 | $(86,004)$ | 284,357 | 314,775 | $(30,418)$ | 252,280 | 267,789 | $(15,509)$ |
| Special Instruction Evals | 36 | 2,000 | $(1,964)$ | 837 | 10,000 | $(9,163)$ | 5,899 | 1,500 | 4,399 |
| Special Instruction | 797,264 | 637,000 | 160,264 | 530,399 | 577,000 | $(46,601)$ | 483,433 | 615,000 | $(131,567)$ |
| LRE Space | 11,322 | 75,000 | $(63,678)$ | 7,684 | 5,000 | 2,684 | 6,404 | 14,000 | $(7,596)$ |
| MeCare Premiums | 290 | 500 | (210) | - | 2,000 | $(2,000)$ |  | 2,000 | $(2,000)$ |
| SI Salary \& Benefits | 218,628 | 381,778 | $(163,150)$ | 127,589 | 255,800 | $(128,212)$ | 213,001 | 217,522 | $(4,521)$ |
| Social Work Evals | - | 2,000 | $(2,000)$ | 428 | 10,000 | $(9,572)$ | 746 | 12,000 | $(11,254)$ |
| Social Work Therapy | - | 30,000 | $(30,000)$ | - | 1,000 | $(1,000)$ | - | 3,000 | $(3,000)$ |
| Social Work Sal \& Benefits | - | - | 0 | 4,999 | 25,425 | $(20,426)$ | 32,220 | 106,873 | $(74,653)$ |
| Psychological Evals | 10,184 | 7,000 | 3,184 | 5,506 | 20,000 | $(14,494)$ | 2,436 | 8,000 | $(5,564)$ |
| Psych Therapy | 455 | 4,500 | $(4,045)$ | 4,948 | 8,000 | $(3,053)$ | 11,018 | 45,000 | $(33,983)$ |
| PT Evals | 136 | 450 | (314) | 342 | 1,300 | (958) | 46 | 2,000 | $(1,954)$ |
| Physical Therapy | 5,814 | 24,500 | $(18,686)$ | 4,267 | 5,000 | (733) | 6,394 | 12,000 | $(5,606)$ |
| PT Salary \& Benefits |  | - | 0 | - | 31,386 | $(31,386)$ |  | - | 0 |
| Speech Evals | 9,334 | 15,000 | $(5,666)$ | 12,383 | 12,000 | 383 | 13,104 | 15,000 | $(1,896)$ |
| Speech Therapy | 30,403 | 38,000 | $(7,597)$ | 53,549 | 45,000 | 8,549 | 55,596 | 40,000 | 15,596 |
| ST Salary \& Benefits | 73,114 | 137,728 | $(64,614)$ | 71,851 | 138,369 | $(66,518)$ | 71,834 | 70,305 | 1,529 |
| OT Evals | 1,387 | 2,000 | (613) | 1,102 | 2,000 | (898) | 441 | 2,000 | $(1,559)$ |
| OT Therapy | 31,403 | 40,000 | $(8,598)$ | 25,537 | 46,000 | $(20,463)$ | 25,479 | 36,000 | $(10,521)$ |
| OT Salary \& Benefits | 59,687 | 104,134 | $(44,447)$ | 76,353 | 82,710 | $(6,357)$ | 53,037 | 49,110 | 3,927 |
| Audio Evals | - | 3,000 | $(3,000)$ | 3,259 | 3,000 | 259 | 3,295 | 2,000 | 1,295 |
| Eye Evals | - | 1,000 | $(1,000)$ | - | 2,000 | $(2,000)$ | - | 2,000 | $(2,000)$ |
| Medical/Nutrition Evals | - | 500 | (500) | - | 1,000 | $(1,000)$ |  | 1,000 | $(1,000)$ |
| All Other Evals | - | 1,000 | $(1,000)$ | - | 1,500 | $(1,500)$ |  | 1,500 | $(1,500)$ |
| All Other Therapies | 14,805 | 1,000 | 13,805 | 800 | 2,000 | $(1,200)$ | 1,550 | 2,000 | (450) |
| Team Meeting | 12,728 | 8,000 | 4,728 | 15,207 | 10,500 | 4,707 | 11,399 | 6,500 | 4,899 |
| Direct Support-Building Costs | 34,760 | 25,443 | 9,317 | 33,745 | 34,046 | (301) | 25,757 | 10,405 | 15,352 |
| Direct Support-Facilities | 62,976 | 53,345 | 9,631 | 51,990 | 85,031 | $(33,041)$ | 34,838 | - | 34,838 |
| Staff Travel Direct Support | 26,693 | 40,000 | $(13,307)$ | 21,862 | 40,000 | $(18,138)$ | 34,918 | 30,000 | 4,918 |
| Child Transportation | 11,103 | 15,000 | $(3,897)$ | 11,325 | 14,000 | $(2,675)$ | 15,288 | 14,000 | 1,288 |
| Provider Transportation | 65,354 | 70,000 | $(4,646)$ | 73,805 | 47,000 | 26,805 | 50,381 | 30,000 | 20,381 |
| Commercial Transportation | 80,146 | 110,000 | $(29,854)$ | 107,596 | 140,000 | $(32,405)$ | 125,039 | 180,000 | $(54,961)$ |
| Instructional Supplies | 1,137 | 2,000 | (863) | 352 | 5,000 | $(4,648)$ | 2,930 | 3,500 | (570) |
| Screening Supplies | 3,009 | 7,000 | $(3,991)$ | 6,103 | 7,500 | $(1,397)$ | 10,426 | 7,500 | 2,926 |
| Assistive Technology | 470 | 5,000 | $(4,530)$ | 1,911 | 5,000 | $(3,089)$ | 166 | 5,000 | $(4,834)$ |
| Contract Admin/Monitoring DS |  |  |  |  |  |  |  | - | 0 |
| Total Direct Service | 1,562,638 | 1,843,878 | $(281,240)$ | 1,255,729 | 1,675,567 | $(419,838)$ | 1,297,075 | 1,546,715 | $(249,640)$ |
| Contract Admin/Monitoring | 770 | - |  |  | - |  | - | - | 0 |
| Staff Training | 11,813 | 4,000 | 7,813 | 3,397 | 3,000 | 397 | 1,520 | 3,200 | $(1,680)$ |
| Site Director Salaries \& Benefits | 55,688 | 24,735 | 30,953 | 49,901 | 24,547 | 25,354 | 21,079 | 17,654 | 3,426 |
| All Admin Salries \& Benefits | 81,945 | 107,317 | $(25,372)$ | 77,457 | 106,158 | $(28,701)$ | 80,391 | 81,526 | $(1,135)$ |
| Legal/Audit/Fiscal |  |  | 0 |  |  | 0 |  | 2,000 | $(2,000)$ |
| Office Cleaning | 332 | 350 | (18) | 340 | 360 | (20) | 1,941 | 5,000 | $(3,060)$ |
| Repairs \& Maintenance | 333 | 280 | 53 | 243 | 240 | 3 | 1,082 | 5,000 | $(3,918)$ |
| Rent | 2,097 | 1,915 | 182 | 2,162 | 1,862 | 300 | 11,939 | 29,822 | $(17,883)$ |
| Equipment Rental | 252 | 235 | 16 | 191 | 180 | 11 | 1,186 | 4,000 | $(2,814)$ |
| All Insurance | 81 | 126 | (45) | 83 | 180 | (97) | 703 | 2,250 | $(1,547)$ |
| Postage | 221 | 329 | (108) | 283 | 300 | (17) | 1,416 | 5,400 | $(3,984)$ |
| Telephone | 991 | 1,050 | (59) | 827 | 900 | (73) | 5,084 | 10,000 | $(4,916)$ |
| Advertising | 1,990 | 1,000 | 990 | 798 | 1,000 | (202) | 1,151 | 500 | 651 |
| Staff \& Admin Travel | 11,401 | 14,500 | $(3,099)$ | 15,764 | 14,000 | 1,764 | 12,194 | 7,000 | 5,194 |
| Office Supplies | 409 | 420 | (11) | 345 | 360 | (15) | 1,684 | 9,000 | $(7,316)$ |
| Equipment Repair \& Maint. | 1,670 | 33,993 | $(32,323)$ | 659 | 1,707 | $(1,048)$ | 1,133 | 8,000 | $(6,867)$ |
| Electric/Heat/Water | 8,458 | 1,120 | 7,338 | 9,363 | 1,200 | 8,163 | 14,169 | 18,748 | $(4,579)$ |
| Dues \& Subscriptions | 350 | 1,000 | (650) | 535 | 500 | 35 | -174 | 500 | (500) |
| Capital Equipment | 1,976 | 3,000 | $(1,024)$ | 2,754 | 8,500 | $(5,746)$ | 27,174 | 8,500 | 18,674 |
| Payroll Fees | 2,820 | 3,000 | (180) | 2,209 | 4,000 | $(1,791)$ | 2,766 | 4,000 | $(1,234)$ |
| Other |  |  | 0 |  | 500 | (500) |  |  | 0 |
| Total Administration | 183,598 | 198,370 | $(14,773)$ | 167,311 | 169,494 | $(2,183)$ | 186,611 | 222,100 | $(35,488)$ |
| TOTAL | \$ 2,085,847 | \$ 2,467,863 | \$ (382,016) | \$ 1,707,397 | \$ 2,159,836 | \$ (452,439) | \$ 1,735,966 | \$ 2,036,604 | \$ (300,637) |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - Downeast

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | \$429,941 | \$445,031 | (\$15,090) | \$394,233 | \$394,456 | (\$223) | \$324,790 | \$363,970 | $(\$ 39,180)$ |
| CM/CF Travel | 20,794 | 17,777 | 3,017 | 14,185 | 11,000 | 3,185 | 12,107 | 10,000 | 2,107 |
| CM/CF Total | 450,735 | 462,808 | $(12,073)$ | 408,418 | 405,456 | 2,962 | 336,897 | 373,970 | $(37,073)$ |
| Special Instruction Evals | 1,411 | 6,871 | $(5,460)$ | 4,164 | 10,000 | $(5,836)$ | 11,075 | 15,203 | $(4,128)$ |
| Special Instruction | 304,153 | 179,146 | 125,007 | 117,204 | 120,000 | $(2,796)$ | 120,158 | 179,060 | $(58,902)$ |
| LRE Space | 103,957 | 145,000 | $(41,043)$ | 47,030 | 35,000 | 12,030 | 83,296 | 22,000 | 61,296 |
| MeCare Premiums | 0 | 0 | 0 | 0 | 0 | 0 | - | 0 | 0 |
| SI Salary \& Benefits | 641,939 | 771,300 | $(129,361)$ | 471,930 | 519,350 | $(47,420)$ | 264,929 | 310,932 | $(46,003)$ |
| Social Work Evals | 0 | 0 | 0 | 0 | 6,000 | $(6,000)$ | 0 | 0 | 0 |
| Social Work Therapy | 838 | 2,135 | $(1,298)$ | 894 | 10,000 | $(9,106)$ | 3,117 | 3,598 | (481) |
| Social Work Sal \& Benefits | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 |
| Psychological Evals | 23,557 | 14,537 | 9,020 | 13,337 | 15,000 | $(1,663)$ | 14,113 | 15,000 | (887) |
| Psych Therapy | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 |
| PT Evals | 7,560 | 1,700 | 5,860 | 3,012 | 8,000 | $(4,988)$ | 847 | 12,000 | $(11,153)$ |
| Physical Therapy | 20,300 | 52,000 | $(31,700)$ | 5,008 | 4,000 | 1,008 | 1,270 | 42,000 | $(40,730)$ |
| PT Salary \& Benefits | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Speech Evals | 15,022 | 6,032 | 8,990 | 6,500 | 6,500 | 0 | 4,589 | 3,500 | 1,089 |
| Speech Therapy | 143,787 | 68,164 | 75,623 | 93,445 | 79,000 | 14,445 | 61,282 | 92,909 | $(31,627)$ |
| ST Salary \& Benefits | 15,884 | 53,615 | $(37,731)$ | 64,980 | 186,199 | $(121,219)$ | 134,817 | 220,056 | $(85,239)$ |
| OT Evals | 69 | 362 | (293) | 219 | 2,000 | $(1,781)$ | 125 | 2,000 | $(1,875)$ |
| OT Therapy | 1,348 | 1,500 | (152) | 1,081 | 10,000 | $(8,919)$ | 1,915 | 10,045 | $(8,130)$ |
| OT Salary \& Benefits | 135,114 | 168,887 | $(33,773)$ | 144,261 | 135,384 | 8,877 | 114,670 | 152,473 | $(37,803)$ |
| Audio Evals | 1,372 | 645 | 727 | 421 | 3,000 | $(2,579)$ | 4,308 | 1,912 | 2,396 |
| Eye Evals | 0 | 400 | (400) | 0 | 1,400 | $(1,400)$ | 190 | 1,440 | $(1,250)$ |
| Medical/Nutrition Evals | 0 | 500 | (500) | 0 | 1,000 | $(1,000)$ | 0 | 1,000 | $(1,000)$ |
| All Other Evals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| All Other Therapies | 44,978 | 60,000 | $(15,023)$ | 30,202 | 2,000 | 28,202 | 24,930 | 9,605 | 15,325 |
| Team Meeting | 19,481 | 10,000 | 9,481 | 15,972 | 10,200 | 5,772 | 12,172 | 9,505 | 2,667 |
| Direct Support-Building Costs | 48,244 | 47,586 | 658 | 47,371 | 23,506 | 23,865 | 20,182 | 20,182 | (0) |
| Direct Support-Facilities | 76,989 | 44,408 | 32,581 | 47,469 | 40,298 | 7,171 | 13,902 | 0 | 13,902 |
| Staff Travel Direct Support | 73,670 | 75,128 | $(1,458)$ | 53,471 | 37,000 | 16,471 | 43,291 | 25,214 | 18,077 |
| Child Transportation | 4,510 | 3,384 | 1,126 | 3,901 | 4,000 | (99) | 867 | 2,744 | $(1,877)$ |
| Provider Transportation | 73,806 | 45,398 | 28,408 | 42,677 | 31,000 | 11,677 | 46,893 | 25,833 | 21,060 |
| Commercial Transportation | 212,978 | 30,300 | 182,678 | 34,098 | 21,000 | 13,098 | 13,594 | 17,201 | $(3,607)$ |
| Instructional Supplies | 1,399 | 5,268 | $(3,869)$ | 1,036 | 3,000 | $(1,964)$ | 1,034 | 697 | 337 |
| Screening Supplies | 2,100 | 6,000 | $(3,900)$ | 6,035 | 3,500 | 2,535 | 4,434 | 3,500 | 934 |
| Assistive Technology | 1,359 | 1,200 | 159 | 231 | 3,000 | $(2,769)$ | 432 | 3,842 | $(3,410)$ |
| Contract Admin/Monitoring DS |  | 0 |  |  | 0 |  |  | 0 | 0 |
| Total Direct Service | 1,975,823 | 1,801,465 | 174,358 | 1,255,949 | 1,330,337 | $(74,387)$ | 1,002,434 | 1,203,451 | $(201,017)$ |
| Contract Admin/Monitoring | 1,920 | 2,500 | (580) | 12,840 | 0 | 12,840 | 0 | 0 | 0 |
| Staff Training | 5,665 | 3,000 | 2,665 | 3,453 | 3,000 | 453 | 1,958 | 3,000 | $(1,042)$ |
| Site Director Salaries \& Benefits | 71,467 | 72,843 | $(1,376)$ | 73,005 | 74,473 | $(1,469)$ | 19,479 | 80,322 | $(60,843)$ |
| All Admin Salries \& Benefits | 102,480 | 111,791 | $(9,311)$ | 106,915 | 102,899 | 4,017 | 101,940 | 105,677 | $(3,737)$ |
| Legal/Audit/Fiscal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Office Cleaning | 443 | 504 | (62) | 457 | 1,152 | (695) | 1,708 | 3,640 | $(1,932)$ |
| Repairs \& Maintenance | 832 | 1,070 | (237) | 903 | 4,492 | $(3,589)$ | 63 | 1,768 | $(1,705)$ |
| Rent | 6,556 | 7,214 | (658) | 6,429 | 26,294 | $(19,865)$ | 22,618 | 22,618 | 0 |
| Equipment Rental | 286 | 367 | (81) | 278 | 1,268 | (990) | 1,254 | 4,000 | $(2,746)$ |
| All Insurance | 275 | 375 | (100) | 256 | 793 | (537) | 737 | 1,458 | (721) |
| Postage | 658 | 658 | (1) | 532 | 2,642 | $(2,110)$ | 2,838 | 5,000 | $(2,162)$ |
| Telephone | 1,938 | 1,813 | 125 | 1,444 | 3,699 | $(2,255)$ | 3,686 | 6,600 | $(2,914)$ |
| Advertising | 729 | 1,231 | (502) | 746 | 1,000 | (254) | 1,221 | 0 | 1,221 |
| Staff \& Admin Travel | 8,635 | 9,200 | (565) | 7,210 | 5,000 | 2,210 | 15,197 | 3,200 | 11,997 |
| Office Supplies | 1,221 | 1,580 | (359) | 1,074 | 3,171 | $(2,097)$ | 3,794 | 12,000 | $(8,206)$ |
| Equipment Repair \& Maintenance | 6,018 | 53,431 | $(47,413)$ | 2,253 | 45,840 | $(43,587)$ | 1,501 | 1,845 | (344) |
| Electric/Heat/Water | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 |
| Dues \& Subscriptions | 799 | 1,000 | (201) | 110 | 0 | 110 | 0 | 0 | 0 |
| Capital Equipment | 3,167 | 5,500 | $(2,333)$ | 11,102 | 20,000 | $(8,898)$ | 457 | 9,000 | $(8,543)$ |
| Payroll Fees | 4,940 | 5,930 | (990) | 3,899 | 3,500 | 399 | 3,461 | 2,150 | 1,311 |
| Other |  | 0 |  |  | 0 |  | 0 | 0 | 0 |
| Total Administration | 218,030 | 280,008 | $(61,978)$ | 232,906 | 299,223 | $(66,318)$ | 181,912 | 262,278 | $(80,366)$ |
| TOTAL | \$ 2,644,587 | \$ 2,544,281 | \$ 100,306 | \$ 1,897,273 | \$ 2,035,016 | \$ (137,743) | \$ 1,521,243 | \$ 1,839,699 | \$ $(318,456)$ |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - First Step

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | \$798,845 | \$876,902 | $(\$ 78,057)$ | \$754,419 | \$873,187 | (\$118,768) | \$695,800 | \$747,993 | $(\$ 52,193)$ |
| CM/CF Travel | 24,489 | 28,000 | $(3,511)$ | 21,522 | 28,000 | $(6,478)$ | 21,198 | 28,000 | $(6,802)$ |
| CM/CF Total | 823,334 | 904,902 | $(81,568)$ | 775,941 | 901,187 | $(125,246)$ | 716,999 | 775,993 | $(58,994)$ |
| Special Instruction Evals | 11,068 | 3,300 | 7,768 | 7,320 | 3,200 | 4,120 | 817 | 3,200 | $(2,383)$ |
| Special Instruction | 1,074,956 | 900,000 | 174,956 | 1,117,401 | 888,000 | 229,401 | 1,161,275 | 1,300,000 | $(138,725)$ |
| LRE Space | 24,795 | 13,500 | 11,295 | 18,791 | 6,600 | 12,191 | 13,027 | 4,000 | 9,027 |
| MeCare Premiums | 75 | 0 | 75 | 760 | 200 | 560 | 0 | 200 | (200) |
| SI Salary \& Benefits | 767,894 | 893,170 | $(125,276)$ | 669,864 | 796,257 | $(126,393)$ | 720,276 | 893,943 | $(173,667)$ |
| Social Work Evals | 276 | 100 | 176 | 121 | 400 | (279) | 0 | 400 | (400) |
| Social Work Therapy | 441 | 75 | 366 | 832 | 400 | 432 | 0 | 400 | (400) |
| Social Work Sal \& Benefits |  | 0 | 0 |  | 0 | 0 | - | 0 | 0 |
| Psychological Evals | 67,699 | 55,000 | 12,699 | 85,800 | 13,000 | 72,800 | 21,545 | 10,000 | 11,545 |
| Psych Therapy | 2,081 | 0 | 2,081 | (683) | 0 | (683) | 3,397 | 5,000 | $(1,603)$ |
| PT Evals | 2,633 | 3,900 | $(1,267)$ | 4,766 | 1,000 | 3,766 | 1,505 | 1,100 | 405 |
| Physical Therapy | 21,570 | 23,000 | $(1,430)$ | 20,128 | 18,000 | 2,128 | 20,112 | 10,000 | 10,112 |
| PT Salary \& Benefits | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Speech Evals | 49,267 | 12,400 | 36,867 | 24,741 | 15,000 | 9,741 | 17,913 | 20,600 | $(2,687)$ |
| Speech Therapy | 267,860 | 175,000 | 92,860 | 202,598 | 181,000 | 21,598 | 228,896 | 225,000 | 3,896 |
| ST Salary \& Benefits | 142,998 | 178,231 | $(35,233)$ | 160,882 | 217,984 | $(57,102)$ | 195,349 | 224,914 | $(29,565)$ |
| OT Evals | 4,585 | 9,500 | $(4,915)$ | 9,732 | 5,000 | 4,732 | 4,423 | 5,000 | (577) |
| OT Therapy | 72,758 | 49,500 | 23,258 | 57,268 | 40,000 | 17,268 | 63,998 | 42,000 | 21,998 |
| OT Salary \& Benefits | 132,227 | 161,032 | $(28,805)$ | 120,771 | 106,861 | 13,910 | 90,583 | 100,828 | $(10,245)$ |
| Audio Evals | 3,137 | 3,500 | (363) | 8,681 | 1,700 | 6,981 | 3,804 | 2,250 | 1,554 |
| Eye Evals | 61 | 0 | 61 | 250 | 500 | (250) | 0 | 500 | (500) |
| Medical/Nutrition Evals | 0 | 0 | 0 | 0 | 200 | (200) | 0 | 200 | (200) |
| All Other Evals | 0 | 0 | 0 | 0 | 500 | (500) | 0 | 500 | (500) |
| All Other Therapies | 12,598 | 6,000 | 6,598 | 10,266 | 12,000 | $(1,734)$ | 13,148 | 10,000 | 3,148 |
| Team Meeting | 77,812 | 72,000 | 5,812 | 85,675 | 43,000 | 42,675 | 70,414 | 60,000 | 10,414 |
| Direct Support-Building Costs | 50,047 | 50,829 | (782) | 47,588 | 44,388 | 3,200 | 46,868 | 46,789 | 79 |
| Direct Support-Facilities | 53,576 | 35,073 | 18,503 | 34,591 | 58,682 | $(24,091)$ | 24,910 | 0 | 24,910 |
| Staff Travel Direct Support | 53,772 | 45,000 | 8,772 | 33,257 | 50,000 | $(16,743)$ | 49,353 | 65,000 | $(15,647)$ |
| Child Transportation | 10,973 | 9,600 | 1,373 | 10,790 | 7,800 | 2,990 | 8,336 | 10,000 | $(1,664)$ |
| Provider Transportation | 121,540 | 95,000 | 26,540 | 118,100 | 59,500 | 58,600 | 71,324 | 27,000 | 44,324 |
| Commercial Transportation | 863,075 | 308,000 | 555,075 | 417,132 | 180,000 | 237,132 | 234,882 | 157,400 | 77,482 |
| Instructional Supplies | 473 | 500 | (27) | 422 | 1,700 | $(1,278)$ | 603 | 5,000 | $(4,397)$ |
| Screening Supplies | 6,073 | 0 | 6,073 | 1,525 | 2,500 | (975) | 3,815 | 8,000 | $(4,185)$ |
| Assistive Technology | 12,942 | 3,200 | 9,742 | 9,635 | 5,500 | 4,135 | 8,828 | 5,000 | 3,828 |
| Contract Admin/Monitoring DS |  | 0 | 0 |  | 5,000 | $(5,000)$ | 0 | 3,000 | $(3,000)$ |
| Total Direct Service | 3,909,259 | 3,106,409 | 199,604 | 3,279,004 | 2,765,872 | 199,604 | 3,079,400 | 3,247,224 | $(167,824)$ |
| Contract Admin/Monitoring |  | 0 |  |  | 0 |  | 0 | 400 | (400) |
| Staff Training | 1,433 | 3,000 | $(1,567)$ | 1,201 | 5,000 | $(3,799)$ | 3,821 | 5,000 | $(1,179)$ |
| Site Director Salaries \& Benefits | 59,197 | 47,231 | 11,966 | 78,446 | 79,051 | (605) | 65,599 | 70,827 | $(5,228)$ |
| All Admin Salries \& Benefits | 178,021 | 220,110 | $(42,089)$ | 148,820 | 132,351 | 16,469 | 129,191 | 127,543 | 1,648 |
| Legal/Audit/Fiscal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Office Cleaning | 2,309 | 4,198 | $(1,889)$ | 4,717 | 3,189 | 1,528 | 3,646 | 5,500 | $(1,854)$ |
| Repairs \& Maintenance | 255 | 233 | 22 | 252 | 870 | (618) | 308 | 1,000 | (692) |
| Rent | 69,979 | 71,072 | $(1,093)$ | 66,541 | 62,076 | 4,465 | 64,557 | 61,430 | 3,127 |
| Equipment Rental | 1,271 | 1,632 | (361) | 1,480 | 2,900 | $(1,420)$ | 1,893 | 6,000 | $(4,107)$ |
| All Insurance | 1,999 | 2,119 | (120) | 2,127 | 2,121 | 6 | 2,119 | 3,899 | $(1,780)$ |
| Postage | 10,655 | 9,912 | 744 | 10,144 | 6,960 | 3,184 | 7,326 | 10,000 | $(2,674)$ |
| Telephone | 6,617 | 9,025 | $(2,408)$ | 3,883 | 4,640 | (757) | 3,831 | 8,112 | $(4,281)$ |
| Advertising | 660 | 0 | 660 |  | 500 | (500) | 653 | 0 | 653 |
| Staff \& Admin Travel | 5,486 | 5,200 | 286 | 8,000 | 2,700 | 5,300 | 2,784 | 2,500 | 284 |
| Office Supplies | 9,880 | 10,261 | (382) | 8,984 | 6,960 | 2,024 | 6,652 | 12,000 | $(5,348)$ |
| Equipment Repair \& Maintenance | 38,524 | 68,503 | $(29,980)$ | 12,690 | 45,948 | $(33,257)$ | 4,242 | 10,000 | $(5,758)$ |
| Electric/Heat/Water | 6,921 | 8,746 | $(1,825)$ | 9,452 | 7,192 | 2,260 | 10,296 | 12,000 | $(1,704)$ |
| Dues \& Subscriptions | 225 | 0 | 225 | 118 | 250 | (132) | 35 | 1,000 | (965) |
| Capital Equipment | 5,453 | 2,500 | 2,953 | 2,750 | 2,500 | 250 | 2,872 | 10,000 | $(7,128)$ |
| Payroll Fees | 7,996 | 7,000 | 996 | 6,557 | 7,500 | (943) | 7,121 | 6,000 | 1,121 |
| Other |  | 0 | 0 |  | 200 | (200) | 0 | 200 | (200) |
| Total Administration | 406,880 | 470,743 | $(63,863)$ | 366,161 | 372,908 | $(6,746)$ | 316,945 | 353,411 | $(36,466)$ |
| TOTAL | \$ 5,139,472 | \$ 4,482,054 | \$ 657,418 | \$ 4,421,106 | \$ 4,039,967 | \$ 381,139 | \$ 4,113,344 | \$ 4,376,628 | \$ (263,284) |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - Midcoast

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | \$621,826 | \$665,358 | (\$43,532) | \$545,351 | \$581,175 | (\$35,824) | \$487,628 | \$531,157 | $(\$ 43,529)$ |
| CM/CF Travel | 21,288 | 20,000 | 1,288 | 16,377 | 20,000 | $(3,623)$ | 18,520 | 16,000 | 2,520 |
| CM/CF Total | 643,114 | 685,358 | $(42,244)$ | 561,728 | 601,175 | $(39,447)$ | 506,147 | 547,157 | $(41,010)$ |
| Special Instruction Evals | 9,063 | 5,000 | 4,063 | 3,297 | 3,500 | (203) | 15,968 | 8,000 | 7,968 |
| Special Instruction | 604,485 | 450,000 | 154,485 | 567,761 | 525,000 | 42,761 | 639,573 | 525,000 | 114,573 |
| LRE Space | 171,811 | 100,000 | 71,811 | 143,033 | 85,000 | 58,033 | 124,597 | 80,000 | 44,597 |
| MeCare Premiums | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 300 | (300) |
| SI Salary \& Benefits | 782,510 | 1,052,042 | $(269,532)$ | 714,743 | 895,545 | $(180,802)$ | 774,504 | 786,687 | $(12,183)$ |
| Social Work Evals | 793 | 0 | 793 | 137 | 0 | 137 | 0 | 1,000 | $(1,000)$ |
| Social Work Therapy | 10,168 | 5,000 | 5,168 | 1,934 | 1,000 | 934 | 385 | 5,000 | $(4,615)$ |
| Social Work Sal \& Benefits | 78,052 | 72,310 | 5,742 | 98,099 | 96,637 | 1,462 | 90,482 | 87,971 | 2,511 |
| Psychological Evals | 26,148 | 33,000 | $(6,852)$ | 16,942 | 16,000 | 942 | 18,483 | 12,500 | 5,983 |
| Psych Therapy | 2,675 | 0 | 2,675 | 1,676 | 0 | 1,676 | 0 | 400 | (400) |
| PT Evals | 327 | 250 | 77 | 194 | 250 | (56) | 156 | 250 | (94) |
| Physical Therapy | 6,439 | 8,000 | $(1,561)$ | 10,216 | 12,000 | $(1,785)$ | 13,126 | 22,000 | $(8,874)$ |
| PT Salary \& Benefits | 67,050 | 68,111 | $(1,061)$ | 66,466 | 67,737 | $(1,271)$ | 65,103 | 64,784 | 319 |
| Speech Evals | 11,061 | 5,000 | 6,061 | 5,022 | 5,000 | 22 | 4,692 | 7,250 | $(2,558)$ |
| Speech Therapy | 102,770 | 45,000 | 57,770 | 70,579 | 40,000 | 30,579 | 49,381 | 80,000 | $(30,619)$ |
| ST Salary \& Benefits | 478,360 | 315,258 | 163,102 | 422,377 | 347,244 | 75,133 | 450,842 | 438,862 | 11,980 |
| OT Evals | 2,920 | 3,000 | (80) | 4,615 | 2,000 | 2,615 | 3,838 | 2,000 | 1,838 |
| OT Therapy | 20,477 | 10,000 | 10,477 | 16,288 | 8,000 | 8,288 | 11,935 | 14,000 | $(2,065)$ |
| OT Salary \& Benefits | 144,031 | 147,940 | $(3,909)$ | 146,601 | 184,095 | $(37,494)$ | 197,715 | 196,332 | 1,383 |
| Audio Evals | 3,975 | 1,500 | 2,475 | 1,816 | 1,000 | 816 | 821 | 1,300 | (479) |
| Eye Evals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,900 | $(1,900)$ |
| Medical/Nutrition Evals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| All Other Evals | 0 | 0 | 0 | 0 | 0 | 0 | 405 | 200 | 205 |
| All Other Therapies | 9,807 | 1,000 | 8,807 | 2,640 | 1,000 | 1,640 | 1,171 | 600 | 571 |
| Team Meeting | 32,481 | 12,000 | 20,481 | 22,956 | 13,000 | 9,956 | 17,240 | 18,000 | (760) |
| Direct Support-Building Costs | 135,746 | 133,247 | 2,499 | 130,734 | 82,077 | 48,657 | 79,465 | 56,692 | 22,773 |
| Direct Support-Facilities | 143,612 | 72,948 | 70,664 | 91,203 | 88,172 | 3,031 | 43,578 | 0 | 43,578 |
| Staff Travel Direct Support | 76,284 | 70,000 | 6,284 | 59,198 | 65,000 | $(5,802)$ | 69,199 | 63,000 | 6,199 |
| Child Transportation | 3,378 | 3,000 | 378 | 3,349 | 6,000 | $(2,651)$ | 5,471 | 9,000 | $(3,529)$ |
| Provider Transportation | 46,587 | 20,000 | 26,587 | 22,514 | 18,000 | 4,514 | 19,558 | 32,000 | $(12,442)$ |
| Commercial Transportation | 120,164 | 100,000 | 20,164 | 80,003 | 122,000 | $(41,997)$ | 112,058 | 225,000 | $(112,942)$ |
| Instructional Supplies | 5,160 | 5,000 | 160 | 5,161 | 4,800 | 361 | 3,613 | 4,800 | $(1,187)$ |
| Screening Supplies | 7,812 | 6,000 | 1,812 | 4,400 | 8,000 | $(3,600)$ | 5,444 | 6,000 | (556) |
| Assistive Technology | 2,115 | 3,600 | $(1,485)$ | 2,208 | 3,600 | $(1,392)$ | 217 | 3,600 | $(3,383)$ |
| Contract Admin/Monitoring DS |  | 0 | 0 |  | 0 | 0 | 0 | 2,500 | $(2,500)$ |
| Total Direct Service | 3,106,262 | 2,748,206 | 62,093 | 2,716,164 | 2,701,657 | 62,093 | 2,819,021 | 2,756,928 | 62,093 |
| Contract Admin/Monitoring | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,000 | $(5,000)$ |
| Staff Training | 6,863 | 7,500 | (637) | 5,558 | 7,500 | $(1,942)$ | 5,405 | 5,000 | 405 |
| Site Director Salaries \& Benefits | 86,158 | 87,652 | $(1,494)$ | 86,168 | 86,653 | (485) | 61,243 | 77,218 | $(15,975)$ |
| All Admin Salries \& Benefits | 144,986 | 140,321 | 4,665 | 99,416 | 78,515 | 20,901 | 78,034 | 76,224 | 1,810 |
| Legal/Audit/Fiscal | 0 | 5,000 | $(5,000)$ | 0 | 5,000 | $(5,000)$ | 0 | 6,100 | $(6,100)$ |
| Office Cleaning | 698 | 642 | 55 | 664 | 4,200 | $(3,536)$ | 4,524 | 12,000 | $(7,476)$ |
| Repairs \& Maintenance | 35 | 70 | (35) | 62 | 1,176 | $(1,114)$ | 444 | 3,000 | $(2,556)$ |
| Rent | 8,420 | 8,265 | 155 | 8,059 | 59,435 | $(51,376)$ | 57,163 | 76,260 | $(19,097)$ |
| Equipment Rental | 608 | 642 | (34) | 590 | 4,620 | $(4,030)$ | 4,043 | 7,200 | $(3,157)$ |
| All Insurance | 242 | 279 | (37) | 280 | 2,520 | $(2,240)$ | 2,266 | 5,800 | $(3,534)$ |
| Postage | 357 | 409 | (51) | 412 | 2,520 | $(2,108)$ | 2,535 | 6,500 | $(3,965)$ |
| Telephone | 1,331 | 1,168 | 162 | 1,233 | 7,980 | $(6,747)$ | 6,470 | 10,000 | $(3,530)$ |
| Advertising | 2,508 | 1,000 | 1,508 | 12 | 1,000 | (988) | 278 | 350 | (72) |
| Staff \& Admin Travel | 8,103 | 7,500 | 603 | 7,271 | 5,000 | 2,271 | 12,443 | 3,000 | 9,443 |
| Office Supplies | 983 | 730 | 252 | 817 | 5,040 | $(4,223)$ | 5,522 | 10,000 | $(4,478)$ |
| Equipment Repair \& Maintenance | 4,187 | 80,469 | $(76,282)$ | 1,139 | 32,852 | $(31,713)$ | 2,260 | 4,800 | $(2,540)$ |
| Electric/Heat/Water | 468 | 467 | 0 | 461 | 2,940 | $(2,479)$ | 3,097 | 6,000 | $(2,903)$ |
| Dues \& Subscriptions | 804 | 1,000 | (196) | 438 | 1,000 | (562) | 726 | 625 | 101 |
| Capital Equipment | 3,977 | 5,000 | $(1,023)$ | 17,405 | 27,000 | $(9,595)$ | 4,005 | 4,800 | (795) |
| Payroll Fees | 10,075 | 9,500 | 575 | 8,747 | 9,500 | (753) | 9,100 | 7,200 | 1,900 |
| Other |  | 0 | 0 |  | 0 | 0 | 0 | 100 | (100) |
| Total Administration | 280,802 | 357,615 | $(76,813)$ | 238,731 | 344,451 | $(105,720)$ | 259,558 | 327,177 | $(67,619)$ |
| TOTAL | \$ 4,030,178 | \$ 3,791,179 | \$ 238,999 | \$ 3,516,623 | \$ 3,647,283 | \$ (130,660) | \$ 3,584,726 | \$ 3,631,262 | \$ (46,536) |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - Opportunities

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | \$ 352,833 | \$ 430,561 | (\$77,728) | \$ 432,377 | \$ 423,320 | \$ 9,057 | \$ 402,210 | \$ 469,304 | (\$67,094) |
| CM/CF Travel | 14,806 | 16,000 | $(1,194)$ | 16,345 | 22,000 | $(5,655)$ | 20,672 | 26,714 | $(6,042)$ |
| CM/CF Total | 367,639 | 446,561 | $(78,922)$ | 448,722 | 445,320 | 3,402 | 422,882 | 496,018 | $(73,136)$ |
| Special Instruction Evals | 1,850 | 1,500 | 350 | 1,404 | 5,300 | $(3,896)$ | 3,998 | 1,000 | 2,998 |
| Special Instruction | 296,049 | 420,000 | $(123,951)$ | 418,664 | 406,000 | 12,664 | 786,535 | 665,887 | 120,648 |
| LRE Space | 985 | 3,000 | $(2,015)$ | 2,220 | 7,000 | $(4,780)$ | 11,477 | 4,000 | 7,477 |
| MeCare Premiums | 0 | 0 | 0 | 0 | 500 | (500) | 0 | 500 | (500) |
| SI Salary \& Benefits | 547,647 | 672,228 | $(124,581)$ | 583,368 | 718,732 | $(135,364)$ | 856,862 | 947,541 | $(90,679)$ |
| Social Work Evals | 88 | 100 | (12) | 88 | 300 | (212) | 0 | 0 | 0 |
| Social Work Therapy | 0 | 0 | 0 | 88 | 0 | 88 | 150 | 1,100 | (950) |
| Social Work Sal \& Benefits | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Psychological Evals | 21,027 | 30,100 | $(9,073)$ | 18,617 | 9,300 | 9,317 | 9,094 | 8,000 | 1,094 |
| Psych Therapy | 4,521 | 0 | 4,521 | (701) | 0 | (701) | 1,416 | 2,500 | $(1,084)$ |
| PT Evals | 4,732 | 3,600 | 1,132 | 3,908 | 1,600 | 2,308 | 1,978 | 1,600 | 378 |
| Physical Therapy | 30,398 | 37,000 | $(6,602)$ | 33,425 | 35,000 | $(1,575)$ | 43,092 | 47,842 | $(4,750)$ |
| PT Salary \& Benefits | 10,274 | 25,007 | $(14,733)$ | 12,167 | 24,949 | $(12,782)$ | 16,251 | 23,608 | $(7,357)$ |
| Speech Evals | 19,430 | 9,000 | 10,430 | 10,013 | 9,000 | 1,013 | 12,404 | 9,600 | 2,804 |
| Speech Therapy | 108,331 | 87,000 | 21,331 | 80,565 | 145,000 | $(64,435)$ | 198,634 | 211,236 | $(12,602)$ |
| ST Salary \& Benefits | 85,079 | 95,900 | $(10,821)$ | 85,463 | 93,926 | $(8,463)$ | 81,667 | 86,422 | $(4,755)$ |
| OT Evals | 1,834 | 1,400 | 434 | 1,512 | 1,400 | 112 | 2,456 | 2,747 | (291) |
| OT Therapy | 62,670 | 35,000 | 27,670 | 32,947 | 58,000 | $(25,053)$ | 64,881 | 61,162 | 3,719 |
| OT Salary \& Benefits | 97,847 | 99,846 | $(1,999)$ | 92,354 | 98,399 | $(6,045)$ | 117,753 | 136,612 | $(18,859)$ |
| Audio Evals | 2,297 | 1,200 | 1,097 | 947 | 600 | 347 | 1,991 | 2,050 | (59) |
| Eye Evals | 0 | 0 | 0 | 0 | 500 | (500) | 0 | 400 | (400) |
| Medical/Nutrition Evals | 0 | 0 | 0 | 0 | 250 | (250) | 0 | 250 | (250) |
| All Other Evals | 0 | 0 | 0 | 0 | 500 | (500) | 0 | 250 | (250) |
| All Other Therapies | 3,186 | 24,000 | $(20,814)$ | 27,717 | 23,500 | 4,217 | 24,932 | 45,000 | $(20,068)$ |
| Team Meeting | 28,308 | 22,000 | 6,308 | 24,289 | 20,500 | 3,789 | 28,376 | 18,500 | 9,876 |
| Direct Support-Building Costs | 59,010 | 58,941 | 69 | 65,661 | 55,712 | 9,950 | 54,131 | 54,661 | (530) |
| Direct Support-Facilities | 58,487 | 50,227 | 8,260 | 59,504 | 55,271 | 4,233 | 80,146 | 0 | 80,146 |
| Staff Travel Direct Support | 26,662 | 33,000 | $(6,338)$ | 33,002 | 45,000 | $(11,998)$ | 45,587 | 48,000 | $(2,413)$ |
| Child Transportation | 10,898 | 22,000 | $(11,102)$ | 20,296 | 35,500 | $(15,204)$ | 34,807 | 33,245 | 1,562 |
| Provider Transportation | 84,751 | 57,000 | 27,751 | 65,672 | 80,000 | $(14,328)$ | 97,292 | 45,000 | 52,292 |
| Commercial Transportation | 195,581 | 150,000 | 45,581 | 183,995 | 112,000 | 71,995 | 180,031 | 60,000 | 120,031 |
| Instructional Supplies | 471 | 2,700 | $(2,229)$ | 1,966 | 2,700 | (734) | 3,061 | 2,800 | 261 |
| Screening Supplies | 3,206 | 1,500 | 1,706 | 2,373 | 1,500 | 873 | 1,415 | 2,134 | (719) |
| Assistive Technology | 5,196 | 1,000 | 4,196 | 5,502 | 3,500 | 2,002 | (462) | 8,400 | $(8,862)$ |
| Contract Admin/Monitoring DS |  | 0 | 0 |  | 5,000 | $(5,000)$ | 0 | 6,500 | $(6,500)$ |
| Total Direct Service | 1,770,816 | 1,944,250 | $(173,433)$ | 1,867,025 | 2,056,439 | $(189,413)$ | 2,759,957 | 2,538,547 | 221,410 |
| Contract Admin/Monitoring | 126 | 0 | 126 |  | 0 | 0 | 265 | 0 | 265 |
| Staff Training | 3,199 | 3,000 | 199 | 1,359 | 5,000 | $(3,641)$ | 4,045 | 5,700 | $(1,655)$ |
| Site Director Salaries \& Benefits | 59,128 | 47,231 | 11,897 | 78,473 | 78,674 | (201) | 78,541 | 76,240 | 2,301 |
| All Admin Salries \& Benefits | 144,495 | 187,321 | $(42,826)$ | 143,043 | 138,426 | 4,617 | 105,470 | 105,009 | 461 |
| Legal/Audit/Fiscal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Office Cleaning | 13,993 | 13,202 | 791 | 9,523 | 17,080 | $(7,557)$ | 778 | 27,000 | $(26,222)$ |
| Repairs \& Maintenance | 3,320 | 3,802 | (483) | 3,616 | 5,490 | $(1,874)$ | 4,504 | 6,000 | $(1,496)$ |
| Rent | 66,036 | 65,959 | 77 | 73,479 | 87,138 | $(13,659)$ | 84,153 | 82,831 | 1,322 |
| Equipment Rental | 3,769 | 2,905 | 864 | 2,937 | 3,782 | (845) | 3,834 | 5,500 | $(1,666)$ |
| All Insurance | 1,480 | 1,919 | (439) | 1,932 | 3,172 | $(1,240)$ | 2,510 | 5,250 | $(2,740)$ |
| Postage | 3,304 | 4,383 | $(1,079)$ | 3,934 | 4,148 | (214) | 4,412 | 6,600 | $(2,188)$ |
| Telephone | 7,591 | 5,703 | 1,887 | 7,652 | 7,625 | 27 | 8,014 | 12,406 | $(4,392)$ |
| Advertising | 517 | 700 | (183) | 704 | 800 | (96) | 1,216 | 250 | 966 |
| Staff \& Admin Travel | 2,574 | 2,700 | (126) | 3,741 | 2,700 | 1,041 | 2,210 | 650 | 1,560 |
| Office Supplies | 5,819 | 7,393 | $(1,574)$ | 7,596 | 7,320 | 276 | 8,096 | 11,857 | $(3,761)$ |
| Equipment Repair \& Maintenance | 21,318 | 52,872 | $(31,554)$ | 11,908 | 34,427 | $(22,520)$ | 2,466 | 4,830 | $(2,364)$ |
| Electric/Heat/Water | 13,464 | 13,202 | 262 | 17,133 | 6,405 | 10,728 | 9,834 | 10,600 | (766) |
| Dues \& Subscriptions | 495 | 300 | 195 | 265 | 500 | (235) | 390 | 756 | (366) |
| Capital Equipment | 2,017 | 14,000 | $(11,983)$ | 11,426 | 2,500 | 8,926 | 2,343 | 11,000 | $(8,657)$ |
| Payroll Fees | 5,355 | 6,700 | $(1,345)$ | 5,500 | 7,500 | $(2,000)$ | 7,639 | 7,464 | 175 |
| Other | 5 | 50 | (45) |  | 119 | (119) | 12 | 200 | (188) |
| Total Administration | 358,005 | 433,343 | $(75,338)$ | 384,220 | 412,806 | $(28,586)$ | 330,731 | 380,143 | $(49,412)$ |
| TOTAL | \$ 2,496,460 | \$ 2,824,153 | \$ (327,694) | \$ 2,699,967 | \$ 2,914,565 | \$ (214,597) | \$ 3,513,569 | \$ 3,414,708 | \$ 98,861 |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - PEDS

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | \$547,575 | \$534,753 | \$12,822 | \$400,508 | \$426,970 | $(\$ 26,462)$ | \$383,442 | \$372,656 | \$10,786 |
| CM/CF Travel | 8,577 | 15,000 | $(6,423)$ | 9,137 | 7,300 | 1,837 | 8,137 | 7,200 | \$937 |
| CM/CF Total | 556,153 | 549,753 | 556,153 | 409,645 | 434,270 | 409,645 | 391,579 | 379,856 | \$11,723 |
| Special Instruction Evals | 466 | 900 | (435) | 759 | 0 | 759 | 60 | 0 | 60 |
| Special Instruction | 199,356 | 125,500 | 73,856 | 194,698 | 113,700 | 80,998 | 259,048 | 153,700 | 105,348 |
| LRE Space | 4,350 | 80,000 | $(75,650)$ | 3,739 | 77,500 | $(73,762)$ | 8,598 | 93,000 | $(84,402)$ |
| MeCare Premiums | 1,113 | 2,800 | $(1,687)$ | 1,773 | 2,600 | (827) | 2,857 | 2,190 | 667 |
| SI Salary \& Benefits | 730,723 | 1,015,759 | $(285,036)$ | 799,231 | 829,756 | $(30,525)$ | 781,668 | 942,403 | $(160,735)$ |
| Social Work Evals | 4,455 | 3,000 | 1,455 | 5,003 | 0 | 5,003 | 0 | 0 | 0 |
| Social Work Therapy | 671 | 6,500 | $(5,829)$ | 5,947 | 32,500 | $(26,553)$ | 41,965 | 35,500 | 6,465 |
| Social Work Sal \& Benefits | 32,900 | 0 | 32,900 | 0 | 0 | 0 | 0 | 0 | 0 |
| Psychological Evals | 22,283 | 15,000 | 7,283 | 14,308 | 13,000 | 1,308 | 12,305 | 9,050 | 3,255 |
| Psych Therapy | 1,507 | 0 | 1,507 | 0 | 0 | 0 | 0 | 0 | 0 |
| PT Evals | 9,116 | 700 | 8,416 | 1,515 | 600 | 915 | 503 | 1,500 | (997) |
| Physical Therapy | 23,820 | 12,500 | 11,320 | 16,638 | 12,500 | 4,138 | 14,829 | 19,185 | $(4,356)$ |
| PT Salary \& Benefits | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Speech Evals | 919 | 0 | 919 | 0 | 0 | 0 | 0 | 250 | (250) |
| Speech Therapy | 118,807 | 41,000 | 77,807 | 68,254 | 46,500 | 21,754 | 66,045 | 79,200 | $(13,155)$ |
| ST Salary \& Benefits | 191,215 | 248,542 | $(57,328)$ | 237,597 | 265,975 | $(28,378)$ | 263,693 | 242,051 | 21,642 |
| OT Evals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OT Therapy | 1,097 | 0 | 1,097 | 337 | 0 | 337 | (49) | 0 | (49) |
| OT Salary \& Benefits | 102,009 | 104,553 | $(2,544)$ | 106,546 | 109,188 | $(2,642)$ | 101,991 | 98,776 | 3,215 |
| Audio Evals | 1,944 | 4,500 | $(2,556)$ | 4,530 | 200 | 4,330 | 178 | 990 | (812) |
| Eye Evals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Medical/Nutrition Evals | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| All Other Evals | 0 | 600 | (600) | 77 | 800 | (723) | 0 | 0 | 0 |
| All Other Therapies | 31,856 | 45,500 | $(13,644)$ | 10,817 | 23,500 | $(12,683)$ | 2,194 | 590 | 1,604 |
| Team Meeting | 45,313 | 23,500 | 21,813 | 39,426 | 18,400 | 21,026 | 27,158 | 17,165 | 9,993 |
| Direct Support-Building Costs | 13,089 | 13,389 | (300) | 57,082 | 13,050 | 44,032 | 56,549 | 56,549 | 0 |
| Direct Support-Facilities | 15,242 | 7,811 | 7,431 | 43,180 | 7,590 | 35,590 | 40,619 | 0 | 40,619 |
| Staff Travel Direct Support | 66,419 | 90,000 | $(23,581)$ | 73,698 | 80,000 | $(6,302)$ | 88,545 | 95,000 | $(6,455)$ |
| Child Transportation | 4,614 | 13,000 | $(8,386)$ | 4,820 | 13,000 | $(8,180)$ | 13,540 | 13,110 | 430 |
| Provider Transportation | 133,534 | 26,000 | 107,534 | 43,360 | 26,000 | 17,360 | 37,341 | 22,918 | 14,423 |
| Commercial Transportation | 65,557 | 30,000 | 35,557 | 27,405 | 29,500 | $(2,095)$ | 35,692 | 8,400 | 27,292 |
| Instructional Supplies | 714 | 5,260 | $(4,546)$ | 2,969 | 3,000 | (31) | 1,698 | 3,890 | $(2,192)$ |
| Screening Supplies | 6,429 | 8,000 | $(1,571)$ | 2,918 | 7,265 | $(4,347)$ | 6,602 | 6,550 | 52 |
| Assistive Technology | 11,602 | 3,500 | 8,102 | 2,049 | 3,500 | $(1,451)$ | 4,858 | 925 | 3,933 |
| Contract Admin/Monitoring DS |  | 0 | 0 |  | 0 | 0 | 0 | 1,000 | $(1,000)$ |
| Total Direct Service | 1,841,118 | 1,927,815 | $(86,696)$ | 1,768,676 | 1,729,624 | 39,052 | 1,868,487 | 1,903,892 | $(35,405)$ |
| Contract Admin/Monitoring | 3,271 | 0 | 3,271 | 2,484 | 0 | 2,484 | 0 | 0 | 0 |
| Staff Training | 2,459 | 6,750 | $(4,291)$ | 2,391 | 3,900 | $(1,509)$ | 2,357 | 4,990 | $(2,633)$ |
| Site Director Salaries \& Benefits | 85,075 | 85,665 | (590) | 85,476 | 84,966 | 510 | 84,270 | 84,653 | (383) |
| All Admin Salries \& Benefits | 160,495 | 158,602 | 1,893 | 156,248 | 155,528 | 720 | 148,095 | 145,918 | 2,177 |
| Legal/Audit/Fiscal | 1,500 | 0 | 1,500 | 0 | 0 | 0 | 0 | 0 | 0 |
| Office Cleaning | 2,635 | 3,391 | (756) | 1,049 | 2,720 | $(1,671)$ | 1,049 | 2,930 | $(1,881)$ |
| Repairs \& Maintenance | 1,044 | 1,357 | (312) | 340 | 1,700 | $(1,360)$ | 524 | 3,500 | $(2,976)$ |
| Rent | 72,924 | 74,595 | $(1,671)$ | 30,738 | 73,950 | $(43,212)$ | 30,451 | 30,451 | 0 |
| Equipment Rental | 912 | 1,272 | (359) | 437 | 5,355 | $(4,918)$ | 717 | 4,012 | $(3,295)$ |
| All Insurance | 2,672 | 3,163 | (490) | 1,231 | 3,485 | $(2,254)$ | 1,419 | 4,123 | $(2,704)$ |
| Postage | 4,477 | 7,206 | $(2,729)$ | 5,173 | 6,375 | $(1,202)$ | 2,665 | 8,500 | $(5,835)$ |
| Telephone | 12,583 | 11,022 | 1,562 | 4,246 | 10,200 | $(5,954)$ | 3,780 | 14,500 | $(10,720)$ |
| Advertising | 699 | 0 | 699 | 24 | 0 | 24 | 655 | 0 | 655 |
| Staff \& Admin Travel | 4,211 | 2,500 | 1,711 | 2,860 | 4,200 | $(1,340)$ | 3,242 | 4,200 | (958) |
| Office Supplies | 13,327 | 12,717 | 609 | 5,009 | 12,750 | $(7,741)$ | 5,619 | 18,580 | $(12,961)$ |
| Equipment Repair \& Maintenance | 46,395 | 56,393 | $(9,999)$ | 8,472 | 60,100 | $(51,628)$ | 5,813 | 12,000 | $(6,187)$ |
| Electric/Heat/Water | 871 | 848 | 23 | 296 | 765 | (469) | 417 | 1,500 | $(1,083)$ |
| Dues \& Subscriptions | 896 | 400 | 496 | 313 | 250 | 63 | 629 | 650 | (22) |
| Capital Equipment | 3,787 | 7,700 | $(3,913)$ | 8,919 | 5,000 | 3,919 | 7,578 | 20,150 | $(12,572)$ |
| Payroll Fees | 6,571 | 7,000 | (429) | 6,170 | 7,000 | (830) | 6,888 | 6,000 | 888 |
| Other | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 |
| Total Administration | 426,805 | 440,581 | $(13,775)$ | 321,875 | 438,244 | $(116,369)$ | 306,167 | 366,657 | $(60,489)$ |
| TOTAL | \$ 2,824,076 | \$ 2,918,148 | \$ (94,072) | \$ 2,500,196 | \$ 2,602,138 | \$ (101,942) | \$ 2,566,233 | \$ 2,650,405 | \$ (84,172) |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - Reach

|  | June | Budget | Variance | June | Budget | Variance | June | Budget | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 | FY2016 | FY2016 | FY2015 | FY2015 | FY2015 | FY2014 | FY2014 | FY2014 |
| Case Management/Child Find | \$996,461.58 | \$1,160,980.00 | (\$164,518.42) | \$856,949.36 | \$918,760.00 | (\$61,810.64) | \$689,855.31 | \$730,639.00 | (\$40,783.69) |
| CM/CF Travel | 25,188.80 | 22,000.00 | 3,188.80 | 22,436.79 | 22,000.00 | 436.79 | 22,188.30 | 19,000.00 | 3,188.30 |
| CM/CF Total | 1,021,650.38 | 1,182,980.00 | $(161,329.62)$ | 879,386.15 | 940,760.00 | (61,373.85) | 712,043.61 | 749,639.00 | $(37,595.39)$ |
| Special Instruction Evals | 5,557.50 | 1,500.00 | 4,057.50 | 919.02 | 9,000.00 | $(8,080.98)$ | 7,169.31 | 8,800.00 | $(1,630.69)$ |
| Special Instruction | 1,792,169.84 | 1,350,000.00 | 442,169.84 | 1,617,287.76 | 1,250,000.00 | 367,287.76 | 1,413,522.58 | 1,450,000.00 | $(36,477.42)$ |
| LRE Space | 136,199.80 | 85,000.00 | 51,199.80 | 110,407.51 | 45,000.00 | 65,407.51 | 57,834.85 | 48,600.00 | 9,234.85 |
| MeCare Premiums | 3,352.52 | 3,000.00 | 352.52 | 1,969.00 | 4,000.00 | $(2,031.00)$ | 2,439.00 | 6,600.00 | (4,161.00) |
| SI Salary \& Benefits | 715,181.41 | 1,069,956.00 | (354,774.59) | 657,976.96 | 739,086.00 | $(81,109.04)$ | 521,947.81 | 621,577.00 | $(99,629.19)$ |
| Social Work Evals | 4,938.00 | 2500 | 2,438.00 | 220.00 |  | 220.00 | 0.00 | 0 | 0.00 |
| Social Work Therapy | 17,871.80 | 40,000.00 | $(22,128.20)$ | (79.50) | 500.00 | (579.50) | 644.25 | 180.00 | 464.25 |
| Social Work Sal \& Benefits | 72,895.96 | 88,554.00 | $(15,658.04)$ | 79,369.02 | 80,474.00 | $(1,104.98)$ | 80,122.74 | 81,443.00 | (1,320.26) |
| Psychological Evals | 97,092.55 | 40,000.00 | 57,092.55 | 73,970.27 | 30,000.00 | 43,970.27 | 36,405.60 | 25,000.00 | 11,405.60 |
| Psych Therapy | 733.00 | 0 | 733.00 | 144.00 | 0 | 144.00 | 0.00 | 0 | 0.00 |
| PT Evals | 2,900.72 | 3,000.00 | (99.28) | 3,487.21 | 1,000.00 | 2,487.21 | 583.50 | 750.00 | (166.50) |
| Physical Therapy | 43,602.79 | 20,000.00 | 23,602.79 | 23,967.39 | 6,500.00 | 17,467.39 | 7,779.80 | 14,000.00 | $(6,220.20)$ |
| PT Salary \& Benefits | 161,721.07 | 169,122.00 | (7,400.93) | 161,014.36 | 184,425.00 | $(23,410.64)$ | 159,838.20 | 177,762.00 | $(17,923.80)$ |
| Speech Evals | 115,028.85 | 85,000.00 | 30,028.85 | 110,656.50 | 70,000.00 | 40,656.50 | 80,833.72 | 73,900.00 | 6,933.72 |
| Speech Therapy | 751,650.11 | 525,000.00 | 226,650.11 | 657,543.49 | 450,000.00 | 207,543.49 | 565,158.48 | 516,300.00 | 48,858.48 |
| ST Salary \& Benefits | 118,974.37 | 171,421.00 | $(52,446.63)$ | 135,384.37 | 179,416.00 | $(44,031.63)$ | 143,624.56 | 267,181.00 | $(123,556.44)$ |
| OT Evals | 8,939.31 | 5,000.00 | 3,939.31 | 4,558.92 | 8,000.00 | $(3,441.08)$ | 7,550.05 | 12,650.00 | $(5,099.95)$ |
| OT Therapy | 152,478.98 | 113,000.00 | 39,478.98 | 145,509.04 | 80,000.00 | 65,509.04 | 91,630.04 | 106,250.00 | $(14,619.96)$ |
| OT Salary \& Benefits | 229,757.06 | 234,581.00 | $(4,823.94)$ | 222,502.93 | 220,977.00 | 1,525.93 | 193,425.42 | 185,071.00 | 8,354.42 |
| Audio Evals | 33,368.73 | 22,000.00 | 11,368.73 | 24,582.47 | 24,000.00 | 582.47 | 27,260.55 | 23,180.00 | 4,080.55 |
| Eye Evals | 0.00 | 1,500.00 | $(1,500.00)$ |  | 1,500.00 | (1,500.00) | 220.00 | 713.00 | (493.00) |
| Medical/Nutrition Evals | 21,440.00 | 45,000.00 | $(23,560.00)$ | 39,918.34 | 45,000.00 | $(5,081.66)$ | 46,368.00 | 34,960.00 | 11,408.00 |
| All Other Evals | 0.00 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| All Other Therapies | 67,035.93 | 30,000.00 | 37,035.93 | 35,720.43 | 35,000.00 | 720.43 | 38,801.64 | 49,600.00 | $(10,798.36)$ |
| Team Meeting | 148,537.05 | 90,000.00 | 58,537.05 | 136,245.99 | 55,000.00 | 81,245.99 | 77,171.96 | 59,380.00 | 17,791.96 |
| Direct Support-Building Costs | 130,462.89 | 135,203.29 | $(4,740.40)$ | 132,170.90 | 128,857.00 | 3,313.90 | 88,089.17 | 85,819.00 | 2,270.17 |
| Direct Support-Facilities | 177,006.99 | 119,003.83 | 58,003.16 | 101,012.73 | 196,438.00 | $(95,425.27)$ | 61,102.14 | 0.00 | 61,102.14 |
| Staff Travel Direct Support | 64,721.91 | 55,000.00 | 9,721.91 | 56,659.58 | 55,000.00 | 1,659.58 | 50,741.94 | 66,000.00 | $(15,258.06)$ |
| Child Transportation | 20,437.85 | 14,000.00 | 6,437.85 | 16,737.29 | 17,500.00 | (762.71) | 16,475.78 | 20,500.00 | $(4,024.22)$ |
| Provider Transportation | 324,470.96 | 165,000.00 | 159,470.96 | 234,980.85 | 75,000.00 | 159,980.85 | 111,458.82 | 44,250.00 | 67,208.82 |
| Commercial Transportation | 405,326.74 | 111,000.00 | 294,326.74 | 178,488.77 | 151,000.00 | 27,488.77 | 190,550.71 | 176,600.00 | 13,950.71 |
| Instructional Supplies | 1,398.27 | 10,000.00 | $(8,601.73)$ | 2,957.32 | 10,000.00 | $(7,042.68)$ | 2,377.68 | 6,000.00 | $(3,622.32)$ |
| Screening Supplies | 15,869.71 | 10,000.00 | 5,869.71 | 6,086.77 | 10,000.00 | $(3,913.23)$ | 10,332.39 | 4,000.00 | 6,332.39 |
| Assistive Technology | 22,909.62 | 10,500.00 | 12,409.62 | 7,131.95 | 15,000.00 | $(7,868.05)$ | 14,280.90 | 10,000.00 | 4,280.90 |
| Contract Admin/Monitoring DS | 0 | 10000 | $(10,000.00)$ |  | 0 | 0.00 |  | 0 | 0.00 |
| Total Direct Service | 5,864,032.29 | 4,834,841.11 | 1,029,191.18 | 4,979,501.64 | 4,177,673.00 | 801,828.64 | 4,105,741.59 | 4,177,066.00 | (71,324.41) |
| Contract Admin/Monitoring | 0 | 0.00 | 0.00 | 442.08 | 0.00 | 442.08 | 2486.7 | 0.00 | 2,486.70 |
| Staff Training | 5,486.93 | 7,500.00 | $(2,013.07)$ | 2,983.20 | 7,500.00 | $(4,516.80)$ | 1,813.45 | 7,500.00 | $(5,686.55)$ |
| Site Director Salaries \& Benefits | 76,347.09 | 74,517.00 | 1,830.09 | 72,126.52 | 73,875.00 | $(1,748.48)$ | 78,801.81 | 78,119.00 | 682.81 |
| All Admin Salries \& Benefits | 211,776.70 | 207,057.00 | 4,719.70 | 161,647.08 | 203,790.00 | $(42,142.92)$ | 121,859.77 | 131,476.00 | (9,616.23) |
| Legal/Audit/Fiscal | 0.00 | 0 | 0.00 | 0.00 | 0 | 0.00 | 0.00 | 0 | 0.00 |
| Office Cleaning | 798.27 | 744.30 | 53.97 | 798.27 | 960.00 | (161.73) | 3,747.91 | 10,400.00 | $(6,652.09)$ |
| Repairs \& Maintenance | 219.07 | 595.44 | (376.37) | 241.30 | 960.00 | (718.70) | 7,953.05 | 7,500.00 | 453.05 |
| Rent | 10,491.27 | 10,872.47 | (381.20) | 10,628.62 | 11,205.00 | (576.38) | 65,708.85 | 63,599.00 | 2,109.85 |
| Equipment Rental | 1,047.37 | 1,265.32 | (217.95) | 1,192.20 | 1,480.00 | (287.80) | 8,559.48 | 18,500.00 | (9,940.52) |
| All Insurance | 316.74 | 303.20 | 13.54 | 304.99 | 480.00 | (175.01) | 2,372.80 | 7,560.43 | $(5,187.63)$ |
| Postage | 1,229.54 | 1,711.90 | (482.36) | 1,499.73 | 1,440.00 | 59.73 | 8,615.90 | 14,000.00 | $(5,384.10)$ |
| Telephone | 1,540.71 | 893.16 | 647.55 | 842.59 | 944.00 | (101.41) | 4,496.76 | 12,700.00 | $(8,203.24)$ |
| Advertising | 382.88 | 0 | 382.88 |  | 500 | (500.00) | 1,024.58 | 0 | 1,024.58 |
| Staff \& Admin Travel | 3,417.64 | 0.00 | 3,417.64 | 4,616.63 | 3,500.00 | 1,116.63 | 3,059.48 | 1,600.00 | 1,459.48 |
| Office Supplies | 1,780.31 | 1,302.53 | 477.78 | 1,244.89 | 1,360.00 | (115.11) | 7,055.81 | 20,500.00 | $(13,444.19)$ |
| Equipment Repair \& Maintenance | 6,741.22 | 103,191.61 | $(96,450.39)$ | 1,454.79 | 8,258.00 | $(6,803.21)$ | 10,141.86 | 21,000.00 | $(10,858.14)$ |
| Electric/Heat/Water | 6,516.96 | 1,265.32 | 5,251.64 | 10,208.44 | 1,360.00 | 8,848.44 | 12,360.30 | 15,200.00 | $(2,839.70)$ |
| Dues \& Subscriptions | 694.92 | 500.00 | 194.92 | 114.00 | 1,000.00 | (886.00) | 758.00 | 500.00 | 258.00 |
| Capital Equipment | 7,671.82 | 14,000.00 | $(6,328.18)$ | 13,256.05 | 11,000.00 | 2,256.05 | 6,167.39 | 7,700.00 | $(1,532.61)$ |
| Payroll Fees | 9,204.72 | 9,000.00 | 204.72 | 7,662.85 | 9,000.00 | $(1,337.15)$ | 7,828.98 | 8,000.00 | (171.02) |
| Other | 0.00 | 100 | (100.00) |  | 500 | (500.00) |  | 200 | (200.00) |
| Total Administration | 345,664.16 | 434,819.26 | $(89,155.10)$ | 291,264.23 | 339,112.00 | $(47,847.77)$ | 354,812.88 | 426,054.43 | $(71,241.55)$ |
| TOTAL | \$ 7,231,347 | \$ 6,452,640 | \$ 778,706 | \$ 6,150,152 | \$ 5,457,545 | \$ 692,607 | \$ 5,172,598 | \$ 5,352,759 | \$ (180,161) |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - State IEU


Actual Expenditures Compared to Budget for Last Three Fiscal Years - Two Rivers

|  | June |  | Budget |  | Variance |  | June |  | Budget |  | Variance |  | June |  | Budget |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Case Management/Child Find | FY2016 |  | FY2016 |  | FY2016 |  | FY2015 |  | FY2015 |  | FY2015 |  | FY2014 |  | FY2014 |  | FY2014 |  |
|  | \$ | 441,642 | \$ | 474,485 | \$ | $(32,843)$ | \$ | 367,543 | \$ | 447,350 | \$ | $(79,807)$ | \$ | 434,555 | \$ | 429,511 | \$ | 5,044 |
| CM/CF Travel |  | 22,290 |  | 16,000 |  | 6,290 |  | 16,184 |  | 19,500 |  | $(3,316)$ |  | 15,299 |  | 16,000 |  | (701) |
| CM/CF Total |  | 463,932 |  | 490,485 |  | $(26,553)$ |  | 383,727 |  | 466,850 |  | $(83,123)$ |  | 449,854 |  | 445,511 |  | 4,343 |
| Special Instruction Evals |  | 3,799 |  | 500 |  | 3,299 |  | 330 |  | 0 |  | 330 |  | 0 |  | 1,500 |  | $(1,500)$ |
| Special Instruction |  | 311,609 |  | 415,160 |  | $(103,551)$ |  | 312,867 |  | 351,866 |  | $(38,999)$ |  | 479,242 |  | 238,134 |  | 241,108 |
| LRE Space |  | 14,379 |  | 11,000 |  | 3,379 |  | 14,692 |  | 18,000 |  | $(3,308)$ |  | 23,221 |  | 36,376 |  | $(13,155)$ |
| MeCare Premiums |  | 0 |  | 1,000 |  | $(1,000)$ |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| SI Salary \& Benefits |  | 706,605 |  | 1,038,058 |  | $(331,453)$ |  | 709,789 |  | 851,555 |  | $(141,766)$ |  | 755,462 |  | 1,106,169 |  | $(350,707)$ |
| Social Work Evals |  | 0 |  | 100 |  | (100) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Social Work Therapy |  | 2,856 |  | 500 |  | 2,356 |  | 633 |  | 0 |  | 633 |  | 131 |  | 0 |  | 131 |
| Social Work Sal \& Benefits |  | 27,164 |  | 28,579 |  | $(1,415)$ |  | 27,341 |  | 27,848 |  | (508) |  | 28,338 |  | 80,724 |  | $(52,386)$ |
| Psychological Evals |  | 43,277 |  | 30,000 |  | 13,277 |  | 28,993 |  | 30,000 |  | $(1,007)$ |  | 30,917 |  | 69,500 |  | $(38,583)$ |
| Psych Therapy |  | 64,230 |  | 64,000 |  | 230 |  | 44,864 |  | 44,000 |  | 864 |  | 54,971 |  | 56,055 |  | $(1,084)$ |
| PT Evals |  | 428 |  | 500 |  | (72) |  | 555 |  | 250 |  | 305 |  | 254 |  | 2,500 |  | $(2,246)$ |
| Physical Therapy |  | 3,725 |  | 500 |  | 3,225 |  | 12,272 |  | 19,440 |  | $(7,168)$ |  | 14,823 |  | 56,160 |  | $(41,337)$ |
| PT Salary \& Benefits |  | 68,407 |  | 65,545 |  | 2,862 |  | 50,695 |  | 53,364 |  | $(2,669)$ |  | 0 |  | 0 |  | 0 |
| Speech Evals |  | 2,667 |  | 600 |  | 2,067 |  | 715 |  | 500 |  | 215 |  | 787 |  | 2,000 |  | $(1,213)$ |
| Speech Therapy |  | 97,518 |  | 32,250 |  | 65,268 |  | 43,185 |  | 35,000 |  | 8,185 |  | 51,906 |  | 55,000 |  | $(3,094)$ |
| ST Salary \& Benefits |  | 219,273 |  | 291,093 |  | $(71,820)$ |  | 235,289 |  | 295,500 |  | $(60,211)$ |  | 299,671 |  | 282,509 |  | 17,162 |
| OT Evals |  | 541 |  | 200 |  | 341 |  | 0 |  | 100 |  | (100) |  | 0 |  | 1,250 |  | $(1,250)$ |
| OT Therapy |  | 2,618 |  | 2,500 |  | 118 |  | 1,383 |  | 7,000 |  | $(5,617)$ |  | 7,648 |  | 35,000 |  | $(27,352)$ |
| OT Salary \& Benefits |  | 155,464 |  | 153,421 |  | 2,043 |  | 149,461 |  | 155,630 |  | $(6,169)$ |  | 152,137 |  | 164,290 |  | $(12,153)$ |
| Audio Evals |  | 2,396 |  | 1,200 |  | 1,196 |  | 989 |  | 2,350 |  | $(1,361)$ |  | 5,083 |  | 4,250 |  | 833 |
| Eye Evals |  | 0 |  | 200 |  | (200) |  | 0 |  | 200 |  | (200) |  | 0 |  | 1,500 |  | $(1,500)$ |
| Medical/Nutrition Evals |  | 0 |  | 400 |  | (400) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| All Other Evals |  | 0 |  | 200 |  | (200) |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| All Other Therapies |  | 13,360 |  | 11,000 |  | 2,360 |  | 1,596 |  | 18,750 |  | $(17,154)$ |  | 16,727 |  | 20,288 |  | $(3,561)$ |
| Team Meeting |  | 12,444 |  | 9,000 |  | 3,444 |  | 12,260 |  | 5,400 |  | 6,860 |  | 12,324 |  | 9,350 |  | 2,974 |
| Direct Support-Building Costs |  | 50,311 |  | 59,817 |  | $(9,507)$ |  | 45,995 |  | 21,420 |  | 24,575 |  | 33,923 |  | 38,389 |  | $(4,466)$ |
| Direct Support-Facilities |  | 94,008 |  | 83,794 |  | 10,214 |  | 59,350 |  | 50,484 |  | 8,866 |  | 28,359 |  | 600 |  | 27,759 |
| Staff Travel Direct Support |  | 53,280 |  | 55,000 |  | $(1,720)$ |  | 47,462 |  | 42,200 |  | 5,262 |  | 40,993 |  | 52,000 |  | $(11,007)$ |
| Child Transportation |  | 11,515 |  | 15,000 |  | $(3,485)$ |  | 13,401 |  | 28,600 |  | $(15,199)$ |  | 30,925 |  | 35,000 |  | $(4,075)$ |
| Provider Transportation |  | 66,931 |  | 25,000 |  | 41,931 |  | 23,995 |  | 20,250 |  | 3,745 |  | 32,339 |  | 16,000 |  | 16,339 |
| Commercial Transportation |  | 61,948 |  | 10,000 |  | 51,948 |  | 17,371 |  | 19,200 |  | $(1,829)$ |  | 23,691 |  | 25,000 |  | $(1,309)$ |
| Instructional Supplies |  | 3,278 |  | 3,550 |  | (272) |  | 2,499 |  | 2,500 |  | (1) |  | 2,123 |  | 5,000 |  | $(2,877)$ |
| Screening Supplies |  | 5,147 |  | 5,000 |  | 147 |  | 5,179 |  | 5,500 |  | (321) |  | 6,818 |  | 7,500 |  | (682) |
| Assistive Technology |  | 4,037 |  | 10,000 |  | $(5,963)$ |  | 4,766 |  | 6,100 |  | $(1,334)$ |  | 2,183 |  | 7,500 |  | $(5,317)$ |
| Contract Admin/Monitoring DS |  |  |  | 0 |  | 0 |  |  |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| Total Direct Service |  | 2,103,215 |  | 2,424,667 |  | $(321,453)$ |  | 1,867,923 |  | 2,113,007 |  | $(245,084)$ |  | 2,134,996 |  | 2,409,544 |  | $(274,548)$ |
| Contract Admin/Monitoring |  | 0 |  | 0 |  | 0 |  | 1,980 |  | 0 |  | 1,980 |  | 0 |  | 0 |  | 0 |
| Staff Training |  | 5,579 |  | 8,000 |  | $(2,421)$ |  | 4,853 |  | 4,900 |  | (47) |  | 563 |  | 12,500 |  | $(11,937)$ |
| Site Director Salaries \& Benefits |  | 83,101 |  | 83,772 |  | (671) |  | 64,739 |  | 77,211 |  | $(12,472)$ |  | 67,252 |  | 59,607 |  | 7,645 |
| All Admin Salries \& Benefits |  | 137,537 |  | 136,683 |  | 854 |  | 134,228 |  | 128,331 |  | 5,897 |  | 125,558 |  | 124,268 |  | 1,290 |
| Legal/Audit/Fiscal |  | 0 |  | 1,000 |  | $(1,000)$ |  | 0 |  | 100 |  | (100) |  | 0 |  | 1,000 |  | $(1,000)$ |
| Office Cleaning |  | 1,652 |  | 1,251 |  | 401 |  | 1,265 |  | 3,745 |  | $(2,480)$ |  | 2,704 |  | 5,700 |  | $(2,996)$ |
| Repairs \& Maintenance |  | 1,494 |  | 6,578 |  | $(5,084)$ |  | 2,196 |  | 7,227 |  | $(5,031)$ |  | 4,024 |  | 14,000 |  | $(9,976)$ |
| Rent |  | 13,833 |  | 16,447 |  | $(2,614)$ |  | 17,016 |  | 41,580 |  | $(24,564)$ |  | 38,667 |  | 42,881 |  | $(4,213)$ |
| Equipment Rental |  | 1,240 |  | 1,413 |  | (172) |  | 1,635 |  | 4,303 |  | $(2,668)$ |  | 3,251 |  | 6,071 |  | $(2,820)$ |
| All Insurance |  | 735 |  | 760 |  | (25) |  | 958 |  | 3,336 |  | $(2,378)$ |  | 2,211 |  | 5,053 |  | $(2,842)$ |
| Postage |  | 2,169 |  | 2,057 |  | 112 |  | 2,123 |  | 6,307 |  | $(4,184)$ |  | 3,884 |  | 9,600 |  | $(5,716)$ |
| Telephone |  | 4,913 |  | 4,723 |  | 190 |  | 4,992 |  | 11,440 |  | $(6,448)$ |  | 9,245 |  | 17,412 |  | $(8,167)$ |
| Advertising |  | 675 |  | 750 |  | (75) |  | 553 |  | 250 |  | 303 |  | 500 |  | 2,000 |  | $(1,500)$ |
| Staff \& Admin Travel |  | 6,595 |  | 5,000 |  | 1,595 |  | 4,377 |  | 8,500 |  | $(4,123)$ |  | 8,012 |  | 7,500 |  | 512 |
| Office Supplies |  | 1,518 |  | 1,941 |  | (422) |  | 1,933 |  | 6,439 |  | $(4,506)$ |  | 4,057 |  | 8,000 |  | $(3,943)$ |
| Equipment Repair \& Maintenance |  | 10,787 |  | 61,611 |  | $(50,825)$ |  | 4,773 |  | 42,744 |  | $(37,971)$ |  | 212 |  | 10,500 |  | $(10,288)$ |
| Electric/Heat/Water |  | 6,434 |  | 3,347 |  | 3,087 |  | 9,086 |  | 11,220 |  | $(2,134)$ |  | 15,770 |  | 17,000 |  | $(1,230)$ |
| Dues \& Subscriptions |  | 621 |  | 1,000 |  | (379) |  | 1,171 |  | 1,800 |  | (629) |  | 1,550 |  | 2,500 |  | (951) |
| Capital Equipment |  | 5,246 |  | 7,000 |  | $(1,754)$ |  | 964 |  | 5,750 |  | $(4,786)$ |  | 10,499 |  | 17,800 |  | $(7,301)$ |
| Payroll Fees |  | 7,024 |  | 7,500 |  | (476) |  | 6,170 |  | 9,000 |  | $(2,830)$ |  | 7,608 |  | 7,200 |  | 408 |
| Other |  | 0 |  | 250 |  | (250) |  |  |  | 250 |  | (250) |  | 0 |  | 250 |  | (250) |
| Total Administration |  | 291,154 |  | 351,082 |  | $(59,929)$ |  | 265,012 |  | 374,433 |  | $(109,421)$ |  | 305,568 |  | 370,842 |  | $(65,274)$ |
| TOTAL | \$ | 2,858,300 | \$ | 3,266,235 | \$ | $(407,935)$ | \$ | 2,516,661 | \$ | 2,954,290 | \$ | $(437,629)$ | \$ | 2,890,417 | \$ | 3,225,897 | \$ | $(335,480)$ |

Actual Expenditures Compared to Budget for Last Three Fiscal Years - York

|  | June |  | Budget |  | Variance |  | June |  | Budget |  | Variance |  | June |  | Budget |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Case Management/Child Find |  | FY2016 |  | FY2016 |  | FY2016 |  | FY2015 |  | FY2015 |  | Y2015 | FY2014 |  | FY2014 |  | FY2014 |  |
|  | \$ | 811,257 | \$ | 982,592 | \$ | $(171,335)$ | \$ | 671,754 | \$ | 825,519 | \$ | $(153,765)$ | \$ | 490,886 | \$ | 542,344 | \$ | $(51,458)$ |
| CM/CF Travel |  | 36,511 |  | 30,000 |  | 6,511 |  | 26,789 |  | 17,000 |  | 9,789 |  | 18,173 |  | 49,000 |  | $(30,827)$ |
| CM/CF Total |  | 847,768 |  | 1,012,592 |  | $(164,824)$ |  | 698,544 |  | 842,519 |  | $(143,975)$ |  | 509,059 |  | 591,344 |  | $(82,285)$ |
| Special Instruction Evals |  | 2,721 |  | 2,500 |  | 221 |  | 3,350 |  | 1,500 |  | 1,850 |  | 2,051 |  | 8,500 |  | $(6,449)$ |
| Special Instruction |  | 1,818,680 |  | 962,000 |  | 856,680 |  | 1,465,423 |  | 1,025,000 |  | 440,423 |  | 1,185,548 |  | 1,028,000 |  | 157,548 |
| LRE Space |  | 6,391 |  | 35,000 |  | $(28,609)$ |  | 7,402 |  | 40,000 |  | $(32,599)$ |  | 2,603 |  | 64,300 |  | $(61,697)$ |
| MeCare Premiums |  | 368 |  | 150 |  | 218 |  | 108 |  | 100 |  | 8 |  | 114 |  | 250 |  | (136) |
| SI Salary \& Benefits |  | 727,906 |  | 877,364 |  | $(149,458)$ |  | 570,947 |  | 710,371 |  | $(139,424)$ |  | 368,133 |  | 424,941 |  | $(56,808)$ |
| Social Work Evals |  | 3,840 |  | 240 |  | 3,600 |  | (240) |  | - |  | (240) |  | 240 |  | 10,000 |  | $(9,760)$ |
| Social Work Therapy |  | 40,652 |  | 6,000 |  | 34,652 |  | 26,023 |  | 6,000 |  | 20,023 |  | 6,681 |  | 21,000 |  | $(14,319)$ |
| Social Work Sal \& Benefits |  | 112,186 |  | 112,106 |  | 80 |  | 104,305 |  | 120,529 |  | $(16,224)$ |  | 58,405 |  | 106,782 |  | $(48,377)$ |
| Psychological Evals |  | 76,727 |  | 50,000 |  | 26,727 |  | 52,356 |  | 40,000 |  | 12,356 |  | 34,263 |  | 49,500 |  | $(15,237)$ |
| Psych Therapy |  | - |  | - |  | 0 |  | - |  | - |  | 0 |  | - |  | - |  | , |
| PT Evals |  | 3,140 |  | 2,800 |  | 340 |  | 1,730 |  | 2,500 |  | (770) |  | 1,566 |  | 7,700 |  | $(6,134)$ |
| Physical Therapy |  | 99,541 |  | 52,000 |  | 47,541 |  | 75,617 |  | 45,000 |  | 30,617 |  | 68,278 |  | 53,000 |  | 15,278 |
| PT Salary \& Benefits |  | - |  | - |  | 0 |  | - |  | - |  | 0 |  | - |  | 57,422 |  | $(57,422)$ |
| Speech Evals |  | 82,654 |  | 45,000 |  | 37,654 |  | 70,601 |  | 28,000 |  | 42,601 |  | 39,305 |  | 35,000 |  | 4,305 |
| Speech Therapy |  | 691,350 |  | 390,000 |  | 301,350 |  | 602,734 |  | 385,000 |  | 217,734 |  | 421,780 |  | 420,000 |  | 1,780 |
| ST Salary \& Benefits |  | 78,595 |  | 127,776 |  | $(49,181)$ |  | 123,139 |  | 182,018 |  | $(58,879)$ |  | 67,085 |  | 201,304 |  | $(134,219)$ |
| OT Evals |  | 4,467 |  | 2,000 |  | 2,467 |  | 1,854 |  | 3,500 |  | $(1,646)$ |  | 3,115 |  | 6,100 |  | $(2,985)$ |
| OT Therapy |  | 137,438 |  | 100,000 |  | 37,438 |  | 141,747 |  | 133,000 |  | 8,747 |  | 117,526 |  | 128,750 |  | $(11,224)$ |
| OT Salary \& Benefits |  | 200,345 |  | 204,752 |  | $(4,407)$ |  | 155,096 |  | 210,342 |  | $(55,246)$ |  | 128,061 |  | 160,687 |  | $(32,626)$ |
| Audio Evals |  | 10,617 |  | 4,500 |  | 6,117 |  | 9,988 |  | 5,500 |  | 4,488 |  | 5,432 |  | 6,000 |  | (568) |
| Eye Evals |  | 515 |  | 250 |  | 265 |  | 190 |  | 200 |  | (10) |  | - |  | 1,200 |  | $(1,200)$ |
| Medical/Nutrition Evals |  | - |  | 1,000 |  | $(1,000)$ |  |  |  | 1,000 |  | $(1,000)$ |  | 70 |  | 1,500 |  | $(1,430)$ |
| All Other Evals |  | - |  | 1,000 |  | $(1,000)$ |  | - |  | 1,000 |  | $(1,000)$ |  | - |  | 2,000 |  | $(2,000)$ |
| All Other Therapies |  | 10,236 |  | 8,000 |  | 2,236 |  | 5,290 |  | 10,000 |  | $(4,710)$ |  | 9,590 |  | 36,600 |  | $(27,010)$ |
| Team Meeting |  | 90,149 |  | 45,000 |  | 45,149 |  | 72,570 |  | 40,000 |  | 32,570 |  | 50,763 |  | 44,150 |  | 6,613 |
| Direct Support-Building Costs |  | 103,810 |  | 100,719 |  | 3,091 |  | 102,818 |  | 98,000 |  | 4,818 |  | 100,934 |  | 90,717 |  | 10,217 |
| Direct Support-Facilities |  | 157,821 |  | 176,219 |  | $(18,398)$ |  | 98,192 |  | 100 |  | 98,092 |  | 82,520 |  | - |  | 82,520 |
| Staff Travel Direct Support |  | 70,382 |  | 50,000 |  | 20,382 |  | 61,835 |  | 45,000 |  | 16,835 |  | 45,778 |  | 36,000 |  | 9,778 |
| Child Transportation |  | 41,500 |  | 32,500 |  | 9,000 |  | 41,620 |  | 45,000 |  | $(3,380)$ |  | 35,957 |  | 40,800 |  | $(4,843)$ |
| Provider Transportation |  | 249,249 |  | 105,000 |  | 144,249 |  | 166,634 |  | 80,000 |  | 86,634 |  | 118,805 |  | 63,100 |  | 55,705 |
| Commercial Transportation |  | 551,801 |  | 150,000 |  | 401,801 |  | 464,485 |  | 150,000 |  | 314,485 |  | 243,293 |  | 167,500 |  | 75,793 |
| Instructional Supplies |  | 1,991 |  | 1,750 |  | 241 |  | 1,966 |  | 2,500 |  | (534) |  | 934 |  | 3,000 |  | $(2,067)$ |
| Screening Supplies |  | 7,992 |  | 6,500 |  | 1,492 |  | 6,411 |  | 4,000 |  | 2,411 |  | 8,070 |  | 7,500 |  | 570 |
| Assistive Technology |  | 3,626 |  | 10,000 |  | $(6,374)$ |  | 10,899 |  | 4,000 |  | 6,899 |  | 6,698 |  | 3,820 |  | 2,878 |
| Contract Admin/Monitoring DS |  | - |  | 1,000 |  | $(1,000)$ |  |  |  | - |  | 0 |  | - |  | 10,000 |  | $(10,000)$ |
| Total Direct Service |  | 5,386,691 |  | 3,663,126 |  | 1,723,565 |  | 4,445,089 |  | 3,419,160 |  | ,025,929 |  | 3,213,598 |  | 3,297,123 |  | $(83,525)$ |
| Contract Admin/Monitoring |  | - |  | - |  | 0 |  | 2,847 |  | 2,500 |  | 347 |  | 7,250 |  | 2,500 |  | 4,750 |
| Staff Training |  | 7,573 |  | 5,500 |  | 2,073 |  | 6,835 |  | 2,400 |  | 4,435 |  | 7,052 |  | 3,500 |  | 3,552 |
| Site Director Salaries \& Benefits |  | 74,478 |  | 75,037 |  | (559) |  | 75,356 |  | 77,438 |  | $(2,082)$ |  | 68,794 |  | 64,603 |  | 4,191 |
| All Admin Salries \& Benefits |  | 161,313 |  | 158,796 |  | 2,517 |  | 146,211 |  | 116,897 |  | 29,314 |  | 103,669 |  | 131,283 |  | $(27,614)$ |
| Legal/Audit/Fiscal |  | - |  | 5,000 |  | $(5,000)$ |  | 15,590 |  | 200 |  | 15,390 |  | - |  | 500 |  | (500) |
| Office Cleaning |  | 478 |  | 481 |  | (3) |  | 470 |  | 7,500 |  | $(7,030)$ |  | 469 |  | 6,400 |  | $(5,931)$ |
| Repairs \& Maintenance |  | 8 |  | 150 |  | (143) |  | 6 |  | 2,500 |  | $(2,494)$ |  | 110 |  | 2,000 |  | $(1,890)$ |
| Rent |  | 6,634 |  | 6,437 |  | 198 |  | 6,571 |  | 10,000 |  | $(3,429)$ |  | 6,450 |  | 12,423 |  | $(5,973)$ |
| Equipment Rental |  | 889 |  | 1,502 |  | (612) |  | 814 |  | 15,000 |  | $(14,186)$ |  | 692 |  | 13,000 |  | $(12,308)$ |
| All Insurance |  | 224 |  | 149 |  | 75 |  | 150 |  | 4,000 |  | $(3,850)$ |  | 187 |  | 4,010 |  | $(3,823)$ |
| Postage |  | 979 |  | 901 |  | 78 |  | 1,098 |  | 10,000 |  | $(8,902)$ |  | 555 |  | 15,000 |  | $(14,445)$ |
| Telephone |  | 1,025 |  | 901 |  | 124 |  | 673 |  | 15,000 |  | $(14,327)$ |  | 750 |  | 12,000 |  | $(11,250)$ |
| Advertising |  | 479 |  | 1,500 |  | $(1,021)$ |  | 1,370 |  | 500 |  | 870 |  | 903 |  | 200 |  | 703 |
| Staff \& Admin Travel |  | 7,626 |  | 4,500 |  | 3,126 |  | 5,263 |  | 3,500 |  | 1,763 |  | 7,289 |  | 2,500 |  | 4,789 |
| Office Supplies |  | 1,807 |  | 4,505 |  | $(2,698)$ |  | 1,361 |  | 19,000 |  | $(17,639)$ |  | 997 |  | 25,000 |  | $(24,003)$ |
| Equipment Repair \& Maintenance |  | 4,403 |  | 85,865 |  | $(81,462)$ |  | 1,437 |  | 75,920 |  | $(74,483)$ |  | 1,273 |  | 21,500 |  | $(20,227)$ |
| Electric/Heat/Water |  | 273 |  | 270 |  | 3 |  | 267 |  | 4,500 |  | $(4,233)$ |  | 240 |  | 4,000 |  | $(3,760)$ |
| Dues \& Subscriptions |  | 1,243 |  | 2,000 |  | (757) |  | 1,164 |  | 2,500 |  | $(1,336)$ |  | 1,549 |  | 1,000 |  | 549 |
| Capital Equipment |  | 8,388 |  | 10,000 |  | $(1,612)$ |  | 8,853 |  | 5,000 |  | 3,853 |  | 8,990 |  | 15,000 |  | $(6,010)$ |
| Payroll Fees |  | 8,117 |  | 7,000 |  | 1,117 |  | 6,376 |  | 5,500 |  | 876 |  | 5,003 |  | 5,000 |  | 3 |
| Other |  | 仡 |  | 100 |  | (100) |  |  |  | 100 |  | (100) |  | - |  | 1,000 |  | $(1,000)$ |
| Total Administration |  | 285,938 |  | 370,593 |  | $(84,655)$ |  | 282,711 |  | 379,955 |  | $(97,244)$ |  | 222,223 |  | 342,419 |  | $(120,196)$ |
| TOTAL | \$ | 6,520,397 | \$ | 5,046,311 | \$ | 1,474,086 | \$ | 5,426,344 | \$ | 4,641,634 | \$ | 784,710 | \$ | 3,944,880 | \$ | 4,230,886 | \$ | $(286,006)$ |


[^0]:    ＊Represents CDS data only．

