

# CHILD DEVELOPMENT SERVICES ANNUAL REPORT

Cindy Husson Brown  
State Director of Early  
Childhood Special Education

Child Development Services

146 State House Station  
Augusta Maine, 04333

207-624-6660

207-624-6784

2/17/2015



**CHILD DEVELOPMENT SERVICES ANNUAL LEGISLATIVE REPORT**

**February 17, 2015**

I am pleased to present this annual report on behalf of the State Intermediate Educational Unit to the joint standing committee of the Legislature having jurisdiction over education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over appropriations and financial affairs on the performance of the Child Development Services System. This report is also posted on the publicly accessible website of the Department of Education at <http://www.maine.gov/doe/cds/reporting/index.html>.

- The component parts of this report follow the sequence presented in the Maine Education Statute Title 20-A Part 4, Chapter 303, and S. 7209 as follows:

**(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;**

*(a) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;*

Actual Expenditures Compared to Budget Last Three Fiscal Years - By Function									
	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
CM/CF Total	\$ 4,297,740	\$ 4,627,277	\$ (329,537)	\$ 4,038,174	\$ 4,221,513	\$ (183,339)	\$ 3,913,745	\$ 4,240,317	\$ (326,572)
Total Direct Service	22,306,884	23,080,490	773,606	25,729,211	24,777,733	951,478	26,572,830	22,421,764	4,151,066
Total Administration	4,089,540	5,064,117	974,577	4,142,362	4,889,339	(746,978)	4,984,154	4,839,555	144,599
<b>TOTAL</b>	<b>\$30,694,164</b>	<b>\$32,771,884</b>	<b>\$2,077,720</b>	<b>\$33,909,747</b>	<b>\$33,888,585</b>	<b>\$ 21,161</b>	<b>\$35,470,730</b>	<b>\$31,501,636</b>	<b>\$ 3,969,094</b>

*(b) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;*

PLEASE SEE APPENDIX A FOR RESPONSE TO 1 b.

(c) Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source; and

* Actual Revenues Received Compared to Budget Last Three Fiscal Years By Revenue Source			
	YTD	YTD	YTD
	FY2014	FY2013	FY2012
<b>State of Maine Gen'l Funds</b>	\$ 27,985,282	\$ 27,031,131	\$ 31,713,391
<b>Tuition</b>	36,148	77,824	52,335
<b>Grants</b>			1,426
<b>Chapter 676</b>	816,921	944,151	-
<b>Maine Indian Education</b>	73,510	50,076	90,771
<b>Misc Revenue</b>	-	-	
<b>Interest Earned</b>	1,428	1,224	2,238
<b>Federal Part B - 619</b>	1,509,758	1,684,692	1,415,915
<b>Federal Part C</b>	1,831,575	2,173,956	2,856,371
<b>Private Insurance Billing</b>	74,499	61,174	149,509
<b>Mainecare Insurance Billing</b>	572,182	1,704,351	1,184,927
<b>SPDG Reimbursement</b>	86,798	82,116	31,492
<b>TOTAL</b>	<b>\$32,988,101</b>	<b>\$33,810,695</b>	<b>\$37,498,376</b>

\* Federal and state revenues allocations are provided prior to budget preparations. Budgets align with revenues.

(d) The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children’s individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;

The State Agency Interdepartmental Early Learning Team (known as SAIEL) has been engaged in conversations with the Commissioners of the Department of Education and the Department of Health and Human Services during this past year to address privacy concerns in the exchange of information that falls within the realm of the Family Educational Rights and Privacy Act (FERPA) and the Health Insurance Portability and Accountability Act (HIPAA). Staff from both agencies have attended technical assistance sessions provided by the Privacy Technical Assistance Center (P-TAC) to develop policies and procedures that will allow our agencies to move past barriers presented by FERPA and HIPAA that will permit this type of data exchanges between agencies. That work continues to date. It is hoped that an agreement may be reached in the coming year that while maintaining the confidentiality and security of both educational records

and protected health information will provide the data requested in this question. As of right now, that is not data that can be provided without compromising confidential child data.

We know that the new proposed CDS data system will move us further ahead in acquiring this data. All CDS contracted providers will have access to the children they serve in the system. They will be expected to enter dates of service, contact notes, meeting attendance, etc. Even if the payment source for their service provision is Maine Care, we will be able to get a much more accurate picture of the service provision compared to actual billing to CDS. We are still more than a year out from this being a reality; however we are very optimistic about this prospect.

**(2) The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:**

*(a) The number of children referred to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824 and 8943, and the percentage of children referred found eligible for services:*

Calendar Year 2014	Ages Birth - 5	Ages Birth - 2	Ages 3 - 5
All Referrals	7,834	3,086	4,748
Found Eligible	2,701	1,251	1,450
Percent Found Eligible	34.48	40.54	30.54

Children referred to CDS in the prior year from the Title 22 programs are as follows: section 1532 - Bloodspot Screening: 0, section 8824 – Newborn Hearing Program: 30, and section 8943 – Birth Defects Program: 9.

*(b) The number of children who entered the Child Development Services System in the prior year, categorized by primary disability;*

Disability	All	Age 0-2	Age 3-5	Aroostook		Reach		First Step		Two Rivers		Midcoast		Opps.		PEDS		Downeast		York	
				B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5	B-2	3-5
Data unavailable	12	0	12			<10		<10		<10	<10		<10		<10			<10		<10	
Autism	28	0	28		<10	<10		<10		<10	<10		<10		<10			<10		<10	
Deaf-Blindness	0	0	0																		
Deafness	0	0	0																		
Developmental Delay	1628	1465	163	64	28	297	65	159	20	115	10	159	<10	131	<10	154	<10	72	11	314	23
Emotional Disturbance	<10	0	<10						<10		<10		<10		<10				<10		<10
Hearing Impairment	<10	0	<10										<10								<10
Intellectual Disability	<10	0	<10								<10	<10									
Multiple disabilities	<10	0	<10				<10	<10		<10				<10		<10					<10
Orthopedic Impairment	<10	0	<10		<10			<10		<10											
Other Health Impairment	83	0	83		<10	22		11		11		17				<10		<10			19
Specific Learning Disability	0	0	0																		
Speech or Language Impairment	854	0	854		49	186		135		59		125		45		101		57			97
Traumatic Brain Injury	<10	0	<10		<10											<10					
Visual Cond. Incl. Blindness	<10	0	<10					<10													<10

(c) The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;

Disability	All	Age B-2	Age 3-5
Data unavailable	18	0	18
Autism	209	0	209
Deafness	2	0	2
Deaf-Blindness	1	0	1
Developmental Delay	726	373	353
Emotional Disturbance	25	0	25
Hearing Impairment	8	0	8
Intellectual Disability	20	0	20
Multiple disabilities	39	0	39
Orthopedic Impairment	6	0	6
Other Health Impairment	187	0	187
Specific Learning Disability	0	0	0
Speech or Language Impairment	1184	0	1184
Traumatic Brain Injury	1	0	1
Visual Impairment Incl. Blindness	3	0	3
Totals	2429	373	2056

Exit Reasons	Totals	Aroostook	Reach	First Step	Two Rivers	MidCoast	Opportunities	Project PEDS	Downeast	York
School Age Special Ed.	1512	100	323	237	155	159	105	141	76	216
School Age Regular Ed.	40	1	6	1	3	7	10	0	2	10
Parent Declined	229	18	11	24	22	21	34	37	27	35
Plan Completed	199	4	75	53	3	17	18	9	14	6
All Other	449	25	75	62	46	43	23	58	28	89
All Exited	2429	148	490	377	229	247	190	245	147	356

(d) The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;

Site	Children Transitioned
CDS Aroostook	35
CDS Reach	124
CDS First Step	79
CDS Two Rivers	31
Mid Coast Regional CDS	58
CDS Opportunities	29
CDS Project PEDS	53
CDS Downeast	26
CDs York County	104
Total	539

(e) The unduplicated count of children who received direct services as of December 1st in the prior year;

Site	12/1/2013				10/1/2014			
	Ages 3-5	School Age	Ages B-2	Total	Ages 3-5	School Age Preliminary	Ages B-2	Total
CDS Aroostook	128	88	45	261	107	52	39	198
CDS Reach	550	261	199	1,010	508	187	201	896
CDS First Step	405	167	117	689	307	241	109	657
CDS Two Rivers	231	169	54	454	190	111	69	370
Mid Coast Regional CDS	251	158	88	497	222	142	98	462
CDS Opportunities	214	115	74	403	126	103	57	286
CDS Project PEDS	190	134	81	405	152	70	89	311
CDS Downeast	129	50	52	231	108	75	61	244
CDS York	323	159	123	605	326	157	166	649
Total	2,421	1,301	833	4,555	2,046	1,138	889	4,073

(f) The number of children who received direct services in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability;

Disability	Age Group	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	Project PEDS	Downeast	York
Autism	3-5	16	85	42	41	19	18	12	12	44
Deaf-Blindness	3-5						<10			
Deafness	3-5					<10				<10
Developmental Delay	0-2	39	201	109	69	98	57	89	60	166
Developmental Delay	3-5	18	114	58	14	<10	<10	<10	<10	35
Emotional Disturbance	3-5			<10		<10	<10	<10	<10	<10
Hearing Impairment	3-5	<10	<10	<10		<10	<10		<10	<10
Intellectual Disability	3-5	<10	<10	<10	<10	<10		<10	<10	
Multiple Disabilities	3-5	<10	<10	12	<10	12	<10	<10	<10	15
Orthopedic Impairment	3-5	<10	<10	<10	<10	<10		<10		
Other Health Impairment	3-5	<10	50	19	13	17	<10	<10	<10	32
Specific Learning Disability	3-5									
Speech or Language Impairment	3-5	55	236	170	85	151	92	124	67	196
Traumatic Brain Injury	3-5	<10		<10	<10					
Visual Cond. Incl. Blindness	3-5								<10	<10
Total		2909								

(g) For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service;

Service	Totals	Autism	Deaf-Blindness	Deafness	Developmental Delay	Emotional Disturbance	Hearing Impairment	Intellectual Disability	Multiple Disabilities	Orthopedic Impairment	Other Health Impairment	Speech or Language Impairment	Traumatic Brain Injury	Visual Impairment Incl. Blindness
Assistive Technology	66	2			63						1			
Consultation Service - Special Education	208	44			20	5	2	5	12	6	26	88		
Occupational Therapy	738	1	1	2	729		1				1	3		
Occupational Therapy - Related Service	755	214	1	1	191	11	3	11	43	6	95	176	1	2
Physical Therapy	638	1		2	632		1				1	1		
Physical Therapy Services - Related Service	191	38	1		41			5	32	10	39	23	1	1
Special Instruction	743	2	1	2	733		1				1	3		
Special Transportation - Related Service	1790	291	2	2	318	12	11	10	39	8	116	978	1	2
Specially Designed Instruction - Special Education	1133	303	2	3	341	14	8	12	43	6	127	271	1	2
Speech Therapy	745	2	1	2	735		1				1	3		
Speech/Language Service - Special Education	1378	78		1	64	1	8	6	18	2	27	1173		
Speech/Language Services - Related Service	808	231	2	2	205	5	7	5	26	4	71	248	1	1
Supplemental Service - Supplementary Aids and	2186	309	2	3	269	6	15	11	44	6	98	1421	1	1

(h) The percentage of children who received direct services in the prior year who had Maine Care coverage for all or some of the services specified in their individualized education programs or individualized family service plans and the percentage of children who received direct services in the prior year who had private insurance



coverage for all or some of the services specified in their individualized education programs or individualized family service plans;

Total Children	Authorized Payment Source			Payment Source by Authorized Percentage		
	CDS	MaineCare	Private Insurance	CDS	MaineCare	Private Insurance
5,055	4,492	2,518	710	89%	50%	14%

(i) Beginning January 1, 2015, the number of children who received direct services in the prior year who were born in the State and the number of children who received direct services in the prior year who were born in the State and who were delivered at home;

(j) Beginning January 1, 2015, the total number of children who were referred in the prior year for support outside of the Child Development Services System under subsection 3-A, paragraph G and the number of children who received direct services in the prior year who were referred for support outside of the Child Development Services System under subsection 3-A, paragraph G; and

(k) Beginning January 1, 2015, the number of children who received direct services in the prior year who received all of the services in their individualized family service plan or individualized education program and the number of children who received direct services in the prior year who received less than 90% of the services in their individualized family service plan or individualized education program;

Beginning January 1, 2015 CDS data collection for i, j and k listed above is a combination of a manual process at the local site level of file reviews and creation of additional reports with raw data being manually entered into a separate spreadsheet. The initial report out of this data collection effort will be in the February 2016 annual report. This will be a labor intensive process requiring additional efforts on the part of Service Coordinators and Case Managers at the regional site until the new data system goes live; which is projected to occur in early spring of 2016.

**(3) A listing of the regional sites and their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:**

There are nine main sites and six satellite offices throughout the state. Main sites are located in Arundel, Brewer, Falmouth, Lewiston, Machias, Oxford, Presque Isle,

Rockland, and Waterville. Smaller satellites are located in Damariscotta, Dover-Foxcroft, Ellsworth, Farmington, Houlton, and Rumford.

The most notable trend seen in the chart below is the continuation of leadership in some regions combined under the same Site Director. Lori Whittemore is responsible for both the CDS Reach site and the CDS Aroostook site. This year, the local site supervisor has been reclassified as a Regional Assistant Site Director, with Tamra Robertson assuming this role. This completes the administrative dyad there, having the Regional Assistant Site Director handling day-to-day operations at the CDS Aroostook site and also functioning in the role of Early Childhood Special Education Team Leader, which will be explained further on. This system of management has proven to be highly successful for the oversight of a large and a small site.

Likewise, Greg Armandi is continuing to lead the CDS Opportunities site in Oxford and the CDS First Step site in Lewiston. Given the population and geography, a Regional Assistant Site Director is continuing to serve as the second in command in this leadership dyad. Karen Waite has been selected to serve in this role this year.

We continue to be encouraged by this model and we are seeing the results of improved fidelity to system-wide implementation of policies and procedures by reducing the number of executive positions throughout the state. Further, it provides more direct leadership by moving toward a Regional Assistant Site Director (and/or Early Childhood Special Education Team Leader) role, which also serves as a vehicle to encourage and develop future leaders within the Intermediate Educational Unit (IEU).

To provide much needed local level staff supervision, support, training and mentoring an Early Childhood Special Education (ECSPED) Team Leader position has been developed and budgeted for with the commencement of fiscal year 2014-15. Responsibilities of these positions will include direct supervision and training of Individualized Educational Program (IEP) Case Managers in their assigned regions. CDS First Step and CDS Opportunities will share one ECSPED Team Leader, as will CDS Two Rivers/CDS Downeast and CDS Peds/CDS Mid Coast Regional. CDS York and CDS Reach, based on their regions' demographics will each have one. The Regional Assistant Site Director at CDS Aroostook serves in this role, which is a split position. (½ time Regional Assistant Site Director, ½ time ECSPED Team Leader).

**CDS Directors List – with Satellite Offices – Updated February 2015**

<u>CDS FIRST STEP</u>	<u>CDS AROOSTOOK</u>	<u>CDS REACH</u>	<u>MID COAST REGIONAL CDS</u>	
<p>Greg Armandi, Director 5 Gendron Drive, Suite 1 Lewiston, ME 04240 <a href="mailto:gregory.armandi@maine.gov">gregory.armandi@maine.gov</a></p> <p>Tel: 795-4022 Fax: 795-4082</p> <p>Karen Waite, Assistant Director <a href="mailto:karen.waite@maine.gov">karen.waite@maine.gov</a></p>	<p>Lori Whittemore, Director 985 Skyway Street Presque Isle, ME 04769 <a href="mailto:lori.whittemore@maine.gov">lori.whittemore@maine.gov</a></p> <p>Tel: 764-4490 Fax: 769-2275</p> <p>Tamra Robertson, Assistant Director <a href="mailto:tamra.a.robertson@maine.gov">tamra.a.robertson@maine.gov</a></p>	<p>Lori Whittemore, Director 50 Depot Rd. Falmouth, ME 04105 <a href="mailto:lori.whittemore@maine.gov">lori.whittemore@maine.gov</a></p> <p>Tel: 781-8881 Fax: 781-8855</p>	<p>Larry Schooley, Director 91 Camden Street, Suite 108 Rockland, ME 04841 <a href="mailto:lschooley@cidsMidCoast.org">lschooley@cidsMidCoast.org</a>*</p> <p>Tel: 594-5933 Fax: 594-1925 Toll Free: 877-443-1301</p> <p>Damariscotta Satellite Office 446 Main St. Ctr. PO Box 1114 Damariscotta, ME 04543</p> <p>Tel: 563-1411 Fax: 563-6312</p>	<p>* Mid Coast Regional CDS emails migrating to Maine.gov effective 2/27/15. New address TBD.</p> <p>** CDS York emails migrating to Maine.gov effective 3/13/15. New address TBD.</p>
<u>CDS OPPORTUNITIES</u>	<u>CDS PROJECT PEDS</u>	<u>CDS TWO RIVERS</u>	<u>CDS DOWNEAST</u>	<u>CDS YORK</u>
<p>Greg Armandi, Director 16 Madison Ave. Oxford, ME 04270 <a href="mailto:gregory.armandi@maine.gov">gregory.armandi@maine.gov</a></p> <p>Tel: 743-9701 Fax: 743-7063</p> <p>Karen Waite, Assistant Director <a href="mailto:karen.waite@maine.gov">karen.waite@maine.gov</a></p> <p>Rumford Satellite Office: 60 Lowell St., Suite 6 Rumford, ME 04276</p> <p>Tel: 369-9373 Fax: 369-0873</p>	<p>Liz Keach, Director 163 Silver Street Waterville, ME 04901 <a href="mailto:elizabeth.keach@maine.gov">elizabeth.keach@maine.gov</a></p> <p>Tel: 877-2498 Fax: 877-7459</p> <p>Farmington Satellite Office: 218 Fairbanks Rd Farmington, ME 04938</p> <p>Tel: 778-6262 Fax: 778-5548</p>	<p>Amy Bragg, Director 250 State Street Brewer, ME 04412 <a href="mailto:amy.l.bragg@maine.gov">amy.l.bragg@maine.gov</a></p> <p>Tel: 947-8493 Fax: 990-4819 Toll Free: 800-210-1585</p> <p>Dover-Foxcroft Satellite Office 125 Summer St Dover-Foxcroft, ME 04426</p> <p>Tel: 947-8493 Fax: 564-0019</p>	<p>Denise Howell, Director PO Box 718 Machias, ME 04654 <a href="mailto:denise.s.howell@maine.gov">denise.s.howell@maine.gov</a></p> <p>Tel: 255-4892 Fax: 255-6457</p> <p>Ellsworth Satellite Office: 14 Toothaker Lane, Suite 4 Ellsworth, ME 04605</p> <p>Tel: 667-7108 Fax: 664-0461</p>	<p>Lisa-Kay Folk, Director 39 Limerick Rd. Arundel, ME 04046 <a href="mailto:l.folk@cidsyc.org">l.folk@cidsyc.org</a>**</p> <p>Tel: 985-7861 Fax: 985-6703 Toll Free: 800-993-7615</p>

*(a) The total number of employees by function and the number of new employees hired in the prior fiscal year by function:*

As of June 30, 2014 the total employee count statewide stood at 359. Please refer to the chart accompanying this section for the detailed listing of staff by function and those hired in the prior fiscal year. Please note, newly hired staff are categorized two different ways. One category lists staff hired to replace an approved position that was held by a prior employee. The new column denotes a first time hire in a position that was either brand new that fiscal year or has been vacant since being approved and had not been filled previously. The majority of brand new added positions were Educational Technicians needed to fulfill identified IEP requirements for children ages 3-5. Directors work closely with the Finance Director in projecting child staffing needs for the coming school year when preparing their budgets so this is given consideration proactively.

Active Employees as of 6/30/14			Active Employees as of 6/30/14			New Hires in the Prior FY 13-14				
Site	Count	FTE	Job Title	Count	FTE	Job Title	Count	FTE	New	Replace-ments
Aroostook	14	12.92	Accounts Payable Coordinator	1	1.00	Case Manager 3-5 Level I	4	3.80	2	2
Downeast	21	16.60	Accounts Payable Processor	2	2.00	Case Manager 3-5 Level II	13	13.00	3	10
First Step	45	38.03	Accounts Payable Specialist	1	1.00	Case Manager B-2	2	2.00	2	0
Midcoast	59	40.46	Accounts Receivables/Ins Billing Spec.	1	1.00	Director	1	1.00	0	1
Opportunities	45	35.51	Case Manager 3-5 Level I	9	7.76	Ed Tech II*	2	0.90	2	0
PEDS	40	30.76	Case Manager 3-5 Level II	55	50.08	Ed Tech III*	20	7.79	14	6
Reach	47	40.69	Case Manager B-2	30	29.17	Occupational Therapist	3	3.00	1	2
State Office	18	17.88	Certified Occupational Therapy Asst.	3	1.89	Office Operations Assist	4	4.00	3	1
Two Rivers	39	32.55	Data Analyst	1	1.00	Quality Assurance Director	1	1.00	1	0
York	31	28.08	Deputy Director	1	1.00	Speech-Language Pathologist	4	3.70	1	3
			Director	4	4.00	Speech-Language Pathology Assistant	1	0.73	1	0
<b>Total Employees</b>	<b>359</b>	<b>293.48</b>	Director Assist	1	1.00	State Early Childhood Sp Ed Tech Advisor	1	1.00	0	1
			Ed Tech I	8	4.46	Teacher of Children w Disabilities	7	6.95	2	5
			Ed Tech II	5	1.92					
			Ed Tech III	59	35.72	<b>Total New Hires</b>	<b>63</b>	<b>48.87</b>	<b>32</b>	<b>31</b>
			Educational Consultant	7	6.65					
			Finance Director	1	1.00	* Of 22 Ed Techs hired, 15 are temporary status.				
			HR Generalist and Payroll Coordinator	1	1.00					
			Human Resources Assistant	1	1.00					
			Human Resources Director	1	1.00					
			Licensed Clinical Social Worker	2	2.00					
			Occupational Therapist	20	16.69					
			Office Operations Assist	18	17.10					
			Office Operations Manager	12	11.47					
			Physical Therapist	4	3.40					
			Psychol Service Provider	2	1.13					
			Quality Assurance and Referral Coord.	1	1.00					
			Quality Assurance Director	1	1.00					
			Social Worker	1	1.00					
			Speech-Language Pathologist	28	21.37					
			Speech-Language Pathology Assistant	3	1.81					
			Sr Site Accountant	1	1.00					
			State Director	1	1.00					
			State Early Childhood Sp Ed Tech Advisor	1	1.00					
			Teacher of Children w Disabilities	72	58.86					
			<b>Total</b>	<b>359</b>	<b>293.48</b>					

Of all new staff hired last year, two of the 32 were professional therapists, with a third being a professional assistant. 9% were therapists, specifically one Speech Language Pathologist, one Speech Language Pathology Assistant and one Occupational Therapist hired to meet the requirements under IDEA. The Occupational Therapist was hired to serve children in Aroostook County in both the Early Intervention and Special Education programs. The Speech Language Pathologist was hired to support completion of timely evaluations at the CDS First Step site and the Speech Language Pathology Assistant was hired to support service needs in Washington County. Eighteen of the new staff hired were Educational Technicians and two Teachers of Young Children with Disabilities to either support children in their least restrictive environments (Public 4-year-old programs, community pre-schools, Head Start) or to provide special education instruction.

(b) *The number of private providers that contracted with the Child Development Services System to provide direct services, including transportation services, and the number of contracted providers delivering each type of service in the prior fiscal year:*

- All Provider Contracts: 322 (some contracts are for more than one service and contractors range from a sole proprietor to those with numerous employees)
- Specially Designed Instruction (provided by certified special education teachers of Educational Technicians III) 63
- Speech and Language Services (provided by a Licensed Speech Language Pathologist or Speech Language Pathology Assistant) 100
- Occupational Therapy (provided by a Licensed Occupational Therapist or Certified Occupational Therapy Assistant) 58
- Physical Therapy (provided by a Licensed Physical Therapist or Certified Physical Therapy Assistant) 30
- Transportation 20
- Other (this includes Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters and other specialty providers) 100

(c) *The number of children who received direct services provided by Child Development Services System employees in the prior fiscal year and the number of children who received direct services provided by contracted private providers in the prior fiscal year;*

FY14 Data	Number of Services Prescribed	Total Prescribed Hours	Total Number of Providers	CDS Staff Prescribed Hours	Contracted Providers Prescribed Hours	Number of Times CDS Staff Listed as Provider	Number of Times Contracted Providers Listed as Provider	Pct Hours Prescribed to CDS Staff	Pct Hours Prescribed to Contracted Providers	Pct CDS Staff Assigned to Services	Pct Contracted Provider Assigned to Services
OT	4,643	110,926	4,643	49,800	61,126	2,199	2,444	44.9%	55.1%	47.4%	52.6%
PT	2,264	73,108	2,264	12,467	60,641	793	1,471	17.1%	82.9%	35.0%	65.0%
SDI /SI	14,314	1,283,184	14,314	302,956	980,228	7,662	6,652	23.6%	76.4%	53.5%	46.5%
Speech	9,497	226,163	9,497	48,594	177,569	2,306	7,191	21.5%	78.5%	24.3%	75.7%
Other	1,168	39,536	1,168	12,994	26,542	406	762	32.9%	67.1%	34.8%	65.2%
Totals	31,886	1,732,917	31,886	426,811	1,306,106	13,366	18,520	24.6%	75.4%	41.9%	58.1%

*(d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site:*

Preschool classrooms operated solely by CDS for children ages three-five are found in Oxford, Dover-Foxcroft, Rumford and Rockland. One preschool classroom is operated at the Dover-Foxcroft satellite office for CDS Two Rivers with morning and afternoon sessions of six children each, totaling 12 children with significant needs being served. Another classroom is operated at the CDS Opportunities satellite in Rumford, where 17 children are served, ten of them with IEPs. At the CDS Opportunities site in Oxford two classrooms are now in operation with an enrollment of 35 students, 24 with IEPs.

In Rockland, two inclusive classrooms are housed at the CDS Mid Coast Regional site. Enrollment in Rockland includes two morning sessions serving a total of 35 children and one afternoon session serving 10 children. Further, CDS Mid Coast Regional is a partner in a collaborative Head Start classroom where another 10 children are served, as is CDS Two Rivers where two collaborative classrooms exist. The first of these hosts 20 children, 14 with IEPs, and the second has an enrollment of 14 children, 8 with IEPs.

Enrollment across the system stands at 153 children, including those children who do not have an IEP. The CDS Peds classroom in Farmington is no longer in operation with the commencement of school year 2014.

Collaborations between CDS, Head Start and public schools continue across the state. This has been an excellent way to maximize reduced resources and gives children with IEPs access to regular early childhood classrooms with typical age peers and services closer to their homes. For example, CDS partners with Penquis Head Start in Penobscot and Piscataquis Counties by providing special education staff at locations in Dexter, Milo and Bangor. CDS also partners with York County CAP Head Start, the Educare Center in Waterville, the Aroostook CAP Head Start, MSAD #22 (Hampden, Newburgh, Winterport) and the Lewiston public schools just to name a few. CDS employs Educational Technicians and Special Education Teachers (or funds the positions) while the partners may contribute facilities, food service, supplies and regular education staff. Joint professional development

activities are another positive outcome of these collaboratives. We will continue to foster the expansion of these partnerships, especially in light of Maine's recent awarding of the Federal Pre-K expansion grants. Working with the 13 local school districts noted in the grant and other community partners is not only a fiscally responsible method to offer early learning experiences for children who need special education and related services, but also supports serving children with disabilities in the least restrictive environment, allowing them access to the regular early childhood curriculum and to age peers who are typically developing.

An updated Memorandum of Understanding (MOU) was developed this year between CDS and the Department of Education (Early Childhood Consultant) for use by public school units (after consultation with their regional CDS site) when applying to develop or expand a public 4-year-old program. This updated MOU reflects the collaborative efforts and acknowledgements that will occur between the school and the regional CDS site on behalf of children that may be or are in need of special education and related services.

*(e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;*

All CDS sites across the state serve children that attend a local public 4-year-old program in their catchment area. Many public schools partner with Head Start to jointly offer these pre-school programs. Right now, our data system is not able to match the specific name of the classroom program to the enrolled child. That will be a feature coming in the data system that CDS is acquiring. The data system registers if the child is receiving the IEP services in the Least Restrictive Environment (LRE) or not. Our data does show that we have a very high percentage of our children being served in inclusive settings, considered to be the LRE and that if the public 4-year-old program is the LRE that is where our obligation to provide a Free Appropriate Public Education (FAPE) lies. Therefore, our figure is a manual count from the sites of approximately 500 4-year-olds with IEPs that are attending their local public pre-school classrooms.

**(4) Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years:**

*(a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;*

*(b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules;*

Summary of site specific indicator data for FFY 2012 and FFY 2013. Detailed information can be found in Annual Performance Reports located at <http://www.maine.gov/doe/specialed/support/spp/index.html>.

**Part C- Early Intervention**

Site	Target	FFY 2012(%)									FFY 2013 (%)								
		Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York	Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York
C1 Timely Intervention	100	94	95	100	99	100	100	100	100	100	100	98.9	98	100	100	100	100	100	100
C2 Natural Environment	95	98	98	98	97	98	100	100	89	99	98	100	99	100	100	99	100	98	100
C3 Child Outcomes																			
Summary Statement A1	53	25	0	25	100	0	50	50	0	0	88	25	38	39	47	56	58	55	61
Summary Statement A2	41	33	20	43	100	0	67	0	0	33	69	63	42	47	52	58	65	50	43
Summary Statement B1	60	17	25	67	100	33	40	0	100	0	62	41	53	63	59	67	53	44	70
Summary Statement B2	27	17	20	14	100	0	33	0	0	33	25	31	25	35	50	33	40	36	33
Summary Statement C1	53	33	50	67	100	33	40	0	0	67	73	52	56	71	47	68	67	70	89
Summary Statement C2	38	17	40	43	100	0	33	0	100	33	50	59	58	47	57	51	70	64	76
C4 Family Involvement																			
a) Know their rights	91	100	96	97	100	95	92	96	100	100	100	100	94	95	100	96	96	100	100
b) Effectively communicate child's needs	91	92	100	95	100	100	92	92	100	100	100	98	88	95	100	93	88	100	100
c) Help their child develop and learn	91	100	98	100	100	95	96	92	100	100	93	96	100	91	100	96	92	100	97
C5 Child Find 0-1		0.60	0.76	1.3	0.38	0.88	0.87	0.71	0.99	0.21	Data not currently available by location								
C6 Child Find 0-3		2.28	2.87	3.67	1.20	2.82	2.14	2.18	3.40	1.98	Data not currently available by location								
C7 Timely Evaluation	100	48	83	90	97	88	97	98	93	82	90	75	90	100	86	93	100	96	64
C8 Transition																			
a) Planning Steps and Services	100	100	99	100	98	99	100	98	100	99	100	100	98.95	100	100	100	100	100	100
b) Notification	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
c) Transition Conference	100	58	88	81	86	91	84	89	77	79	81	91	71	100	87	79	93	87	72



**Part B 619- Early Childhood Special Education**

Site	Target (%)	FFY 2012 (%)										FFY 2013 (%)								
		Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York	Aroostook	Reach	First Step	Two Rivers	Midcoast Regional	Opportunities	Project PEDS	DownEast	York	
B6 Least Restrictive Environment	A	53	69	44	54	45	89	35	61	66	50	Data not currently available by location								
	B	12.5	16	3	23	13	2	27	2	5	15	Data not currently available by location								
<b>B7 Outcomes</b>																				
Summary Statement A1		64	64	28	58	50	50	30	15	66	60	78	43	78	65	61	0	46	68	73
Summary Statement A2		38	41	20	49	56	29	14	24	33	21	79	31	42	61	47	100	81	45	45
Summary Statement B1		67	67	52	80	70	65	52	50	50	78	47	50	53	64	75	0	77	76	78
Summary Statement B2		36	53	31	47	50	32	5	18	27	29	42	44	25	49	64	100	63	35	28
Summary Statement C1		59	69	53	56	67	52	50	47	44	47	67	45	56	55	48	0	13	53	71
Summary Statement C2		52	65	53	61	60	46	19	29	31	56	79	67	58	68	62	100	83	43	63
B8 Parent Involvement		91	95	97	98	94	98	95	100	96	93	93	98	97	97	98	94	90	97	100
B11 Timely Evaluation		100	76	88	74	97	89	67	98	86	76	78	84	67	93	76	67	98	69	84
B12 Transition IEP by 3		100	100	100	98	100	100	100	100	100	100	100	99.3	99	100	100	100	96	100	98

**CDS Part C State Data Summary**

SPP Indicator	FFY2009 (%)			FFY 2010 (%)			FFY 2011 (%)			FFY 2012 (%)			FFY2013 (%)		
C1 Timely Intervention	92.9			99			97			99			100		
C2 Natural Environments	85			90.6			93			98			99		
C3 Child Outcomes (0-2)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	43.5	53.5	54.7	42	52	56	40	39	51	24	37	48	45	54	61
Summary Statement 2	42.1	26.8	38.6	52	33	48	50	26	43	37	23	34	55	33	58
C4 Family Involvement	92	92	76	82	82	90	92	92	88	88	94	97	98	96	96
C5 Child Find 0-1	0.64			0.52			.63			.70			.63		
C6 Child Find 0-3	2.29			2.37			2.49			2.42			2.17		
C7 Timely Evaluation	64.9			84.5			88			89			83		
C8 Transition	86.6	100	94.8	87	100	93	94	100	77	99	100	83	100	100	83

**CDS Part B 619 State Data Summary**

SPP Indicator	FFY2009 (%)			FFY 2010 (%)			FFY 2011 (%)			FFY 2012 (%)			FFY2013 (%)		
B6 Least Restrictive Environment	Not required to report									54	11	65*	9*		
B7 Child Outcomes (3-5)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	60.9	59.9	63.5	54	61	54	51	61	60	46	65	57	60	69	55
Summary Statement 2	37	31.3	53	36	33	48	40	36	57	33	35	51	61	51	69
B8 Parent Involvement	91			90			91			96			97*		
B11 Timely Evaluation	Not available			68			79			85			81*		
B12 Transition IEP by 3	91.7			93			95			100			99		

\* Represents CDS data only.

(c) Measures of productivity for Child Development Services System employees providing case management and direct services to children;

This chart reflects data from all nine regional sites.

	Number of CDS Therapists	Overall % (with mileage calculation)	Cancelled or No-Show Hours	Total Productive Hours / month	Total Available Hours / month	Miles Traveled / month
<b>OT Count</b>	27	55.60%	287	1,668	3,013	15,509
<b>PT Count</b>	5	62.10%	60	336	542	2,639
<b>SLP Count</b>	26	60.40%	331	1,607	2,662	13,123
<b>SLPA Count</b>	1	50.20%	8	22	44	122
<b>SW Count</b>	3	76.10%	18	257	338	1,821
Totals	62	60.88% (avg)	704	3,891	6,599	33,214

(e) Measures of per unit costs, including the average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers.

	CDS Employee Cost/Hour	Standard Contracted Provider Cost/Hour (Maine Care Rate)	Average Cost/Hour of Providers with Approved Non Standard Rates	Number of Contracted Providers with Non Standard Rate
Clinical Social Worker	97.18	52.24	72.00	4
Physical Therapist	52.54	50.40	73.72	10
Speech Language Pathologist	60.10	49.48	82.58	15
Occupational Therapist	49.29	50.40	72.57	4

**(5) Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and**

Maine Quality Counts for Kids recently announced the award of three Developmental Screening Community Initiative mini-grants to multi-disciplinary teams in the Bangor, Waterville and Mid-Coast regions. Promoting developmental milestones and screening for early intervention services are critical elements in improving child health outcomes and ensuring children are ready for school.

Amy Belisle, MD, Director of Child Health at Maine Quality Counts shared that “This Initiative provides ways for **Maine Families, Public/Community Health Nursing, Head Start, Child Development Services, the United Way, medical practices and other local nonprofits** to coordinate efforts to improve developmental screening rates for children from birth to age three.”

Many of the organizations that serve children ages birth to three in Maine, including Maine Families, Public Health Nursing, Early Head Start, health care providers, and Child Development Services, participate in developmental surveillance and screening. Over the past two years, the **Developmental Systems Integration (DSI) Steering Committee** has worked to develop a strategy and plan to coordinate efforts and share results among different organizations, working toward the goals of reducing duplicate screening, ensuring that children who require further evaluation and services receive appropriate and timely follow-up care, and completing the communication loop to make sure screening and evaluation results are communicated back to the health care providers and referring organizations working with children and their families.

In order to improve care and coordination, the DSI group proposes to test ways to better communicate and coordinate in the aforementioned communities in Maine over a period of 8 months.

The partners in these communities will serve as pilot sites, testing the recommendations of the DSI: SAIEL Steering Committee collectively as a local team. The team from the Bangor region includes:

- Penquis CAP’s Maine Families, Early Head Start and Autism programs
- CDS Two Rivers**
- PCHC: Penobscot Pediatrics

- Bangor Community Health Nursing

In the Waterville region, the team includes:

- KVCAP's Maine Families and Early Head Start programs
- Educare of Central Maine
- Waterville Pediatrics
- Public Health Nursing
- CDS PEDS**
- Mid-Maine Homeless Shelter
- United Way of Mid-Maine

Involved in the Mid-Coast region is:

- Martin's Point Health Care
- United Way of Mid-Coast Maine
- CDS Midcoast**
- Maine Families
- Seeds of Independence
- Public Health Nursing
- Midcoast Maine Community Action's Early Head Start Program

**(6) A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]**

CDS has undertaken a major technology initiative this fiscal year and into next to bring the entire CDS system under one technology provider for all users. It had been previously indicated by the systems' audit firm that CDS was exposed to many potential significant issues given the status of our technology across the regional sites. The CDS state office being co-located within the Department of Education in Augusta has long been integrated with the Office of Information Technology (OIT) as are all other state agencies. This has not been the case with the regional sites. Since their inception, they have been independently responsible for all of their technology needs (internet providers, hardware, software, email, etc.). That responsibility has been fraught with myriad problems. Keeping staff supplied with hardware that is in good repair with current operating systems and an appropriate level of security has proven to be an absolute challenge over the

years. Not having access to a help desk, technicians for trouble-shooting, routine replacement schedules and not least of all a secure network has been a tremendous barrier to the site's achieving appropriate functionality. Given the host of problems associated with the patchwork of technology that has long existed and the recommendations stemming from the audit report of our technology we are migrating all regional CDS sites to the OIT for all future technology needs. (Referring back to the chart listing all site directors' information you will see that many have already migrated to the maine.gov email network). Given this initiative, CDS has requested additional funding for the on-going provision of this much needed service. This request has been presented in the Governor's budget package for review and approval by the legislature this session.

Transporting children to their services remains another primary challenge for the CDS system. Given the nature of the CDS system, there has existed two options for transporting children with disabilities to their services: parents (Who are entitled to mileage reimbursement) or contracting with transportation agencies. In Maine, the transportation agencies are of several types. One is the Non-Emergency Transportation network ([http://www.maine.gov/dhhs/oms/nemt/nemt\\_index.html](http://www.maine.gov/dhhs/oms/nemt/nemt_index.html)), which provides transportation to medically necessary appointments funded by Maine Care, including children with IEPs that have Maine Care coverage, through the brokerage system. Another avenue is for CDS to contract with private transportation providers directly, which include those who are also approved Maine Care providers as well as those who are not, along with smaller transportation entities including taxis. CDS is responsible, no matter the funding source to ensure children have access, including transportation to their special education services.

This has presented many challenges over the years. Of paramount importance has been insuring the safety and well-being of getting young children with disabilities from their home or child-care to their special education programming. Many of the transportation providers rely heavily on volunteer drivers. Insuring adequate availability of drivers who are trained to be effective with transporting children that have medical, behavioral or communication challenges has not been easy. Many times, children arrive very early or very late for their appointments, as drivers are busy trying to meet the demands of their client base.

Figuring out the payment stream can be extremely challenging, as some parts of children's IEP services are reimbursable as medically necessary services and some are not – this complicates matters for all involved.

All CDS sites around the state face these challenges on a daily basis to insure that children have appropriate transportation to their entitled services. This is a project on the horizon that must be addressed in the strategic plan going forward. CDS spends \$2,000,000.00+/- annually of its funds to transport children. This does not include the costs of transportation for CDS children that are provided through Maine Care funds.

Lastly, CDS put out a request for proposal last year for a new child data management system, with a vendor award being announced last spring. CDS has been able to successfully finalize a contractual agreement and is extremely anxious to move forward on this exciting project. We anticipate this new data system will create great efficiencies and provide us with data in real time that we have not ever been able to access in our history. This will provide for accurate and timely data sharing for federal and state reporting requirements that have proven to be difficult at best and impossible as noted in some instances. Over the next three years, CDS anticipates overall system wide cost savings which has been realized in at least 2 other states that have acquired this data system.

**APPENDIX A (1 b, d)**  
**Financial Information**

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Consolidated

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$4,147,204	\$4,433,363	(\$286,159)	\$3,903,211	\$4,070,940	(\$167,729)	\$3,756,762	\$4,000,737	(\$243,975)
CM/ CF Travel	150,537	193,914	(43,377)	134,963	150,573	(15,610)	156,983	239,580	(82,597)
<b>CM/ CF Total</b>	<b>4,297,740</b>	<b>4,627,277</b>	<b>(329,537)</b>	<b>4,038,174</b>	<b>4,221,513</b>	<b>(183,339)</b>	<b>3,913,745</b>	<b>4,240,317</b>	<b>(326,572)</b>
Special Instruction Evals	47,038	47,703	(665)	46,849	80,250	(33,401)	57,124	41,947	15,177
Special Instruction	6,528,336	6,154,781	373,555	6,975,029	6,213,399	761,631	7,717,899	4,842,095	2,875,804
LRE Space	331,059	366,276	(35,217)	358,057	0	358,057	212,878		212,878
MeCare Premiums	5,410	12,040	(6,630)	8,195	7,807	388	9,386	13,668	(4,282)
SI Salary & Benefits	5,256,783	6,251,715	(994,932)	7,422,868	8,472,275	(1,049,407)	7,987,347	8,238,462	(251,115)
Social Work Evals	986	23,400	(22,414)	1,343	1,650	(307)	0	4,400	(4,400)
Social Work Therapy	53,073	69,778	(16,705)	82,875	43,135	39,740	56,216	70,391	(14,175)
Social Work Sal & Benefits	289,567	463,793	(174,226)	481,485	584,765	(103,280)	362,214	449,299	(87,085)
Psychological Evals	179,562	206,550	(26,988)	188,937	193,312	(4,376)	212,418	151,500	60,918
Psych Therapy	70,802	108,955	(38,153)	79,218	28,085	51,133	39,061	26,000	13,061
PT Evals	7,438	29,400	(21,962)	4,517	27,975	(23,458)	8,447	16,300	(7,853)
Physical Therapy	189,705	276,187	(86,482)	142,641	119,923	22,718	130,821	117,500	13,321
PT Salary & Benefits	241,192	323,576	(82,384)	261,752	413,308	(151,556)	303,949	320,817	(16,868)
Speech Evals	173,628	167,100	6,528	167,189	121,120	46,069	143,592	104,250	39,342
Speech Therapy	1,698,679	1,719,645	(20,966)	1,772,412	1,352,373	420,039	1,711,000	1,259,440	451,560
ST Salary & Benefits	1,708,583	2,033,604	(325,021)	1,819,671	2,138,163	(318,492)	1,802,305	2,181,290	(378,985)
OT Evals	21,947	33,747	(11,800)	29,169	36,511	(7,342)	27,777	48,806	(21,029)
OT Therapy	384,963	433,207	(48,244)	443,542	352,986	90,556	447,234	255,100	192,134
OT Salary & Benefits	1,149,373	1,244,179	(94,806)	1,249,889	1,404,376	(154,487)	1,213,509	1,566,786	(353,277)
Audio Evals	52,173	43,932	8,241	44,263	43,638	625	42,786	32,273	10,513
Eye Evals	410	9,653	(9,243)	1,798	6,072	(4,274)	318	5,663	(5,346)
Medical/Nutrition Evals	46,438	38,910	7,528	51,142	32,750	18,392	21,516	41,500	(19,984)
All Other Evals	405	4,450	(4,045)	0	8,093	(8,093)	334	15,600	(15,266)
All Other Therapies	133,044	174,283	(41,239)	263,806	48,315	215,491	47,312	116,000	(68,688)
Team Meeting	307,018	242,550	64,468	288,126	212,171	75,955	292,474	239,343	53,131
Direct Support-Building Costs	505,898	460,203	45,695	671,322	524,128	147,194	676,701	523,539	153,162
Direct Support-Facilities	409,974	600	409,374	425,924	260,240	165,684	225,959	225,959	
Staff Travel Direct Support	468,406	480,214	(11,808)	488,628	367,589	121,039	477,766	356,992	120,774
Child Transportation	161,667	178,399	(16,732)	185,292	128,185	57,107	174,662	141,078	33,584
Provider Transportation	585,392	306,101	279,291	331,213	201,504	129,709	294,266	178,000	116,266
Commercial Transportation	1,158,831	1,017,101	141,730	1,374,617	850,332	524,285	1,351,065	887,775	463,290
Instructional Supplies	19,833	34,687	(14,854)	20,513	60,403	(39,890)	42,731	65,200	(22,469)
Screening Supplies	57,357	52,684	4,673	38,790	61,962	(23,172)	59,012	47,250	11,762
Assistive Technology	38,572	48,087	(9,515)	44,284	68,518	(24,234)	81,061	63,500	17,561
Contract Admin/ Monitoring DS	23,343	23,000	343	(36,146)	312,420	(348,566)	341,694		341,694
<b>Total Direct Service</b>	<b>22,306,884</b>	<b>23,080,490</b>	<b>(773,606)</b>	<b>25,729,211</b>	<b>24,777,733</b>	<b>951,478</b>	<b>26,572,830</b>	<b>22,421,764</b>	<b>4,151,066</b>
Contract Admin/ Monitoring	225,701	408,865	(183,164)	388,582	386,441	2,141	652,301	523,393	128,908
Staff Training	75,485	58,390	17,095	30,853	59,876	(29,023)	12,535	50,700	(38,165)
Site Director Salaries & Benefits	545,060	705,253	(160,193)	648,683	780,234	(131,550)	712,025	745,320	(33,295)
All Admin Salaries & Benefits	2,074,536	2,170,325	(95,789)	2,032,960	2,073,168	(40,208)	2,022,134	1,924,313	97,821
Legal/ Audit/ Fiscal	140,559	189,600	(49,041)	149,360	290,275	(140,915)	319,526	354,650	(35,124)
Office Cleaning	20,566	78,570	(58,004)	44,836	50,097	(5,261)	68,086	35,345	32,742
Repairs & Maintenance	19,169	43,768	(24,599)	25,316	82,523	(57,207)	105,152	33,932	71,221
Rent	383,208	422,315	(39,106)	318,694	428,124	(109,430)	362,866	368,809	(5,943)
Equipment Rental	25,429	70,283	(44,854)	20,559	36,715	(16,156)	37,262	40,594	(3,332)
All Insurance	15,958	41,403	(25,446)	19,122	33,582	(14,460)	28,937	49,218	(20,281)
Postage	39,689	86,600	(46,911)	35,995	71,420	(35,425)	54,772	59,630	(4,857)
Telephone	58,243	118,730	(60,487)	60,263	74,853	(14,590)	95,283	85,643	9,641
Advertising	9,230	11,300	(2,070)	5,942	3,819	2,123	3,504	12,732	(9,228)
Staff & Admin Travel	97,782	58,650	39,132	37,302	58,120	(20,818)	52,954	62,368	(9,414)
Office Supplies	54,056	136,937	(82,881)	53,081	130,016	(76,935)	101,670	129,696	(28,026)
Equipment Repair & Maintenance	74,946	144,135	(69,189)	73,628	48,223	25,404	59,275	67,194	(7,920)
Electric/ Heat/ Water	66,185	85,048	(18,863)	54,981	60,041	(5,061)	60,690	65,990	(5,300)
Dues & Subscriptions	10,869	9,531	1,338	8,181	15,791	(7,610)	14,136	28,752	(14,616)
Capital Equipment	72,737	153,950	(81,213)	50,831	145,442	(94,611)	152,922	131,773	21,149
Payroll Fees	66,962	68,514	(1,552)	74,553	59,156	15,397	64,613	54,900	9,713
Other	13,171	1,950	11,221	8,639	1,423	7,216	3,511	14,603	(11,092)
<b>Total Administration</b>	<b>4,089,540</b>	<b>5,064,117</b>	<b>(974,577)</b>	<b>4,142,362</b>	<b>4,889,339</b>	<b>(746,978)</b>	<b>4,984,154</b>	<b>4,839,555</b>	<b>144,599</b>
<b>TOTAL</b>	<b>\$ 30,694,164</b>	<b>\$ 32,771,884</b>	<b>\$ (2,077,720)</b>	<b>\$ 33,909,747</b>	<b>\$ 33,888,585</b>	<b>\$ 21,161</b>	<b>\$ 35,470,730</b>	<b>\$ 31,501,636</b>	<b>\$ 3,969,094</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Aroostook

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$ 238,037	\$ 245,789	\$ (7,752)	\$ 211,850	\$ 184,974	\$ 26,876	\$ 139,919	\$ 163,060	\$ (23,141)
CM/ CF Travel	14,243	22,000	(7,757)	14,042	19,303	(5,261)	28,970	28,753	217
<b>CM/ CF Total</b>	<b>252,280</b>	<b>267,789</b>	<b>(15,509)</b>	<b>225,892</b>	<b>204,277</b>	<b>21,615</b>	<b>168,889</b>	<b>191,813</b>	<b>(22,924)</b>
Special Instruction Evals	5,899	1,500	4,399	436	30,000	(29,564)	5,568	2,000	3,568
Special Instruction	483,433	615,000	(131,567)	581,435	517,456	63,979	712,660	50,000	662,660
LRE Space	6,404	14,000	(7,596)	16,725	-	16,725	7,650	-	7,650
MeCare Premiums	-	2,000	(2,000)	-	-	-	-	-	-
SI Salary & Benefits	213,001	217,522	(4,521)	405,036	433,766	(28,730)	371,638	375,983	(4,345)
Social Work Evals	746	12,000	(11,254)	713	1,000	(287)	-	-	0
Social Work Therapy	-	3,000	(3,000)	17,380	1,000	16,380	12,856	-	12,856
Social Work Sal & Benefits	32,220	106,873	(74,653)	130,786	159,915	(29,129)	74,999	103,752	(28,753)
Psychological Evals	2,436	8,000	(5,564)	2,030	40,000	(37,970)	8,626	-	8,626
Psych Therapy	11,018	45,000	(33,983)	9,108	1,000	8,108	3,080	-	3,080
PT Evals	46	2,000	(1,954)	288	3,000	(2,712)	181	300	(119)
Physical Therapy	6,394	12,000	(5,606)	9,186	15,000	(5,814)	10,583	15,000	(4,417)
PT Salary & Benefits	-	-	0	-	46,423	(46,423)	-	-	-
Speech Evals	13,104	15,000	(1,896)	14,494	11,000	3,494	16,255	4,000	12,255
Speech Therapy	55,596	40,000	15,596	52,090	35,000	17,090	39,647	35,000	4,647
ST Salary & Benefits	71,834	70,305	1,529	69,531	70,004	(473)	67,623	72,177	(4,555)
OT Evals	441	2,000	(1,559)	167	1,000	(833)	38	606	(568)
OT Therapy	25,479	36,000	(10,521)	9,084	15,000	(5,916)	10,099	-	10,099
OT Salary & Benefits	53,037	49,110	3,927	7,118	46,424	(39,306)	50,031	122,688	(72,657)
Audio Evals	3,295	2,000	1,295	195	1,000	(805)	1,345	1,000	345
Eye Evals	-	2,000	(2,000)	-	-	-	-	-	0
Medical/ Nutrition Evals	-	1,000	(1,000)	-	-	-	-	-	-
All Other Evals	-	1,500	(1,500)	-	1,500	(1,500)	-	-	0
All Other Therapies	1,550	2,000	(450)	921	1,500	(579)	-	-	0
Team Meeting	11,399	6,500	4,899	4,624	2,000	2,624	5,405	2,000	3,405
Direct Support-Building Costs	25,757	10,405	15,352	10,267	-	10,267	7,276	-	7,276
Direct Support-Facilities	34,838	-	34,838	14,833	18,944	(4,111)	10,037	-	10,037
Staff Travel Direct Support	34,918	30,000	4,918	35,680	12,000	23,680	13,970	8,000	5,970
Child Transportation	15,288	14,000	1,288	13,007	10,000	3,007	11,719	8,000	3,719
Provider Transportation	50,381	30,000	20,381	18,450	5,000	13,450	26,479	4,000	22,479
Commercial Transportation	125,039	180,000	(54,961)	184,293	100,000	84,293	153,285	20,002	133,283
Instructional Supplies	2,930	3,500	(570)	215	3,000	(2,785)	639	700	(61)
Screening Supplies	10,426	7,500	2,926	4,912	12,122	(7,210)	8,466	2,500	5,966
Assistive Technology	166	5,000	(4,834)	851	17,079	(16,228)	5,692	1,000	4,692
Contract Admin/ Monitoring DS	-	-	0	-	-	0	-	-	0
<b>Total Direct Service</b>	<b>1,297,075</b>	<b>1,546,715</b>	<b>(249,640)</b>	<b>1,613,853</b>	<b>1,611,133</b>	<b>2,720</b>	<b>1,635,849</b>	<b>828,708</b>	<b>807,141</b>
Contract Admin/ Monitoring	-	-	0	-	-	-	-	-	0
Staff Training	1,520	3,200	(1,680)	1,280	1,200	80	171	1,200	(1,029)
Site Director Salaries & Benefits	21,079	17,654	3,426	61,182	73,125	(11,943)	74,741	73,431	1,310
All Admin Salaries & Benefits	80,391	81,526	(1,135)	81,950	80,924	1,026	79,141	81,378	(2,237)
Legal/ Audit/ Fiscal	-	2,000	(2,000)	10,685	-	10,685	-	-	0
Office Cleaning	1,941	5,000	(3,060)	2,780	3,000	(220)	2,989	3,000	(11)
Repairs & Maintenance	1,082	5,000	(3,918)	6,150	3,000	3,150	3,387	1,809	1,578
Rent	11,939	29,822	(17,883)	21,433	28,000	(6,567)	21,324	27,600	(6,276)
Equipment Rental	1,186	4,000	(2,814)	2,455	3,000	(545)	2,491	2,200	291
All Insurance	703	2,250	(1,547)	1,434	1,805	(371)	1,314	1,100	214
Postage	1,416	5,400	(3,984)	3,051	5,000	(1,949)	3,147	2,000	1,147
Telephone	5,084	10,000	(4,916)	6,489	6,000	489	5,842	4,000	1,842
Advertising	1,151	500	651	-	-	-	200	200	(200)
Staff & Admin Travel	12,194	7,000	5,194	4,261	2,596	1,665	5,487	3,000	2,487
Office Supplies	1,684	9,000	(7,316)	5,364	7,000	(1,636)	5,733	4,000	1,733
Equipment Repair & Maintenance	1,133	8,000	(6,867)	2,987	3,000	(13)	1,394	3,000	(1,606)
Electric/ Heat/ Water	14,169	18,748	(4,579)	7,098	6,500	598	5,748	6,500	(752)
Dues & Subscriptions	-	500	(500)	380	850	(470)	464	850	(386)
Capital Equipment	27,174	8,500	18,674	3,664	2,500	1,164	9,808	500	9,308
Payroll Fees	2,766	4,000	(1,234)	3,845	2,500	1,345	2,868	2,500	368
Other	-	-	0	-	-	0	-	-	0
<b>Total Administration</b>	<b>186,611</b>	<b>222,100</b>	<b>(35,488)</b>	<b>226,487</b>	<b>230,000</b>	<b>(3,513)</b>	<b>226,047</b>	<b>218,268</b>	<b>7,779</b>
<b>TOTAL</b>	<b>\$ 1,735,966</b>	<b>\$ 2,036,604</b>	<b>\$ (300,637)</b>	<b>\$ 2,066,232</b>	<b>\$ 2,045,410</b>	<b>\$ 20,822</b>	<b>\$ 2,030,784</b>	<b>\$ 1,238,789</b>	<b>\$ 791,995</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Downeast

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$324,790	\$363,970	(\$39,180)	\$205,728	\$199,708	\$6,020	\$156,428	\$183,786	(\$27,358)
CM/ CF Travel	12,107	10,000	2,107	7,146	11,256	(4,110)	9,942	4,000	5,942
<b>CM/ CF Total</b>	<b>336,897</b>	<b>373,970</b>	<b>(37,073)</b>	<b>212,874</b>	<b>210,964</b>	<b>1,910</b>	<b>166,369</b>	<b>187,786</b>	<b>(21,417)</b>
Special Instruction Evals	11,075	15,203	(4,128)	16,058	7,000	9,058	11,843	500	11,343
Special Instruction	120,158	179,060	(58,902)	136,919	119,074	17,845	148,382	322,317	(173,935)
LRE Space	83,296	22,000	61,296	22,325	0	22,325	13,666	0	13,666
MeCare Premiums	0	0	0	0	0	0	210	500	(290)
SI Salary & Benefits	264,929	310,932	(46,003)	187,222	173,466	13,756	177,589	164,518	13,071
Social Work Evals	0	0	0	0	0	0	0	1,000	(1,000)
Social Work Therapy	3,117	3,598	(481)	4,207	4,000	207	2,396	2,000	396
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	14,113	15,000	(887)	2,270	5,000	(2,730)	6,942	2,000	4,942
Psych Therapy	0	0	0	65	0	65	0	1,000	(1,000)
PT Evals	847	12,000	(11,153)	0	2,000	(2,000)	463	2,000	(1,537)
Physical Therapy	1,270	42,000	(40,730)	2,954	5,500	(2,546)	3,911	3,500	411
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	4,589	3,500	1,089	2,366	3,000	(634)	2,210	2,200	10
Speech Therapy	61,282	92,909	(31,627)	42,446	25,779	16,667	35,321	42,000	(6,679)
ST Salary & Benefits	134,817	220,056	(85,239)	118,186	320,243	(202,057)	199,009	269,895	(70,886)
OT Evals	125	2,000	(1,875)	440	2,000	(1,560)	0	1,000	(1,000)
OT Therapy	1,915	10,045	(8,130)	11,235	9,000	2,235	6,385	1,000	5,385
OT Salary & Benefits	114,670	152,473	(37,803)	117,567	87,277	30,290	80,195	144,094	(63,900)
Audio Evals	4,308	1,912	2,396	1,748	2,000	(252)	709	1,000	(292)
Eye Evals	190	1,440	(1,250)	0	0	0	0	500	(500)
Medical/ Nutrition Evals	0	1,000	(1,000)	0	0	0	0	0	0
All Other Evals	0	0	0	0	0	0	0	2,000	(2,000)
All Other Therapies	24,930	9,605	15,325	9,489	4,000	5,489	4,600	2,000	2,600
Team Meeting	12,172	9,505	2,667	11,284	4,000	7,284	5,416	500	4,916
Direct Support-Building Costs	20,182	20,182	(0)	22,824	8,000	14,824	15,120	0	15,120
Direct Support-Facilities	13,902	0	13,902	16,680	9,720	6,960	10,917	7,860	3,057
Staff Travel Direct Support	43,291	25,214	18,077	25,689	20,000	5,689	24,776	16,000	8,776
Child Transportation	867	2,744	(1,877)	2,877	6,000	(3,123)	7,259	7,000	259
Provider Transportation	46,893	25,833	21,060	40,155	12,000	28,155	19,245	17,000	2,245
Commercial Transportation	13,594	17,201	(3,607)	19,320	15,000	4,320	22,783	14,000	8,783
Instructional Supplies	1,034	697	337	581	1,000	(419)	530	1,000	(470)
Screening Supplies	4,434	3,500	934	1,916	5,000	(3,084)	4,270	3,000	1,270
Assistive Technology	432	3,842	(3,410)	3,202	5,000	(1,798)	0	2,000	(2,000)
Contract Admin/ Monitoring DS	0	0	0	0	0	0	0	0	0
<b>Total Direct Service</b>	<b>1,002,434</b>	<b>1,203,451</b>	<b>(201,017)</b>	<b>820,025</b>	<b>855,059</b>	<b>(35,035)</b>	<b>804,145</b>	<b>1,033,384</b>	<b>(229,239)</b>
Contract Admin/ Monitoring	0	0	0	0	0	0	24	0	24
Staff Training	1,958	3,000	(1,042)	1,327	2,000	(673)	800	3,000	(2,200)
Site Director Salaries & Benefits	19,479	80,322	(60,843)	69,788	79,964	(10,176)	80,754	79,272	1,482
All Admin Salries & Benefits	101,940	105,677	(3,737)	99,701	99,039	662	98,008	98,920	(912)
Legal/ Audit/ Fiscal	0	0	0	0	0	0	0	0	0
Office Cleaning	1,708	3,640	(1,932)	1,570	3,120	(1,550)	1,007	1,350	(343)
Repairs & Maintenance	63	1,768	(1,705)	844	1,000	(156)	1,123	1,000	123
Rent	22,618	22,618	0	19,976	26,080	(6,104)	25,180	35,640	(10,460)
Equipment Rental	1,254	4,000	(2,746)	41	2,000	(1,959)	432	1,500	(1,068)
All Insurance	737	1,458	(721)	804	1,618	(814)	971	15,000	(14,029)
Postage	2,838	5,000	(2,162)	1,970	2,500	(530)	2,903	2,500	403
Telephone	3,686	6,600	(2,914)	3,689	4,000	(311)	4,667	6,000	(1,333)
Advertising	1,221	0	1,221	63	200	(137)	0	500	(500)
Staff & Admin Travel	15,197	3,200	11,997	3,874	5,000	(1,126)	4,979	6,000	(1,021)
Office Supplies	3,794	12,000	(8,206)	5,168	4,400	768	4,352	9,000	(4,648)
Equipment Repair & Maintenance	1,501	1,845	(344)	813	2,000	(1,187)	1,406	2,000	(594)
Electric/ Heat/ Water	0	0	0	54	0	54	56	0	56
Dues & Subscriptions	0	0	0	0	600	(600)	505	1,000	(495)
Capital Equipment	457	9,000	(8,543)	6,224	4,622	1,602	2,481	1,000	1,481
Payroll Fees	3,461	2,150	1,311	2,291	2,100	191	2,105	2,500	(395)
Other	0	0	0	0	200	(200)	9	0	9
<b>Total Administration</b>	<b>181,912</b>	<b>262,278</b>	<b>(80,366)</b>	<b>218,197</b>	<b>240,442</b>	<b>(22,245)</b>	<b>231,762</b>	<b>266,182</b>	<b>(34,420)</b>
<b>TOTAL</b>	<b>\$ 1,521,243</b>	<b>\$ 1,839,699</b>	<b>\$ (318,456)</b>	<b>\$ 1,251,096</b>	<b>\$ 1,306,466</b>	<b>\$ (55,369)</b>	<b>\$ 1,202,277</b>	<b>\$ 1,487,352</b>	<b>\$ (285,075)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – First Step

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2014	FY2014	FY2014		2013	FY2013	FY2013		2012	FY2012	FY2012
Case Management/ Child Find	\$695,800	\$747,993	(\$52,193)		\$642,921	\$658,066	(\$15,145)		\$596,033	\$606,843	(\$10,810)
CM/ CF Travel	21,198	28,000	(6,802)		19,300	17,224	\$2,076		18,908	15,000	\$3,908
<b>CM/ CF Total</b>	<b>716,999</b>	<b>775,993</b>	<b>(58,994)</b>		<b>662,221</b>	<b>675,290</b>	<b>(13,069)</b>		<b>614,941</b>	<b>621,843</b>	<b>(6,902)</b>
Special Instruction Evals	817	3,200	(2,383)		1,980	11,000	(9,020)		10,865	11,000	(135)
Special Instruction	1,161,275	1,300,000	(138,725)		1,343,080	1,421,383	(78,303)		1,628,866	1,629,453	(587)
LRE Space	13,027	4,000	9,027		3,265		3,265		950		950
MeCare Premiums	0	200	(200)			600	(600)		688	1,000	(312)
SI Salary & Benefits	720,276	893,943	(173,667)		762,176	742,591	19,585		730,743	756,988	(26,245)
Social Work Evals	0	400	(400)		630	400	230			400	(400)
Social Work Therapy	0	400	(400)		2,068	1,100	968		5,076	4,000	1,076
Social Work Sal & Benefits	0	0	0		26,587	25,958	629		37,082	37,248	(166)
Psychological Evals	21,545	10,000	11,545		5,011	6,000	(989)		5,326	4,000	1,326
Psych Therapy	3,397	5,000	(1,603)		1,261	11,000	(9,739)		13,129	11,000	2,129
PT Evals	1,505	1,100	405		1,243	1,100	143		1,089	1,000	89
Physical Therapy	20,112	10,000	10,112		11,052	10,000	1,052		8,689	10,000	(1,311)
PT Salary & Benefits	0	0	0		3,587	49,584	(45,997)		52,144	50,136	2,008
Speech Evals	17,913	20,600	(2,687)		19,931	7,500	12,431		14,102	9,000	5,102
Speech Therapy	228,896	225,000	3,896		194,297	250,000	(55,703)		215,380	250,000	(34,620)
ST Salary & Benefits	195,349	224,914	(29,565)		162,926	127,562	35,364		81,450	85,323	(3,873)
OT Evals	4,423	5,000	(577)		5,669	3,000	2,669		3,403	3,000	403
OT Therapy	63,998	42,000	21,998		49,650	40,000	9,650		41,569	45,000	(3,431)
OT Salary & Benefits	90,583	100,828	(10,245)		99,956	101,043	(1,087)		82,871	102,147	(19,276)
Audio Evals	3,804	2,250	1,554		2,375	2,500	(125)		1,524	4,500	(2,976)
Eye Evals	0	500	(500)			500	(500)			500	(500)
Medical/ Nutrition Evals	0	200	(200)			500	(500)			500	(500)
All Other Evals	0	500	(500)			500	(500)			800	(800)
All Other Therapies	13,148	10,000	3,148		30,218	4,000	26,218		3,066	4,000	(934)
Team Meeting	70,414	60,000	10,414		65,433	60,000	5,433		74,086	70,000	4,086
Direct Support-Building Costs	46,868	46,789	79		75,443	45,006	30,437		62,256	55,000	7,256
Direct Support-Facilities	24,910	0	24,910		26,162	28,334	(2,172)		25,428	40,000	(14,572)
Staff Travel Direct Support	49,353	65,000	(15,647)		59,947	50,000	9,947		61,551	50,000	11,551
Child Transportation	8,336	10,000	(1,664)		10,072	10,000	72		9,679	10,000	(321)
Provider Transportation	71,324	27,000	44,324		32,451	27,000	5,451		31,042	27,000	4,042
Commercial Transportation	234,882	157,400	77,482		162,245	100,000	62,245		88,052	152,000	(63,948)
Instructional Supplies	603	5,000	(4,397)		1,591	6,000	(4,409)		2,456	4,000	(1,544)
Screening Supplies	3,815	8,000	(4,185)		6,922	4,000	2,922		5,454	4,000	1,454
Assistive Technology	8,828	5,000	3,828		525	5,000	(4,475)		7,231	10,000	(2,769)
Contract Admin/ Monitoring DS	0	3,000	(3,000)		(59,036)	25,000	(84,036)				0
<b>Total Direct Service</b>	<b>3,079,400</b>	<b>3,247,224</b>	<b>(167,824)</b>		<b>3,108,718</b>	<b>3,178,161</b>	<b>(69,443)</b>		<b>3,305,247</b>	<b>3,442,995</b>	<b>(137,748)</b>
Contract Admin/ Monitoring	0	400	(400)		59,651	3,000	56,651		3,699	7,000	(3,301)
Staff Training	3,821	5,000	(1,179)		969	2,000	(1,031)		1,993	2,000	(7)
Site Director Salaries & Benefits	65,599	70,827	(5,228)		70,053	70,712	(659)		74,223	70,664	3,559
All Admin Salries & Benefits	129,191	127,543	1,648		158,838	177,321	(18,483)		182,049	197,087	(15,038)
Legal/ Audit/ Fiscal	0	0	0			0				3,650	(3,650)
Office Cleaning	3,646	5,500	(1,854)		3,588	1,666	1,922		1,703	2,000	(297)
Repairs & Maintenance	308	1,000	(692)		2,082	500	1,582		80	2,000	(1,920)
Rent	64,557	61,430	3,127		33,207	60,494	(27,287)		44,878	67,000	(22,122)
Equipment Rental	1,893	6,000	(4,107)		1,850	2,000	(150)		652	3,527	(2,875)
All Insurance	2,119	3,899	(1,780)		2,356	3,619	(1,263)		2,642	4,000	(1,358)
Postage	7,326	10,000	(2,674)		5,850	8,000	(2,150)		2,756	5,000	(2,244)
Telephone	3,831	8,112	(4,281)		4,467	2,000	2,467		1,729	4,000	(2,271)
Advertising	653	0	653			500	(500)		1,150	423	727
Staff & Admin Travel	2,784	2,500	284		1,589	2,000	(411)		2,612	2,000	612
Office Supplies	6,652	12,000	(5,348)		5,973	5,000	973		12,571	9,000	3,571
Equipment Repair & Maintenance	4,242	10,000	(5,758)		5,711	3,000	2,711		2,122	3,000	(878)
Electric/ Heat/ Water	10,296	12,000	(1,704)		9,327	8,000	1,327		4,412	5,000	(588)
Dues & Subscriptions	35	1,000	(965)		985	500	485		845	700	145
Capital Equipment	2,872	10,000	(7,128)		4,046	12,000	(7,954)		11,904	12,000	(96)
Payroll Fees	7,121	6,000	1,121		6,051	6,000	51		5,111	6,000	(889)
Other	0	200	(200)			622	(622)			450	(450)
<b>Total Administration</b>	<b>316,945</b>	<b>353,411</b>	<b>(36,466)</b>		<b>376,594</b>	<b>368,934</b>	<b>7,660</b>		<b>357,132</b>	<b>406,501</b>	<b>(49,369)</b>
<b>TOTAL</b>	<b>\$ 4,113,344</b>	<b>\$ 4,376,628</b>	<b>\$ (263,284)</b>		<b>\$ 4,147,533</b>	<b>\$ 4,222,385</b>	<b>\$ (74,852)</b>		<b>\$ 4,277,321</b>	<b>\$ 4,471,339</b>	<b>\$ (194,018)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Mid Coast Regional

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2014	FY2014	FY2014		2013	FY2013	FY2013		2012	FY2012	FY2012
Case Management/ Child Find	\$487,628	\$531,157	(\$43,529)		\$520,900	\$516,360	\$4,540		\$491,382	\$518,076	(\$26,694)
CM/ CF Travel	18,520	16,000	2,520		17,996	0	17,996		21,867	11,231	10,636
<b>CM/ CF Total</b>	<b>506,147</b>	<b>547,157</b>	<b>(41,010)</b>		<b>538,896</b>	<b>516,360</b>	<b>22,536</b>		<b>513,249</b>	<b>529,307</b>	<b>(16,058)</b>
Special Instruction Evals	15,968	8,000	7,968		13,306	6,010	7,296		9,298	7,500	1,798
Special Instruction	639,573	525,000	114,573		633,857	407,596	226,261		882,134	297,732	584,402
LRE Space	124,597	80,000	44,597		131,391	0	131,391		129,752	129,752	0
MeCare Premiums	0	300	(300)		25	0	25		522	200	322
SI Salary & Benefits	774,504	786,687	(12,183)		857,821	943,477	(85,656)		972,927	917,910	55,017
Social Work Evals	0	1,000	(1,000)		0	0	0		0	0	0
Social Work Therapy	385	5,000	(4,615)		5,323	3,559	1,764		7,515	750	6,765
Social Work Sal & Benefits	90,482	87,971	2,511		105,558	123,385	(17,827)		112,256	129,908	(17,652)
Psychological Evals	18,483	12,500	5,983		17,768	7,931	9,837		11,860	10,000	1,860
Psych Therapy	0	400	(400)		410	0	410		195	0	195
PT Evals	156	250	(94)		259	341	(82)		544	0	544
Physical Therapy	13,126	22,000	(8,874)		12,037	5,474	6,563		8,149	2,500	5,649
PT Salary & Benefits	65,103	64,784	319		64,865	59,389	5,476		63,861	58,372	5,489
Speech Evals	4,692	7,250	(2,558)		6,619	7,907	(1,288)		9,645	7,500	2,145
Speech Therapy	49,381	80,000	(30,619)		79,070	43,404	35,666		77,571	86,000	(8,429)
ST Salary & Benefits	450,842	438,862	11,980		474,125	456,558	17,567		458,922	469,892	(10,970)
OT Evals	3,838	2,000	1,838		2,451	889	1,562		1,554	6,000	(4,446)
OT Therapy	11,935	14,000	(2,065)		15,925	16,734	(809)		28,091	25,000	3,091
OT Salary & Benefits	197,715	196,332	1,383		270,974	257,608	13,366		229,458	333,269	(103,811)
Audio Evals	821	1,300	(479)		1,273	766	507		1,477	1,000	477
Eye Evals	0	1,900	(1,900)		0	0	0		(15)	0	(15)
Medical/ Nutrition Evals	0	0	0		0	0	0		0	0	0
All Other Evals	405	200	205		0	334	(334)		334	0	334
All Other Therapies	1,171	600	571		1,115	0	1,115		380	0	380
Team Meeting	17,240	18,000	(760)		19,833	21,492	(1,659)		36,872	22,000	14,872
Direct Support-Building Costs	79,465	56,692	22,773		123,866	64,704	59,162		96,714	96,940	(226)
Direct Support-Facilities	43,578	0	43,578		41,547	30,323	11,224		49,971	42,711	7,260
Staff Travel Direct Support	69,199	63,000	6,199		70,316	53,597	16,719		78,947	42,000	36,947
Child Transportation	5,471	9,000	(3,529)		10,112	7,845	2,267		11,090	1,600	9,490
Provider Transportation	19,558	32,000	(12,442)		16,776	31,557	(14,781)		49,413	24,000	25,413
Commercial Transportation	112,058	225,000	(112,942)		526,641	307,820	218,821		630,843	220,511	410,332
Instructional Supplies	3,613	4,800	(1,187)		3,018	4,403	(1,385)		5,888	4,000	1,888
Screening Supplies	5,444	6,000	(556)		4,585	10,329	(5,744)		10,936	2,250	8,686
Assistive Technology	217	3,600	(3,383)		3,010	4,239	(1,229)		4,602	7,000	(2,398)
Contract Admin/ Monitoring DS	0	2,500	(2,500)		3,675	0	3,675		17,762	0	17,762
<b>Total Direct Service</b>	<b>2,819,021</b>	<b>2,756,928</b>	<b>62,093</b>		<b>3,517,549</b>	<b>2,877,671</b>	<b>639,878</b>		<b>3,999,469</b>	<b>2,816,545</b>	<b>1,182,924</b>
Contract Admin/ Monitoring	0	5,000	(5,000)		0	0	0		4,500	4,500	0
Staff Training	5,405	5,000	405		5,798	0	5,798		1,413	5,000	(3,587)
Site Director Salaries & Benefits	61,243	77,218	(15,975)		72,634	72,185	449		73,189	71,587	1,602
All Admin Salaries & Benefits	78,034	76,224	1,810		115,987	118,760	(2,773)		116,352	128,663	(12,311)
Legal/ Audit/ Fiscal	0	6,100	(6,100)		7,794	0	7,794		2,595	0	2,595
Office Cleaning	4,524	12,000	(7,476)		6,205	1,487	4,718		5,278	2,635	2,643
Repairs & Maintenance	444	3,000	(2,556)		642	700	(58)		1,087	620	467
Rent	57,163	76,260	(19,097)		22,603	34,840	(12,237)		52,196	43,556	8,640
Equipment Rental	4,043	7,200	(3,157)		3,932	2,590	1,342		3,486	2,294	1,192
All Insurance	2,266	5,800	(3,534)		3,325	4,375	(1,050)		1,531	620	911
Postage	2,535	6,500	(3,965)		3,678	2,100	1,578		2,870	1,860	1,010
Telephone	6,470	10,000	(3,530)		6,577	3,500	3,077		6,299	3,100	3,199
Advertising	278	350	(72)		282	0	282		673	1,000	(327)
Staff & Admin Travel	12,443	3,000	9,443		1,490	1,878	(388)		3,691	3,000	691
Office Supplies	5,522	10,000	(4,478)		4,935	3,150	1,785		4,583	5,580	(997)
Equipment Repair & Maintenance	2,260	4,800	(2,540)		1,757	700	1,057		1,505	620	885
Electric/ Heat/ Water	3,097	6,000	(2,903)		3,625	2,100	1,525		2,557	1,860	697
Dues & Subscriptions	726	625	101		480	0	480		1,065	500	565
Capital Equipment	4,005	4,800	(795)		348	0	348		6,321	5,000	1,321
Payroll Fees	9,100	7,200	1,900		8,323	5,801	2,522		7,382	6,500	882
Other	0	100	(100)		0	0	0		0	500	(500)
<b>Total Administration</b>	<b>259,558</b>	<b>327,177</b>	<b>(67,619)</b>		<b>270,414</b>	<b>254,166</b>	<b>16,248</b>		<b>294,075</b>	<b>288,995</b>	<b>5,080</b>
<b>TOTAL</b>	<b>\$ 3,584,726</b>	<b>\$ 3,631,262</b>	<b>\$ (46,536)</b>		<b>\$ 4,326,859</b>	<b>\$ 3,648,197</b>	<b>\$ 678,662</b>		<b>\$ 4,806,793</b>	<b>\$ 3,634,847</b>	<b>\$ 1,171,946</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Opportunities

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$ 402,210	\$ 469,304	(\$ 67,094)	\$ 395,735	\$ 432,103	(\$ 36,368)	\$ 417,756	\$ 400,057	\$ 17,699
CM/ CF Travel	20,672	26,714	(6,042)	21,071	21,790	(719)	21,862	95,416	(73,554)
<b>CM/ CF Total</b>	<b>422,882</b>	<b>496,018</b>	<b>(73,136)</b>	<b>416,806</b>	<b>453,893</b>	<b>(37,087)</b>	<b>439,618</b>	<b>495,473</b>	<b>(55,855)</b>
Special Instruction Evals	3,998	1,000	2,998	939	1,740	(801)	1,485	3,000	(1,515)
Special Instruction	786,535	665,887	120,648	677,234	708,053	(30,819)	809,553	192,000	617,553
LRE Space	11,477	4,000	7,477	6,595		6,595	3,982		3,982
MeCare Premiums	0	500	(500)		557	(557)	508		968
SI Salary & Benefits	856,862	947,541	(90,679)	1,040,982	1,040,108	874	1,145,184	676,158	469,026
Social Work Evals	0	0	0		0			1,000	(1,000)
Social Work Therapy	150	1,100	(950)	1,536	2,013	(477)	2,060	4,000	(1,940)
Social Work Sal & Benefits	0	0	0		0		10,467	45,913	(35,446)
Psychological Evals	9,094	8,000	1,094	8,500	10,000	(1,500)	9,279	4,000	5,279
Psych Therapy	1,416	2,500	(1,084)	2,121	0	2,121	6,972	1,000	5,972
PT Evals	1,978	1,600	378	602	1,000	(398)	608	2,000	(1,392)
Physical Therapy	43,092	47,842	(4,750)	21,499	20,217	1,282	18,777	7,000	11,777
PT Salary & Benefits	16,251	23,608	(7,357)	18,856	24,196	(5,340)	20,222	24,110	(3,888)
Speech Evals	12,404	9,600	2,804	12,517	9,516	3,001	8,173	9,000	(827)
Speech Therapy	198,634	211,236	(12,602)	209,417	191,000	18,417	214,576	31,000	183,576
ST Salary & Benefits	81,667	86,422	(4,755)	83,364	151,349	(67,985)	84,614	67,602	17,012
OT Evals	2,456	2,747	(291)	3,663	4,300	(637)	5,168	24,000	(18,832)
OT Therapy	64,881	61,162	3,719	68,466	46,000	22,466	70,265	18,000	52,265
OT Salary & Benefits	117,753	136,612	(18,859)	116,001	144,682	(28,681)	136,038	78,501	57,537
Audio Evals	1,991	2,050	(59)	3,283	3,000	283	2,997	1,000	1,997
Eye Evals	0	400	(400)	370	250	120		463	(463)
Medical/ Nutrition Evals	0	250	(250)		250	(250)	175	0	175
All Other Evals	0	250	(250)		259	(259)		0	0
All Other Therapies	24,932	45,000	(20,068)	101,995	1,132	100,863	2,334	2,000	334
Team Meeting	28,376	18,500	9,876	22,346	17,544	4,802	20,943	18,000	2,943
Direct Support-Building Costs	54,131	54,661	(530)	54,194	60,436	(6,242)	150,222	0	150,222
Direct Support-Facilities	80,146	0	80,146	45,416	51,256	(5,840)	2,740	15,041	(12,301)
Staff Travel Direct Support	45,587	48,000	(2,413)	47,850	46,792	1,058	51,690	17,000	34,690
Child Transportation	34,807	33,245	1,562	35,369	25,000	10,369	32,652	9,000	23,652
Provider Transportation	97,292	45,000	52,292	46,862	27,200	19,662	30,377	18,000	12,377
Commercial Transportation	180,031	60,000	120,031	49,849	87,500	(37,651)	109,948	57,000	52,948
Instructional Supplies	3,061	2,800	261	2,135	5,500	(3,365)	6,918	5,000	1,918
Screening Supplies	1,415	2,134	(719)	1,778	1,885	(107)	1,415	5,000	(3,585)
Assistive Technology	(462)	8,400	(8,862)	7,706	7,500	206	16,626	10,000	6,626
Contract Admin/ Monitoring DS	0	6,500	(6,500)	5,826	78,420	(72,595)	37,232	5,000	32,232
<b>Total Direct Service</b>	<b>2,759,957</b>	<b>2,538,547</b>	<b>221,410</b>	<b>2,697,270</b>	<b>2,768,655</b>	<b>(71,385)</b>	<b>3,014,202</b>	<b>1,351,756</b>	<b>1,662,446</b>
Contract Admin/ Monitoring	265	0	265				134,382	5,000	129,382
Staff Training	4,045	5,700	(1,655)	1,845	1,500	345	700	1,500	(800)
Site Director Salaries & Benefits	78,541	76,240	2,301	75,722	75,957	(235)	77,719	65,617	12,102
All Admin Salaries & Benefits	105,470	105,009	461	101,665	97,969	3,696	148,441	108,645	39,796
Legal/ Audit/ Fiscal	0	0	0	1,000	0	1,000		1,000	(1,000)
Office Cleaning	778	27,000	(26,222)	13,493	13,680	(187)	17,642	3,000	14,642
Repairs & Maintenance	4,504	6,000	(1,496)	6,154	8,550	(2,396)	72,745	5,000	67,745
Rent	84,153	82,831	1,322	82,123	80,114	2,009	7,789	9,500	(1,711)
Equipment Rental	3,834	5,500	(1,666)	3,466	2,280	1,186	4,769	6,000	(1,231)
All Insurance	2,510	5,250	(2,740)	3,306	4,902	(1,596)	2,967	6,000	(3,033)
Postage	4,412	6,600	(2,188)	4,431	4,788	(357)	8,504	5,000	3,504
Telephone	8,014	12,406	(4,392)	7,644	10,203	(2,559)	19,810	14,415	5,395
Advertising	1,216	250	966	89	516	(427)	64	609	(545)
Staff & Admin Travel	2,210	650	1,560	375	3,000	(2,625)	1,365	3,668	(2,303)
Office Supplies	8,096	11,857	(3,761)	8,449	9,063	(614)	19,587	15,000	4,587
Equipment Repair & Maintenance	2,466	4,830	(2,364)	2,931	3,306	(375)	10,489	4,458	6,031
Electric/ Heat/ Water	9,834	10,600	(766)	8,500	11,172	(2,672)	22,817	13,842	8,975
Dues & Subscriptions	390	756	(366)	630	400	230	415	502	(87)
Capital Equipment	2,343	11,000	(8,657)	170	10,471	(10,301)	22,565	5,000	17,565
Payroll Fees	7,639	7,464	175	7,163	250	6,913	6,241	4,000	2,241
Other	12	200	(188)		0	0		2,653	(2,653)
<b>Total Administration</b>	<b>330,731</b>	<b>380,143</b>	<b>(49,412)</b>	<b>329,158</b>	<b>338,121</b>	<b>(8,963)</b>	<b>579,010</b>	<b>280,409</b>	<b>298,601</b>
<b>TOTAL</b>	<b>\$ 3,513,569</b>	<b>\$ 3,414,708</b>	<b>\$ 98,861</b>	<b>\$ 3,443,233</b>	<b>\$ 3,560,669</b>	<b>\$ (117,436)</b>	<b>\$ 4,032,830</b>	<b>\$ 2,127,638</b>	<b>\$ 1,905,192</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Project PEDS

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$383,442	\$372,656	\$10,786	\$337,797	\$407,840	(\$70,043)	\$368,176	\$339,486	\$28,690
CM/ CF Travel	8,137	7,200	937	6,798	0	\$6,798	6,708	35,454	(\$28,746)
<b>CM/ CF Total</b>	<b>391,579</b>	<b>379,856</b>	<b>11,723</b>	<b>344,596</b>	<b>407,840</b>	<b>(\$63,244)</b>	<b>374,884</b>	<b>374,940</b>	<b>(\$56)</b>
Special Instruction Evals	60	0	60		0			110	(110)
Special Instruction	259,048	153,700	105,348	38,614	13,200	25,414	81,940	175,100	(93,160)
LRE Space	8,598	93,000	(84,402)	9,649		9,649	17,201		17,201
MeCare Premiums	2,857	2,190	667	2,350	400	1,950	1,000	1,000	0
SI Salary & Benefits	781,668	942,403	(160,735)	965,864	1,196,106	(230,242)	1,007,619	920,238	87,381
Social Work Evals	0	0	0		0			0	0
Social Work Therapy	41,965	35,500	6,465	32,041		32,041		40,000	(40,000)
Social Work Sal & Benefits	0	0	0		0			0	0
Psychological Evals	12,305	9,050	3,255	8,534	8,710	(176)	13,983	60,500	(46,517)
Psych Therapy	0	0	0		2,000	(2,000)	1,500	0	1,500
PT Evals	503	1,500	(997)		1,712	(1,712)	1,413	500	913
Physical Therapy	14,829	19,185	(4,356)	18,624	4,500	14,124	5,247	7,700	(2,453)
PT Salary & Benefits	0	0	0		0			0	0
Speech Evals	0	250	(250)	158	250	(92)	266	2,550	(2,284)
Speech Therapy	66,045	79,200	(13,155)	90,087	102,100	(12,013)	178,041	92,000	86,041
ST Salary & Benefits	263,693	242,051	21,642	247,818	217,076	30,742	173,721	312,559	(138,838)
OT Evals	0	0	0		0			1,200	(1,200)
OT Therapy	(49)	0	(49)	(623)	850	(1,473)	545	5,600	(5,055)
OT Salary & Benefits	101,991	98,776	3,215	113,922	142,247	(28,325)	122,463	134,608	(12,145)
Audio Evals	178	990	(812)	920	0	920	524	2,273	(1,749)
Eye Evals	0	0	0	225	0	225		0	0
Medical/ Nutrition Evals	0	0	0		0			0	0
All Other Evals	0	0	0		0			3,000	(3,000)
All Other Therapies	2,194	590	1,604	681	3,600	(2,919)	865	78,000	(77,135)
Team Meeting	27,158	17,165	9,993	23,174	12,450	10,724	28,344	20,705	7,639
Direct Support-Building Costs	56,549	56,549	0	56,549	55,769	780	56,404	56,036	368
Direct Support-Facilities	40,619	0	40,619	44,320	0	44,320	0	0	0
Staff Travel Direct Support	88,545	95,000	(6,455)	88,095	40,000	48,095	84,636	54,992	29,644
Child Transportation	13,540	13,110	430	13,087	9,000	4,087	13,614	7,200	6,414
Provider Transportation	37,341	22,918	14,423	28,086	18,322	9,764	30,842	10,000	20,842
Commercial Transportation	35,692	8,400	27,292	9,841	6,012	3,829	6,466	1,300	5,166
Instructional Supplies	1,698	3,890	(2,192)	3,346	3,500	(154)	2,385	7,000	(4,615)
Screening Supplies	6,602	6,550	52	5,462	2,500	2,962	2,892	7,500	(4,608)
Assistive Technology	4,858	925	3,933	1,436	1,200	236	4,383	5,000	(617)
Contract Admin/ Monitoring DS	0	1,000	(1,000)	1,155	42,000	(40,845)	83,764	80,500	3,264
<b>Total Direct Service</b>	<b>1,868,487</b>	<b>1,903,892</b>	<b>(35,405)</b>	<b>1,803,415</b>	<b>1,883,504</b>	<b>(80,089)</b>	<b>1,920,058</b>	<b>2,087,171</b>	<b>(167,113)</b>
Contract Admin/ Monitoring	0	0	0		0		2,454	2,000	454
Staff Training	2,357	4,990	(2,633)	1,605	1,200	405	908		908
Site Director Salaries & Benefits	84,270	84,653	(383)	83,937	84,541	(604)	87,701	85,506	2,195
All Admin Salaries & Benefits	148,095	145,918	2,177	148,248	145,268	2,980	144,265	148,590	(4,325)
Legal/ Audit/ Fiscal	0	0	0		0		450		450
Office Cleaning	1,049	2,930	(1,881)	855	3,000	(2,145)	3,552	3,000	552
Repairs & Maintenance	524	3,500	(2,976)	455	6,100	(5,645)	7,735	5,197	2,538
Rent	30,451	30,451	0	30,451	30,031	420	30,371	29,764	607
Equipment Rental	717	4,012	(3,295)	435	3,500	(3,065)	2,063	3,500	(1,437)
All Insurance	1,419	4,123	(2,704)	1,505	3,517	(2,012)	3,517	0	3,517
Postage	2,665	8,500	(5,835)	3,014	9,000	(5,986)	9,714	9,000	714
Telephone	3,780	14,500	(10,720)	4,921	8,000	(3,079)	8,291	9,000	(709)
Advertising	655	0	655	106	0	106		0	0
Staff & Admin Travel	3,242	4,200	(958)	1,163	5,200	(4,037)	6,400	8,000	(1,600)
Office Supplies	5,619	18,580	(12,961)	5,252	21,000	(15,748)	19,844	15,000	4,844
Equipment Repair & Maintenance	5,813	12,000	(6,187)	5,174	12,000	(6,826)	16,811	21,000	(4,189)
Electric/ Heat/ Water	417	1,500	(1,083)	275	1,500	(1,225)	1,247	1,950	(703)
Dues & Subscriptions	629	650	(22)	632	750	(118)	742	1,200	(458)
Capital Equipment	7,578	20,150	(12,572)	13,109	23,000	(9,891)	17,273	23,273	(6,000)
Payroll Fees	6,888	6,000	888	6,242	6,000	242	5,446	6,400	(954)
Other	0	0	0		0			0	0
<b>Total Administration</b>	<b>306,167</b>	<b>366,657</b>	<b>(60,489)</b>	<b>307,379</b>	<b>363,607</b>	<b>(56,227)</b>	<b>368,785</b>	<b>372,380</b>	<b>(3,595)</b>
<b>TOTAL</b>	<b>\$ 2,566,233</b>	<b>\$ 2,650,405</b>	<b>\$ (84,172)</b>	<b>\$ 2,455,391</b>	<b>\$ 2,654,951</b>	<b>\$ (199,560)</b>	<b>\$ 2,663,727</b>	<b>\$ 2,834,491</b>	<b>\$ (170,764)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Reach

	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013	June 2012	Budget FY2012	Variance FY2012
Case Management/ Child Find	\$689,855.31	\$730,639.00	(\$40,783.69)	\$650,469.11	\$710,412.00	(\$59,942.89)	\$615,212.62	\$764,649.00	(\$149,436.38)
CM/ CF Travel	22,188.30	19,000.00	3,188.30	17,916.38	16,000.00	\$1,916.38	17,871.19	16,000.00	\$1,871.19
<b>CM/ CF Total</b>	<b>712,043.61</b>	<b>749,639.00</b>	<b>(37,595.39)</b>	<b>668,385.49</b>	<b>726,412.00</b>	<b>(\$58,026.51)</b>	<b>633,083.81</b>	<b>780,649.00</b>	<b>(147,565.19)</b>
Special Instruction Evals	7,169.31	8,800.00	(1,630.69)	8,634.76	13,000.00	(4,365.24)	10,610.14	15,000.00	(4,389.86)
Special Instruction	1,413,522.58	1,450,000.00	(36,477.42)	1,409,096.77	838,351.00	570,745.77	1,087,224.68	967,479.00	119,745.68
LRE Space	57,834.85	48,600.00	9,234.85	54,662.38		54,662.38	3263.08		3,263.08
MeCare Premiums	2,439.00	6,600.00	(4,161.00)	5,510.00	6,000.00	(490.00)	6,158.00	10,000.00	(3,842.00)
SI Salary & Benefits	521,947.81	621,577.00	(99,629.19)	1,768,281.77	1,898,238.00	(129,956.23)	1,841,406.65	2,338,606.00	(497,199.35)
Social Work Evals	0.00	0	0.00		0			0	0.00
Social Work Therapy	644.25	180.00	464.25	365.00	1,000.00	(635.00)	200.00	1,000.00	(800.00)
Social Work Sal & Benefits	80,122.74	81,443.00	(1,320.26)	80324.79	69461	10,863.79		0	0.00
Psychological Evals	36,405.60	25,000.00	11,405.60	28,504.00	20,000.00	8,504.00	52,140.40	15,000.00	37,140.40
Psych Therapy	0.00	0	0.00		500.00	500.00	300.00	2,000.00	(1,700.00)
PT Evals	583.50	750.00	(166.50)	606.19	2,000.00	(1,393.81)	994.90	5,000.00	(4,005.10)
Physical Therapy	7,779.80	14,000.00	(6,220.20)	14,742.00	10,000.00	4,742.00	8,451.65	37,000.00	(28,548.35)
PT Salary & Benefits	159,838.20	177,762.00	(17,923.80)	174,444.56	175,722.00	(1,277.44)	167,721.48	188,199.00	(20,477.52)
Speech Evals	80,833.72	73,900.00	6,933.72	76,655.29	40,000.00	36,655.29	54,868.91	40,000.00	14,868.91
Speech Therapy	565,158.48	516,300.00	48,858.48	543,015.94	285,000.00	258,015.94	382,950.31	320,000.00	62,950.31
ST Salary & Benefits	143,624.56	267,181.00	(123,556.44)	232,613.61	311,949.00	(79,335.39)	298,068.63	304,702.00	(6,633.37)
OT Evals	7,550.05	12,650.00	(5,099.95)	11,955.62	7,000.00	4,955.62	9,667.00	5,000.00	4,667.00
OT Therapy	91,630.04	106,250.00	(14,619.96)	113,990.35	85,000.00	28,990.35	104,495.63	130,000.00	(25,504.37)
OT Salary & Benefits	193,425.42	185,071.00	8,354.42	183,594.80	186,724.00	(3,129.20)	163,212.47	232,287.00	(69,074.53)
Audio Evals	27,260.55	23,180.00	4,080.55	24,110.54	15,000.00	9,110.54	22,541.51	12,000.00	10,541.51
Eye Evals	220.00	713.00	(493.00)	814.00	1000	(186.00)	0.00	2,000.00	(2,000.00)
Medical/Nutrition Evals	46,368.00	34,960.00	11,408.00	49,817.93	30,000.00	19,817.93	21,340.80	36,000.00	(14,659.20)
All Other Evals	0.00	0	0.00		1000	1,000.00	0.00	3,000.00	(3,000.00)
All Other Therapies	38,801.64	49,600.00	(10,798.36)	59,568.91	12,000.00	47,568.91	17,026.49	15,000.00	2,026.49
Team Meeting	77,171.96	59,380.00	17,791.96	73,737.08	42,000.00	31,737.08	67,132.25	40,000.00	27,132.25
Direct Support-Building Costs	88,089.17	85,819.00	2,270.17	184,905.81	146,000.00	38,905.81	133,400.76	160,200.00	(26,799.24)
Direct Support-Facilities	61,102.14	0.00	61,102.14	114,723.86	56,000.00	58,723.86	68,541.43	54,300.00	14,241.43
Staff Travel Direct Support	50,741.94	66,000.00	(15,258.06)	63,608.64	62,000.00	1,608.64	59,777.36	60,000.00	(222.64)
Child Transportation	16,475.78	20,500.00	(4,024.22)	22,679.19	15,000.00	7,679.19	20,948.64	25,000.00	(4,051.36)
Provider Transportation	111,458.82	44,250.00	67,208.82	55,415.91	25,000.00	30,415.91	37,181.76	25,000.00	12,181.76
Commercial Transportation	190,550.71	176,600.00	13,950.71	229,209.80	100,000.00	129,209.80	122,354.55	150,000.00	(27,645.45)
Instructional Supplies	2,377.68	6,000.00	(3,622.32)	4,945.08	25,000.00	(20,054.92)	12,060.94	30,000.00	(17,939.06)
Screening Supplies	10,332.39	4,000.00	6,332.39	3,804.60	12,000.00	(8,195.40)	9,868.08	15,000.00	(5,131.92)
Assistive Technology	14,280.90	10,000.00	4,280.90	5,712.48	13,000.00	(7,287.52)	19,841.36	12,000.00	7,841.36
Contract Admin/ Monitoring DS		0	0.00		15,000.00	(15,000.00)	23,983.78	15,000.00	8,983.78
<b>Total Direct Service</b>	<b>4,105,741.59</b>	<b>4,177,066.00</b>	<b>(71,324.41)</b>	<b>5,600,051.66</b>	<b>4,519,945.00</b>	<b>1,080,106.66</b>	<b>4,827,733.64</b>	<b>5,265,773.00</b>	<b>(438,039.36)</b>
Contract Admin/ Monitoring	2486.7	0.00	2,486.70	0.00	7,000.00	(7,000.00)	0.00	15000	(15,000.00)
Staff Training	1,813.45	7,500.00	(5,686.55)	1,235.48		1,235.48	1,938.00	0.00	1,938.00
Site Director Salaries & Benefits	78,801.81	78,119.00	682.81	79,662.94	78,042.00	1,620.94	85,960.68	78,075.00	7,885.68
All Admin Salaries & Benefits	121,859.77	131,476.00	(9,616.23)	175,639.76	203,521.00	(27,881.24)	184,242.14	167,458.00	16,784.14
Legal/ Audit/ Fiscal	0.00	0	0.00	0.00	0.00	0.00	225	0	225.00
Office Cleaning	3,747.91	10,400.00	(6,652.09)	4,198.76	12,000.00	(7,801.24)	28,979.58	12,000	16,979.58
Repairs & Maintenance	7,953.05	7,500.00	453.05	2,060.42	5,800.00	(3,739.58)	9,279.50	10,000	(720.50)
Rent	65,708.85	63,599.00	2,109.85	55,998.27	124,800.00	(68,801.73)	138,845.68	113,200	25,645.68
Equipment Rental	8,559.48	18,500.00	(9,940.52)	4,297.87	4,800.00	(502.13)	8,284.42	8,000	284.42
All Insurance	2,372.80	7,560.43	(5,187.63)	1,834.72	6,196.73	(4,362.01)	6,789.89	14,000	(7,210.11)
Postage	8,615.90	14,000.00	(5,384.10)	3,189.66	14,000.00	(10,810.34)	1,128.61	16,000	(14,871.39)
Telephone	4,496.76	12,700.00	(8,203.24)	2,906.23	4,700.00	(1,793.77)	3,581.19	7,000	(3,418.81)
Advertising	1,024.58	0	1,024.58	0.00	0.00	0.00	295.46	0	295.46
Staff & Admin Travel	3,059.48	1,600.00	1,459.48	768.44	1,700.00	(931.56)	2,194.06	2,200	(5.94)
Office Supplies	7,055.81	20,500.00	(13,444.19)	5,435.92	18,000.00	(12,564.08)	11,118.68	15,000	(3,881.32)
Equipment Repair & Maintenance	10,141.86	21,000.00	(10,858.14)	2,448.28	1,000.00	1,448.28	10,284.83	10,000	284.83
Electric/ Heat/ Water	12,360.30	15,200.00	(2,839.70)	11,665.12	19,190.00	(7,524.88)	2,950.71	20,000	(17,049.29)
Dues & Subscriptions	758.00	500.00	258.00	579.00	2,000.00	(1,421.00)	2,884.95	3,000	(115.05)
Capital Equipment	6,167.39	7,700.00	(1,532.61)	2,635.73	0.00	2,635.73	8,998.43	0	8,998.43
Payroll Fees	7,828.98	8,000.00	(171.02)	11,284.14	9,500.00	1,784.14	9,710.22	9,500	210.22
Other		200	(200.00)		0	0.00		2,000	(2,000.00)
<b>Total Administration</b>	<b>354,812.88</b>	<b>426,054.43</b>	<b>(71,241.55)</b>	<b>365,840.74</b>	<b>512,249.73</b>	<b>(146,408.99)</b>	<b>517,692.03</b>	<b>502,433.00</b>	<b>15,259.03</b>
<b>TOTAL</b>	<b>\$ 5,172,598</b>	<b>\$ 5,352,759</b>	<b>\$ (180,161)</b>	<b>\$ 6,634,278</b>	<b>\$ 5,758,607</b>	<b>\$ 875,671</b>	<b>\$ 5,978,509</b>	<b>\$ 6,548,855</b>	<b>\$ (670,346)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – State IEU

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2014	FY2014	FY2014		2013	FY2013	FY2013		2012	FY2012	FY2012
Case Management/ Child Find											
CM/ CF Travel											
CM/ CF Total											
Special Instruction Evals											
Special Instruction											
LRE Space											
MeCare Premiums											
SI Salary & Benefits											
Social Work Evals											
Social Work Therapy											
Social Work Sal & Benefits											
Psychological Evals											
Psych Therapy											
PT Evals											
Physical Therapy											
PT Salary & Benefits											
Speech Evals											
Speech Therapy											
ST Salary & Benefits											
OT Evals											
OT Therapy											
OT Salary & Benefits											
Audio Evals											
Eye Evals											
Medical/ Nutrition Evals											
All Other Evals											
All Other Therapies											
Team Meeting											
Direct Support-Building Costs											
Direct Support-Facilities											
Staff Travel Direct Support											
Child Transportation											
Provider Transportation											
Commercial Transportation											
Instructional Supplies	1460.35	0	1,460								
Screening Supplies											
Assistive Technology	1,372	0	1,372		12,337	0	12,337				
Contract Admin/ Monitoring DS	23,343	0	23,343		3,984	0	3,984				
<b>Total Direct Service</b>	<b>26,175</b>	<b>0</b>	<b>26,175</b>		<b>16,320</b>	<b>0</b>	<b>16,320</b>				
Contract Admin/ Monitoring	215,699	400,965	(185,266)		328,932	366,441	(37,509)		448,465	479,893	(31,428)
Staff Training	46,949	8,000	38,949		13,966	38,000	(24,034)		3,915	38,000	(34,085)
Site Director Salaries & Benefits		0			0	97,693	(97,693)			78,679	(78,679)
All Admin Salaries & Benefits	1,080,327	1,237,411	(157,084)		910,981	924,097	(13,116)		868,464	791,654	76,810
Legal/ Audit/ Fiscal	140,559	180,000	(39,441)		129,882	290,000	(160,118)		315,350	348,000	(32,650)
Office Cleaning		0			0	0	0		0	0	0
Repairs & Maintenance	157	0	157		436	0	436		62	1,000	(938)
Rent	1,500	0	1,500		1,000	0	1,000		1,267	1,000	267
Equipment Rental		2,000	(2,000)		0	2,000	(2,000)		1,614	0	1,614
All Insurance	1,433	2,000	(567)		1,755	2,000	(245)		1,163	2,000	(837)
Postage	5,444	6,000	(556)		5,452	7,500	(2,048)		5,500	2,000	3,500
Telephone	12,886	15,000	(2,114)		13,752	15,000	(1,248)		14,648	18,000	(3,352)
Advertising	1,628	8,000	(6,372)		5,401	0	5,401		1,025	5,000	(3,975)
Staff & Admin Travel	31,352	26,500	4,852		21,302	26,500	(5,198)		17,031	26,500	(9,469)
Office Supplies	10,580	10,000	580		8,770	30,000	(21,230)		9,923	30,000	(20,077)
Equipment Repair & Maintenance	45,905	49,660	(3,755)		45,617	49,660	(4,043)		3,427		3,427
Electric/ Heat/ Water					0	0	0		0	0	0
Dues & Subscriptions	5,233	2,000	3,233		2,068	5,000	(2,932)		3,571	17,000	(13,429)
Capital Equipment	2,653	50,000	(47,347)		5,060	50,000	(44,940)		40,064	50,000	(9,936)
Payroll Fees	9,548	15,500	(5,952)		16,737	15,500	1,237		13,278	4,000	9,278
Other	13,159		13,159		8,639	0	8,639		3,502	8,000	(4,498)
<b>Total Administration</b>	<b>1,625,012</b>	<b>2,013,036</b>	<b>(388,024)</b>		<b>1,519,750</b>	<b>1,919,391</b>	<b>(399,641)</b>		<b>1,752,270</b>	<b>1,900,726</b>	<b>(148,456)</b>
<b>TOTAL</b>	<b>\$ 1,651,187</b>	<b>\$ 2,013,036</b>	<b>\$ (361,849)</b>		<b>\$ 1,536,070</b>	<b>\$ 1,919,391</b>	<b>\$ (383,321)</b>		<b>\$ 1,752,270</b>	<b>\$ 1,900,726</b>	<b>\$ (148,456)</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Two Rivers

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$ 434,555	\$ 429,511	\$ 5,044	\$ 423,286	\$ 417,206	\$ 6,080	\$ 408,865	\$ 430,146	\$ (21,281)
CM/ CF Travel	15,299	16,000	(701)	15,560	16,000	(441)	13,494	13,726	(232)
<b>CM/ CF Total</b>	<b>449,854</b>	<b>445,511</b>	<b>4,343</b>	<b>438,846</b>	<b>433,206</b>	<b>5,640</b>	<b>422,359</b>	<b>443,872</b>	<b>(21,513)</b>
Special Instruction Evals	0	1,500	(1,500)		0			-	
Special Instruction	479,242	238,134	241,108	266,633	159,970	106,662	210,534	34,209	176,325
LRE Space	23,221	36,376	(13,155)	39,280		39,280	29,097		29,097
MeCare Premiums	0	0	0	0	0	0	0	-	-
SI Salary & Benefits	755,462	1,106,169	(350,707)	1,010,450	1,210,390	(199,940)	1,039,757	1,259,508	(219,751)
Social Work Evals	0	0	0	0	250	(250)	0	2,000	(2,000)
Social Work Therapy	131	0	131	0	250	(250)	103	1,500	(1,397)
Social Work Sal & Benefits	28,338	80,724	(52,386)	83,142	105,359	(22,217)	77,634	80,116	(2,482)
Psychological Evals	30,917	69,500	(38,583)	63,398	37,474	25,924	48,059	38,000	10,059
Psych Therapy	54,971	56,055	(1,084)	66,225	13,585	52,640	13,885	11,000	2,885
PT Evals	254	2,500	(2,246)	0	250	(250)	120	2,000	(1,880)
Physical Therapy	14,823	56,160	(41,337)	567	1,160	(593)	1,134	2,800	(1,666)
PT Salary & Benefits	0	0	0	0	0	0	0	-	-
Speech Evals	787	2,000	(1,213)	1,681	875	806	903	2,000	(1,097)
Speech Therapy	51,906	55,000	(3,094)	64,372	41,221	23,151	57,067	103,440	(46,373)
ST Salary & Benefits	299,671	282,509	17,162	299,714	287,497	12,217	279,327	330,193	(50,866)
OT Evals	0	1,250	(1,250)	38	250	(212)	38	1,000	(962)
OT Therapy	7,648	35,000	(27,352)	38,865	2,330	36,535	2,547	23,000	(20,453)
OT Salary & Benefits	152,137	164,290	(12,153)	157,426	145,231	12,195	123,161	147,863	(24,702)
Audio Evals	5,083	4,250	833	2,269	300	1,969	637	1,500	(863)
Eye Evals	0	1,500	(1,500)	209	250	(41)	196	200	(4)
Medical/ Nutrition Evals	0	0	0	0	0	0	0	-	-
All Other Evals	0	0	0	0	4,500	(4,500)	0	6,800	(6,800)
All Other Therapies	16,727	20,288	(3,561)	19,926	7,900	12,026	15,204	-	15,204
Team Meeting	12,324	9,350	2,974	12,857	9,350	3,507	12,460	40,875	(28,415)
Direct Support-Building Costs	33,923	38,389	(4,466)	50,881	48,841	2,040	59,415	59,363	52
Direct Support-Facilities	28,359	600	27,759	45,002	65,663	(20,661)	768	80,495	(79,727)
Staff Travel Direct Support	40,993	52,000	(11,007)	52,937	46,500	6,437	55,965	59,000	(3,035)
Child Transportation	30,925	35,000	(4,075)	35,080	18,940	16,140	23,803	24,500	(697)
Provider Transportation	32,339	16,000	16,339	20,322	10,425	9,897	13,643	23,000	(9,357)
Commercial Transportation	23,691	25,000	(1,309)	25,941	4,000	21,941	6,080	2,100	3,980
Instructional Supplies	2,123	5,000	(2,877)	2,956	2,500	456	2,799	1,500	1,299
Screening Supplies	6,818	7,500	(682)	5,155	7,000	(1,845)	9,623	7,000	2,623
Assistive Technology	2,183	7,500	(5,317)	6,110	2,500	3,610	4,174	3,000	1,174
Contract Admin/ Monitoring DS	0	0	0	0	90,000	(90,000)	104,021	185,542	(81,521)
<b>Total Direct Service</b>	<b>2,134,996</b>	<b>2,409,544</b>	<b>(274,548)</b>	<b>2,371,438</b>	<b>2,324,761</b>	<b>46,676</b>	<b>2,192,152</b>	<b>2,533,504</b>	<b>(341,352)</b>
Contract Admin/ Monitoring	0	0	0		0		5,776	-	5,776
Staff Training	563	12,500	(11,937)	2,328	5,850	(3,522)	(1,486)	-	(1,486)
Site Director Salaries & Benefits	67,252	59,607	7,645	62,572	59,719	2,853	68,067	58,680	9,387
All Admin Salaries & Benefits	125,558	124,268	1,290	121,927	117,772	4,155	107,186	126,853	(19,667)
Legal/ Audit/ Fiscal	0	1,000	(1,000)	0	0	0		2,000	(2,000)
Office Cleaning	2,704	5,700	(2,996)	4,797	2,744	2,053	6,508	2,360	4,148
Repairs & Maintenance	4,024	14,000	(9,976)	4,886	7,713	(2,828)	8,434	5,806	2,628
Rent	38,667	42,881	(4,213)	39,251	37,678	1,574	34,894	35,549	(655)
Equipment Rental	3,251	6,071	(2,820)	2,469	1,789	680	6,670	1,573	5,097
All Insurance	2,211	5,053	(2,842)	2,298	1,924	374	4,418	1,498	2,920
Postage	3,884	9,600	(5,716)	3,518	6,532	(3,014)	8,033	4,270	3,764
Telephone	9,245	17,412	(8,167)	8,087	9,450	(1,363)	20,721	8,128	12,594
Advertising	500	2,000	(1,500)	0	2,000	(2,000)	149	4,000	(3,852)
Staff & Admin Travel	8,012	7,500	512	2,240	7,500	(5,260)	6,956	7,000	(44)
Office Supplies	4,057	8,000	(3,943)	2,405	7,403	(4,998)	7,308	7,116	191
Equipment Repair & Maintenance	212	10,500	(10,288)	3,755	6,175	(2,420)	3,151	7,116	(3,965)
Electric/ Heat/ Water	15,770	17,000	(1,230)	13,766	6,924	6,842	20,563	10,338	10,226
Dues & Subscriptions	1,550	2,500	(951)	1,711	2,500	(789)	1,330	2,000	(670)
Capital Equipment	10,499	17,800	(7,301)	13,276	34,821	(21,545)	13,377	30,000	(16,623)
Payroll Fees	7,608	7,200	408	7,472	6,255	1,217	6,660	7,000	(340)
Other	0	250	(250)	0	250	(250)		-	-
<b>Total Administration</b>	<b>305,568</b>	<b>370,842</b>	<b>(65,274)</b>	<b>296,760</b>	<b>325,000</b>	<b>(28,240)</b>	<b>328,717</b>	<b>321,287</b>	<b>7,430</b>
<b>TOTAL</b>	<b>\$ 2,890,417</b>	<b>\$ 3,225,897</b>	<b>\$ (335,480)</b>	<b>\$ 3,107,043</b>	<b>\$ 3,082,967</b>	<b>\$ 24,076</b>	<b>\$ 2,943,228</b>	<b>\$ 3,298,663</b>	<b>\$ (355,435)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – York

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	2014	FY2014	FY2014	2013	FY2013	FY2013	2012	FY2012	FY2012
Case Management/ Child Find	\$ 490,886	\$ 542,344	\$ (51,458)	\$ 514,524	\$ 544,271	\$ (29,747)	\$ 562,990	\$ 594,634	\$ (31,644)
CM/ CF Travel	18,173	49,000	(30,827)	15,135	49,000	(33,865)	17,361	20,000	(2,639)
<b>CM/ CF Total</b>	<b>509,059</b>	<b>591,344</b>	<b>(82,285)</b>	<b>529,659</b>	<b>593,271</b>	<b>(63,612)</b>	<b>580,351</b>	<b>614,634</b>	<b>(34,283)</b>
Special Instruction Evals	2,051	8,500	(6,449)	5,496	11,500	(6,004)	7,455	2,837	4,618
Special Instruction	1,185,548	1,028,000	157,548	1,888,161	1,823,315	64,846	2,156,606	1,173,805	982,801
LRE Space	2,603	64,300	(61,697)	74,165	74,165	-	7,316	7,316	-
MeCare Premiums	114	250	(136)	310	250	60	300	-	300
SI Salary & Benefits	368,133	424,941	(56,808)	425,036	834,133	(409,097)	700,483	828,553	(128,070)
Social Work Evals	240	10,000	(9,760)	-	-	-	-	-	-
Social Work Therapy	6,681	21,000	(14,319)	19,956	30,213	(10,258)	26,010	17,141	8,869
Social Work Sal & Benefits	58,405	106,782	(48,377)	55,087	100,687	(45,600)	49,776	52,362	(2,586)
Psychological Evals	34,263	49,500	(15,237)	52,921	58,197	(5,276)	56,202	18,000	38,202
Psych Therapy	-	-	0	28	-	28	-	-	-
PT Evals	1,566	7,700	(6,134)	1,519	16,572	(15,053)	3,034	3,500	(466)
Physical Therapy	68,278	53,000	15,278	51,979	48,072	3,907	65,880	32,000	33,880
PT Salary & Benefits	-	57,422	(57,422)	-	57,994	(57,994)	-	-	-
Speech Evals	39,305	35,000	4,305	32,767	41,072	(8,305)	37,168	28,000	9,168
Speech Therapy	421,780	420,000	1,780	497,618	378,869	118,749	510,447	300,000	210,447
ST Salary & Benefits	67,085	201,304	(134,219)	131,394	195,925	(64,531)	159,572	268,947	(109,375)
OT Evals	3,115	6,100	(2,985)	4,785	18,072	(13,287)	7,908	7,000	908
OT Therapy	117,526	128,750	(11,224)	136,948	138,072	(1,124)	183,237	7,500	175,737
OT Salary & Benefits	128,061	160,687	(32,626)	183,331	293,140	(109,809)	226,080	271,329	(45,249)
Audio Evals	5,432	6,000	(568)	8,090	19,072	(10,982)	11,031	8,000	3,031
Eye Evals	-	1,200	(1,200)	180	4,072	(3,892)	136	2,000	(1,864)
Medical/Nutrition Evals	70	1,500	(1,430)	1,325	2,000	(676)	-	5,000	(5,000)
All Other Evals	-	2,000	(2,000)	-	-	-	-	-	-
All Other Therapies	9,590	36,600	(27,010)	39,893	14,183	25,710	3,836	15,000	(11,164)
Team Meeting	50,763	44,150	6,613	54,839	43,335	11,504	41,816	25,263	16,553
Direct Support-Building Costs	100,934	90,717	10,217	92,393	95,372	(2,979)	95,893	96,000	(107)
Direct Support-Facilities	82,520	-	82,520	77,240	-	77,240	57,556	-	57,556
Staff Travel Direct Support	45,778	36,000	9,778	44,506	36,700	7,806	46,454	50,000	(3,546)
Child Transportation	35,957	40,800	(4,843)	43,008	26,400	16,608	43,897	48,778	(4,881)
Provider Transportation	118,805	63,100	55,705	72,695	45,000	27,695	56,043	30,000	26,043
Commercial Transportation	243,293	167,500	75,793	167,277	130,000	37,277	211,255	270,862	(59,607)
Instructional Supplies	934	3,000	(2,067)	1,726	9,500	(7,774)	9,054	12,000	(2,946)
Screening Supplies	8,070	7,500	570	4,254	7,126	(2,872)	6,088	1,000	5,088
Assistive Technology	6,698	3,820	2,878	3,394	13,000	(9,606)	18,511	13,500	5,011
Contract Admin/ Monitoring DS	-	10,000	(10,000)	8,250	62,000	(53,750)	74,931	10,000	64,931
<b>Total Direct Service</b>	<b>3,213,598</b>	<b>3,297,123</b>	<b>(83,525)</b>	<b>4,180,571</b>	<b>4,553,843</b>	<b>(373,272)</b>	<b>4,873,975</b>	<b>3,598,377</b>	<b>1,275,598</b>
Contract Admin/ Monitoring	7,250	2,500	4,750	-	10,000	(10,000)	57,500	10,000	47,500
Staff Training	7,052	3,500	3,552	500	8,126	(7,626)	2,183	2,183	-
Site Director Salaries & Benefits	68,794	64,603	4,191	73,132	88,296	(15,164)	89,670	83,809	5,861
All Admin Salaries & Benefits	103,669	131,283	(27,614)	118,024	108,497	9,527	93,985	75,065	18,920
Legal/ Audit/ Fiscal	-	500	(500)	-	275	(275)	906	-	906
Office Cleaning	469	6,400	(5,931)	7,350	9,400	(2,050)	428	6,000	(5,573)
Repairs & Maintenance	110	2,000	(1,890)	1,607	500	1,107	1,221	1,500	(279)
Rent	6,450	12,423	(5,973)	12,653	6,088	6,565	6,121	6,000	121
Equipment Rental	692	13,000	(12,308)	1,614	12,756	(11,142)	6,800	12,000	(5,200)
All Insurance	187	4,010	(3,823)	505	3,625	(3,120)	3,625	5,000	(1,375)
Postage	555	15,000	(14,445)	1,840	12,000	(10,160)	10,217	12,000	(1,783)
Telephone	750	12,000	(11,250)	1,730	12,000	(10,270)	9,695	12,000	(2,305)
Advertising	903	200	703	-	603	(603)	147	1,000	(853)
Staff & Admin Travel	7,289	2,500	4,789	240	2,746	(2,506)	2,240	1,000	1,240
Office Supplies	997	25,000	(24,003)	1,327	25,000	(23,673)	6,651	20,000	(13,349)
Equipment Repair & Maintenance	1,273	21,500	(20,227)	2,435	16,042	(13,607)	8,683	16,000	(7,317)
Electric/ Heat/ Water	240	4,000	(3,760)	669	4,655	(3,986)	338	6,500	(6,162)
Dues & Subscriptions	1,549	1,000	549	715	3,191	(2,476)	2,313	2,000	313
Capital Equipment	8,990	15,000	(6,010)	2,298	8,028	(5,730)	20,131	5,000	15,131
Payroll Fees	5,003	5,000	3	5,145	5,250	(105)	5,810	6,500	(690)
Other	-	1,000	(1,000)	-	351	(351)	-	1,000	(1,000)
<b>Total Administration</b>	<b>222,223</b>	<b>342,419</b>	<b>(120,196)</b>	<b>231,782</b>	<b>337,429</b>	<b>(105,647)</b>	<b>328,664</b>	<b>282,374</b>	<b>46,290</b>
<b>TOTAL</b>	<b>\$ 3,944,880</b>	<b>\$ 4,230,886</b>	<b>\$ (286,006)</b>	<b>\$ 4,942,012</b>	<b>\$ 5,484,543</b>	<b>\$ (542,531)</b>	<b>\$ 5,782,991</b>	<b>\$ 4,495,385</b>	<b>\$ 1,287,606</b>